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PROFILE

VINCI Construction Grands Projets is a subsidiary of VINCI, a global player in concessions and construction.

We are part of a lineage of companies that have been operating for over 100 years and whose names are associated with landmarks in France and around the world.

We design and build major civil engineering structures and buildings:

- > transport infrastructures bridges and viaducts, underground works, linear surface works, marine works;
- > mining infrastructures access tunnels, earthworks, underground and open-pit work, civil engineering;
- > energies and oil & gas LNG tanks, thermal and nuclear power plants;
- > buildings office and residential towers, car parks, airports, administrative and cultural facilities;
- > hydraulic infrastructures dams, pumping and wastewater treatment stations, water distribution and evacuation;
- > environment drinking water supply and sanitation systems, technical landfill centres.

To carry out these major projects and fulfil our vocation, our teams make use of specialized expertise in project management, construction and engineering, relying on a network of shared experience that allows them to address quickly project risks. Whenever possible, we work in close partnership with local companies to find solutions that are comprehensive yet specifically tailored to the needs of each client, in both the private and public sectors.

> Designing and building high-tech structures all around the world is a passion that drives each and every one of our employees. Our experience and accomplishments dating back more than a hundred years enable us to reset the boundaries of what is achievable, while managing risk and ensuring safety for all participants on our projects. We feel compelled to strive for excellence at all times, and our most gratifying reward is our clients' satisfaction and the satisfaction of the people who benefit from the structures we deliver.

Patrick Kadri, Chief Executive Officer

We put our teams' knowledge and skills, experience, and capacity for innovation in the service of our clients to create together major structures for the sustainable development of territories. The safety of worksite personnel, people living near the site, and future users is our top priority in delivering projects of the highest standard.

Alain Bonnot, Chairman

MANAGEMENT COMMITTEE

FROM THE TOP DOWN AND LEFT TO RIGHT

- // Lionel Ravix, France, Europe and Russia Director
- // Éric Seassaud, Legal Counsel (February 2018)
- // Philippe Tavernier, Qatar, Africa and Middle-East Director & CEO of QDVC
- // Philippe Masselot, Chief Financial Officer
- // Yanick Garillon, Director Asia, Building and Water works
- // Jean-Luc Toris, Engineering & Technical Capabilities Director
- // Arnaud Brel, Quality, Safety, Health, Environment and Information Systems Director
- // Stéphanie Malek, Communications Director
- // Patrick Kadri, Chief Executive Officer
- // Alain Bonnot, Chairman
- // Éric Chambraud, Strategy and development Director
- // Patrick Béchaux, Human Resources Director



AREAS MANAGERS



Alexandre Ambrosini Building & International





Philippe Athuyt France and overseas French territories



Guenther Hailmayer Infrastructure, QDVC



Jean-Luc Audureau Latin America, Carribean & underground works



Hakim Naceur



Sébastien Bliaut



Thierry Portafaix North America



Pierre Bourgeois Hong Kong



Jean-Philippe **Raymond-Bertrand** Buildings



Hosni Bouzid Mediterranean Europe & LNG tanks

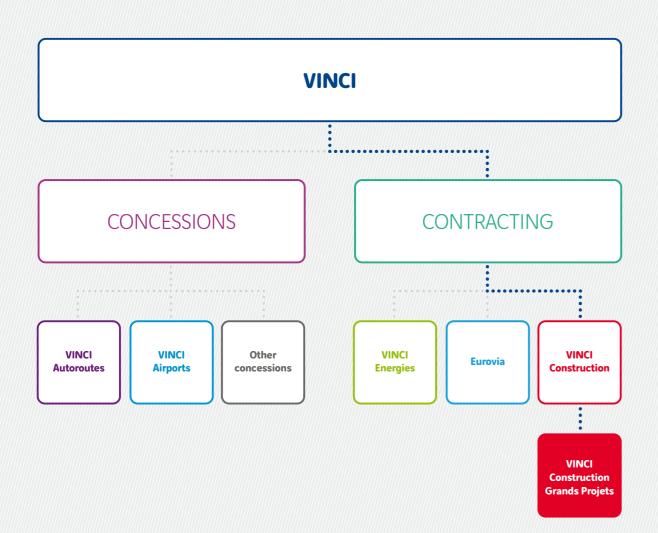


Julien Rayssiguier

ESSENTIALS

VINCI is a global player in concessions and construction, employing more than 195,000 people in some 100 countries.

Its mission is to design, finance, build and operate infrastructure and facilities that help improve daily life and mobility for all.



0 194,428 O 70,000 **EMPLOYEES** WORLDWIDE

O 270,000 O 27,000 **PROJECTS**

O figures VINCI

O figures VINCI Construction

• figures VINCI Construction Grands Projets

O € 40,200 M

O € 13,960 M

€1,346.5_M **OF REVENUE**

O € 4,607 M

O € 344 M

OF OPERATING INCOME FROM ORDINARY ACTIVITIES

○ € 29.3 Bn (Contracting)

O € 16.9 Bn

€1,932.6_M **ORDER BOOK**

€524.4_M



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Transport infrastructures // what we do what we do

SOUTH EUROPE ATLANTIQUE HIGH-SPEED RAIL LINE

TOURS-POITIERS, FRANCE INAUGURATED IN 2017



PUTTING BORDEAUX A MERE TWO HOURS BY TRAIN FROM PARIS: A REALITY SINCE JULY 2, 2017



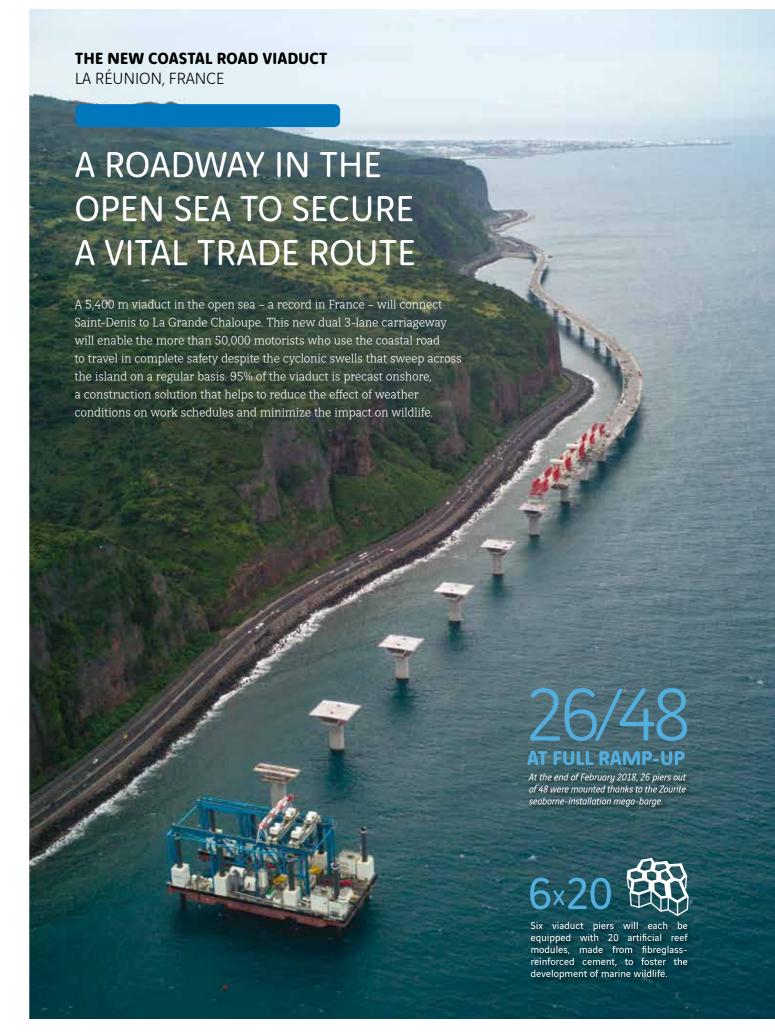
Europe's largest rail project was delivered, and made its entry into service, on July 2, 2017. The high-speed rail line earned immediate public approval with 2.7 million trips recorded, from early July to late December 2017, aboard 15,000 trains. With a 94% performance rate on the SEA axis as early as September 2017, the quality of the infrastructure and related equipment has been confirmed. The 300 km high-speed link between Tours and Bordeaux encompasses 500 standard and non-standard engineering structures, including 24 viaducts and six covered trenches. The rail line crosses three regions, six departments, and 113 communes as well as 14 "Natura 2000" sites that provide habitats to 220 protected wildlife and plant species. At peak activity in summer 2013, the project employed more than 8,500 people.

HIGH SPEED TWO - PHASE 1
BIRMINGHAM, UNITED KINGDOM
NEW CONTRACT IN 2017

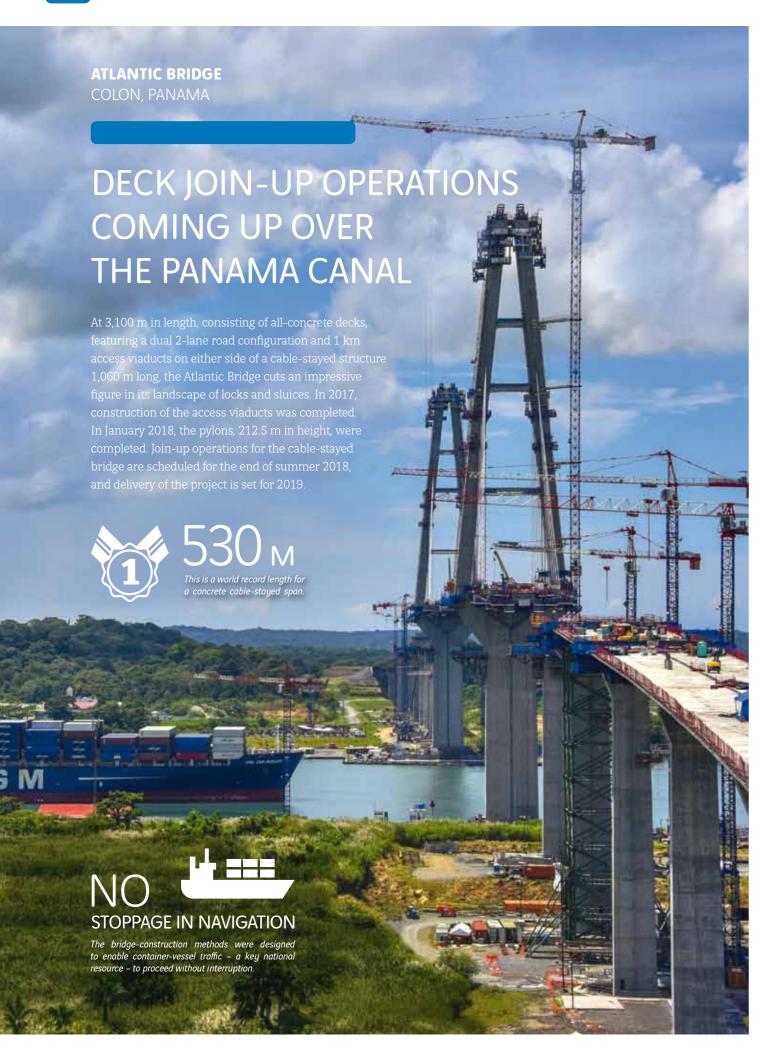
EXPORTING OUR HIGH-SPEED RAIL KNOW-HOW TO THE UNITED KINGDOM



London to Birmingham in a mere 49 minutes – that's the ambitious goal the High Speed Two programme is striving to achieve by 2026 (phase 1). Together with our partners, we were awarded (as part of an Early Contractor Involvement - ECI – initiative) lots N1 and N2 in this programme. Lot N1 involves 39 km of high-speed rail line in an urban zone southwest of Birmingham, including two dual-tube tunnels, respectively, 2.9 and 1.9 km in length. Lot N2, located north of Birmingham, encompasses 46 km of high-speed rail line and numerous engineering structures, including spans over motorways M6 and M42. These new contracts add to our railway achievements in the United Kingdom, where from 1998 and 2004 we delivered three projects for the High Speed One line, which connects London to the continent *via* the Chunnel.



TRANSPORT INFRASTRUCTURES // WHAT WE DO WHAT WE DO



RAIL STATION BELOW CNIT AND ADJACENT TUNNELS - EOLE PROJECT

PARIS - LA DÉFENSE, FRANCE

"SUSPENDING" A SHOPPING CENTRE WITHOUT STOPPING ITS OPERATIONS



Indt's the volume of excavation material that must be removed from this project site located in the middle of France's largest business district with more than 200,000 users a day and more than 8 million tourists a year.

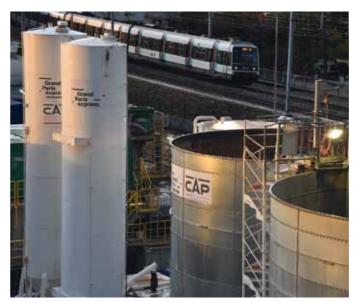
To build the new RER E rail station at La Défense, along with a kilometrelong set of tunnels, a shaft 40 m deep and 15 m in diameter, and several underground pedestrian passageways, many challenges have to be overcome. One of the major achievements of the projects, successfully completed in 2017, was to underpin the 125 piles in the CNIT car park in efforts to "suspend" the site and carry out excavation for the underground rail station. Minimising works-related nuisances is another key issue in this project since the shopping centre - including a four-star hotel - had to continue to operate.



This ambitious project will It's a fantastic technical c

This ambitious project will mobilise the Group's expertise for the next 20 years. It's a fantastic technical challenge but also a true human challenge.

Xavier Huillar CEO, VIN



GRAND PARIS EXPRESS – LINE 15 SOUTH, LOT T3C

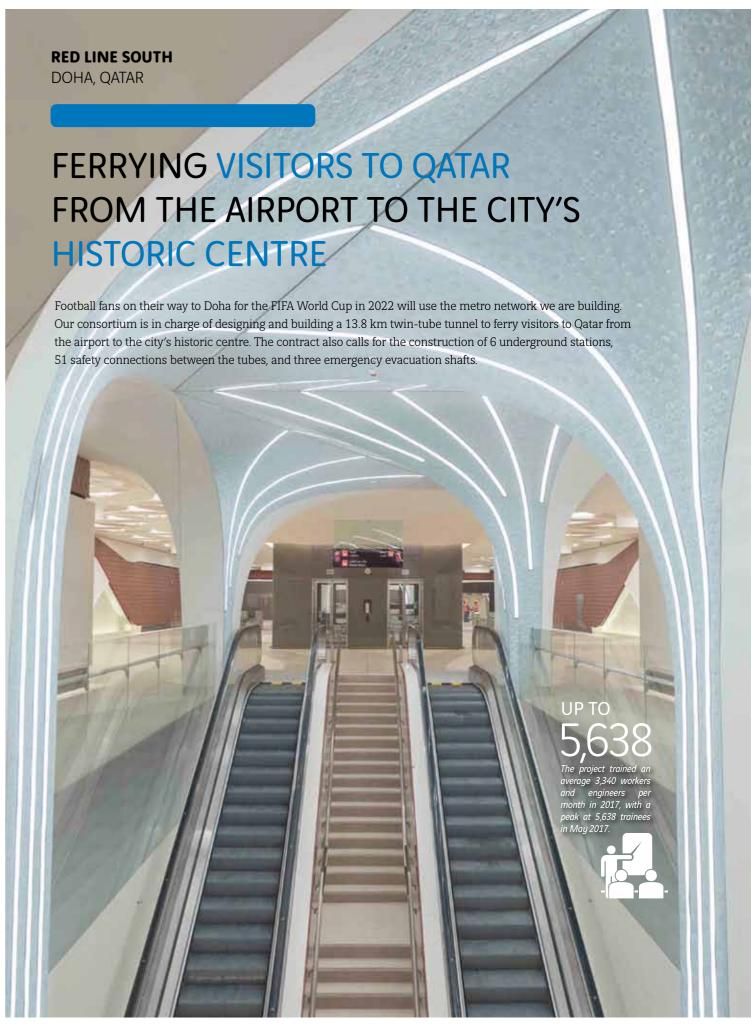
ISSY - VILLEJUIF, FRANCE **NEW CONTRACT IN 2017**

INTERCONNECTING CITIES IN SOUTHERN ÎLE-DE-FRANCE

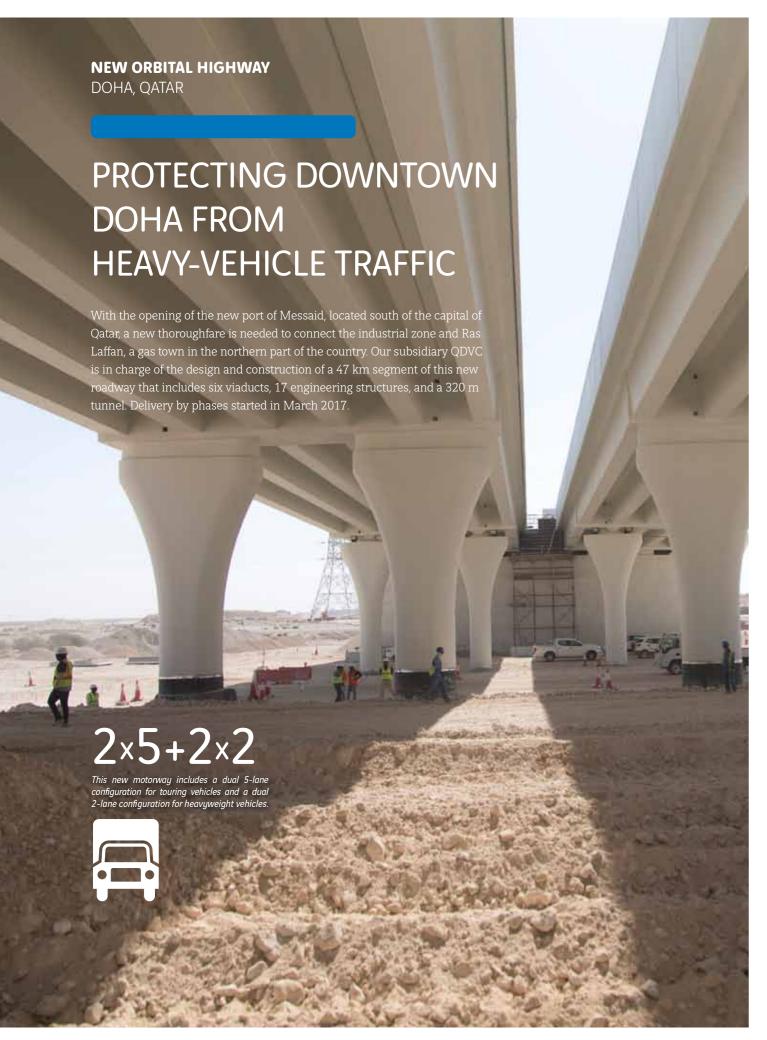
Île-de-France Region has launched its largest infrastructure project of the 21st century: Grand Paris Express. We are the lead contractors in the consortium that is building lot T3C, from the underground train station at Fort d'Issy-Vanves-Clamart to the future train station at Villejuif-Louis Aragon, that is 8.2 km of tunnel construction in a very urban setting along with eight shafts and five new train stations.

Transport infrastructures // what we do what we do





TRANSPORT INFRASTRUCTURES // WHAT WE DO WHAT WE DO // TRANSPORT INFRASTRUCTURES



SHATIN TO CENTRAL LINK

HONG KONG, CHINA

THE CHALLENGE OF **ENHANCING MOBILITY** IN A HYPER-URBAN **SETTING**

In September 2016, the Hin Keng to Diamond Hill tunnels were delivered to the client, MTR. In 2017, project teams completed exterior works along with technical and architectural works. The line will be opened to the public in 2019.



PROJECT OF in the €50 to 500 million category. On November 16, 2017, the International Tunnelling and Underground Space Association (ITA) awarded its project of the year prize to us. "In a complex geological situation, different tunnelling methods had to be used such as cut-and-cover and drill-and-blast at only 6 m above a live water supply tunnel. Also, a TBM crossed twice at 6 m below an operating railway line", commented the ITA judges' panel at the awards ceremony



CROSSRAIL PROJECT, LOTS C510 AND C515 LONDON, UNITED KINGDOM

OPENING OF THE ELIZABETH LINE IN LATE 2018 IN LONDON



With our British partners, we took part in this gigantic project that consisted in endowing London with a new Underground line from east to west, which 200 million passengers will use every year.

We undertook lots C510 and C512 for the new Whitechapel Station and built conventionally excavated tunnels for Liverpool Street Station and Whitechapel Station. In this project, we overcame numerous challenges, including supplying and removing excavated materials, minimising noise, and building a footbridge connecting several lines in Whitechapel above a line in operation. The project site was inspected every year by the Considerate Constructors Scheme (CCS), achieving record scores as high as 44/50.

> With work being carried out 24 hours a day, 7 days a week.

FACTS & FIGURES 2017 FACTS & FIGURES 2017 Transport infrastructures // what we do what we do



RIJNLANDROUTE

LEIDEN, THE NETHERLANDS

NEW CONTRACT IN 2017

ENHANCING THE NETHERLANDS' MOTORWAY NETWORK

Once again, four years following the delivery of the Coentunnel project in Amsterdam, our consortium put its know-how to work for the Netherlands – this time in and around Leiden on the RijnlandRoute project. The project calls for widening a 12 km stretch of motorway, building N434 (a 4 km roadway, including drilling a 2.2 km tunnel), and installing newly required interchanges. Thanks to this work, the cities of Katwijk (via A44) and Leiden (on A4) will be more efficiently interconnected. The contract also calls for maintenance of this new infrastructure for 15 years.



MOTORWAYS

CORINTH-PATRAS-TSAKONA AND MALIAKOS-KLEIDI, GREECE INAUGURATED IN 2017

INTERCONNECTING REGIONS IN GREECE WITH A SAFE AND RELIABLE MOTORWAY NETWORK

In 2017, a total of 360 km of motorway was delivered in Greece after a 10 year works hiatus resulting from the country's severe financial crisis. There were challenges involved in this effort due to the presence of active seismic faults at project sites, abundant buried archaeological artefacts, and stringent safety measures in effect for tunnel-boring and tunnel-supply operations. The environment also received particular attention with compensation measures such as the planting of 30,000 shrubs along the Maliakos-Kleidi motorway.

LINEA AMARILLA URBAN HIGHWAY

LIMA, PERU

ENHANCING TRAFFIC FLOW IN THE CAPITAL OF PERU

Our mission on this urban highway project that is critical for optimising mobility in Lima is two-pronged: first, to provide project management assistance (in December 2016, VINCI Highways, a subsidiary of the VINCI Group, finalised the acquisition of Lamsac, the company in charge of the project); second, to build project structures in a joint venture with our local partner.

This 9 km, 2×2 lanes highway in central Lima will help relieve traffic congestion in the city centre. Work will be carried out right in the middle of a densely populated area criss-crossed by utility networks. The project encompasses 12 viaducts, one 1.8 km tunnel, the Bella Union bridge that spans the Parque Rimac river, three toll stations, administrative buildings, safety equipment, and signalling systems.





vehicles use this highway every year: ensuring the safety of worksite personnel and motorists – during this road-widening project to be conducted without interrupting traffic – is a top priority on this project.



BOGOTA-GIRARDOT HIGHWAY COLOMBIA

WIDENING COLOMBIA'S BUSIEST HIGHWAY

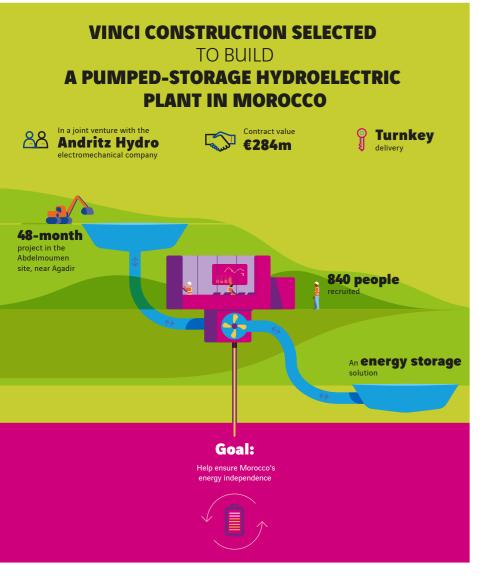
Our teams have delivered in 2017 the design phase of this project to upgrade 141 km of highway running from the capital of Colombia to the country's largest seaside resort. The project calls for widening a 65 km segment to 2 x 3 lanes configuration, building four tunnels (with a total length of 2 km), building or expanding 28 engineering structures, and erecting 35 footbridges.

PUMPED-STORAGE POWER PLANT

ABDELMOUMEN, MOROCCO
NEW CONTRACT IN 2017

SUPPORTING ENERGY TRANSITION IN MOROCCO

The Abdelmoumen power plant is a pumped-storage hydroelectric energy facility. The water stored in a tank located uphill will be released into a 3 km transfer line (1 km of which will be underground) and travel along a natural slope to a tank located 550 m downhill. A 350 MW hydroelectric power plant will be built along the penstock between the two reservoirs. This reversible-operation plant will generate electricity when operating in turbine mode and pump water from the lower to the upper reservoir in pumping mode, thereby generating renewable energy on demand.

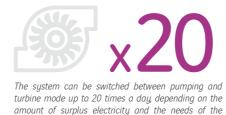




Moroccan power grid.

780

employees recruited and trained locally





LIQUEFIED NATURAL GAS TANKS SABETTA, YAMAL PENINSULA, RUSSIA INAUGURATED IN 2017

STORING GAS OVER PERMAFROST

The project was inaugurated on December 8, 2017 with the president of Russia in attendance. Our teams faced temperatures as low as -50°C and the total absence of sunlight in winter – an extreme life experience on a project that had mobilized 1,860 employees from 31 different countries at peak of activity on site. The design of permafrost-friendly foundations was possible due to multiple innovations.



Supply and mobilization conditions were extreme on this project located well beyond the Arctic Circle. Everything must be carefully forecast and planned to ensure that all operations can be conducted on site.

ENERGIES AND OIL & GAS // WHAT WE DO WHAT WE



ITER PROJECT

CADARACHE, FRANCE

TAKING PART IN A GLOBAL EFFORT TO DEVELOP A FUTURE SOURCE OF ENERGY

Scientists from around the world are designing a prototype to demonstrate that it is possible to produce energy from nuclear fusion. This would resolve the problem of radioactive waste produced by nuclear fission, the method currently employed at nuclear power plants. We're supporting their efforts by constructing the building that will house the future reactor. The civil engineering requirements for this building are as complex as that of nuclear reactors of the latest generation.



On the ITER project, checks are conducted using augmented reality: design plans and built structures are superimposed so as to quickly detect discrepancies.



This is the high density attained in certain areas by steel reinforcements. A high number of inserts are also being developed to accommodate equipment and openings in future. All of it is being built with millimetric precision

EXPANDING AND RENOVATING SANTIAGO AIRPORT

SANTIAGO, CHILE

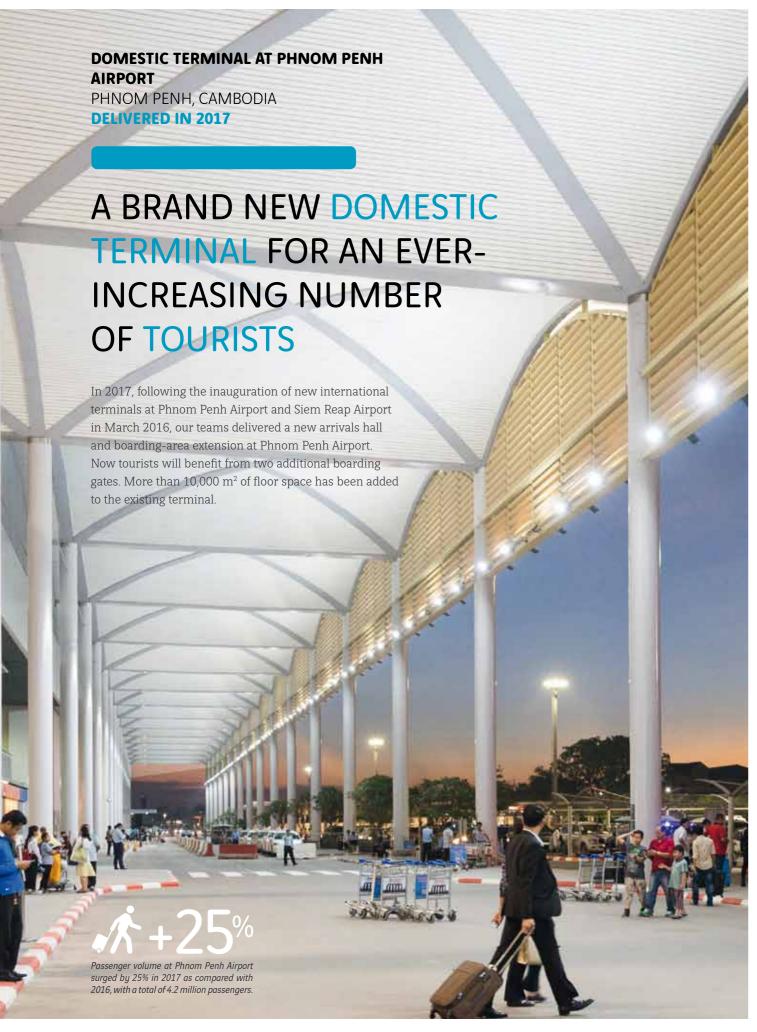
DOUBLE THE AIRPORT'S CAPACITY TO CONSOLIDATE SANTIAGO'S POSITION AS A REGIONAL HUB



This project was awarded a 2017 BIM d'Or prize in the "International Buildina cateaoru."

To raise Santiago Airport's capacity from 16 million to 30 million passengers by 2020, the concession-holding company (including Aéroport de Paris, VINCI Airports and Astaldi) awarded a design-build contract for a new terminal to our company. The new facility will feature 350,000 m² of floor space but also 550,000 m² of new tarmac and taxiways and 185,000 m² of car parks. In addition, the existing terminal will be renovated. Planning is crucial on this project since work is been carried out without impeding current airport operations. On this project, the use of BIM (Building Information Modelling, see p. 37) is being extended to the post-construction operations and maintenance phases.







MANDARIN ORIENTAL HOTEL

LONDON, UNITED KINGDOM

A 12,000 M² PLUS RENOVATION IN A VIP SETTING

London's Mandarin Oriental, located in the up-market area of Knightsbridge, adjacent to Hyde Park, is getting a makeover. The project calls for renovating $12,000~\text{m}^2$ of rooms and reception spaces (lobby, reception area, hallways, a spa, lifts) and upgrading electrical and plumbing systems as well as the building's façade. The project includes creating two new suites on the 9^{th} floor with a view of Hyde Park, which will bring the number of rooms at the hotel to 170. In 2017, half the rooms were renovated and delivered to the client.



This luxury hotel will remain open and operational during the project thanks to a detailed work schedule

100 % Plendi

London's Mandarin Oriental is the Plendi brand's first project. Plendi brings together the know-how of VINCI Construction companies in the area of luxury facilities. To find out more, visit plendi.com.

HYDRAULIC INFRASTRUCTURES // WHAT WE DO

DRINKING-WATER TREATMENT PLANTS

PHNOM PENH AND SIEM REAP, CAMBODIA
NEW CONTRACTS IN 2017

ADDRESSING GROWING DEMAND FOR WATER IN CAMBODIA



Given Phnom Penh's economic development and the growing inflow of tourists at Angkor Wat in Siem Reap, Cambodia's demand for water is surging. After delivering the Niroth treatment plant in early 2017, our teams were already active the following summer on two drinking-water treatment plants in Chamkar Mon, a district of Phnom Penh, and in Siem Reap.

At Chamkar Mon, teams have already demolished the former plant to begin the design-build process for a new plant whose production capacity, at 52,000 m³ per day, will be more than double that of the old plant. At Siem Reap, the project began with construction of a water intake with a capacity of 30,000 m³ per day. Then came an increase in production capacity for the existing plant of 15,000 m³ per day. Finally, the project will move toward completion with the installation of transfer piping over a distance of 6.5 km.

DRINKING-WATER SUPPLY HO CHI MINH CITY, VIETNAM NEW CONTRACT IN 2017

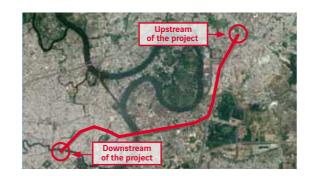
BRINGING DRINKING WATER TO THE RESIDENTS OF HO CHI MINH CITY

Drinking-water supply company Ho Chi Minh City (Sawaco) awarded to our consortium with Bessac (a subsidiary of Soletanche-Freyssinet) a design-build mandate for a drinking-water supply line 10 km long. The project, on which we will oversee the design phase, calls for the production and installation of prefabricated reinforced concrete components 3 m in external diameter using the pipejacking technique. We will also deliver 16 shafts, 11 junctions, and five branches for future junctions.



2 CHALLENGING INTERFACES

The project site runs along Line 1 of the metro system currently under construction and will also run below the Saigon River.



EXPANDING AND UPGRADING THE PORT

KINGSTON, JAMAICA

HELPING KINGSTON ACCOMMODATE HUGE SEA VESSELS

Following the launch of new locks in the Panama Canal, the port of Kingston has begun work to upgrade and expand its facilities to accommodate the world's largest container ships, including changing all dock equipment, dredging an access channel, reinforcing the soil, reclaiming 50,000 m² of land for traffic purposes, and anchoring the port's new cranes – all at a busy site prone to seismic and cyclone activity. This technically challenging project required innovative variants to allow us to meet tight deadlines all the while ensuring worker and employee safety at this busy port.







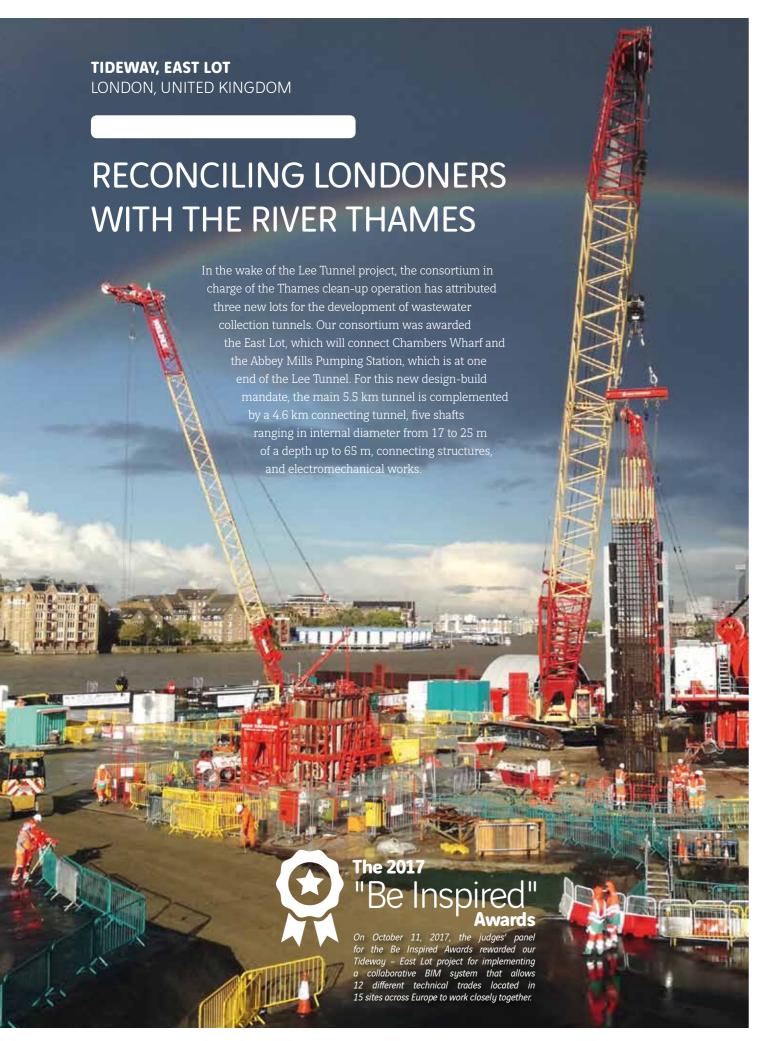


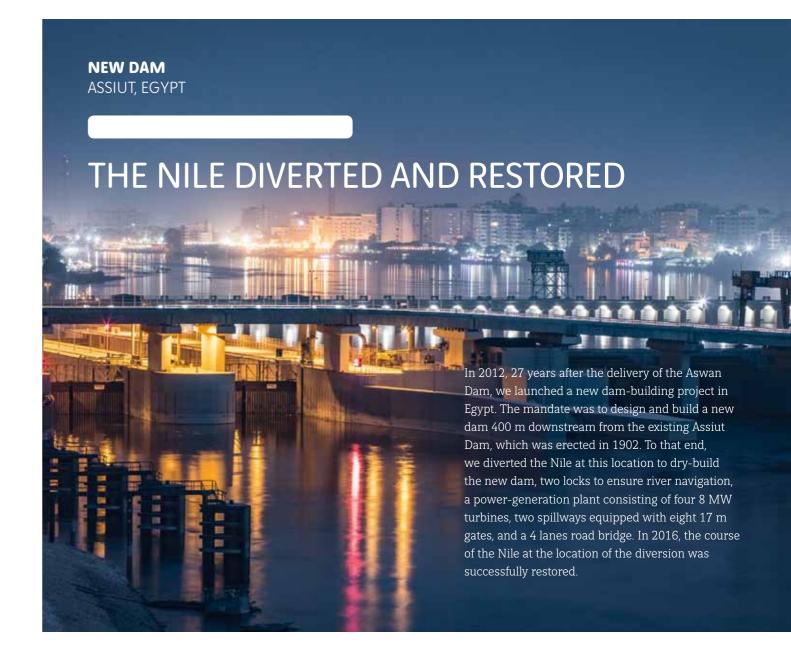
SHIELDHALL TUNNEL GLASGOW, UNITED KINGDOM

CLEANING UP THE RIVER CLYDE

Neither former coal mines (treated beforehand with injection operations) nor glacial till nor even the shallow passageway under three operating railway lines and a motorway (M77) could stop our slurry-shield tunnel-boring machine, Daisy the Driller! Tunnel-boring operations were completed on October 12, 2017 after 5.1 km at depths of up to 20 m. Electrical and mechanical equipment must now be installed prior to commissioning in the second quarter of 2018.

HYDRAULIC INFRASTRUCTURES // WHAT WE DO WHAT WE DO WHAT WE DO









WMI AND HYDROPLUS, TWO SUBSIDIARIES TO OFFER A GREATER RANGE OF SERVICE IN THE WATER-MANAGEMENT SECTOR

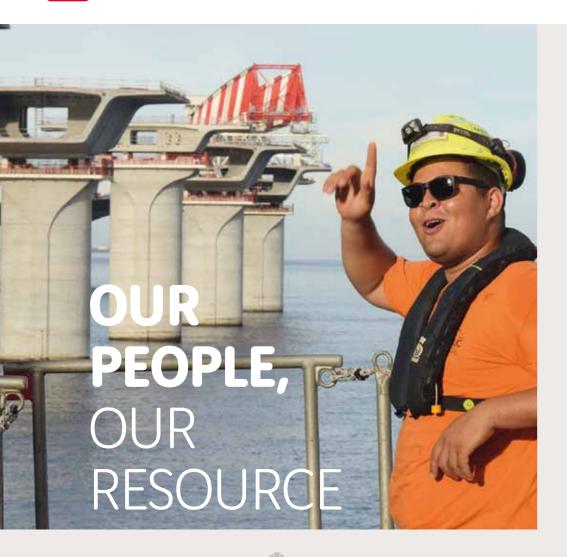
To minimize water losses in drinking-water networks and improve water-network performance, WMI has been offering an integrated solution since 1989. WMI's expertise, already tested in more than 40 countries, translates into benefits all along the drinking-water value chain, from production to distribution to consumers.

Find out more: wmi-water.com

Hydroplus was founded in 1991 in efforts to develop innovations to prolong the useful life of dams. Hydroplus invented and patented the Fusegate®, which can be used to increased dams' storage capacity and enhance their safety, thereby improving the performance of flood-protection dikes.

Find out more: hydroplus.com

HUMAN RESOURCES // WHAT DRIVES US // HUMAN RESOURCES 31



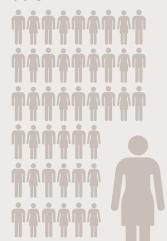






The choosemycompany label is attributed in partnership with Echos Start and rewards excellence in managing and motivating trainees and work-study students! It's the students who get to judge the quality of their traineeship or work-study programme. VINCI Construction Grands Projets ranks in the top 10 of the 2,000 companies that were selected and evaluated. In fact, we obtained an overall grade of 4.15/5 and a recommendation rate of 90.2%.

6,996 IN THE



WORLD

INCLUDING 1,156 MANAGERS



1,332
HIRES UNDER
PERMANENT
CONTRACT



21% WOMEN

146
VINCI MOBILITY CONTRACTS

VINCI Mobility contracts allow international managers to enjoy permanent contracts with benefits such as health insurance or a retirement savings plan. This type of contract helps to retain our best employees around the world.

29
NATIONALITIES



21,800 HOURS OF TRAINING IN 2017 OR 4.9% OF TOTAL PAYROLL



305 EMPLOYEES TRAINED IN MULTICULTURAL MANAGEMENT

We gage our success by our clients' satisfaction. It is therefore fundamental that we understand, from the very first meeting, the cultural context we're working in, on all five continents. Furthermore, the integration of partners and local economic networks into our activities demands that we fully comprehend these environments. Finally, an understanding of cultural differences ensures that the structures we build are fully adopted by the populations for whom they are intended.



749 EMPLOYEES ATTENDED ORCHESTRA TRAINING

Orchestra is the training available since 2007 for employees supervising works. Employees master worksite preparation and production, while developing appropriate quality and safety habits.





413 MANAGERSATTENDED TEAM GRANDS PROJETS

44 SPEAKERS IN TEAM GRANDS PROJETS

Created in 2008, Team Grands Projets is the academy of excellence for future senior project managers. The company's experience and knowledge are passed on through direct testimonials, in a spirit of sharing that fosters a true company culture.



12 SESSIONS DELIVERED IN EGYPT, CHILE, AND CAMBODIA

Since 2012, Skill up has operated as a mobile training school for workers around the world. Project managers identify tasks on which local workers need to be trained in order to achieve our quality and safety criteria. A knowledge and skills transfer program is developed, and then our multilingual trainers, once foremen themselves, go on site to provide hands-on training.



SAFETY IN EVERY PROJECT



SAFETY FIRST

Safety is one of the most important values at VINCI Construction Grands Projets. The **"Safety First"** policy applies to everyone within the organization, at every level, to ensure that worksites remain safe and that each and every person's well-being is respected.

Beyond the application of laws, regulations and contractual obligations, all means are put forward to protect the health and guarantee the safety of all stakeholders: employees, subcontractors, partners, clients, visitors and future users.



SAFETY BEGINS WITH DESIGN

235

QSE MANAGERS'

NETWORK AROUND THE WORLD

The safety of our workers, stakeholders and users of our structures must be guaranteed throughout the life cycle of our projects, and this begins with the design phase.

Implemented at VINCI Construction Grands Projets since 2014, the **Safety in Design** approach consists in optimizing our construction works in terms of health and safety during their design and worksite preparation, to ensure optimal safety throughout the construction, operation and facility management phases.

370 employees trained with the basic session,

in 8 countries, for 54 sessions

BUILDING A CULTURE OF SAFETY



Launched in 2011 by VINCI Construction, the **Managing** with **Safety** program is aimed at senior management teams. The goal is to build a genuine culture of safety by ensuring accountability at the highest level.

347 employees, in **8** countries, for **16** sessions



The operational version of the **Managing with Safety** program has been implemented on our projects since September 2013 with **Safety Boost**. These coaching sessions enable worksite supervision teams to fully understand their own role in ensuring safety.

218 employees, in **5** countries, for **15** sessions



Created in 2008, **(A)live on site** training increases workers' awareness of their attitudes and behaviours through the use of videos taken on site, on which workers are then invited to comment. This self-critiquing exercise raises the level of safety awareness on the worksite.

1,215 employees, in **13** countries, for **93** sessions



Prestart training, which was created in 2017, enables worksmanagement teams to develop their skill sets to ensure that their daily messages for workers regarding appropriate work preparation results in the best possible outcomes. Prestart allows participants to share easy-to-understand information on the tasks at hand, tools, work settings, potential hazards, and the need for vigilance.

215 employees, in **5** countries, for **21** sessions



Accident Investigation training, launched in 2017, aims to provide in-house certification to employees who can effectively analyse all types of incidents and accidents, provide crisismanagement assistance, carry out investigations, detect root

causes, and recommend action to prevent any recurrence. Thanks to this trained team, we can deliver in-depth work and thereby reduce the number and severity of accidents in efforts to achieve our goal of zero severe accidents.

15 employees, in **1** country, for **2** sessions



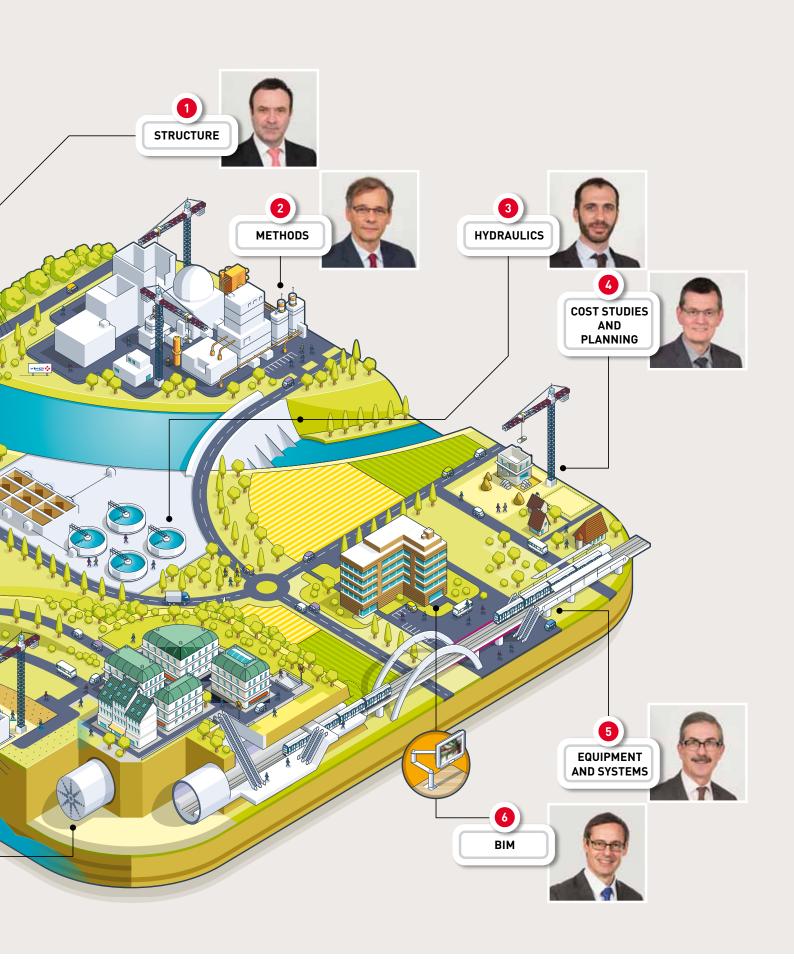
ENGINEERING

CENTRALISED, MULTI-DISCIPLINARY

EXPERTISE FOR THE DESIGN AND







R&D AND INNOVATION // WHAT DRIVES US

WHAT DRIVES US // R&D AND INNOVATION

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R&D AND INNOVATION PERFORMANCE LEVERS

In 2017:

3 FRENCH RESEARCH PROJECTS

12 ACADEMIC ASSOCIATIONS and

9 PROFESSIONAL ASSOCIATIONS

Courses taught in ENGINEERING OR TECHNICAL SCHOOLS

11 ACTIVE PATENTS



Linktech

COOPERATE

At VINCI Construction Grands Projets, innovation and the technical optimization of worksites are part of our DNA.

LinKtech is our network for members of the technical teams to discuss and exchange information, with the goal of increasing team effectiveness. In addition to capitalizing on experience in the field, **LinKtech** also serves to anticipate construction issues that may arise in the future

The strength of the VINCI Group lies in its ability to unite the various business lines with construction, operation and maintenance.

Through the internal network **Cooperate**, we have access to the know-how and expertise of our colleagues involved in Concessions business line and we can therefore integrate the post-delivery needs of our clients right from the design stage.

Externally, VINCI Construction Grands Projets is actively involved in a number of educational and research projects.

BIM D'OR ACHIEVEMENTS

In 2017, VINCI Construction Grands Projets was once again rewarded in the "International Building" category. After earning this distinction in 2016 for our renovation of the historic Mandarin Oriental Hotel building in London, we were rewarded once again in 2017 for implementing BIM on our design-build airport project in Santiago, Chile. The project's digital model will also be used to manage maintenance and operations post-delivery.

INFORMATION SYSTEMS THAT ENHANCE PERFORMANCE

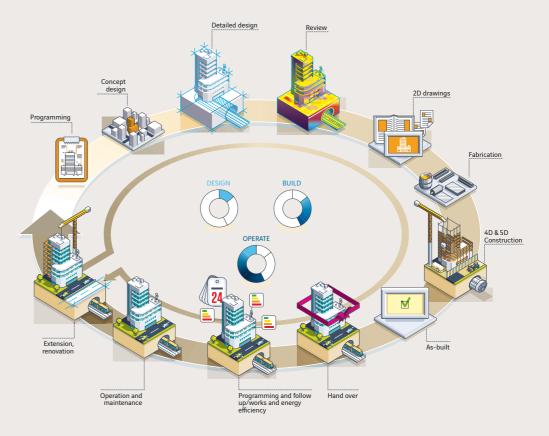
The recognized technical and scientific capacity of the Engineering department of VINCI Construction Grands Projets relies on the latest computer technology and calculation, design and project management software – or even better: in fact, we also develop our own, specialized tools for carrying out special projects.

BIM: BUILDING BEFORE BUILDING

The expert use of BIM – from development to operations to maintenance – on building and infrastructure projects and processes adds value and delivers new services to project clients and users throughout the entire lifecycle of the structure.

Given the need to ensure robust and sustainable building information models, we undertake all BIM management assignments into our projects.

We leverage our acquired lifecycle expertise in our concession activities to meet requirements stipulated in the various types of contracts (set-up, construction, operation) under which we operate.



BIM IN OUR PROJECTS

Buildings: Phnom Penh and Siem Reap (Cambodia), Santiago (Chile) airports - Cancer Research Center, Design phase (Kazakhstan) - Mandarin Oriental Hotel London (United Kingdom).

Infrastructure: Crossrail, London (United Kingdom) - Atlantic Bridge (Panama) - Doha Metro (Qatar) - Lusail LRT (Qatar) - Tideway, London (United Kingdom) - EOLE, rail station below CNIT, Paris - La Défense (France).

VINCI INNOVATION AWARDS // WHAT DRIVES US WHAT DRIVES US WHAT DRIVES US // VINCI INNOVATION AWARDS



OUR TEAMS EARNED 13 AWARDS IN VARIOUS CATEGORIES



This innovation was developed as part of the construction of the Nouvelle Route du Littoral viaduct at La Réunion. It is a new and highly precise method of positioning pier bases – some as heavy as 4,500 t – in the water. This procedure, which allows for to-the-millimetre placement of massive structural components, confirmed our decision to prefabricate everything on land for this project.

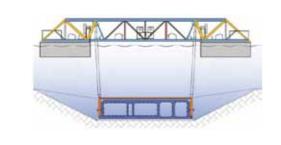


SPECIAL JURY PRIZE SMART IMMERSION

To immerse the 89 tunnel elements on the Femern project, which will one day connect Denmark and Germany, our teams developed

a new technique that consists in ballasting the elements prior to transport to achieve negative buoyancy. In other words, the elements tend to sink! To prevent them from doing that, they are attached to scrading pontoons which convey them to their destination. Here, the elements are lowered delicately using a lift system to the seabed without resorting to water-ballasting.

The jury saw all of the advantages inherent in this innovation with respect to safety since no employee needs to be present within the elements during the immersion phase. The jury also saw the benefits in terms of quickness of execution – by doing away with complex water-ballasting operations at sea, the immersion process takes 30% less time to complete.



SPECIAL JURY PRIZE ZOURITE

On the Nouvelle Route du Littoral project at La Réunion, cyclone conditions on the island and strong tides at the site led

the consortium to minimise work at sea. Zourite is the first self-raising barge that can load, transport, and unload components weighing up to 4,800 t. By avoiding cyclone hazards at La Réunion, it optimises pier and viaduct-segment installation performance and enhances worker safety.



PROCESSES AND TECHNIQUES PRIZE TELESCOPIC FORMWORK SYSTEM

The two access viaducts for the Atlantic Bridge in Panama rise to 60 m above the ground. On this type of structure, formwork used for concrete-pouring operations at either end of the deck is supported by extensive shoring structures entrenched in the ground. In Panama, these shoring structures had to be resistant to strong seismic activity. VINCI Construction Grands Projets designed a telescopic formwork system in partnership with Hebetec Engineering (Soletanche Freyssinet). Thanks to this self-raising formwork system, the number of required work hours was divided by three and the number of work-atheight hours by more than ten.



EQUIPMENT AND TOOLS PRIZE ANTI-CLOGGING SYSTEM FOR TBMs

Construction of a new metro line in Hong Kong involved drilling two 1.7 km tubes using a TBM. During drilling operations for the first tunnel, the tunnel-boring machine, designed for soil consisting of alternating hard rock and decomposed granite, encountered abundant quantities of clay, which clogged the cutting wheel. Consequently, the team, in conjunction with the TBM manufacturer, Herrenknecht, designed an alteration to the cutting wheel that was effective in preventing clogging. Equipped with this new cutting wheel, the TBM excavated the second tube three months faster than the first



PARTNERS PRIZE

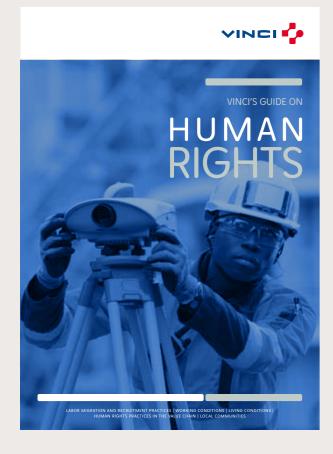
A NEW KIND OF SATISFACTION QUESTIONNAIRE

QDVC (Qatari Diar/VINCI Construction Grands Projets), which is in charge of construction for the 33 km metro system in the city of Lusail in Qatar, is overseeing 43 subcontractors and more than 100 suppliers. Following six months of collaboration, an anonymous satisfaction questionnaire was sent to each subcontractor and supplier; subsequently, an action plan was implemented on the basis of the results of this survey. This client-evaluation scheme based on feedback from subcontractors and suppliers was a first in Oatar.



SPECIAL "COUP DE CŒUR" PRIZE HUMAN RIGHTS GUIDE

In recent years, major corporations all over the world have been expected to implement measures to protect human rights. VINCI created a steering committee to design a method and a supporting framework document enabling its subsidiary companies to prevent human rights violations. The Human Rights Guide is the first such document in the construction industry.



MANAGEMENT PRIZE SAFETY IN HOLLYWOOD IS FRIGHTENING, BUT NOT HERE!

After identifying the top ten project-related hazards, five video or advert excerpts featuring these hazardous situations were selected and edited into five-minute video presentations. After viewing each video, employees had 30 seconds to identify all the hazards in the presentation.



SAFETY PRIZE MOBILE ACCESS DOORS

On the Smart Motorway project in the United Kingdom, we have implemented a mobile access door system (on wheels) to gain access to work zones adjacent to motorways in operation. This system can be moved manually and quickly and helps enhance safety for teams working on project sites.



DIGITAL TRANSFORMATION PRIZE THE AUTOMATIC DASHBOARD

Faced with increasing project complexity, management needs clear and accurate progress reports. The Ohio River Bridges project in the United States has developed a platform, encompassing the project's engineering documentation, that uses data-collection and presentation to provide real-time progress reports.



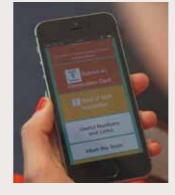
MANAGEMENT PRIZE SCIENTIFIC MANAGEMENT OF FATIGUE

This scheme, which was applied on the Crossrail C510 and C512 projects in London and on our project in Shieldhall, Scotland, involved a study of fatigue in production personnel. The employees wore connected bracelets that collected and processed information used to analyse sleep quantity and quality. Initial results showed that employees did not achieve their goal of seven hours' sleep a night, thereby potentially increasing their exposure to accidents. Accordingly, our projects implemented action plans that made use of rest periods at workstations and reduced the length of the last weekly work shift.



DISSEMINATION PRIZE TIDEWAY EAST APP

This application, which was implemented on the Tideway project in London, is a quick and easy way to log accidents and narrowly averted accidents. It also immediately notifies project management and on-site medical



personnel. This application can also be used to make an appointment with a physician or dentist or the nurse assigned to the project.

DISSEMINATION PRIZE DIGITAL CONSTRUCTION

This is an innovative integrated management system developed by COSEA (VINCI Construction) following the huge HSL Sud Europe Atlantique project. This integrated solution has managed to win over project management with its ability to industrialise processes, tools, and management resources – and also by its rapid deployment capability.



together!

 $\label{lem:construction} \textbf{As an integrated concessions-construction company, VINCI designs, finances, builds and operates}$ infrastructure and facilities that help improve daily life and mobility. Because our projects are in the public interest, we at VINCI consider that we have a duty to reach out to our public and private sector partners and to engage in dialogue with them, and so we are publishing a new Manifesto with commitments that meet this objective.



Our infrastructure and facilities serve the public and the common good. We therefore strive to involve all stakeholders - partners, customers, suppliers, elected officials, local residents and civil society – in our projects as early as possible.

We commit to promoting outreach and consultation in conducting our projects to ensure that our partners are closely involved.



Ethical behaviour is key to our contracts and our customer relations. Our companies apply our Code of Ethics and Conduct around the world.

We commit to ensuring total transparency in our own practices and in those of our subcontractors.



We take part in the forward-looking debate about the sustainable city and sustainable mobility. Our eco-design innovations enable us to improve the energy and environmental performance of our infrastructure. We commit to reducing our greenhouse gas emissions by 30% between now and 2020, to supporting our customers in their quest for better energy efficiency and to encouraging their adoption of an entally responsible approach.



Our business activity is rooted in local service. We therefore support the engagement of our employees and companies in ring civic projects and combating social exclusion We commit to supporting the civic engagement of our employees, especially through the Group's foundations around the world.



unavoidable. Our management has a responsibility to do its utmost to ensure the physical integrity and the health of everyone on our worksites and in the facilities we operate. We commit to the zero accidents objective.



Our culture is based on bringing together people of different backgrounds and experience. We fight all forms of discrimination in hiring, in workplace relations and in the career paths of our employees. We train our managers subcontractors.

We commit to diversifying our supervisory staff to include more women and people of diverse origins.



We take a long-term approach to relations with our employees. We practise responsible flexibility to foster balanced career and personal development for our

We commit to proposing training and job mobility opportunities for all our employees in order to promote sustainable employability.



Our employees together represent VINCI's biggest shareholder block. We strive to share the benefits of our growth with our employees around the world through employee shareholding and appropriate profit-sharing

We commit to ensuring that every VINCI employee is given an opportunity, wherever possible, to share in our economic success.



Let us achieve increasingly ambitious design-build projects all over the world



R E A L SUCCESS I S T H E SUCCESS YOU SHARE

Follow us on



