

### Disclaimer

This presentation may contain forward-looking objectives and statements about VINCI's financial situation, operating results, business activities and expansion strategy.

These objectives and statements are based on assumptions that are dependent upon significant risk and uncertainty factors that may prove to be inexact. The information is valid only at the time of writing and VINCI does not assume any obligation to update or revise the objectives on the basis of new information or future or other events, subject to applicable regulations.

Additional information on the factors that could have an impact on VINCI's financial results is contained in the documents filed by the Group with the French securities regulator (AMF) and available on the Group's website at www.vinci.com or on request from its head office.

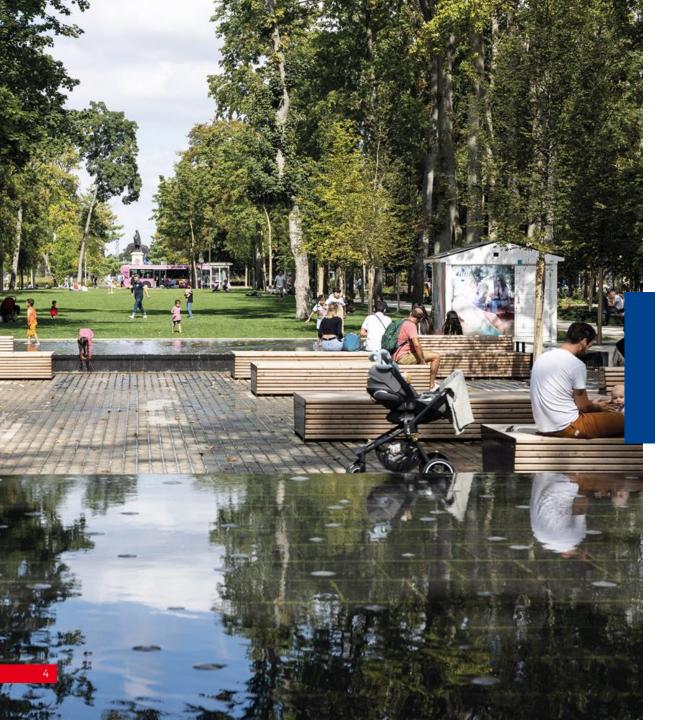




## Xavier Huillard

Chairman and Chief Executive Officer, VINCI





# Agenda



### Agenda

# Ordinary business

- Approval of the 2024 consolidated and parent company financial statements and appropriation of the parent company's net income
- Renewal of Yannick Assouad's term of office as Director and appointment of Pierre Anjolras, Karla Bertocco Trindade and María Victoria Zingoni as Directors
- Reappointment of PricewaterhouseCoopers and appointment of Ernst & Young Audit as statutory auditors
  providing assurance on financial statements
- Appointment of Ernst & Young Audit as statutory auditor providing assurance on sustainability information
- Renewal of the delegation of powers to the Board of Directors in view of the purchase by the Company
  of its own shares
- Approval of the remuneration policy for members of the Board of Directors and for executive and nonexecutive officers / Approval of the report on remuneration and of the total remuneration paid in 2024 or due in respect of that same year to Xavier Huillard



### Agenda

## Extraordinary business

- Authorisation granted to the Board of Directors in view of the reduction of the share capital through cancellation of VINCI shares held in treasury
- Delegation to increase the share capital through the capitalisation of reserves
- Delegation to issue any shares and securities giving access to the share capital with shareholders' preferential subscription rights maintained
- Delegations to issue all debt securities giving access to equity securities to be issued by the Company and/or
  its subsidiaries or to existing equity securities of one of the Company's affiliates with preferential
  subscription rights cancelled and through a public offering
- Authorisation to increase the number of securities to be issued in the event of surplus applications
- Delegation to issue any shares and equity securities giving access to the share capital, in order to pay for contributions in kind of securities to the Company
- Delegations of authority to the Board of Directors to carry out share capital increases reserved for Group employees in France and abroad with preferential subscription rights cancelled
- Authorisation to grant awards of existing shares in the Company, for no consideration, to employees of the Group

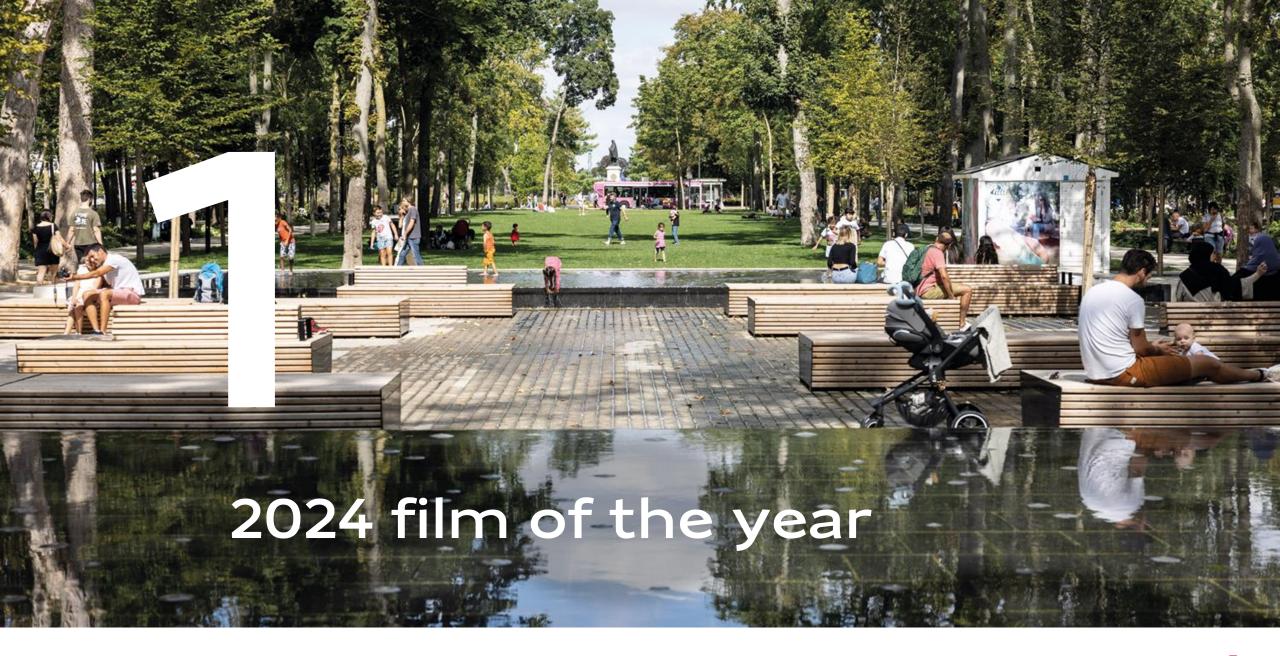


### Table of contents

- 2024 film of the year
- Key highlights and financial performance in 2024
- 3 Outlook
- Environmental performance in 2024

- Governance
- Reports of the Statutory Auditors
- **Question and Answer session**
- **S** Vote on resolutions











## Key highlights in 2024



Record-high free cash flow

Growth in revenue and earnings



VINCI Autoroutes: stable traffic overall despite farmers' blockades in H1



**VINCI Highways:** strengthening of its international footprint



Cobra IS: revenue and operating margin up

VINCI Construction: slight revenue growth and further improvement of operating margin

Increasing share of international, now accounting for more than 50% of the Group's net income

Major M&A development, primarily in concessions

2025 outlook: further increase expected in revenue and earnings excluding the impact of a higher corporate taxation in France















REVENUE

OPERATING INCOME FROM ORDINARY ACTIVITIES

**NET INCOME** 

FREE CASH-FLOW NET FINANCIAL DEBT

71,623

8,997

4,863

6,808

(20,415)

Δ FY 2024 / FY 2023

+4%

+8%

+3%

+3%

**4,289** ys 31 Dec. 2023

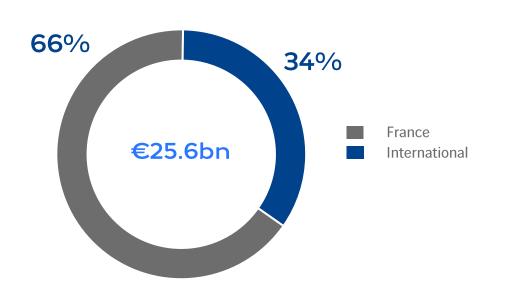
vs 31 Dec. 2023

Δ FY 2024 / FY 2023 (excl. TEITLD)\* 5,147\*

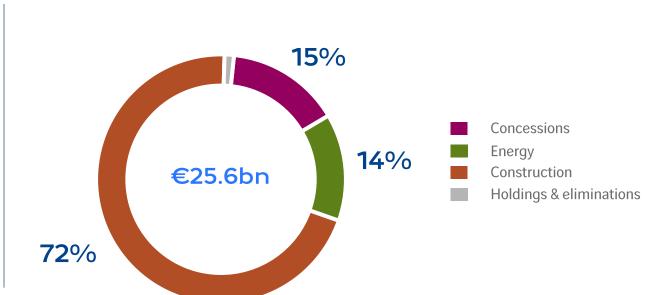
+9%

# 2006 revenue mainly in France and related to construction

2006 revenue geographical breakdown



2006 revenue breakdown by activity





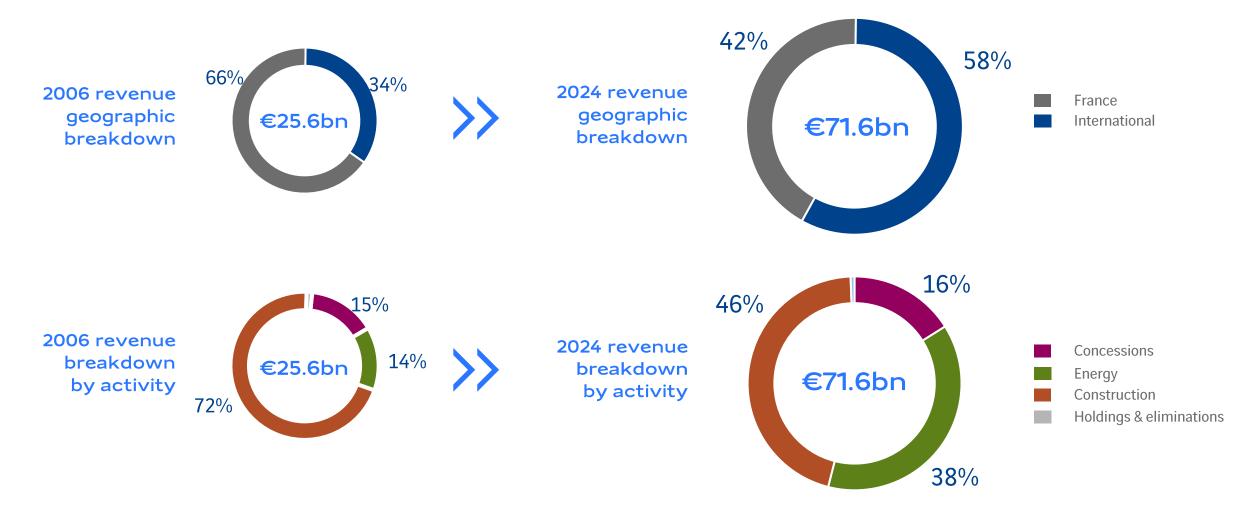
### VINCI powered by the world's megatrends

#### VINCI's key submarkets



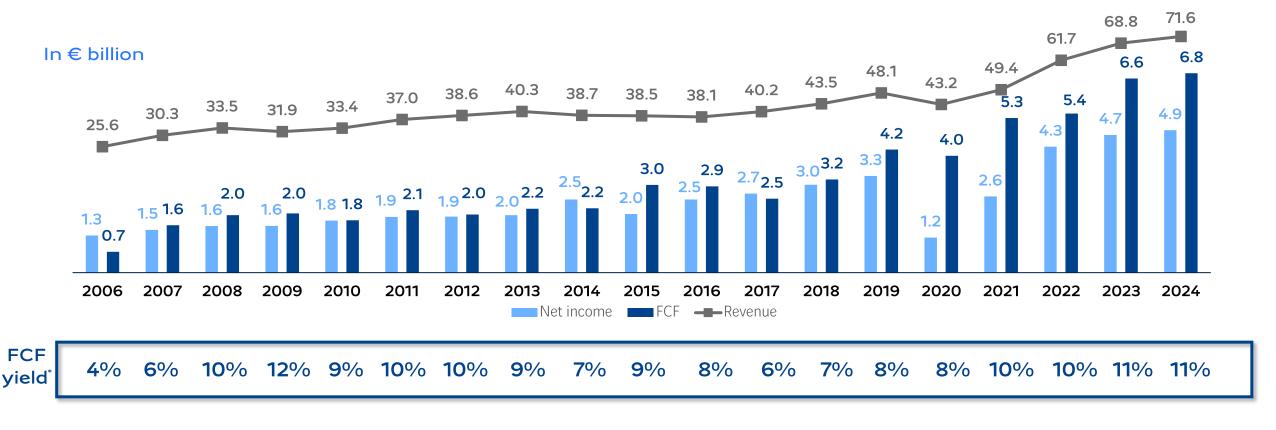
Energy transition	<ul><li>Renewable energy</li><li>Nuclear plants</li><li>Transmission &amp; distribution lines</li></ul>	<ul><li>Smart grids</li><li>Electricity storage</li><li>Energy efficiency (industry, buildings)</li></ul>
Mobility	<ul><li>Airports</li><li>Roads &amp; railroads</li><li>Low-carbon mobility assets</li></ul>	<ul><li>e-mobility</li><li>Traffic &amp; tunnels systems</li><li>Electronic Toll Collection</li></ul>
Urbanization	<ul><li>Residential &amp; non-residential</li><li>Urban regeneration</li><li>Mass transit infrastructure</li></ul>	<ul><li>Heating &amp; cooling solutions</li><li>Smart cities</li><li>Public lightning</li></ul>
Digital revolution/Al	<ul><li>Datacenters</li><li>5G</li><li>Cloud services</li></ul>	<ul><li>Fiber &amp; TelCo infrastructure</li><li>Automation &amp; robotization</li><li>Data analytics, business apps</li></ul>
<b>Environmental transition</b>	<ul><li>Infrastructure resiliency to climate change</li><li>Decarbonation solutions</li></ul>	<ul><li>Water infrastructure</li><li>Renaturation</li><li>Recycling of materials</li></ul>
Sovereignty	<ul><li>Defence: infrastructure, buildings systems</li><li>Energy sovereignty</li></ul>	<ul><li>Cybersecurity</li><li>Industrial nearshoring</li></ul>

# Enabling a more international footprint and more diversified businesses





### Regular and strong free cash-flow generation



Cumulated FCF over 2006-2024: €61bn

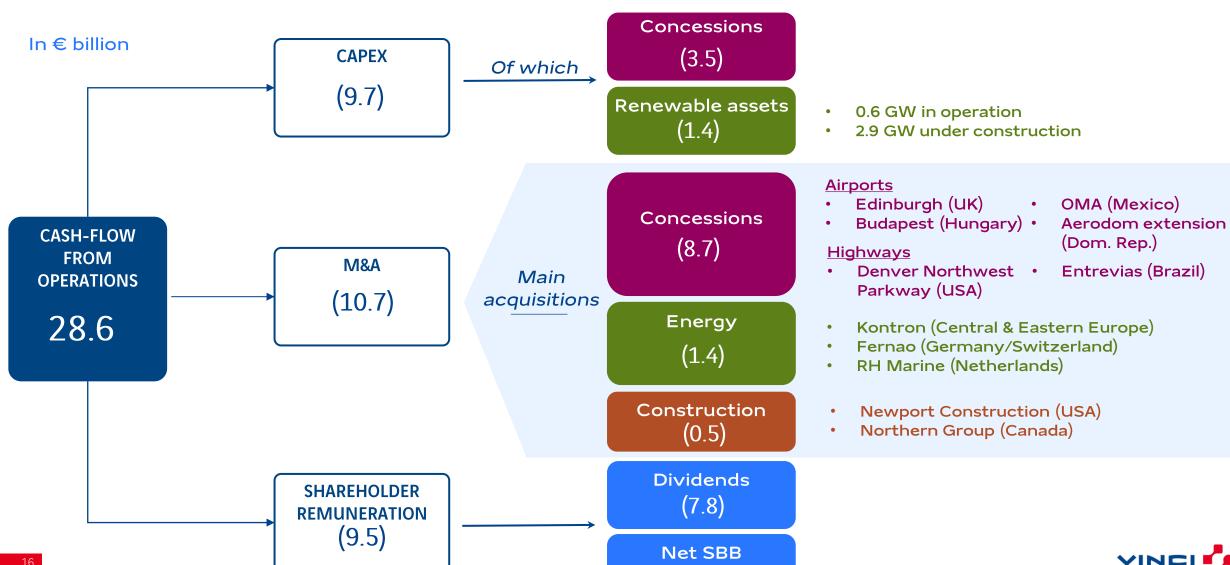
Revenue 18-year CAGR +6% Net income 18-year CAGR +8%

FCF 18-year CAGR +13%



### Capital allocation strategy execution

Wrap-up of the last 3 years (2022-2024)



(1.7)





# Christian Labeyrie

**Executive Vice-President and Chief Financial Officer, VINCI** 





### VINCI Autoroutes in 2024

Revenue

**€6.6bn** △ FY 2024 / FY 2023 **+4%** 

Operating income from ordinary activities

€3.3bn\*

Year-end headcount

~5,400

Total traffic change

Δ FY 2024 / FY 2023

stable

Of which:



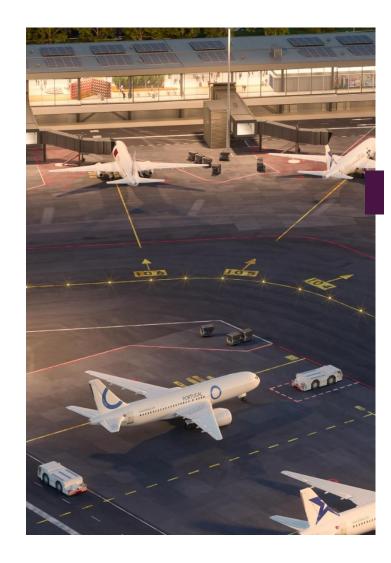
+0.1%



-0.8%



<sup>\* €3.5</sup>bn excl. TEITLD, i.e. the new tax on long-distance transport infrastructure in France (in 2024, negative P&L impact of €284 m)



### VINCI Airports in 2024

Revenue

€4.5bn ∆ FY 2024 / FY 2023 +15%

Operating income from ordinary activities

€2.3bn

Year-end headcount

~12,500

VINCI Airports passenger numbers in 2024

Total		Of which				
Δ 2024/2023 Δ 2024/2019	Portugal	United Kingdom	Japan	Mexico		
318m +8%	69m +4%	66m +7%	<b>49m</b> +19%	27m -1%		
+4%				Dominican		
	France <b>19m</b>	Hungary <b>18m</b>	Serbia <b>8m</b>	Republic <b>7m</b>		

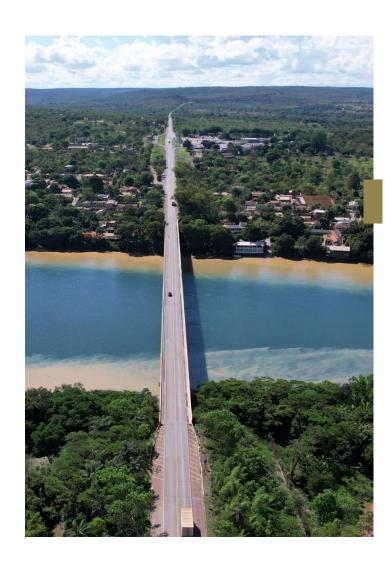
+19%

+5%

+5%



+4%



# VINCI Highways and other concessions in 2024

#### Revenue

**€540m** ∆ FY 2024 / FY 2023 **-18%**Of which VINCI Highways **+15%** 

Operating income from ordinary activities

€90m

Year-end headcount

~2,500

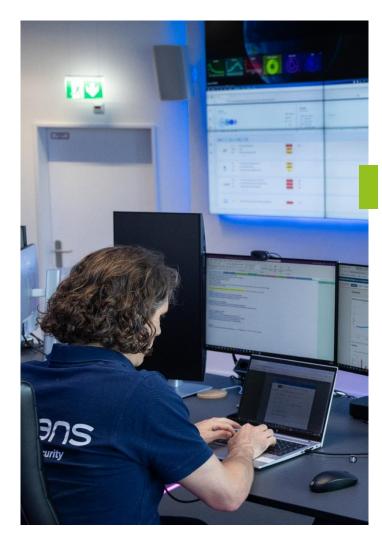
#### Acquisitions completed in 2024

✓ Denver's Northwest Parkway: 83-year concession toll road of a section of Denver's ring road in Colorado (United States)

#### Other recent developments

- Winning of the 30-year **concession of the BR-040 highway**, a nearly 600-km long toll road between Belo Horizonte (State of Minais Gerais) and Cristalina (State of Goiás) in **Brazil**. Start of operations on 11 March 2025
- ✓ Commissioning of the D4 in Czech Republic the first motorway PPP ever implemented in the country after 4 years of works done by VINCI Construction. The contract runs until 2049





### VINCI Energies in 2024

Revenue

€20.4bn △ FY 2024 / FY 2023 +5%

of which

France: +2%

International: +8%

Operating income from ordinary activities

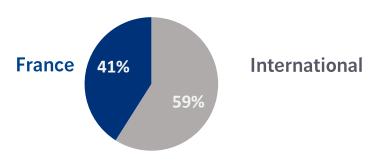
€1.5bn

7.2% of revenue

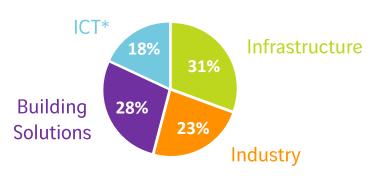
Year-end headcount

~102,600

#### Revenue by geographical area



#### Revenue by business line



<sup>\*</sup> Information, Communication, Technologies





### Cobra IS in 2024

#### Revenue

€7.1bn △ FY 2024 / FY 2023 +9%

of which Spain: +13%
Outside Spain: +7%

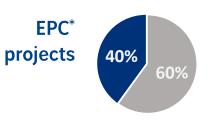
Operating income from ordinary activities

**€0.6bn** 7.8% of revenue

Year-end headcount

~42,400

Revenue by type of contract



Flow business

Portfolio of renewable energy assets\*\*

0.6 GW

in operation

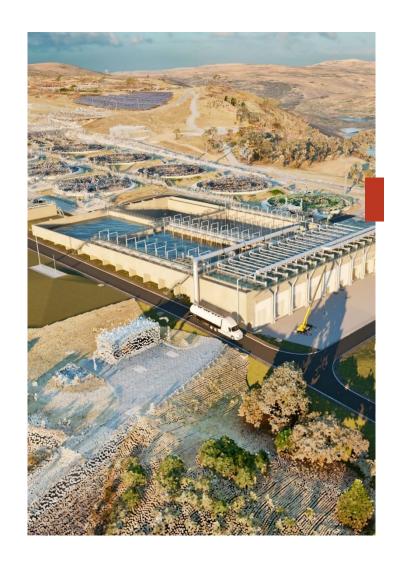
2.9 GW

under construction



<sup>\*</sup> Engineering, Procurement and Construction

<sup>\*\*</sup> At 31 December 2024



### **VINCI** Construction in 2024

Revenue

€31.8bn ∆ FY 2024 / FY 2023 +1%

of which

France: +2%

International: stable

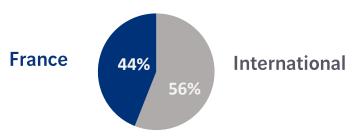
Operating income from ordinary activities

**€1.3bn** 4.1% of revenue

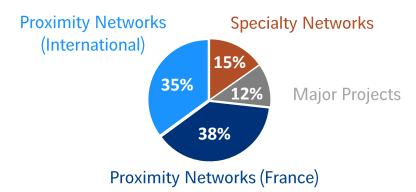
Year-end headcount

~117,400

#### Revenue by geographical area



#### Revenue by subdivision







### VINCI Immobilier in 2024

Revenue

**€1.1bn** △ FY 2024 / FY 2023 **-7%** 

Recurring operating income

€(40)m

Year-end headcount

~1,300

Housing unit reservations (France)

4,816 +14%

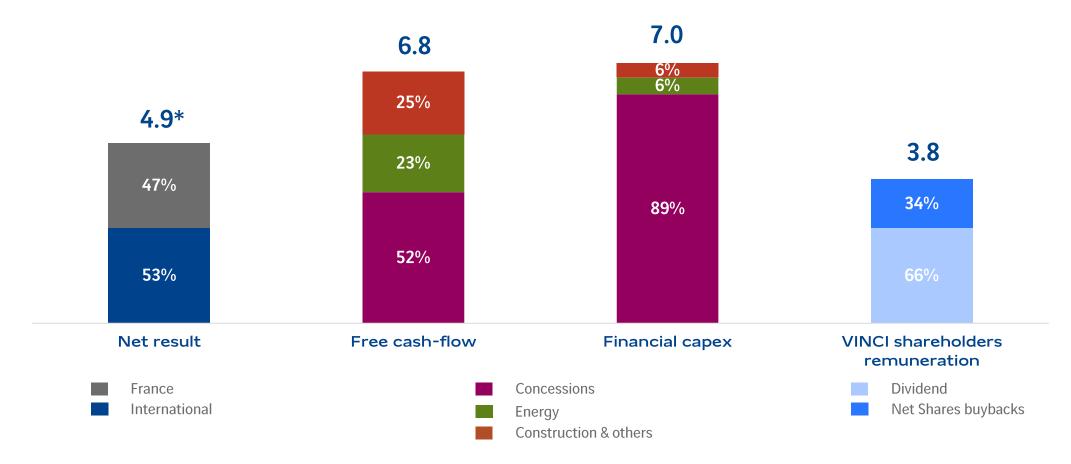
#### Number of serviced residences

	Seniors	Students	Co-living
In operation	39	17	1
Under construction	7	6	2
Total	46	23	3



### 2024 key financial figures

In € billion



Increase in net financial debt during FY 2024 to €20.4bn (+ €4.3bn)



## Financial policy

#### High level of liquidity



### Solid long-term credit rating

**S&P Global** Ratings

#### A- Outlook stable

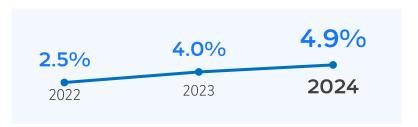
Confirmed for VINCI in July 2024

#### Moody's

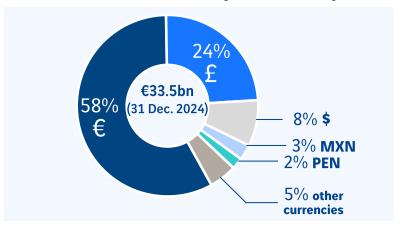
A3 Outlook stable

Confirmed for VINCI in June 2024

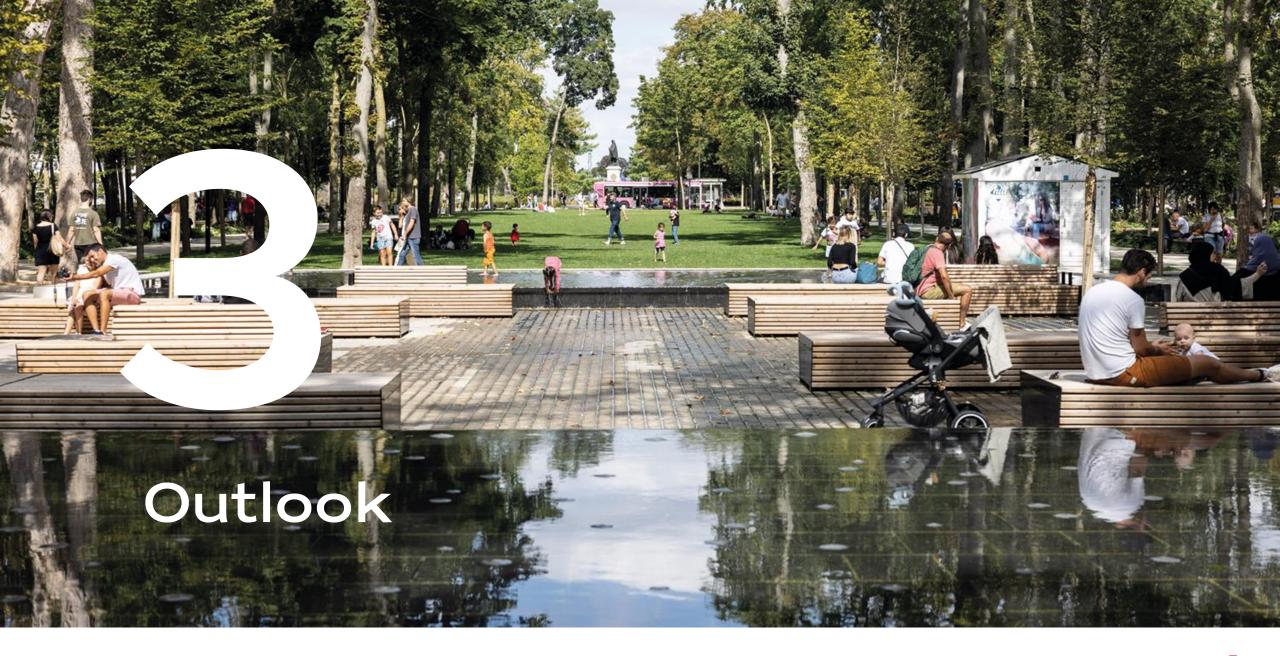
### Change in average cost of gross financial debt



### Breakdown of long-term gross financial debt by currency









### FY 2025 guidance



#### **VINCI** Autoroutes

 Traffic levels slightly higher than those of 2024

#### **VINCI Airports**

 Further YoY growth in passenger numbers, but probably more limited than in 2024 (+8.5% vs 2023)



#### **VINCI** Energies

- Revenue growth comparable to 2024
- Operating margin at least equal to that of 2024 (7.2%)

#### Cobra IS

- Revenue of at least €7.5 bn
- While comforting its high operating margin (7.8% in 2024)

#### Renewable energy portfolio

 Total capacity - in operation or under construction of around 5 GW at year-end (around +1.5 GW vs 2024 year-end)



#### **VINCI** Construction

- Revenue including FM Conway close to its 2024 level
- Further improvement in its operating margin (4.1% in 2024)

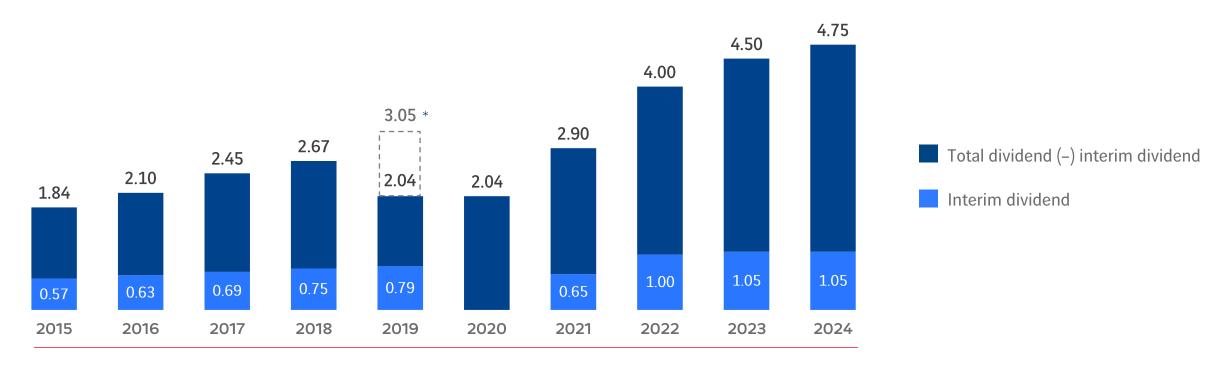
 Barring any exceptional event, the Group would expect its total revenue and earnings to rise again in 2025, before factoring in the increase in corporate tax rates in France\*





€4.75 per share 22 April 2025 Ex-date24 April 2025 Payment date

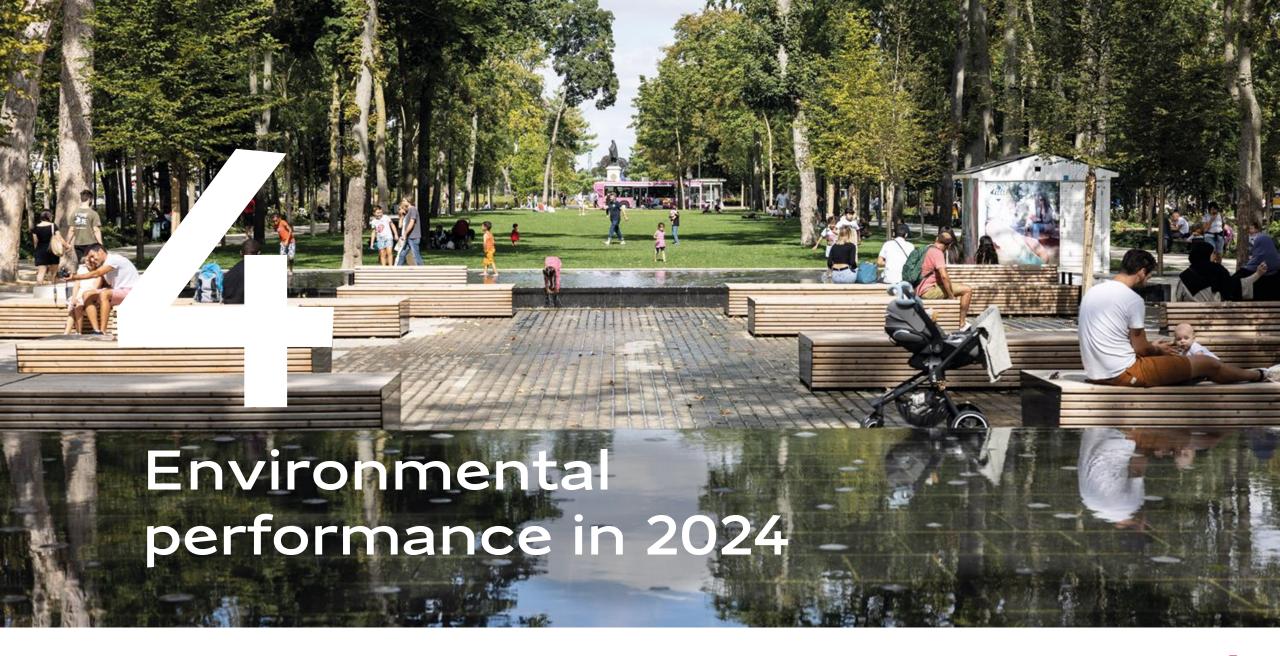
Final dividend payment of €3.70 after an interim dividend of €1.05 per share paid in October 2024



Dividend per share since 2015 (in €)











# Isabelle Spiegel

Vice-President, Environment, VINCI







Act for the climate



Optimise resources thanks to the circular economy



Preserve natural environments



# The Environment Awards VINCI 2024

998

impactful environmental solutions

#### 6 challenges



environnement.vinci.com



#### **Act for the climate**





**Mitigation** 

Volucia



**ATLoS Autonomous** logistics



Advanced analytics for wildfire risk prevention



**Optimize resources through** the circular economy





Ogêo: A revolution in the world of aggregates





POPI: Real Estate **Optimization Plan** (Gabarit)



**Preserve natural** environments





**Uxel'eau Solutions** 





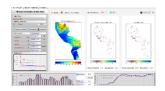
**REUT by VINCI** 





Restore seagrass: blue carbon and biodiversity





CaledonIA





WiseBMS, Al for energy savings in buildings



#### **Employee's** favourite Award



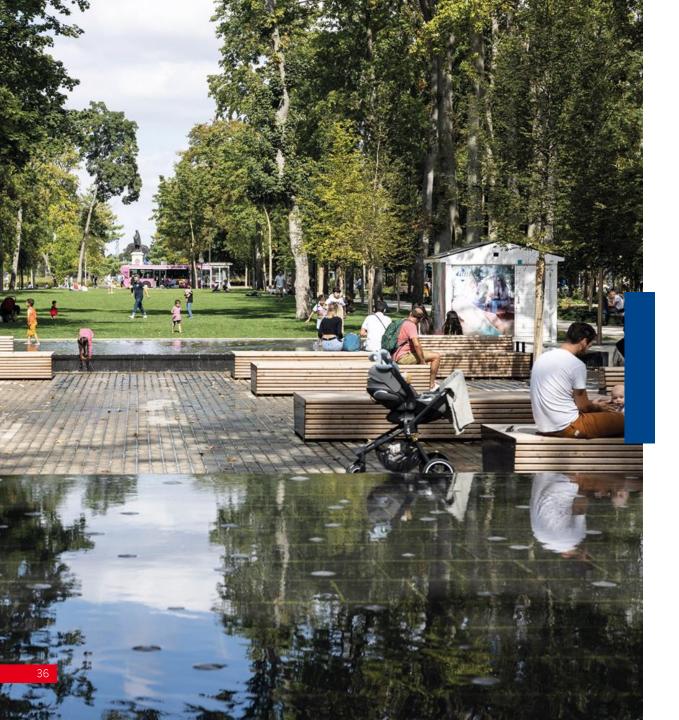
Inclusive recycling: innovating with the informal sector





Revilo®: Putting rainwater at the service of urban greening and urban cooling





Where do we stand?



# EU Taxonomy - 2024 performance

41% 22%

of eligible revenue of aligned revenue

43% 22%

of eligible CapEx\* of aligned CapEx\*

Most contributing sectors to the eligibility and alignment of VINCI's activities in 2024

Transmission and distribution of electricity

Infrastructure for rail transport

Activities related to the energy performance of buildings

Construction and renovation of buildings

**Electricity generation from wind power and solar PV** 







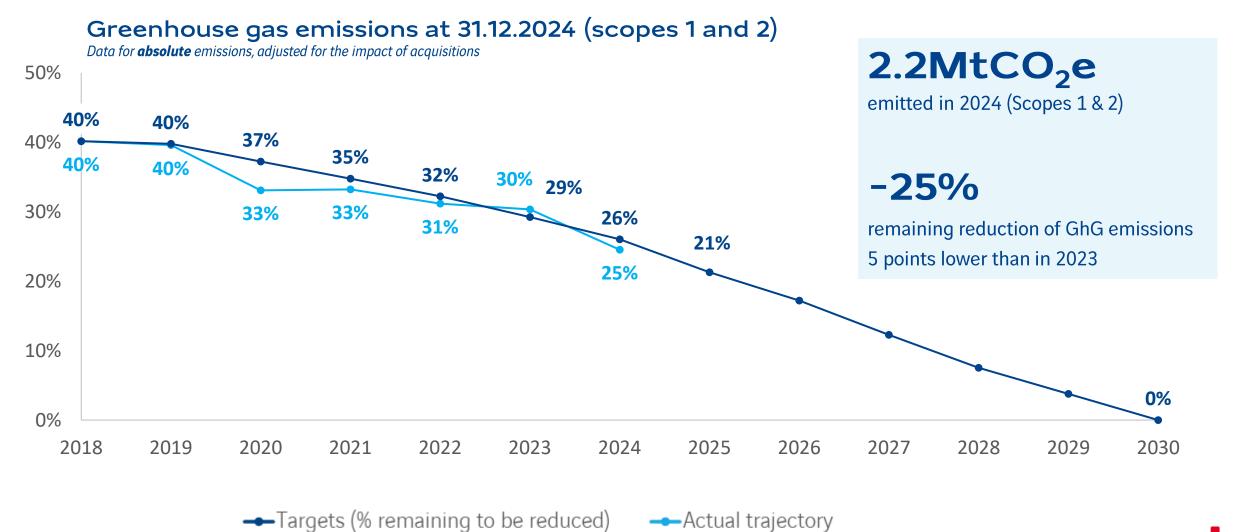








# 2024 Carbon trajectory







# Fossil energy substitution

### Actions to reduce direct emissions

### 33% SITE MACHINERY AND HEAVY VEHICLES

- Test low-carbon innovations in real conditions
- Experiment with fuels such as hydrogen and biogas

### 31% COMPANY CARS AND UTILITY VEHICLES

 Accelerate the replacement of light and utility vehicle fleets with hybrid, electric or loweremission vehicles

## 290/o INDUSTRIAL ACTIVITIES

- Substitute high-emission fossil fuels with natural gas and gas from renewable sources

### 7% BUILDINGS

- Prioritise the use of renewable energy (especially for self-consumption)

Conversion of vehicle fleet to low-emission vehicles in France



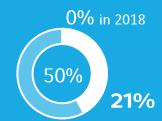
Biofuels consumption



Consume renewable electricity















### Actions to reduce direct emissions

## 33% SITE MACHINERY AND HEAVY VEHICLES

- Monitor consumption and promote eco-driving

### 31% COMPANY CARS AND UTILITY VEHICLES

- Promote eco-driving

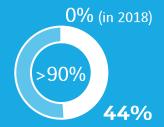
### **200**/O INDUSTRIAL ACTIVITIES

- Optimise energy efficiency

## 7% BUILDINGS

 Perform energy efficiency assessments on Group buildings and implement appropriate initiatives (thermal renovation, eco-design, etc.) Eco-driving equipment & trucks (% of tracked machines)





**LED lighting** 







Act for the climate

other concessions



Reduction of energy consumption by asphalt plants, in kWh/tonne of asphalt produced











# Scope 3 upstream

## Greenhouse gas emissions, scope 3 upstream (~18 MtCO<sub>2</sub>e)

VINCI Energies equipments Other procurement including Sub-contracting Other upstream Steel Concrete Other materials impacts transports 22% 16% 12% 7% 26% 9% 8%

#### **MATERIALS**

### **TRANSPORT & SUB-**CONTRACTING



29% low-carbon concrete used by VINCI Construction (vs 20% in 2023), with 60% used by the Building and Civil works divisions in France



Low-carbon mobility

and

logistic optimization



- recycled steel
- bio-sourced materials



Actions



# Scope 3 downstream

### Greenhouse gas emissions, scope 3 downstream (~30 MtCO<sub>2</sub>e)



### **CONCESSIONS TRAFFIC**

# USES OF EQUIPMENTS & BUILDINGS

# Actions



100%

of VINCI Autoroutes service areas equipped with electric charging stations **59** carpool parking facilities on VINCI Autoroutes motorways



Renewable energy & Energy efficiency



**9** airports with landing fees modulation based on aircraft emissions

SAF

(sustainable aviation fuels) available at 11 airports (of which 3 in the test phase)

>125 comprehensive performance contracts managed by VINCI Energies





Optimise resources thanks to circular economy

2030 AMBITION

20 mt

recycled materials produced by VINCI Construction

45%

reclaimed asphalt mix from VINCI Autoroutes reused on its own worksites

> Zero waste to landfill for all airports

80%

reclaimed inert waste at **VINCI Energies** 

**2024 PERFORMANCE** 

**16 mt** of recycled materials out of **VINCI Construction** total annual production in 2024

**48%** reclaimed asphalt mix from **VINCI Autoroutes** reused on its own worksites in 2024

**15 sites** (over 59 in total) with zero waste to landfill at **VINCI Airports** in 2024

**75%** reclaimed inert waste at **VINCI Energies** in 2024

\*\*

2030 AMBITION

Towards
zero net
loss of biodiversity



commitments

Zero net loss of natural land for VINCI Immobilier in France Preserve natural environments

**2024 PERFORMANCE** 

57 sites

(over 59 in total) using zero phytosanitary products for **VINCI Airports** 

**-71%** 

phytosanitary products used by the **concessions activities** in 2024 vs 2018

Only **15%** 

land take for **VINCI Immobilier** operations in France in 2024

€8 bn





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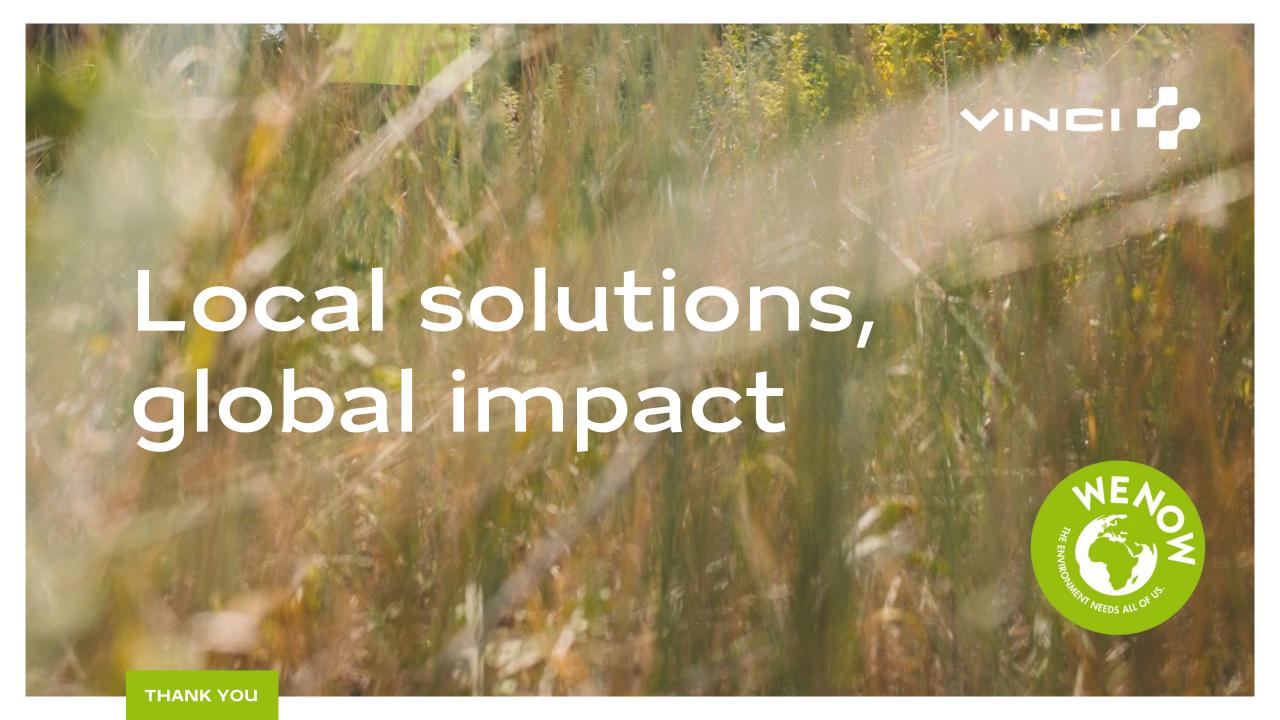
phytosanitary products used by the **concessions activities** in 2024 vs 2018

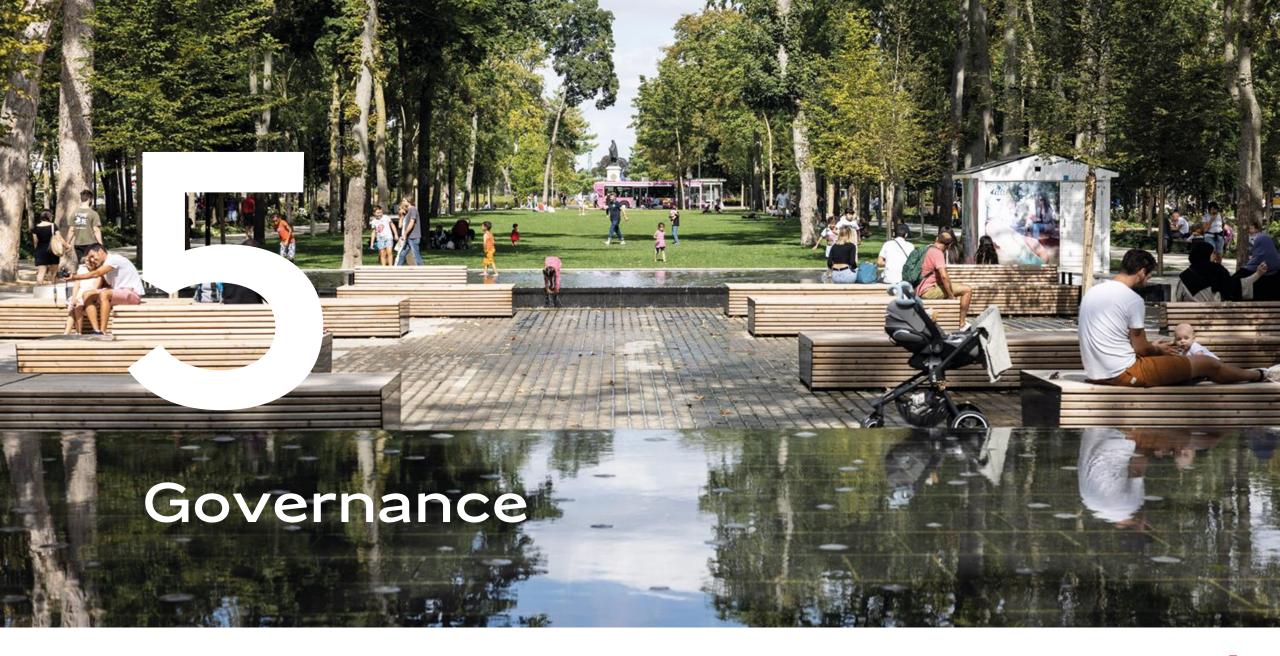
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land take for **VINCI Immobilier** operations in France in 2024

€8 bn











# Yannick Assouad

Lead Director, VINCI

Chair of the Appointments and Corporate Governance Committee



# Summary of corporate governance

Defines the Company's strategic choices and ensures that they are properly implemented



### **Board of Directors** (13 members)



Xavier Huillard, Chairman and Chief Executive Officer

Maintains the balance of power



Yannick Assouad\*, Lead Director

Four specialised committees that report to the Board of Directors



Audit Committee

René Medori
Yannick Assouad\*
Caroline Grégoire Sainte Marie
Claude Laruelle



Appointments and Corporate Governance Committee

Yannick Assouad\*
Benoit Bazin
Claude Laruelle
Marie-Christine Lombard
Dominique Muller



Strategy and CSR Committee

Benoit Bazin Carlos F. Aguilar Annette Messemer Dominique Muller Alain Saïd



Remuneration Committee

**Marie-Christine Lombard** 

Graziella Gavezotti\*\* René Medori Roberto Migliardi

Meetings open to all directors

<sup>\*</sup> Reappointment will be proposed at the 2025 Shareholders' General Meeting





# An active and diversified Board of Directors

8

96.3%

50%

31%

90%

Meetings 7 ordinary meetings and 1 extraordinary meeting Attendance rate

Female members\*

Foreign or dual national members

Independent members\*

### Composition of the Board at 31 December 2024

**13** Directors, including:

• 2 representing employees

• 1 representing employee shareholders

4 directors who are foreign nationals or have dual nationality

7 men and 6 women

**9** independent directors

Average tenure: **6.7** years

Average age: 64.4



# Appointments and Corporate Governance Committee in 2024

8 meetings in 2024 100% attendance



Yannick Assouad\* (Chair)



Benoit Bazin



Claude Laruelle



Marie-Christine Lombard



Dominique Muller (representing employee shareholders)

Composition	Main responsibilities	Activities in 2024
Independent Chair:  Yannick Assouad*	<ul> <li>✓ Makes proposals for the appointment of Directors</li> <li>✓ Makes recommendations for the appointment of senior executives and succession plans</li> </ul>	<ul> <li>✓ Recommendation to the Board on the choice of the future CEO</li> <li>✓ Preparation of the evaluation of the Chairman and CEO</li> </ul>
5 members (4 independent members and 1 representing employee shareholders)	✓ Oversees the process for the assessment of Board performance	<ul> <li>Evaluation of the independence of Board members</li> <li>✓ Proposals to appoint 3 new Directors</li> <li>✓ Succession plans</li> </ul>



## Renewal of a Director's term of office

Main position held and roles Board's Year of first on Board of Directors evaluation appointment Non Executive Vice-President, Avionics, Thales independent as **Yannick**  Lead Director of VINCI of the renewal 2013 **Assouad** • Chair of the Appointments and Corporate Governance of her Director's Committee and member of the Audit Committee term of office

Renewal of Yannick Assouad's term of office as Director for a period of 4 years proposed due to her expertise in air transport and in digital, her in-depth knowledge of the Group and her strong involvement in the work of the Board and its committees.

After the Shareholders' General Meeting, the Board will appoint a new Lead Director among its independent members.



# Appointment of three new Directors

Main position held and roles on Board of Directors

Board's evaluation

Year of first appointment



**Pierre Anjolras**French nationality

Chief Operating Officer of VINCI

Non-independant

2025



Karla Bertocco Trindade
Brasilian nationality

Karla Bertocco Trindade • Chairman of the Board of Directors, Sabesp

Independent

2025



María Victoria Zingoni Spanish and Argentinian nationalities

Chief Executive Officer, Power, GE Vernova

Independent

2025



# Main characteristics of the Board's membership after the AGM if the resolutions are voted

**50%** 

33%

**75**%

Female members\*

Foreign or dual national members

Independent members\*

### **Composition of the Board after the AGM**

**15** Directors, including:

- 2 representing employees
- 1 representing employee shareholders

**9** independent directors

8 men and 7 women

**5** directors who are foreign nationals or have dual nationality

Average tenure: **6.1** years



# Organization of corporate governance following the separation of functions

**Defines the Company's Board of Directors** (15 members) strategic choices and ensures that they are properly implemented Organizes and supervises the Separate Chairman work of the Board Implements the decisions **Chief Executive Officer** taken by the Board and is in charge of the operational management of the Group Maintains the balance of **Lead Independent Director** power Four specialised committees **Appointments and** Remuneration Audit Strategy and CSR that report to the **Corporate Governance** Committee Committee Committee **Board of Directors** Committee Meetings open to all



**Directors** 



# **Benoit Bazin**

Chair of the Strategy and CSR Committee



# Strategy and CSR Committee in 2024

9 meetings in 2024 90% attendance 88.5% attendance for all directors, including those who are not permanent members of this committee

directors



Benoit Bazin (Chairman)



Carlos F. Aguilar



Annette Messemer



Dominique Muller, Director representing employee shareholders



Alain Saïd Director representing employees

#### Composition Main responsibilities Activities in 2024 Formulation of an opinion to Executive Management on Independent Chairman: Examining acquisition projects **Benoit Bazin** proposed acquisitions or disposals of a value exceeding Updates on the implementation of "corporate €50 million euros citizenship" initiatives and of ethics and vigilance 5 permanent members Ensures that CSR matters are taken into account in the actions (3 independent members, Group's strategy and implementation Updates on the implementation of the 1 employees representative and Ensures that whistle-blowing systems have been put in place environmental ambition 1 representing employee and are functioning well Consideration of regulations and sustainability Examines VINCI's sustainability commitments with respect to shareholders) issues the issues faced in its business activities Meetings open to all





# Marie-Christine Lombard

Chair of the Remuneration Committee



# Remuneration Committee in 2024

3 meetings in 2024 100% attendance



Marie-Christine Lombard (Chair)



Graziella Gavezotti\*



René Medori



Roberto Migliardi (Director representing employees)

#### Composition Main responsibilities Activities in 2024 **Independent Chair:** Compensation of the Chairman and Chief Executive Officer Reviewing the executive company officers' **Marie-Christine Lombard** Monitoring of employee shareholding compensation policies Setting the CEO's variable compensation in Retention and motivation plans for executives and managers 4 members respect of FY 2023 Monitoring employee shareholding (3 independent members and Implementing long-term incentive plans and 1 employees representative) monitoring performance on vested long-term incentive plans



# Remuneration policy for the members of the Board of Directors (12<sup>th</sup> resolution)

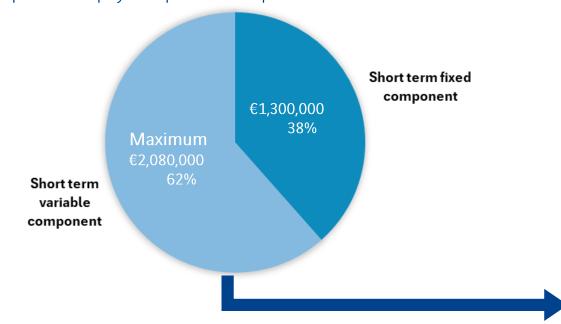
- **Aggregate amount:** €1,600,000, approved at the Shareholders' General Meeting of 17 April 2019
- Basic remuneration received by each Director: €26,500 per year + €3,500 per meeting
- Additional remuneration:
  - Lead Director: €55,000 per year
  - Board committee chairs: €20,000 per year
  - Board committee members: fixed remuneration of €4,000, €5,500 or €10,000 per year depending on the committee + €1,500 per meeting
  - Travel allowance: €1,000 (per trip within Europe) or €6,000 (per trip originating outside Europe)



# Compensation policy for the Chairman and Chief Executive Officer (13<sup>rd</sup> resolution)

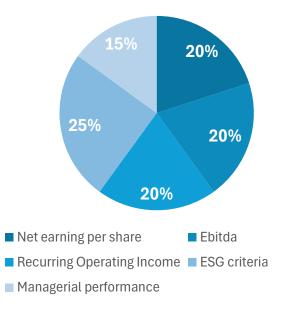
Structure of the Chairman and Chief Executive Officer's capped remuneration

Compensation payable prorata temporis



No long term component

### Short term variable part

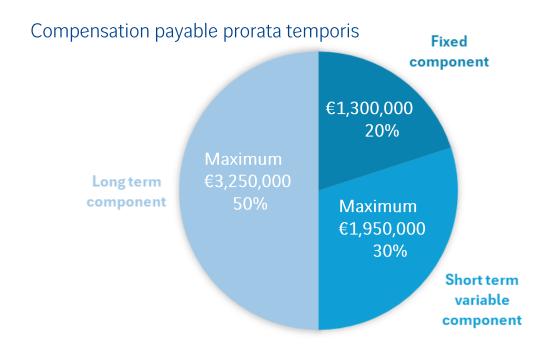


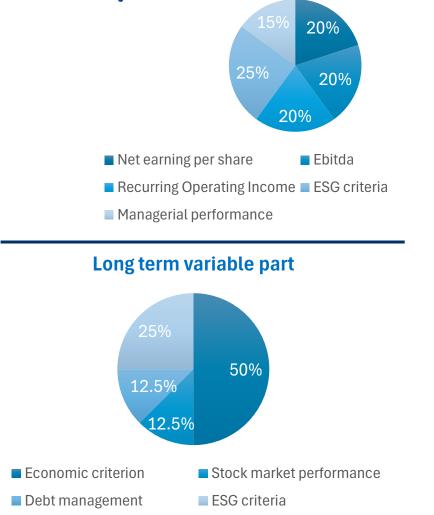


# Remuneration policy for the Chief Executive Officer (14<sup>th</sup> resolution)

### **Short term variable component**

Structure of the Chief Executive Officer's capped remuneration







# Compensation policy for the Chairman of the Board of Directors after the separation of functions

- Short-term fixed component : €900,000 (on annual basis)
- No short-term variable component
- No long-term variable component



# Compensation of Xavier Huillard, Chairman and Chief Executive Officer, in respect of 2024 (17<sup>th</sup> resolution)

### **Short-term remuneration**

Performance criteria achieved at 96%

- Very good economic performance, 100% achieved target
- Managerial performance targets met, 100% achieved target
- Achieved 84% of ESG targets

Variable component amount: €1,996,800

### **Long-term incentive plan**

- Award in accordance with ordinary law corresponding to a maximum of 35,718 VINCI shares, which will vest in 2027, subject to performance conditions (economic, financial and ESG)
- BUT: prorata temporis reduction based on the period running from the grant date until the date of his term of office as CEO



# Employee share ownership system

### Group savings plan

- More than 170,000 former and current employees are VINCI shareholders through Group savings plans:
  - France: option to subscribe to reserved capital increases with a 5% discount and a 5-year lock-in period
    - Value of assets invested: €5.5 billion (at 31/12/2024) Average portfolio: €42.3 thousand
  - International (46 countries in 2024): option to subscribe to reserved capital increases without discount but with grants of free shares if the assets are held for 3 years and subject to continued employment within the Group
    - Value of assets invested: €696.6 million
- Through these plans, employees hold 10.9% of the Company's shares (at 31/12/2024)



# Employee share ownership system

### Performance share plan

- Conditional awards of more than 2.58 million existing VINCI shares (0.44% of the share capital) to 4,582 senior executives and employees
- Legal framework: free shares within the meaning of Article L.225-197-1 *et seq.* of the French Commercial Code
- Share awards vest on 9 April 2027, subject to continued service and performance conditions: value creation, financial criteria (debt management, relative stock market performance), environmental criterion, safety criterion and criterion relating to greater female representation in management positions)





# René Medori

Chair of the Audit Committee



# **Audit Committee**

5 meetings in 2024 - Attendance: 100%

### Composition

### Chairman:



René Medori (independent)

Oversee the preparation of financial information:

- Scrutinise VINCI consolidated and statutory financial statements as well as budget forecasts
- Review the Group's financial strategy: liquidity and debt management
- Review the Group's insurance policy and program
- Review the tax transparency report
- Review of the CSRD implementation approach within the Group and the 2024 sustainability report project,

### Members:



Yannick Assouad
Lead director

Monitor the effectiveness of risk management procedures:

- Review the Group's risk map
- Review the activity report prepared by the Holding company's Risk Committee
- Feedbacks on certain complex projects
- Review key ongoing litigation



Caroline Grégoire Sainte Marie (independent)

**Caroline Grégoire** Monitor the effectiveness of internal control procedures:

- Scrutinise the systems in place at VINCI Energies
- Review of the annual self-assessment survey findings
- Review of the annual internal control reports issued by the poles and divisions
- Review of the report on VINCI risk management and internal control



Claude Laruelle (independent)

Monitor the audit of the consolidated and statutory financial statements:

- Scrutinise the conclusions of the statutory auditors' reports
- Review the declaration of independence submitted by the statutory auditors and their fees
- Monitoring of the call for tenders for the appointment of a new statutory auditor from 2025 financial year for a period of 6 years, and recommendation to the Board of Directors,







Marc de Villartay

**Statutory Auditor** 



# Reports of the Statutory Auditors

1.	Report on VINCI's consolidated financial statements (2024 Universal Registration Document, pages 386 to 389)
2.	Report on VINCI's parent company financial statements (2024 Universal Registration Document, pages 405 to 407)
3.	Special report of the Statutory Auditors on regulated agreements (2024 Universal Registration Document, page 408)
4.	Four supplementary Statutory Auditors' reports on the use of delegations of authority granted to your Board of Directors in earlier Shareholders' General Meetings to carry out transactions involving the share capital reserved for the employees of VINCI and its subsidiaries
5.	Five Statutory Auditors' reports on delegations of authority or authorisations to be granted to the Board of Directors to carry out transactions involving the share capital (18 <sup>th</sup> , 20 <sup>th</sup> , 21 <sup>st</sup> , 22 <sup>nd</sup> , 23 <sup>rd</sup> , 24 <sup>th</sup> , 25 <sup>th</sup> , 26 <sup>th</sup> , and 27 <sup>th</sup> resolutions)
6.	Report on the certification of sustainability information and verification of the disclosure requirements under Article 8 of Regulation (EU) 2020/852 (2024 Universal Registration Document, pages 309 to 312)



### Reports on the consolidated and parent company financial statements

Report title	Opinion	Justification of assessments - Key audit matters
Report on the consolidated financial statements (1st resolution)	Clean opinion	<ul> <li>Recoverable amount of goodwill and intangible assets, along with interests in concession companies accounted for under the equity method</li> <li>Recognition of construction contracts</li> <li>Provisions for liabilities and litigation</li> </ul>
Report on the parent company financial statements (2 <sup>nd</sup> resolution)	Clean opinion	- Assessment of investments in subsidiaries and affiliates

We certify that the consolidated and parent company financial statements give a true and fair view of VINCI's results for the period, and of its financial position, assets and liabilities at the end of the period.



#### Special report on regulated agreements

Report title	Comments	
Special report on regulated agreements	<ul> <li>We hereby inform you that we have not been advised of any agreements that were authorised and entered into during the past financial year and that must be submitted for approval at the Shareholders' General Meeting in application of the provisions of Article L.225-38 of the French Commercial Code.</li> <li>We hereby inform you that we have not been advised of any agreements previously approved at the Shareholders' General Meeting that remained in force during the past financial year.</li> </ul>	



#### Reports relating to resolutions requiring the approval of an Extraordinary Shareholders' General Meeting

Resolution	Purpose	Validity period of authorisation or delegation of authority granted to the Board of Directors	Details
18 <sup>th</sup>	Authorisation to reduce the share capital through the cancellation of VINCI shares held in treasury	26 months	➤ Up to 10% of the share capital
20 <sup>th</sup> , 21 <sup>st</sup> , 22 <sup>nd</sup> , 23 <sup>rd</sup> and 24 <sup>th</sup>	Authorization to issue shares and/or other securities with preferential subscription rights maintained and/or cancelled	26 months	<ul> <li>The nominal amount of capital increases may not exceed:         <ul> <li>€150 million or €300 million depending on the resolution</li> <li>10% of the total number of shares</li> </ul> </li> <li>The nominal amount of debt securities that may be issued may not exceed €3 billion or €5 billion</li> </ul>

<sup>&</sup>gt; We have no observations to make on the details of the transactions proposed or on the information given in the Board of Directors' reports.

We will produce additional reports if the authorisations granted under the 20<sup>th</sup>, 21<sup>st</sup>, 22<sup>nd</sup>, 23<sup>rd</sup>, 24<sup>th</sup>, 25<sup>th</sup> and 26<sup>th</sup> resolutions are used.



## Reports relating to resolutions requiring the approval of an Extraordinary Shareholders' General Meeting

Resolution	Purpose	Validity period of authorisation or delegation of authority granted to the Board of Directors	Details
25 <sup>th</sup>	Delegation of authority to carry out share capital increases reserved for employees, with shareholders' preferential subscription rights cancelled	26 months	► Up to 1.5% of the share capital
			The subscription price of newly issued shares may not be less than 95% of the average price quoted over the 20 trading days preceding the date of the decision by the Board of Directors setting the opening date of the subscription period
26 <sup>th</sup>		18 months	
27 <sup>th</sup>	Authorization to grant awards of existing ordinary shares acquired by the Company, referred to as performance shares, for no consideration, to French or foreign employees	38 months	<ul> <li>Up to 1% of the share capital</li> <li>Vesting after a period of not less than 3 years from the grant date, subject to continued employment within the Group</li> <li>Vesting subject to performance conditions</li> </ul>

- > We have no observations to make on the details of the transactions proposed or on the information given in the Board of Directors' reports.
- We will produce additional reports if the authorisations granted under the 20<sup>th</sup> , 21<sup>st</sup>, 22<sup>nd</sup>, 23<sup>rd</sup>, 24<sup>th</sup> , 25<sup>th</sup> and 26<sup>th</sup> resolutions are used.

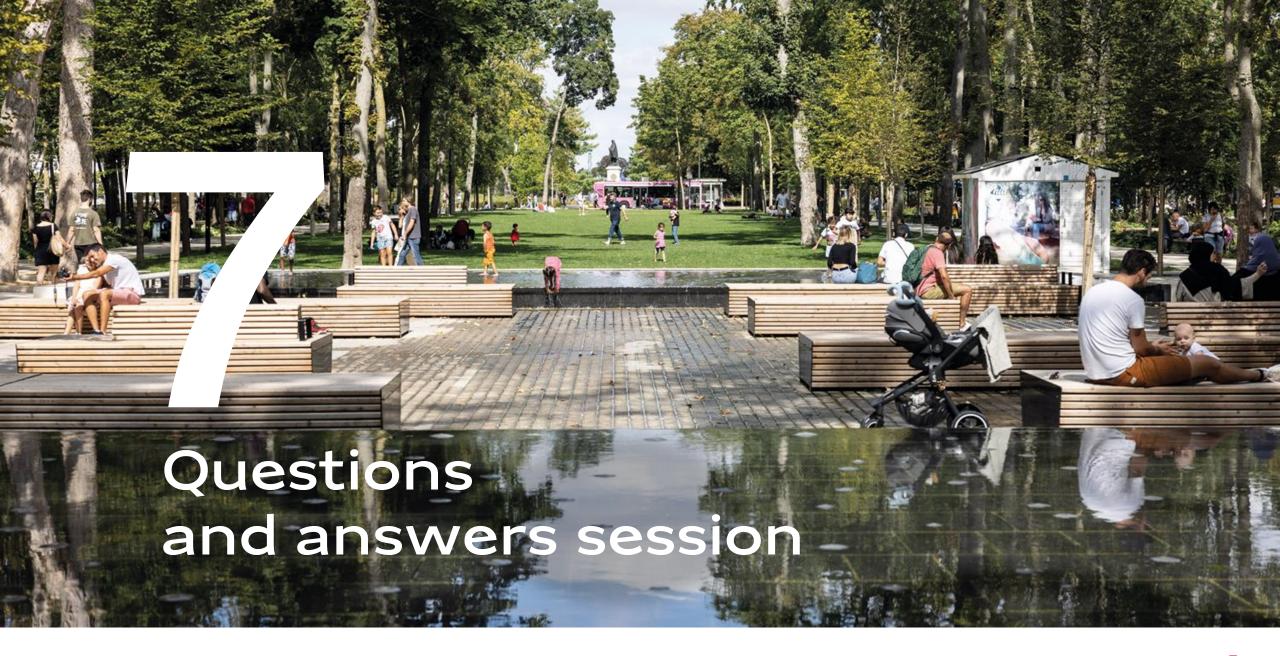


### Report on the certification of sustainability information

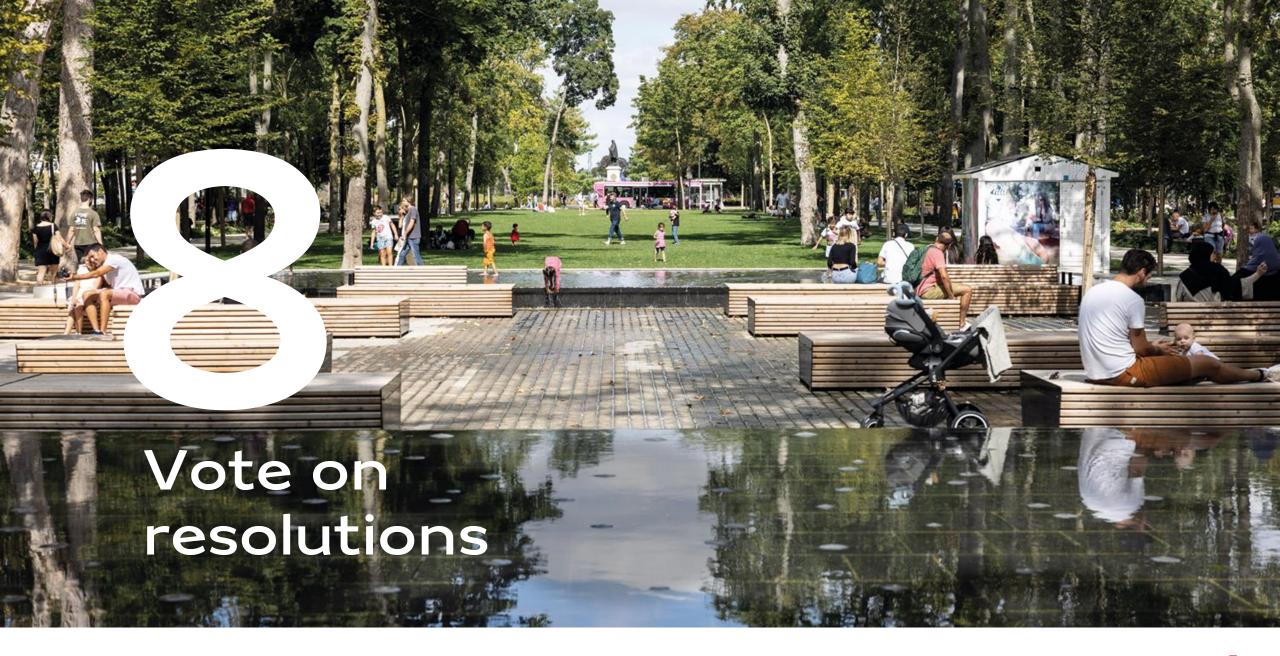
New obligation in 2024:

Report title	Opinion
Report on the certification of sustainability information and verification of the disclosure requirements under Article 8 of Regulation (EU) 2020/852	<b>Clean opinion:</b> No material errors, omissions or inconsistencies regarding the compliance of the sustainability information included in VINCI's sustainability statement
	<b>Observation</b> regarding the information contained in section "1.1.3 – Basis of preparation of the sustainability statement", describing the context in which this report was prepared as well as detailing the methodology adopted by the Group (notably the main assumptions and estimations)













#### Patrick Richard

General Counsel, VINCI Secretary to the Board of Directors



#### Approval of the 2024 consolidated financial statements

Net income attributable to owners of the parent company: €4,863 million



### 2nd resolution

#### Approval of the 2024 parent company financial statements

Net income: €1,784 million



### 3rd resolution

### Appropriation of the Company's net income for the 2024 financial year

- Dividend: €4.75 per share
- Interim dividend: €1.05 euro per share paid in October 2024
- Final dividend: €3.70 per share
- Ex-date: 22 April 2025
- Final dividend payment: 24 April 2025



#### Renewal of Yannick Assouad's term of office as Director

- Non independent Director
- Term of office ends at the close of the Shareholders' General Meeting called to approve the financial statements for the year ending 31 December 2028



#### **Appointment of Pierre Anjolras as Director**

- Non independent Director
- Term of office ends at the close of the Shareholders' General Meeting called to approve the financial statements for the year ending 31 December 2028



#### **Appointment of Karla Bertocco Trindade as Director**

- Independent Director
- Term of office ends at the close of the Shareholders' General Meeting called to approve the financial statements for the year ending 31 December 2028



#### Appointment of María Victoria Zingoni as Director

- Independent Director
- Term of office ends at the close of the Shareholders' General Meeting called to approve the financial statements for the year ending 31 December 2028



#### Reappointment of PricewaterhouseCoopers Audit as Statutory Auditor

 Term of office ends at the close of the Shareholders' General Meeting called to approve the financial statements for the year ending 31 December 2030



### **Appointment of Ernst & Young Audit as Statutory Auditor**

 Term of office ends at the close of the Shareholders' General Meeting called to approve the financial statements for the year ending 31 December 2030



### Appointment of Ernst & Young Audit as Statutory Auditor providing assurance on sustainability information

 Term of office ends at the close of the Shareholders' General Meeting called to approve the financial statements for the year ending 31 December 2030



### Renewal of the delegation of powers to the Board of Directors in view of the purchase by the Company of its own shares

- Maximum number of shares that may be acquired: 10% of the capital
- Maximum purchase price: €150 per share
- Maximum amount of authorised purchases: €5 billion
- Validity period: 18 months



#### Approval of the remuneration policy for members of the Board of Directors

- Aggregate amount: €1,600,000 set by the Shareholders' General Meeting of 17 April 2019
- Annual fixed remuneration: €26,500 for each director
- Annual additional remuneration for the Lead Director: €55,000
- Additional remuneration for attending meetings of the Board and its committees
- Details provided on pages 151 and 152 of the 2024 Universal Registration Document



## Approval of the remuneration policy applicable to Xavier Huillard, Chairman and Chief Executive Officer, for the period from 1 January 2025 until the date when these two roles are separated

- Annual fixed remuneration: €1,300,000
- Short-term annual variable remuneration: determined on the basis of the Group's performance and capped at 160% of the fixed remuneration
- No long-term variable remuneration
- Benefits in kind: company car
- Details provided on pages 152 and following of the 2024 Universal Registration Document



### Approval of the remuneration policy applicable to the Chief Executive Officer upon his appointment

- Annual fixed remuneration: €1,300,000
- Short-term annual variable remuneration: determined on the basis of the Group's performance and capped at 150% of the fixed remuneration
- Long-term remuneration: conditional annual award of shares in the Company, the fair value of which is capped at €3,250,000
- Benefits in kind: company car
- Details provided on pages 152 and following of the 2024 Universal Registration Document



### Approval of the remuneration policy applicable to the Chairman of the Board once the two roles have been separated

- Annual fixed remuneration: €900,000
- No short-term or long-term variable remuneration
- Benefits in kind: company car
- Details provided on pages 152 and following of the 2024 Universal Registration Document



#### Approval of the report on remuneration

Remuneration paid to non-executive company officers:

- Aggregate amount paid in 2024: €1,226,815
- Aggregate amount due in respect of 2024: €1,202,315
- Details provided on page 163 of the 2024 Universal Registration Document

#### Remuneration of Xavier Huillard:

- Total amount paid in cash in 2024: €3,303,731
- Total amount due in cash in respect of 2024: €3,302,605
- Fair value of shares under the 2024 LTIP: €3,379,994
- Details provided on pages 159 and following of the 2024 Universal Registration Document



### Approval of the remuneration paid in 2024 or due in respect of 2024 to Xavier Huillard

- Fixed remuneration: €1,300,000
- Short-term variable remuneration: €1,996,800
- Long-term incentive plan set up in 2024: 35,718 shares subject to continued service as well as internal and external performance conditions, representing a fair value of €3,379,994
- Remuneration as a Board member received from a foreign subsidiary: €13,750 deducted from the total amount of short-term variable remuneration
- Benefits in kind: €5,805
- Supplementary pension plan: no payment
- Details provided on pages 159 and following of the 2024 Universal Registration Document



### Renewal of the authorisation in view of the reduction of the share capital through cancellation of VINCI shares held in treasury

- Upper limit: 10% of the share capital by successive periods of 24 months for the determination of this limit
- Validity period: 26 months



### Delegation of authority to increase the share capital through the capitalisation of reserves, retained earnings or share premiums

- Ceiling: total amount of reserves, retained earnings or share premiums available for capitalisation
- Duration: 26 months



## Delegation of authority to issue any shares and other securities giving access to equity securities with shareholders' preferential subscription rights maintained

- Combined maximum nominal amount of capital increases that may be carried out under the 20<sup>th</sup>, 21<sup>st</sup>, 22<sup>nd</sup>, 23<sup>rd</sup> resolutions: €300 million
- Combined maximum amount of issues of debt securities that may be carried out under the 20<sup>th</sup>, 21<sup>st</sup>, 22<sup>nd</sup> resolutions: €5 billion
- Duration: 26 months



Delegation of authority to issue all debt securities giving access to equity securities or to existing equity securities through a public offering other than those covered by Article L.411-2(1) of the French Monetary and Financial Code

- Combined maximum nominal amount of capital increases that may be carried out under the 20<sup>th</sup>, 21<sup>st</sup>, 22<sup>nd</sup>, 23<sup>rd</sup> resolutions: €300 million, and of which €150 million are for the 21<sup>st</sup> and 22<sup>nd</sup> resolutions
- Combined maximum amount of issues of debt securities that may be carried out under the 20<sup>th</sup>, 21<sup>st</sup> and 22<sup>nd</sup> resolutions: €5 billion, and of which €3 billion are for the 21<sup>st</sup> and 22<sup>nd</sup> resolutions
- Combined maximum nominal amount of capital increases that may be carried out under the 21<sup>st</sup>, 22<sup>nd</sup> and 24<sup>th</sup> resolutions: 10% of the total number of shares making up the share capital
- Duration: 26 months



## 22nd resolution

Delegation of authority to issue all debt securities giving access to equity securities or to existing equity securities through a public offering covered by Article L.411-2(1) of the French Monetary and Financial Code

- Combined maximum nominal amount of capital increases that may be carried out under the 20<sup>th</sup>, 21<sup>st</sup>, 22<sup>nd</sup>, 23<sup>rd</sup> resolutions: €300 million, and of which €150 million for the 21<sup>st</sup> and 22<sup>nd</sup> resolutions
- Combined maximum amount of issues of debt securities that may be carried out under the 20<sup>th</sup>, 21<sup>st</sup> and 22<sup>nd</sup> resolutions: €5 billion, and of which €3 billion are for the 21<sup>st</sup> and 22<sup>nd</sup> resolutions
- Combined maximum nominal amount of capital increases that may be carried out under the 21<sup>st</sup>, 22<sup>nd</sup> and 24<sup>th</sup> resolutons: 10% of the total number of shares making up the share capital
- Duration: 26 months



## 23rd resolution

#### Authorisation to the Board of Directors to increase the number of securities to be issued in the event of surplus applications

- Applicable to securities issued in accordance with the 20<sup>th</sup>, 21<sup>st</sup> and 22<sup>nd</sup> resolutions in the event of surplus applications
- Deadline: 30 days of the end of the subscription period
- Limit: 15% of the initial issue
- Duration: 26 months



Delegation of powers to the Board of Directors to issue any shares and other securities giving access to equity securities up to 10% of the share capital in order to pay for contributions in kind of securities to the Company

- Combined maximum nominal amount of capital increases that may be carried out under the 21<sup>st</sup>, 22<sup>nd</sup> and 24<sup>th</sup> resolutions: 10% of the number of shares making up the share capital
- Duration: 26 months



## Delegation of authority to carry out share capital increases reserved for employees of the Company and VINCI Group companies in the context of savings plans

- Upper limit pursuant to the 25th and 26th resolutions: 1.5% of the share capital
- Shareholders' preferential subscription rights cancelled
- Subscription price of the new shares: not less than 95% of the average price quoted on the 20 stock market trading days preceding the date of the decision of the Board of Directors
- Validity period: 26 months



Delegation of authority to carry out capital increases reserved for a category of beneficiaries in order to offer the employees of certain foreign subsidiaries benefits comparable with those offered to French employees

- Upper limit pursuant to the 25th and 26th resolutions: 1.5% of the share capital
- Shareholders' preferential subscription rights cancelled
- Subscription price of the new shares: not less than 95% of the average price quoted on the 20 stock market trading days preceding the date of the decision of the Board of Directors
- Validity period: 18 months



### Authorisation to allow, free of charge, existing performance shares acquired by the Company to the VINCI Group employees

- Ceiling: 1% of the share capital
- Shares alloted will only vest after a period of not less than 3 years subject to beneficiaries' continued employment and performance conditions
- Vesting of performance shares shall be subject to performance conditions consisting of one or more economic, financial and ESG criteria
- Duration: 38 months



**Powers to carry out formalities** 



