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Press release

VINCI wins two contracts in Vietnam worth €88 million

VINCI, through VINCI Construction Grands Projets, has just signed a contract worth **\$72 million (€61 million)** to build the new headquarters of Vietnam's national television broadcaster in downtown Hanoi. The 33,000 m² five-level building will house around fifteen studios. Carried out in partnership with Japanese company Sumitomo Mitsui, work will begin in late December 2005 and last 28 months.

VINCI Construction Grands Projets also signed at the same time a **€27 million** civil engineering contract to build a thermal plant that will supply the southern part of Vietnam. The combined gas cycle plant will be built in Camau. It will produce 720 megawatts and its capacity will likely be doubled subsequently. Work will last 26 months and 41,000 m³ of concrete and 3,300 tons of steel will be used.

As part of this project, VINCI Construction Grands Projets had signed a first **€9 million** contract to consolidate the water-logged land over an area covering 9 hectares. This zone will host the thermal plant and is to be treated with the so-called "Vacuum" atmospheric consolidation technique developed by Ménard Soltraitemment, a Freyssinet (VINCI Construction) subsidiary.

Winning these contracts has revived the Group's activity in Vietnam where it has already built major infrastructure projects. They include, in particular, the construction of the Phu My deep-water port (south-east of Ho Chi Minh City), the Heineken brewery in Ha Tay (Hanoi region) and various plants in Saigon, the Ha Tay province and Ho Chi Minh City. The Group has also built vacation resorts in Hanoi and Hai Phong.

About VINCI

World leader in concessions, construction and related services, VINCI operates in over 80 countries and has a network of 2,500 profit centres, which carry out 250,000 projects every year. As market leader in all construction, concessions, roadworks and electrical engineering business lines, VINCI has 130,000 employees worldwide (including 73,000 in France) and generated net sales of €19.5 billion and net income of €731 million in 2004.

Press contact: Karima Ouadia
Tel.: +33 1 47 16 31 82 / Fax: +33 1 47 16 33 88
Email: kouadia@vinci.com