

Final Terms dated 28 March 2012



VINCI

Euro 4,000,000,000  
Euro Medium Term Note Programme  
for the issue of Notes

**SERIES NO: 6**  
**TRANCHE NO: 1**  
**EUR 750,000,000 3.375 per cent. Notes due 30 March 2020 (the "Notes")**

**Issued by: VINCI (the "Issuer")**

**Managers**  
**CM-CIC**  
**CRÉDIT AGRICOLE CIB**  
**HSBC**  
**MIZUHO INTERNATIONAL PLC**  
**NATIXIS**  
**SANTANDER GLOBAL BANKING & MARKETS**

## **PART A – CONTRACTUAL TERMS**

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 22 June 2011, the supplements to the Base Prospectus dated 8 September 2011, 14 November 2011, 14 February 2012 and 1 March 2012 which together constitute a base prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC), as amended by Directive 2010/73/EU (the "**Prospectus Directive**"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus as so supplemented. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus as so supplemented. The Base Prospectus and the supplements to the Base Prospectus are available for viewing at the office of the Fiscal Agent or each of the Paying Agents and on the websites of (a) the *Autorité des marchés financiers* ([www.amf-france.org](http://www.amf-france.org)) and (b) the Issuer ([www.vinci.com](http://www.vinci.com)) and copies may be obtained free of charge from VINCI, 1 cours Ferdinand de Lesseps – 92500 Rueil-Malmaison, France.

1. **Issuer:** VINCI
2. (i) **Series Number:** 6  
(ii) **Tranche Number:** 1
3. **Specified Currency or Currencies:** Euro ("EUR")
4. **Aggregate Nominal Amount of Notes admitted to trading:**
  - (i) **Series:** EUR 750,000,000
  - (ii) **Tranche:** EUR 750,000,000
5. **Issue Price:** 99.497 per cent. of the Aggregate Nominal Amount
6. **Specified Denomination:** EUR 100,000
7. (i) **Issue Date:** 30 March 2012  
(ii) **Interest Commencement Date:** Issue Date
8. **Maturity Date:** 30 March 2020
9. **Interest Basis:** 3.375 % Fixed Rate  
(further particulars specified below)
10. **Redemption/Payment Basis:** Redemption at par
11. **Change of Interest or Redemption/Payment Basis:** Not Applicable
12. **Put/Call Options:** Not Applicable
13. (i) **Status of the Notes:** Unsubordinated Notes  
(ii) **Dates of the corporate authorisations for issuance of the Notes:** Authorisation of the Board of Directors of the Issuer dated 7 February 2012 and decision of Mr. Xavier Huillard, *Président Directeur Général* of the Issuer, dated 20 March 2012
14. **Method of distribution:** Syndicated

**PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE**

15. **Fixed Rate Note Provisions:** Applicable
  - (i) **Rate of Interest:** 3.375 per cent. per annum payable annually in arrear
  - (ii) **Interest Payment Date(s):** 30 March in each year, commencing on 30 March 2013
  - (iii) **Fixed Coupon Amount:** EUR 3,375 per Note of EUR 100,000 specified denomination
  - (iv) **Broken Amount(s):** Not Applicable
  - (v) **Day Count Fraction:** Actual/Actual (ICMA)
  - (vi) **Determination Dates:** 30 March in each year
  - (vii) **Other terms relating to the method of calculating interest for Fixed Rate Notes:** Not Applicable
16. **Floating Rate Note Provisions:** Not Applicable

17. **Zero Coupon Note Provisions:** Not Applicable

18. **Index-Linked Interest Note/Inflation Linked Interest Note/other variable-linked interest Note Provisions:** Not Applicable

19. **Dual Currency Note Provisions:** Not Applicable

**PROVISIONS RELATING TO REDEMPTION**

20. **Call Option:** Not Applicable

21. **Put Option:** Not Applicable

22. **Final Redemption Amount of each Note:** EUR 100,000 per Note of EUR 100,000 specified denomination

23. **Redemption by Instalments:** Not Applicable

24. **Early Redemption Amount:**  
Early Redemption Amount(s) of each Note payable on redemption for taxation reasons (Condition 6(f)), for illegality (Condition 6(j)) or on event of default (Condition 9) or other early redemption and/or the method of calculating the same (if required or if different from that set out in the Conditions): EUR 100,000 per Note of EUR 100,000 specified denomination

**GENERAL PROVISIONS APPLICABLE TO THE NOTES**

25. **Form of Notes:** Dematerialised Notes  
(i) **Form of Dematerialised Notes:** Bearer dematerialised form (*au porteur*)  
(ii) **Registration Agent:** Not Applicable  
(iii) **Temporary Global Certificate:** Not Applicable

26. **Financial Centre(s) or other special provisions relating to Payment Dates:** TARGET 2

27. **Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):** Not Applicable

28. **Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and consequences (if any) of failure to pay:** Not Applicable

29. **Details relating to Instalment Notes: amount of each instalment,**

- date on which each payment is to be made:** Not Applicable
- 30. Redenomination, renominatisation and reconventioning provisions:** Not Applicable
- 31. Consolidation provisions:** Not Applicable
- 32. Representation of holders of Notes/Masse:** Applicable
- The initial Representative will be:  
Stéphanie Besse  
c/o Natixis  
47, quai d'Austerlitz  
75013 Paris  
France
- The alternate Representative will be:  
Marc Gueguen  
c/o Natixis  
47, quai d'Austerlitz  
75013 Paris  
France
- The Representative will not receive any remuneration.
- 33. Other final terms:** Not Applicable
- DISTRIBUTION**
- 34. (i) If syndicated, names of Managers:** Banco Santander, S.A.  
CM-CIC Securities  
Crédit Agricole Corporate and Investment Bank  
HSBC Bank plc  
Mizuho International plc  
NATIXIS
- (ii) Date of Subscription Agreement:** 28 March 2012
- (iii) Stabilising Manager(s) (if any):** Not Applicable
- 35. If non-syndicated, name of Dealer:** Not Applicable
- 36. Additional selling restrictions:** Not Applicable
- 37. U.S. selling restrictions:** The Issuer is Category 2 for the purposes of Regulation S under the United States Securities Act of 1933, as amended.  
TEFRA Not Applicable

## **GENERAL**

The aggregate principal amount of Notes issued has been translated into Euro at the rate of [•] producing a sum of: Not Applicable

## **PURPOSE OF FINAL TERMS**

These Final Terms comprise the final terms required for issue and admission to trading on Euronext Paris of the Notes described herein pursuant to the Euro 4,000,000,000 Medium Term Note Programme of VINCI.

## **RESPONSIBILITY**

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of VINCI:

By:

Marie BASTART  
Director of Treasury and Financing  
Duly authorised



**1, cours Ferdinand-de-Lesseps**  
**92851 Rueil-Malmaison Cedex**  
**Tél. +33 1 47 16 35 00**  
**RCS Nanterre B 552 037 806**

## PART B – OTHER INFORMATION

### 1. LISTING AND ADMISSION TO TRADING

- (i) Admission to trading: Application has been made by the Issuer (or on its behalf) for the Notes to be admitted to trading on Euronext Paris with effect from the Issue Date.
- (ii) Estimate of total expenses related to admission to trading: EUR 10,800
- (iii) Other markets or equivalent markets on which, to the knowledge of the Issuer, securities of the same class of the Notes to be admitted to trading are already admitted to trading: Not Applicable

### 2. RATINGS

Ratings: The Programme has been rated BBB+ by Standard & Poor's Credit Markets Services Europe Limited ("S&P") and Baa1 by Moody's Investors Services Ltd. ("Moody's").

The Notes to be issued have been rated:

S&P: BBB+

Moody's: Baa1

Each of S&P and Moody's is established in the European Union and registered under Regulation (EC) No 1060/2009 as amended by Regulation (EU) 513/2011 (the "CRA Regulation"). As such, each of S&P and Moody's is included in the list of credit agencies published by the European Securities and Markets Authority on its website in accordance with the CRA Regulation.

### 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

So far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

### 4. REASONS FOR THE OFFER

Reasons for the offer: See "Use of Proceeds" wording in Base Prospectus

### 5. YIELD

Indication of yield: 3.448 per cent. per annum

The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.

## 6. OPERATIONAL INFORMATION

ISIN Code: FR0011225127

Common Code: 076399158

Depositories:

(i) Euroclear France to act as  
Central Depository: Yes

(ii) Common Depository for  
Euroclear Bank and  
Clearstream Banking, société  
anonyme: No

Any clearing system(s) other than  
Euroclear Bank S.A./N.V. and  
Clearstream Banking, société anonyme  
and the relevant identification  
number(s): Not Applicable

Delivery: Delivery against payment

Names and addresses of initial Paying  
Agent(s): BNP Paribas Securities Services  
(affiliated with Euroclear France under number 29106)  
9, rue du Débarcadère  
93761 Pantin cedex  
France

Names and addresses of additional  
Paying Agent(s) (if any): Not Applicable