

Rueil Malmaison, 22 June 2018

VINCI Energies wins an important smart lighting project in Australia

- €37m contract managed by Electrix
- Seven-year streetlight management contract for the Canberra Region

VINCI Energies, via its Australian subsidiary Electrix, has won the streetlight network management contract for the Canberra Region (population 400,000) awarded by the Australian Capital Territory Government. The €37 million, seven-year energy performance contract took effect on 1st May 2018.

It covers renovation, operation and maintenance of more than 80,000 streetlights, 50,000 of which will be replaced with LEDs to achieve a target of 47% energy saving. In addition, a smart monitoring system will be installed to track the streetlight network in real time. Under this contract, VINCI Energies will implement two major innovations in favour of smart city: on the one hand, the CityApp application to support maintenance and operation and, on the other hand, the BIMCity hypervisor to ensure better customer service, network reliability and safety and track performance indicators.

Streetlights currently account for 40% of ACT's total electricity consumption. The choice of an Energy Performance Contract is part of its commitment to meet the target of a 40% reduction in greenhouse gases from 1990 levels by 2020 and achieve zero net emissions by 2050. In addition, the smart city network and hypervisor established for the contract will support the ACT's commitment to implement further smart city applications and encourage innovation by third party developers.

This is the first contract in Australia to combine smart LED streetlight installation, smart city network implementation and overall infrastructure management. It is also the first streetlighting project to be carried out under an Energy Performance Contract. VINCI Energies won the contract based on synergies between the comprehensive contract experience provided by Electrix and the expertise provided by Omexom, the VINCI Energies energy transition brand.

VINCI Energies operates in Australia, in the transport and energy infrastructure services sector, through Electrix since its acquisition in 2014 and in the electrical installation and engineering company through J&P Richardson since its acquisition in 2016.

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About VINCI Energies

Connection, performance, energy efficiency, data. In a constantly changing world, VINCI Energies is picking up the pace of rolling out new technologies to make two major changes a reality: the digital transformation and energy transition. With its strong local presence and agile organisational structure, VINCI Energies, through its business units, is making energy, transport and communication infrastructure, as well as manufacturing plants and buildings, more reliable, safer and more efficient day by day.

2017: €10.8 billion (revenue) // 69,400 employees // 1,600 business units // 53 countries

www.vinci-energies.com

About VINCI

VINCI is a global player in concessions and contracting, employing more than 190,000 people in some 100 countries. We design, finance, build and operate infrastructure and facilities that help improve daily life and mobility for all. Because we believe in all-round performance, above and beyond economic and financial results, we are committed to operating in an environmentally and socially responsible manner. And because our projects are in the public interest, we consider that reaching out to all our stakeholders and engaging in dialogue with them is essential in the conduct of our business activities. VINCI's goal is to create long-term value for its customers, shareholders, employees, and partners and for society at large.

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