

4 February 2015

Press Release

**Aéroports de Paris, VINCI Airports and Astaldi
presented the best offer for the
Santiago de Chile International Airport concession**

- **a 20-year concession**
- **a new 175,000 sqm international terminal**

Working together as the *Nuevo Pudahuel* consortium, **Aéroports de Paris** (45% of the consortium through), **VINCI Airports** (40%) and **Astaldi** (15%) have been selected by the Chilean government as having presented the best offer for the concession of Arturo Merino Benítez International Airport in Santiago de Chile, South America's 6th-largest airport which saw 16.1 million passengers in 2014, almost half of whom were international passengers.

The project consists on the management and development of the airport. The financial offer was fixed at 77.56% expressing the proportion of revenue from the concession to be turned over to the government.

In application of the new concession contract, the *Nuevo Pudahuel* consortium will be granted from 1 October 2015 (at the end of the current concession contract) with the following main missions:

- **the renovation of existing installations with the redesign and extension of the current terminal;**
- **the funding, design and construction of a new 175,000 sqm terminal** which will increase the airport's capacity to 30 million passengers, with potential for expansion beyond 45 million;
- **the operation and commercial development for the duration of the concession (20 years) of the main infrastructures:** existing terminal and new terminals, car parks and future property developments.

Building works will be executed by Astaldi (50% of conception-construction pool) and Vinci Construction Grands Projets (50%).

Augustin de Romanet, Chairman and CEO of Aéroports de Paris, declared:

"The acquisition of this concession rewards the close collaboration between the teams from Aéroports de Paris, particularly our Aéroports de Paris Management and ADP Ingénierie subsidiaries, and our partners VINCI Airports and Astaldi. Santiago de Chile ranks among Latin America's most dynamic regional hubs, with average annual growth in passenger traffic of +10% over the past 20 years.

This airport offers strong potential for growth and the creation of new routes that will enable it to become one of the main entry points to Latin America from Europe, the United States and soon, from Asia. This project, which is consistent with our international strategy, will allow Aéroports de Paris to make full use of its expertise as a major airport operator and its engineering know-how."

Xavier Huillard, chairman and CEO of VINCI, said:

"Winning the Santiago de Chile Airport concession represents a major success for VINCI Airports which has worked hard and it's a great proudest for our Group to win together with Aéroports de Paris, our first tender. Together with Aéroports de Paris and Astaldi, we had worked long and hard over a period of several months to put together the best possible proposition for the new concession, as much from the passenger's point of view as that of the authorities. We have very high ambitions for Arturo Merino Benítez Airport, and this project will now spearhead our airport strategy on the South American continent. Working jointly with Aéroports de Paris, our task will be to assist and encourage the development of passenger traffic whilst ensuring that standards of service are raised to the highest international standards.

This success is also that of our construction subsidiary, VINCI Construction. Together with Astaldi, they will have the responsibility of ensuring that the new 15 million passenger terminal will be completed by 2020. All the expertise and know-how of our consortium, together with that of our Italian partners, will be focused on this major project; a project which is not only fundamental to the success of our mission as concession holder, but also fundamental to the country as a whole, its sphere of influence and its population."

Stefano Cerri, CEO of Astaldi, added:

"Winning this project is the result of the successful cooperation among Astaldi, ADP, and Vinci. It also represents a further important step towards the consolidation of our Group activities in the Chilean market and a statement of our commitment to the Country. Astaldi ranked 6th worldwide in the construction of airports and it recently completed on time and on budget airport projects in Russia, Turkey, Romania and Poland. Together with our partners, we will deploy our technical skills and know-how for what we deem it will be a landmark infrastructure for Chile."

Key figures for the concession

- Duration: 20 years
- New 175,000 sqm international terminal with 37 aircraft stands
- Capacity: 30 million passengers following the initial expansion phase, possible further extension beyond 45 million

About Aéroports de Paris - www.aeroportsdeparis.fr

Aéroports de Paris builds, develops and manages airports, including Paris-Charles de Gaulle, Paris-Orly and Paris-Le Bourget. In 2014, Aéroports de Paris handled around 92.7 million passengers and 2.2 million metric tonnes of freight and mail at Paris-Charles de Gaulle and Paris-Orly, and 41.4 million passengers in airports abroad through its subsidiary Aéroports de Paris Management (ADPM). The Group is also the main shareholder of the Turkish operator TAV Airports, which operates 14 airports worldwide for a total of 95.1 million passengers in 2013, including Istanbul Atatürk Airport which welcomed 57 million passengers.

Boasting an exceptional geographic location and a major catchment area, the Group is pursuing its strategy of adapting and modernising its terminal facilities and upgrading quality of services; the Group also intends to develop its retail and real estate businesses. In 2013, Group revenue stood at €2,754 million and net income at €305 million.

About VINCI Airports - www.vinci-airports.com

VINCI Airports, an emerging leader in the international airport sector, manages the development and operations of 23 airports: 10 in France, 10 in Portugal (including the hub of Lisbon with 18 million passengers) and 3 in Cambodia, generating revenues of more than 700 million euros in 2014. Its network of airports, served by more than 100 airlines, handles 46 million passengers annually (2014).

Through its expertise as a comprehensive integrator and the professionalism of its 5,000 employees, VINCI Airports develops, finances, builds and operates airports, leveraging its investment capability, international network and know-how to optimize management of existing airport infrastructure, facility extensions and new construction.

About Astaldi - www.astaldi.com

ASTALDI GROUP is one of the main General Contractors in Italy and among the top 25 at a European level in the construction sector, where it also operates as a sponsor of project finance initiatives. It has been active at an international level for 90 years, developing complex and integrated projects in the field of design, construction and management of public infrastructures and major civil engineering works, mostly in the following segments: transport infrastructures, energy production plants, civil and industrial construction and plant engineering.

It has been listed on the Stock Exchange since 2002 and holds 92nd position in the listings of global contractors. It ended 2013 with an order backlog of over EUR 13 billion and a turnover of more than EUR 2.5 billion. It boasts more than 9,600 employees working in Italy, Central Europe (Poland, Romania and Russia), Turkey, the Middle East (Saudi Arabia), Africa (Algeria), Latin America (Venezuela, Peru, Chile and Central America), and North America (Canada and the USA).

Contacts :

Aéroports de Paris

Press

Elise Hermant / Jérôme Marmet
Tel: +33 1 43 35 70 70
elise.hermant@adp.fr
jerome.marmet@adp.fr

Investor relations

Vincent Bouchery / Aurélie Cohen
Tel: +33 1 43 35 71 58
invest@adp.fr

VINCI

Press

Maxence Naouri
Tel: +33 1 47 16 31 82
maxence.naouri@vinci.com

Investor relations

Christopher Welton / Thomas Guillois
Tel: +33 1 47 16 33 46
thomas.guillois@vinci.com

Astaldi

Press

Image Building – Simona Raffaelli / Alfredo
Mele / Anna Lisa Margheriti
Tel. +39 2.89011300
astaldi@imagebuilding.it

Investor relations and external relations

Alessandra Onorati / Anna Forciniti
Tel: +39 6 41766389
a.onorati@astaldi.com
investor.relations@astaldi.com