

Rueil Malmaison, 15 April 2015

ANNUAL SHAREHOLDERS' MEETING OF 14 April 2015

- **Dividend: final dividend payment of €1.22 per share in cash on 29 April 2015**
- **Renewal of the term of office of two directors and appointment of two new directors, including an employee shareholders' representative**
- **Women director percentage increased to 46.15%**
- **2015 trends confirmed**

The Combined Shareholders' General meeting of VINCI was held on 14 April 2015 at the Carrousel du Louvre in Paris under the chairmanship of Xavier Huillard, Chairman and Chief Executive Officer of the Group. The quorum was 60.35 %.

The shareholders' meeting approved the parent company and consolidated accounts for the financial year ending on 31 December 2014 and decided to pay a dividend of €2.22 per share in respect of that financial year. As an interim dividend of €1,00 was paid in November 2014, the final dividend amounts to €1.22. The share will be quoted ex-dividend on 27 April 2015 and the final dividend will be paid in cash on 29 April 2015.

The shareholders' meeting also approved the renewal of the terms of office of Mr. Robert Castaigne and Ms. Pascale Sourisse as directors and the appointments, for 4 year terms, of Ms. Ana Paula Pessoa as director and Ms. Josiane Marquez as director representing employee shareholders.

These appointments increase the percentage of women directors to 46.15% (compared to 38.46% previously).

In addition, the shareholders' meeting approved a resolution maintaining the principle of one share, one vote.

2015 Trends

Mr Huillard confirmed the trends expected in 2015, first announced when VINCI's full-year 2014 results were reported, while providing additional information:

- Consolidated revenue should decline slightly, owing to contrasting performances according to business line:
 - In concessions, both VINCI Autoroutes and VINCI Airports could record positive traffic growth rates, although they could be lower than in 2014 because of base effects. In this respect, early 2015 was encouraging and rather better than expected.
 - In contracting, while revenue in France was expected to drop by -5 to -10%, its contraction could be closer to 10% while order intake should bottom out towards the end of 2015. Development initiatives outside France could partly offset the impact of this revenue reduction.
 - In line with the Group's strategy, the weight of revenue posted outside France should therefore increase and might exceed 40% of the total.

-The EBIT-to-revenue rate in the contracting business should improve thanks to the expected turnaround in loss-making business units, especially in the United Kingdom.

-All in all, net income attributable to owners of the Group –excluding non-current items- should come in at a similar level to that recorded in 2014.

Forthcoming dates

- **23 April 2015:** Quarterly information at 31 March 2015
- **30 July 2015:** 2015 1st Half results

The results of the votes and a video recording of the Shareholders' meeting are available on the Group's corporate website www.vinci.com.

Notes for editors

Mr. Robert Castaigne, former Chief Financial Officer and former member of the Executive Committee of TOTAL.



M. Castaigne is a graduate of the École Centrale de Lille and the École Nationale Supérieure du Pétrole et des Moteurs. He also holds a doctorate in economics from Université de Paris 1 – Panthéon-Sorbonne. He was an engineer at Total from 1 January 1972 and Chief Financial Officer and member of the Executive Committee of Total from June 1994 to May 2008.

Ms. Pascale Sourisse, Senior Vice-President, International Development, Thales.



Pascale Sourisse is a graduate of the École Polytechnique and of Telecom Paris Tech. She worked as an engineer at Compagnie Générale des Eaux from 1984 to 1985, as an engineer in the telecommunications division of Jeumont-Schneider from 1985 to 1986, and as head of the enterprise network division at France Telecom from 1987 to 1990. From 1990 to 1994, Mme. Sourisse worked in the French Ministry for Industry as assistant deputy

manager, then deputy manager, of the Consumer Electronics and Audiovisual Communication department. She then joined the Alcatel Group, where she held the positions of Director, Planning and Strategy from 1995 to 1997, Chairman and Chief Executive Officer of Skybridge from 1997 to 2001, and Chief Executive Officer and then President and Chief Executive Officer of Alcatel Space from 2001 to 2005. She was President of Alcatel Alenia Space (now Thales Alenia Space) from 2005 to 2008. Since April 2007, she has been a member of the Executive Committee of Thales. From May 2008 until early 2010, Mme. Sourisse was Chief Executive Officer of Thales' Land & Joint Systems Division. In early 2010, she was named Chief Executive Officer, then Senior Vice-President for Defence & Security C4I Systems at Thales. Since early 2013, she has served as Senior Vice-President for International Development at Thales.

Ms. Ana Paula Pessoa, Partner, Brunswick Group, Brazil.



Ana Paula Pessoa received a BA in economics and international relations from Stanford University, where she also earned an MA in economic development. From 1988 to 1990, she worked for the United Nations Development Programme (UNDP) in New York and Benin. Ms. Pessoa returned home to Brazil in 1993 to join Organizações Globo, where she held various positions over an 18-year period, relating to telecommunications, cable and satellite TV channels, radio stations, newspapers and magazines. From 2001 to 2011, she was Chief Financial Officer and Head of Innovation at Infoglobo, the largest newspaper group in South America. In 2011, Ms. Pessoa founded Black-Key Investments, which made its first investment in Neemu, now Brazil's leading technology company developing solutions for the e-commerce market. In 2012, she opened the first Brazilian office of Brunswick Group, a leading worldwide strategic communications consultancy, where she is currently a partner.

Ms. Josiane Marquez, manager of the team responsible for the sales/invoicing module of SI-SAP at VINCI Energies Information Systems.



After studying statistics and probabilities, Ms. Marquez underwent specialist training in information systems and further training in data base management and analytical methods. In 1983, she joined the CGEE Alsthom Group and from 1984 to 1994 she was an information systems analyst at CGEE Alsthom and then Cegelec. In 1996 she was appointed project manager for business applications at Cegelec and then Alstom. From 2000 to 2012 she managed the sales /invoicing module of SI-SAP at Cegelec and then at Alstom. Since 2012 she has been manager of the team responsible for the sales/invoicing module of SI-SAP at VINCI Energies Information System.

About VINCI

VINCI is a global player in concessions and construction, employing more than 185, 000 people in some 100 countries. We design, finance, build and operate infrastructure and facilities that help improve daily life and mobility for all. Because we believe in all-round performance, above and beyond economic and financial results, we are committed to operating in an environmentally and socially responsible manner. And because our projects are in the public interest, we consider that reaching out to all our stakeholders and engaging in dialogue with them is essential in the conduct of our business activities.

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