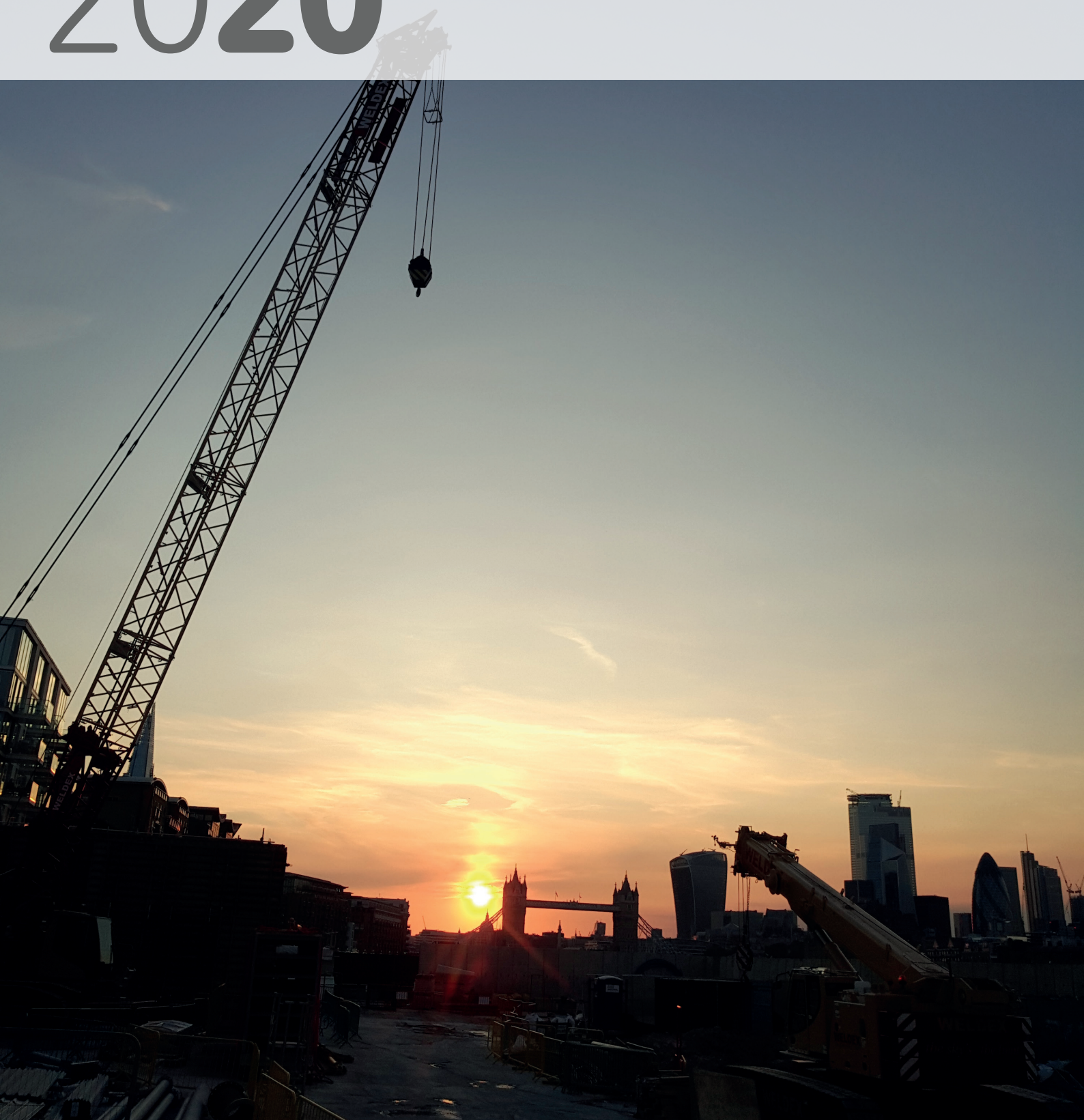


# CONSOLIDATED FINANCIAL STATEMENTS 2020



# CONSOLIDATED FINANCIAL STATEMENTS **2020**

## CONTENT

- 02** 2020 Key figures
- 06** Consolidated balance sheet
- 08** Consolidated income statement
- 09** Consolidated comprehensive income statement
- 10** Consolidated cash flow statement
- 11** Consolidated statement of changes in equity
- 12** Notes to the consolidated financial statements
- 43** Report of the statutory auditors on the consolidated financial statements

# 2020 KEY FIGURES

(including joint ventures)

€1,047.3 M

OF REVENUE

€39.0 M

OF OPERATING INCOME FROM  
ORDINARY ACTIVITIES

€26.9 M

OF NET PROFIT ATTRIBUTABLE  
TO EQUITY HOLDERS OF THE  
PARENT

## KEY FIGURES (IN € MILLIONS)

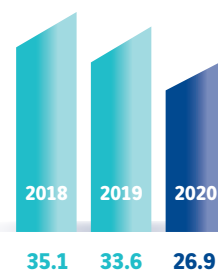
### REVENUE



### OPERATING INCOME FROM ORDINARY ACTIVITIES



### NET INCOME AFTER TAX



### CASH FLOW FROM OPERATIONS BEFORE TAX AND FINANCING COSTS



### EQUITY INCLUDING NON-CONTROLLING INTERESTS



### CASH



# 2020 KEY FIGURES

(including joint ventures)

78

PROJECTS

OPERATIONS  
IN

35

COUNTRIES

3,874

EMPLOYEES WORLDWIDE

REVENUE: €1,047.3 M

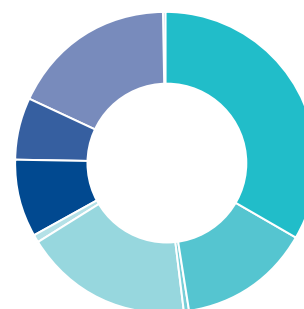
## BY GEOGRAPHICAL ZONE

France	137.4
Europe	371.6
The Americas	216.6
Africa	76.3
Middle East	98.1
Asia	81.2
Pacific	66.1



## BY BUSINESS LINE

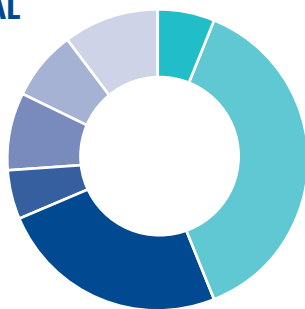
Tunnels	349.8
Roads	148.2
Bridges	6.8
Rail	190.0
Other	6.9
<b>Transport infrastructure</b>	<b>701.7</b>
Hydraulic	88.6
Energy	68.9
Building	187.6
Major facilities	0.5



ORDER BOOK: €4,465.7 M

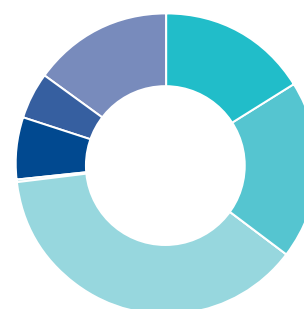
## BY GEOGRAPHICAL ZONE

France	281.3
Europe	1,686.1
The Americas	1,108.7
Africa	226.4
Middle East	373.6
Asia	340.9
Pacific	448.7



## BY BUSINESS LINE

Tunnels	719.8
Roads	862.7
Bridges	0.7
Rail	1,691.3
Other	8.0
<b>Transport infrastructure</b>	<b>3,282.5</b>
Hydraulic	293.4
Energy	225.0
Building	664.8



# 2020 KEY FIGURES

€935.1 M

OF REVENUE

€40.1 M

OF OPERATING INCOME FROM  
ORDINARY ACTIVITIES

€26.9 M

OF NET PROFIT ATTRIBUTABLE TO  
EQUITY HOLDERS OF THE PARENT

## KEY FIGURES (IN € MILLIONS)

### REVENUE



### OPERATING INCOME FROM ORDINARY ACTIVITIES



### NET INCOME AFTER TAX



### CASH FLOW FROM OPERATIONS BEFORE TAX AND FINANCING COSTS



### EQUITY INCLUDING NON-CONTROLLING INTERESTS



### CASH



# 2020 KEY FIGURES

70

PROJECTS

OPERATIONS  
IN

32

COUNTRIES

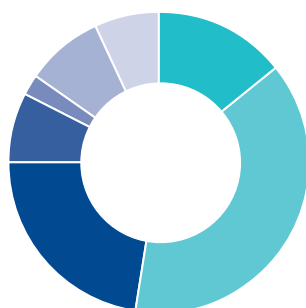
3,386

EMPLOYEES WORLDWIDE

REVENUE: €935.1 M

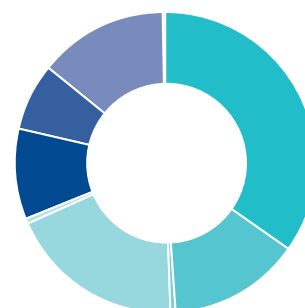
## BY GEOGRAPHICAL ZONE

France	137.4
Europe	341.4
The Americas	216.6
Africa	71.7
Middle East	20.7
Asia	81.2
Pacific	66.1



## BY BUSINESS LINE

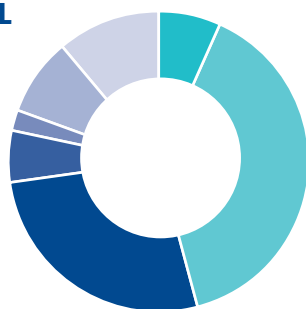
Tunnels	327.1
Roads	130.6
Bridges	6.8
Rail	175.3
Other	6.8
<b>Transport infrastructure</b>	<b>646.6</b>
Hydraulic	88.6
Energy	68.9
Building	130.5
Major facilities	0.5



ORDER BOOK: €4,080.3 M

## BY GEOGRAPHICAL ZONE

France	281.3
Europe	1,589.6
The Americas	1,108.7
Africa	221.6
Middle East	89.5
Asia	340.9
Pacific	448.7



## BY BUSINESS LINE

Tunnels	719.8
Roads	862.7
Bridges	0.7
Rail	1,691.3
Other	8.1
<b>Transport infrastructure</b>	<b>3,282.6</b>
Hydraulic	293.4
Energy	225.0
Building	279.3



## CONSOLIDATED BALANCE SHEET

at 31 December 2020

## ASSETS

<i>in € thousands</i>		NOTES	2020		2019
			Gross	Depreciation, amortisation and provisions	Net
<b>NON-CURRENT ASSETS</b>					
Intangible assets	1		2,732	1,739	993
Goodwill	1		263	263	-
Property, plant and equipment	2		168,549	90,934	77,615
Investments in equity-accounted companies	3		2,038	-	2,038
Other non-current financial assets	4		3,175	1,408	1,767
Non-current deferred tax assets	16		29,690	-	29,690
<b>TOTAL NON-CURRENT ASSETS</b>			<b>206,447</b>	<b>94,344</b>	<b>112,103</b>
<b>CURRENT ASSETS</b>					
Inventories and work in progress	6		10,619	-	10,619
Trade receivables and related accounts	6		217,714	933	216,781
Other operating receivables	6		514,393	19,728	494,665
Other current assets	6		32,732	-	32,732
Current tax assets	6		1,808	-	1,808
Current deferred tax assets	16		1,109	-	1,109
Cash management financial assets	5-9		181,211	-	181,211
Cash and cash equivalents	5-9		344,301	-	344,301
<b>TOTAL CURRENT ASSETS</b>			<b>1,303,887</b>	<b>20,661</b>	<b>1,283,226</b>
<b>TOTAL ASSETS</b>			<b>1,510,334</b>	<b>115,005</b>	<b>1,395,330</b>
					<b>1,211,649</b>



# CONSOLIDATED BALANCE SHEET

at 31 December 2020

## EQUITY AND LIABILITIES

<i>in € thousands</i>	NOTES	2020	2019
<b>EQUITY</b>			
Share capital		100,000	100,000
Share premium		-	-
Consolidated reserves		10,239	(30,307)
Net income		26,929	41,877
Interim dividend		-	-
<b>Equity attributable to owners of the parent</b>		<b>137,168</b>	<b>111,570</b>
Non-controlling interests		-	-
<b>TOTAL EQUITY</b>		<b>137,168</b>	<b>111,570</b>
<b>NON-CURRENT LIABILITIES</b>			
Retirement and other employee benefit obligations	7	31,717	31,346
Non-current provisions	8	29,599	27,470
Other loans and borrowings	9	5,818	2,925
Other non-current liabilities		32,090	32,251
Non-current lease liabilities		2,515	7,161
Non-current deferred tax liabilities	16	936	868
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>102,675</b>	<b>102,022</b>
<b>CURRENT LIABILITIES</b>			
Current provisions	6-8	105,589	144,785
Trade payables	6	368,406	324,327
Current lease liabilities	6	7,097	8,093
Current borrowings	9	50,365	29,921
Other current payables	6-10	624,030	490,932
<b>TOTAL CURRENT LIABILITIES</b>		<b>1,155,486</b>	<b>998,057</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>1,395,330</b>	<b>1,211,649</b>



## CONSOLIDATED INCOME STATEMENT

*for the period 1 January to 31 December 2020*

<i>in € thousands</i>	NOTES	2020	2019
<b>Revenue</b>	<b>11-12</b>	<b>935,094</b>	<b>780,281</b>
Revenue from ancillary activities		14	3
<b>Revenue and other operating income</b>	<b>13</b>	<b>935,108</b>	<b>780,284</b>
Purchases consumed		(160,346)	(83,180)
Subcontracting and other external expenses		(423,187)	(419,369)
Employment costs	20	(255,324)	(220,120)
Taxes and levies		(23,419)	(15,076)
Other operating income and expense		(26,906)	15,749
Net depreciation, amortisation and provision expenses		(5,823)	(37,228)
<b>OPERATING INCOME FROM ORDINARY ACTIVITIES</b>	<b>13</b>	<b>40,103</b>	<b>21,060</b>
(% of revenue)		4.29%	2.70%
Share-based payments	14	(4,983)	(6,705)
Profit/(loss) of equity accounted companies		(1,669)	28,086
Other recurring operating items		(34)	(601)
<b>RECURRING OPERATING INCOME</b>		<b>33,418</b>	<b>41,840</b>
(% of revenue)		3.57%	5.36%
Impact from changes in scope and gain/(loss) on disposals of shares		-	(43)
<b>OPERATING INCOME</b>		<b>33,418</b>	<b>41,797</b>
(% of revenue)		3.57%	5.36%
Cost of gross financial debt		(4,497)	(2,033)
Financial income from cash investments		796	1,209
<b>COST OF NET FINANCIAL DEBT</b>		<b>(3,701)</b>	<b>(824)</b>
Other financial income and expense	15	(439)	(779)
Income tax expense	16	(2,348)	1,683
<b>NET INCOME FOR THE PERIOD</b>		<b>26,929</b>	<b>41,877</b>
Net income attributable to non-controlling interests		-	-
<b>NET INCOME FOR THE PERIOD ATTRIBUTABLE TO OWNERS OF THE PARENT</b>		<b>26,929</b>	<b>41,877</b>
(% of revenue)		2.88%	5.37%
Number of shares		6,666,667	6,666,667
<b>EARNINGS PER SHARE (IN €)</b>		<b>4.04</b>	<b>6.28</b>

# CONSOLIDATED INCOME STATEMENT

*for the period 1 January to 31 December 2020*

## CONSOLIDATED COMPREHENSIVE INCOME STATEMENT

*in € thousands*

	2020	2019
<b>Net income for the period</b> (including non-controlling interests)	<b>26,929</b>	<b>41,877</b>
Currency translation differences	21,346	(6,025)
Changes in fair value of hedging instruments	(240)	150
<b>Other comprehensive income that may be reclassified subsequently to net income</b>	<b>21,106</b>	<b>(5,875)</b>
Actuarial gains and losses on retirement benefit obligations	(29)	(4,343)
<b>Other comprehensive income that may not be reclassified subsequently to net income</b>	<b>(29)</b>	<b>(4,343)</b>
<b>TOTAL OTHER COMPREHENSIVE INCOME RECOGNISED DIRECTLY IN EQUITY</b>	<b>21,077</b>	<b>(10,218)</b>
of which: Controlled companies	19,999	(9,394)
Equity-accounted companies	1,078	(823)
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>48,006</b>	<b>31,659</b>
of which: Attributable to owners of the parent	47,936	31,685
Attributable to non-controlling interests	70	(26)

## CONSOLIDATED CASH FLOW STATEMENT

at 31 December 2020

<i>in € thousands</i>	2020	2019
Consolidated net income for the period (including non-controlling interests)	26,929	41,877
Depreciation and amortisation	31,658	24,619
Net increase/(decrease) in provisions	5,245	1,198
Share-based payments (IFRS 2)	(3,853)	(823)
Gains or losses on disposal	513	(4,150)
Change in fair value of foreign exchange derivative financial instruments and others	(335)	282
Dividends received from unconsolidated companies and share of profit or loss of equity-accounted companies	1,669	(28,086)
Cost of net financial debt recognised	3,701	824
Current and deferred tax expense recognised	2,348	(1,683)
<b>Cash flow (used in)/from operations before tax and financing costs</b>	<b>67,875</b>	<b>34,058</b>
Change in operating working capital (including liabilities relating to employee benefits)	112,008	1,186
Change in current provisions	(38,648)	11,387
Income taxes paid	(1,235)	(3,816)
Net financial interest paid (including finance lease interest)	(3,701)	(824)
<b>Cash flow (used in)/from operating activities (I)</b>	<b>136,298</b>	<b>41,991</b>
Purchases of intangible assets and property, plant and equipment	(39,970)	(36,601)
Proceeds from sales of intangible assets and property, plant and equipment	2,402	6,041
Purchases of non-current financial assets	(14)	-
Change in non-current financial assets and liabilities	(242)	(29)
Repayment of lease liabilities and associated financial expense	(9,996)	(8,769)
<b>Net cash flows (used in)/from investing activities (II)</b>	<b>(47,820)</b>	<b>(39,358)</b>
Dividends paid by the parent company	(18,000)	(68,333)
Change in loans and other financial liabilities	3,124	2,935
Change in cash management assets and liabilities	35,423	114,078
<b>Net cash flows (used in)/from investing activities (III)</b>	<b>20,546</b>	<b>48,680</b>
<b>CHANGE IN NET CASH (I+II+III)</b>	<b>109,025</b>	<b>51,313</b>
Net cash and cash equivalents at beginning of period	217,235	164,729
Effect of changes in foreign exchange rates	(8,716)	1,192
<b>NET CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>317,544</b>	<b>217,235</b>
<b>Net cash and cash equivalents at end of period</b>	<b>317,544</b>	<b>217,235</b>
Cash management financial assets	181,211	181,426
Other current and non-current financial debt (excluding overdrafts)	(29,425)	(12,261)
<b>NET FINANCIAL SURPLUS AT END OF PERIOD</b>	<b>469,330</b>	<b>386,400</b>

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

at 31 December 2020

EQUITY	SHARE CAPITAL	PREMIUMS AND RESERVES	CURRENCY TRANSLATION DIFFERENCES	NET INCOME	NET INCOME RECOGNISED DIRECTLY IN EQUITY	TOTAL ATTRIBUTABLE TO OWNERS OF THE PARENT	NON- CONTROL- LING INTERESTS	TOTAL
<i>in € thousands</i>								
<b>31 December 2018</b>	<b>100,000</b>	<b>4,641</b>	<b>13,185</b>	<b>40,747</b>	<b>(8,745)</b>	<b>149,828</b>	<b>-</b>	<b>149,828</b>
Allocation of net income of previous period	-	40,747	-	(40,747)	-	-	-	-
Currency translation differences and miscellaneous	-	-	(5,999)	-	150	(5,849)	-	(5,849)
Dividend payments	-	(68,333)	-	-	-	(68,333)	-	(68,333)
Net income recognised directly in equity	-	-	-	-	(4,343)	(4,343)	-	(4,343)
Changes in accounting policies	-	-	-	-	-	-	-	-
Share-based payments (IFRS 2)	-	(1,610)	-	-	-	(1,610)	-	(1,610)
Net income for the period	-	-	-	41,877	-	41,877	-	41,877
Changes in consolidation scope and miscellaneous	-	-	-	-	-	-	-	-
<b>31 December 2019</b>	<b>100,000</b>	<b>(24,554)</b>	<b>7,186</b>	<b>41,877</b>	<b>(12,938)</b>	<b>111,570</b>	<b>-</b>	<b>111,570</b>
Allocation of net income of previous period	-	41,877	-	(41,877)	-	-	-	-
Currency translation differences and miscellaneous	-	-	21,276	-	(240)	21,036	-	21,036
Dividend payments	-	(18,000)	-	-	-	(18,000)	-	(18,000)
Net income recognised directly in equity	-	-	-	-	(29)	(29)	-	(29)
Changes in accounting policies	-	-	-	-	-	-	-	-
Share-based payments (IFRS 2)	-	(3,839)	-	-	-	(3,839)	-	(3,839)
Net income for the period	-	-	-	26,929	-	26,929	-	26,929
Changes in consolidation scope and miscellaneous	-	(499)	-	-	-	(499)	-	(499)
<b>31 December 2020</b>	<b>100,000</b>	<b>(5,017)</b>	<b>28,462</b>	<b>26,929</b>	<b>(13,206)</b>	<b>137,168</b>	<b>-</b>	<b>137,168</b>

At 31 December 2020, the share capital consisted of 6,666,667 shares with par value of €15 each.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

## CONTENT

### I ACCOUNTING POLICIES AND MEASUREMENT METHODS

- 1 General principles
- 2 Consolidation methods
- 3 Measurement rules and methods applied by the Group
- 4 Business segment reporting

### II NOTES TO THE BALANCE SHEET AND INCOME STATEMENT

- 1 Net intangible assets
- 2 Net property, plant and equipment
- 3 Investments in equity-accounted companies
- 4 Other non-current financial assets
- 5 Cash management financial assets
- 6 Working capital requirement (surplus)
- 7 Provisions for employee benefits
- 8 Other provisions
- 9 Financial surplus (debt)
- 10 Other current payables
- 11 Revenue including joint ventures
- 12 Revenue
- 13 Operating income from ordinary activities
- 14 Share-based payment
- 15 Other financial income and expense
- 16 Income tax expense
- 17 Related party transactions
- 18 Financial information on construction contracts
- 19 Off-balance sheet commitments
- 20 Employment costs and numbers employed
- 21 Other information
- 22 Main consolidated companies at 31 December 2020

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

## I ACCOUNTING POLICIES AND MEASUREMENT METHODS

### Key events – Impact of the Covid-19 public health crisis

Covid-19 was declared a pandemic by the World Health Organisation on 11 March 2020. Faced with this unprecedented global health crisis, VINCI Construction Grands Projets's absolute priorities are the safety of its staff, partners, subcontractors, customers and stakeholders.

The Group's business levels and earnings were badly affected by the pandemic, both in France and abroad.

The Group did not change its financial performance indicators. The effects of the pandemic are spread across the income statement and certain elements cannot be isolated, either because they resulted in a decline in revenue or because the Covid-19 impact cannot be determined reliably.

Recurring operating income was affected by the fall in revenue, which resulted in lower-than-normal business activity, particularly in France after the lockdown was introduced, along with reduced productivity because of the introduction of new health standards and containment measures on worksites. Additional costs mainly concern:

- the cost of demobilising, shutting down and remobilising worksites, and measures taken by the Group to ensure the on-site safety of staff members given the health risks;
- fixed personnel costs, partly offset by furlough compensation payments;
- the cost of unused premises and equipment.

These additional expenses incurred in 2020 are not included in the measurement of progress towards completion of construction contracts, and so did not result in the recognition of any revenue.

### 1. GENERAL PRINCIPLES

In application of Regulation (EC) No. 1606/2002 of 19 July 2002, the Group's consolidated financial statements for the period ended 31 December 2020 have been prepared under the International Financial Reporting Standards (IFRS) as adopted by the European Union at 31 December 2020.

The accounting policies used at 31 December 2020 are the same as those used in preparing the consolidated financial

statements at 31 December 2018, except for the standards and/or amendments of standards described below, adopted by the European Union and mandatorily applicable from 1 January 2020 (see Note I.1.1. "New standards and interpretations applicable from 1 January 2020").

However, for its operational reporting, which is the basis for Group management, VINCI Construction Grands Projets includes joint ventures using the proportional mode; in its opinion this presentation provides a more accurate view of the Group's performance and risks in terms of revenue, operating income, working capital requirement and debt. Business segment reporting reflects operational reporting and is presented in Note I.5, with joint ventures consolidated in proportional mode.

### 1.1 New Standards and Interpretations applicable from 1 January 2020

The standards and interpretations mandatorily applicable from 1 January 2020 have no material impact on the Group's consolidated financial statements at 31 December 2020. These are mainly:

- Amendments to IFRS 3 "Business Combinations" – Definition of a Business;
- Amendments to IAS 1 and IAS 8 – Definition of Material;
- Amendments to references to the conceptual framework in IFRS standards;
- Amendments to IFRS 9 and IFRS 7 – Interest Rate Benchmark Reform:

These amendments allow the Group not to take into account the effects of the interest rate reform, including when assessing the highly probable nature of hedged interest flows, until the transition to new indices becomes effective.

They amend certain provisions relating to hedge accounting. Accordingly, the Group is paying greater attention to arrangements in relation to new financing. IBOR rates continue to serve as benchmarks in the financial markets and are used to value financial instruments due to mature after those rates are expected to be discontinued.

The Group has applied these amendments early from 1 January 2019:

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

- IFRS IC interpretation relating to the assessment of the non-cancellable period of a lease and the amortisation period of leasehold improvements.

The Group has noted the decisions taken by the IFRS IC, published on 16 December 2019, concerning the assessment of lease terms for leases renewable by tacit agreement and cancellable leases (with no particular contractual end-date). The IFRS IC confirmed that the non-cancellable period must be determined, taking an economic view as well as assessing the lease's legal characteristics. The leases concerned are mainly real estate leases.

The IFRC IC also confirmed that the amortisation period for non-removable lease improvements must not exceed the lease term.

The Group has applied this interpretation with retroactive effect from 1 January 2019, the date on which IFRS 16 "Leases" was adopted for the first time which has no material impact on the consolidated financial statements.

- Amendment to IFRS 16 "Leases" – "Covid-19-related Rent Concessions", approved by the European Union on 12 October 2020. This amendment has no material impact on the consolidated financial statements at 31 December 2020.

## 1.2 Standards and Interpretations adopted by the IASB but not yet applicable at 31 December 2020

The Group has not applied early the following standards and interpretations that could concern the Group and of which application is not mandatory at 1 January 2020:

- Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 – "Interest Rate Benchmark Reform – Phase 2". These amendments will be applicable to accounting periods beginning on or after 1 January 2021. VINCI has set up a working group focusing specifically on this reform, bringing together all stakeholders concerned (Treasury and Financing Department, Budgets and Consolidation Department, Information Systems Department) in order to identify impacts and anticipate any consequences as effectively as possible.
- Amendments to IAS 1 "Presentation of Financial Statements" – Classification of liabilities as current or non-current;
- Amendments to IAS 37 "Provisions, Contingent Liabilities and Contingent Assets" – Onerous contracts – Cost of fulfilling a contract;
- Amendments to IAS 16 "Property, Plant and Equipment" – Proceeds before intended use;
- Amendments to IFRS 3 "Business Combinations" – Reference to the Conceptual Framework;

- Annual improvements to IFRSs – 2018-2020 cycle.

A study of the impacts and practical consequences of applying these standards, amendments and interpretations is under way. However, they do not contain any provisions that are contrary to the Group's current accounting practices.

## 2. CONSOLIDATION METHODS

### 2.1 Consolidation scope

In accordance with IFRS 10, companies in which VINCI Construction Grands Projets holds, whether directly or indirectly, the majority of voting rights in shareholders' general meetings, in the Boards of Directors or in the equivalent management bodies, giving it the power to direct their operational and financial policies, are generally deemed to be controlled and are fully consolidated. To determine control, VINCI Construction Grands Projets carries out an in-depth analysis of the established governance arrangements and of the rights held by other shareholders, to see whether they are purely protective. Where necessary, an analysis is performed in relation to instruments held by the Group or third parties (potential voting rights, dilutive instruments, convertible instruments etc.) that, if exercised, could alter the type of influence exerted by each party.

For some infrastructure project companies operating under concessions or public-private partnership contracts and in which VINCI Construction Grands Projets is not the only capital investor, in addition to the analysis of the governance arrangements with each partner, VINCI Construction Grands Projets may look at the characteristics of subcontracting contracts, to check that they do not confer additional powers that could lead to a situation of control.

An analysis is performed if a specific event takes place that may affect the level of control exerted by VINCI Construction Grands Projets, such as a change in an entity's ownership structure or governance, or the exercise of a dilutive financial instrument.

In accordance with IFRS 11, joint arrangements now fall into two categories (joint ventures and joint operations) depending on the nature of the rights and obligations held by each party. Classification is generally determined by the legal form of the project vehicle.

- A joint venture is an arrangement where the parties exerting joint control over the entity (joint venturers) have rights to the entity's net assets. Joint ventures are accounted for under the equity method.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

- A joint operation is a joint arrangement in which the parties (joint operators) have direct rights over the assets and direct obligations with respect to the entity's liabilities. Each joint operator must account for the portion of assets, liabilities, income and expenses that corresponds to its interest in the joint operation.

Most of VINCI Construction Grands Projets' joint arrangements are joint operations. Our joint arrangements generally take the form of partnerships or consortiums.

Associates are entities over which the Group exerts significant influence. They are accounted for under the equity method in accordance with IAS 28. Significant influence is presumed where the Group's stake is more than or equal to 20%. However, it may arise where the ownership interest is lower, particularly where the Group is represented on the Board of Directors or any equivalent governance body, and therefore takes part in determining the entity's operational and financial policies and strategy.

The Group's consolidation scope does not include any subsidiaries in which non-controlling interests are material, or any individually material joint ventures or associates. That assessment is based on the impact of those interests on the Group's financial position, financial performance and cash flows. VINCI Construction Grands Projets does not own any interest in structured entities as defined by IFRS 12.

**CHANGES IN THE CONSOLIDATION SCOPE:****31.12.2020**

<i>(number of companies)</i>	<b>TOTAL</b>	France	Foreign
Full consolidation	<b>15</b>	<b>4</b>	<b>11</b>
Equity method	<b>4</b>	-	<b>4</b>
<b>TOTAL</b>	<b>19</b>	<b>4</b>	<b>15</b>

**31.12.2019**

<i>(number of companies)</i>	<b>TOTAL</b>	France	Foreign
Full consolidation	<b>15</b>	4	11
Equity method	<b>4</b>	-	4
<b>TOTAL</b>	<b>19</b>	<b>4</b>	<b>15</b>

**2.2 Intragroup transactions**

Reciprocal operations and transactions relating to assets, liabilities, income and expenses between companies that are fully consolidated are eliminated in the consolidated financial statements.

Where a fully consolidated Group entity carries out a transaction with an equity-accounted joint venture or associate, income and losses resulting from the transaction are only recognised in the Group's consolidated financial statements to the extent of the interest owned by third parties in the joint venture or associate.

**2.3 Translation of the financial statements of foreign companies and establishments**

In most cases, the functional currency of foreign companies and establishments is their local currency.

The financial statements of foreign companies of which the functional currency is different from that used in preparing the Group's consolidated financial statements are translated at the closing rate for balance sheet items and at the average rate for the period for income statement items. Any resulting translation differences are recognised under translation differences in consolidated reserves. Goodwill relating to foreign entities is considered as comprising part of the assets and liabilities acquired and is therefore translated at the exchange rate in force at the balance sheet date.

**2.4 Foreign currency transactions**

Transactions in foreign currency are translated into euros at the exchange rate at the transaction date. At the balance sheet date, trade receivables and trade payables expressed in foreign currencies are translated at the closing rate. Resulting exchange gains and losses are recognised under "Foreign exchange gains and losses" and are shown under "Other financial income and expense" in the income statement.

Foreign exchange gains and losses arising on loans denominated in foreign currency or on foreign currency derivative instruments qualifying as hedges of net investments in foreign subsidiaries, are recorded under currency translation differences in equity.

**2.5 Business combinations**

Business combinations completed from 1 January 2010 onwards have been recognised in accordance with IFRS 3 Revised. As a result, this Standard is applied prospectively.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

Under IFRS 3 Revised, the cost of a business combination is the fair value, at the date of exchange, of the assets given, liabilities assumed, and/or equity instruments issued by the acquirer in exchange for control of the acquiree. Contingent price adjustments are included in the cost of the business combination and are measured at fair value at each balance sheet date. From the acquisition date, any subsequent changes to this fair value resulting from events taking place after control was acquired are recognised in profit or loss.

Expenses that are directly attributable to the acquisition, such as professional fees for due diligence and other related fees, are expensed as they are incurred. They are presented in the "Impact of changes in scope and gain/(loss) on disposals of shares" item on the income statement.

Non-controlling interests in the acquiree, where they give their holders present ownership interests in the entity (voting rights, a share of earnings etc.) and entitle them to a proportionate share of net assets in the event of liquidation, are measured either at their share of the acquiree's net identifiable assets, or at their fair value. This option is applied on a case-by-case basis for each acquisition.

On the date control is acquired, the cost of acquisition is allocated by recognising the identifiable assets acquired and liabilities assumed from the acquiree at their fair value at that date, except for tax assets and liabilities and employee benefits, which are measured according to their reference Standard (IAS 12 and IAS 19 respectively) and asset groups classified as held for sale, which are recognised under IFRS 5 at their fair value less costs to sell. The positive difference between the cost of acquisition and the fair value of the identifiable assets and liabilities acquired constitutes goodwill. Where applicable, goodwill can include a portion of the fair value of non-controlling interests if the full goodwill method has been selected.

The Group has 12 months from the date of acquisition to finalise the accounting for business combinations.

In the case of a business combination achieved in stages, previously acquired shareholdings in the acquiree are measured at fair value at the date of acquisition of control. Any resulting gain or loss is recognised in profit or loss.

## 2.6 Transactions between shareholders, acquisitions and disposals of non-controlling interests after acquisition of control

In accordance with IFRS 10, acquisitions or disposals of noncontrolling interests, with no impact on control, are considered as transactions with the Group's shareholders. The

difference between the consideration paid to increase the percentage shareholding in an already-controlled entity and the supplementary share of equity thus acquired is recorded under equity attributable to owners of the parent. Similarly, a decrease in the Group's percentage interest in an entity that continues to be controlled is booked in the accounts as a transaction between shareholders, with no impact on profit or loss. Professional fees and other incremental costs relating to acquisitions and disposals of non-controlling interests that have no impact on control, and any associated tax effects, are recorded under equity. Cash flows related to transactions between shareholders are presented under cash flows (used in)/ from financing activities in the consolidated cash flow statement.

## 3. MEASUREMENT RULES AND METHODS APPLIED BY THE GROUP

### 3.1 Use of estimates

The preparation of financial statements under IFRSs requires estimates to be used and assumptions to be made that affect the amounts shown in those financial statements.

These estimates assume the operation is a going concern and are made on the basis of information available at the time. Estimates may be revised if the circumstances on which they were based alter or if new information becomes available. Actual results may be different from these estimates.

The consolidated financial statements for the period have been prepared with reference to the immediate environment, in particular as regards the estimates given below.

#### 3.1.1 Measurement of construction contract profit or loss using the percentage-of-completion method

The Group uses the percentage-of-completion method to recognise revenue and profit or loss on construction contracts, applying general revenue recognition rules on the basis of the percentage of completion.

The percentage of completion is calculated on the basis of chargeable costs, involving a physical measurement of work converted into the chargeable costs necessary to carry it out.

The stage of completion and the revenue to be recognised are determined on the basis of a large number of estimates made by monitoring the work performed and using the benefit of experience to take account of unforeseen circumstances. In consequence, adjustments may be made to initial estimates throughout the contract and may materially affect future results.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

**3.1.2 Measurement of share-based payments under IFRS 2**

The Group recognises a share-based payment relating to offers made to employees to subscribe VINCI shares and to take part in VINCI performance share plans and the VINCI Group savings plan. This expense is measured on the basis of actuarial calculations using estimated behavioural assumptions based on observation of past behaviour.

The main actuarial assumptions (volatility, return on shares, etc.) adopted by the Group are described for each plan in Note II.14 "Share-based payments".

**3.1.3 Measurement of retirement benefit obligations**

The Group is involved in defined contribution and defined benefit retirement plans. Its obligations in connection with these defined benefit plans are measured actuarially, based on assumptions such as the discount rate, future increases in wages and salaries, employee turnover, mortality rates and the rate of increase of health expenses.

Those obligations may therefore change if assumptions change, most of which are updated annually. Details of the assumptions used and how they are determined are given in Note II.7 "Provisions for employee benefits".

The Group considers that the actuarial assumptions used are appropriate and justified in the current conditions.

**3.1.4 Measurement of provisions**

The factors that may cause a material change in the amount of provisions are:

- the estimates made on a statistical basis from expenses incurred in previous years, for after-sales-service provisions;
- the estimates of forecast profit or loss on construction contracts, which serve as a basis for the determination of losses on completion (see Note 3.4 "Construction contracts");
- the discount rates used.

**3.1.5 Fair value measurement**

The Group mainly uses fair value in measuring, on a consistent basis, the derivative instruments, available-for-sale financial assets, cash management financial assets and identifiable assets and liabilities acquired in business combinations on its balance sheet.

Fair value is the price that would be received from selling an asset or paid to transfer a liability in a normal transaction. It is recognised on the basis of the asset or liability's main market (or the most advantageous market if there is no main market), i.e. the one that offers the highest volume and activity levels.

To determine these fair values, the Group uses the following measurement methods:

- market-based approaches, based on observable market prices or transactions;
- revenue-based approaches, which convert future cash flows into a single present value;
- cost-based approaches, which take into account the asset's physical, technological and economic obsolescence.

The following three-level hierarchy of fair values is used:

- level 1: price quoted on an active market. Marketable securities and some available-for-sale financial assets and listed bond issues are measured in this way.
- level 2: internal model using internal measurement techniques with observable factors. These techniques are based on usual mathematical computation methods, which incorporate observable market data (forward prices, yield curves, etc.). The calculation of the fair value of most derivative financial instruments (swaps, caps, floors, etc.) traded on markets is made on the basis of internal models commonly used by market participants to price such financial instruments.  
  
Every quarter, the internally calculated values of derivative instruments are checked for consistency with those sent by the counterparties.
- level 3: internal model using non-observable factors. This model applies to customer relationships and contracts acquired through business combinations, as well as to holdings of unlisted shares, which, in the absence of an active market, are measured at their cost of acquisition plus transaction costs.

**3.2 Revenue**

Consolidated revenue is recognised in accordance with IFRS 15, as described below. They include the following, after elimination of intragroup transactions:

- fully consolidated companies;
- jointly controlled operations and assets on the basis of the Group's share. This relates to the Group's construction work carried out through partnerships.

The method for recognising revenue under construction contracts is explained in Note 3.4 "Construction contracts" below.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

## 3.3 Revenue from ancillary activities

Revenue from ancillary activities mainly comprises rental income, sales of equipment, materials and merchandise, study work and fees.

## 3.4 Construction contracts

The Group recognises construction contract income and expense in accordance with IFRS 15 using the progress-towards-completion method, which is generally based on progress towards physical completion.

If the estimate of the final outcome of a contract indicates a loss, a provision is made for the loss on completion regardless of the percentage of completion, based on the best estimates of income, including, if need be, any rights to additional revenue or claims if these are probable and can be reliably estimated. Provisions for losses on completion are shown under liabilities.

Part payments received under construction contracts before the corresponding work has been carried out are recognised under liabilities under advances and payments on account received.

## 3.5 Share-based payments

The measurement and recognition methods for share subscription and purchase plans, Group savings plans and performance share plans, are defined by IFRS 2 "Share-based payments". The granting of share options, VINCI performance shares and offers to subscribe to the VINCI group savings plans represent a benefit granted to their beneficiaries and therefore constitute supplementary remuneration borne by VINCI Construction Grands Projets. Because such transactions do not give rise to monetary transactions, the benefits granted in this way are recognised as expenses in the period in which the rights are acquired, with a corresponding increase in equity. Benefits are measured on the basis of the fair value at the grant date of the equity instruments granted.

Benefits granted under stock option plans, performance share plans and the Group savings plans are implemented as decided by VINCI SA's Board of Directors after approval by the Shareholders' General Meeting, and are not, in general, systematically renewed. As their measurement is not directly linked to the business lines' operations, VINCI has considered it appropriate not to include the corresponding expense in the operating income from ordinary activities, which is an indicator of business lines' performance, but to report it on a separate line, labelled "Share-based payments (IFRS 2)", in operating income.

### 3.5.1 Share subscription option plans

Options to subscribe VINCI shares have been granted to Group employees and senior executives. For some of these plans,

definitive vesting of share subscription option plans is conditional on performance conditions (stock market performance or financial criteria) being met. The fair value of options is determined, at the grant date, using the Monte Carlo valuation model, taking into account the impact of the market performance condition if applicable. The Monte Carlo model allows a larger number of scenarios to be modelled, by including in particular the valuation of assumptions about beneficiaries' behaviour on the basis of historical observations.

### 3.5.2 Performance share plans

Performance shares subject to vesting conditions have been granted to Group employees and senior executives. As regards plans where the final vesting of shares may depend on meeting financial criteria, the number of performance shares measured at fair value in the calculation of the IFRS 2 expense is adjusted at each balance sheet date for the impact of the change in the likelihood of the financial criteria being met.

### 3.5.3 Group savings plans

In France, VINCI issues new shares reserved for its employees three times a year with a subscription price that includes a discount against the average stock market price of the VINCI share during the last 20 business days preceding the authorisation by the Board of Directors. This discount is considered as a benefit granted to employees; its fair value is determined using the Monte Carlo valuation model at the date on which the subscription price is announced to employees. As certain restrictions apply to the sale or transfer of shares acquired by VINCI Construction Grands Projets employees under these plans, the fair value of the benefit to the employee takes account of the fact that the shares acquired cannot be freely disposed of for five years other than in certain specific circumstances.

The Group recognises the benefits granted in this way to its employees as an expense over the vesting period, with a corresponding increase in consolidated equity.

## 3.6 Cost of net financial debt

The cost of net financial debt comprises:

- the cost of gross financial debt, which includes the interest expense calculated at the effective interest rate, and gains and losses on interest rate derivatives allocated to gross financial debt whether designated as hedges for accounting purposes or not; and
- the line item "financial income from cash management investments", which comprises the return on investments of cash and cash equivalents. Investments of cash and cash equivalents are measured at fair value through profit or loss.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

**3.7 Other financial income and expense**

Other financial income and expense comprises mainly foreign exchange gains and losses, and the effects of discounting to present value.

**3.8 Income tax**

Income tax is computed in accordance with the tax legislation in force in the countries where the income is taxable.

In accordance with IAS 12, deferred tax is recognised on the temporary differences between the carrying amount and the tax base of assets and liabilities. It is calculated using the latest tax rates enacted or substantively enacted at the accounts closing date and applied according to the schedule for the reversal of temporary differences. The effects of a change in the tax rate from one period to another are recognised in the income statement in the period in which the change occurs.

Deferred tax relating to share-based payments (IFRS 2) is taken to income to the extent that the deductible amount does not exceed the fair value of plans established according to IFRS 2.

Deferred tax relating to items recognised directly under equity is also recognised under equity.

Net deferred tax is determined on the basis of the tax position of each entity or group of entities included in the tax group under consideration and is shown under assets or liabilities for its net amount per taxable entity.

Deferred tax is reviewed at each balance sheet date to take account in particular of the impact of changes in tax law and the prospects for recovery. Deferred tax assets are only recognised if their recovery is probable.

Deferred tax assets and liabilities are not discounted.

**3.9 Earnings per share**

Earnings per share represent the net income for the period after non-controlling interests, divided by the weighted average number of shares outstanding during the period. The Group has issued no equity instruments that could have a dilutive effect.

**3.10 Intangible assets**

Intangible assets mainly comprise computer software. Purchased intangible assets are measured at cost less amortisation and cumulative impairment losses, and are amortised on a straight-line basis over their useful life.

**3.11 Goodwill**

Goodwill is the excess of the cost of a business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities at the date(s) of acquisition, recognised on first consolidation.

Goodwill in fully consolidated subsidiaries is recognised under goodwill in consolidated assets. Goodwill relating to equity-accounted companies is included in the line item "Investments in equity-accounted companies".

Goodwill is not amortised but is tested for impairment at least annually and whenever there is an indication that it may be impaired. Whenever goodwill is impaired, the difference between its carrying amount and its recoverable amount is recognised in operating income in the period and is not reversible.

Negative goodwill is recognised directly in profit or loss in the year of acquisition.

Following adoption of IFRS 3 Revised, an option is available to measure non-controlling interests on the acquisition date either at fair value (the full goodwill method) or for the portion of the net assets acquired that they represent (the partial goodwill method). The choice can be made for each business combination.

**3.12 Property, plant and equipment**

Items of property, plant and equipment are recorded at their acquisition or production cost less cumulative depreciation and any recognised impairment losses. They are not revalued.

Depreciation is generally calculated on a straight-line basis over the asset's period of use. Accelerated depreciation may however be used when it appears more appropriate to the conditions under which the asset is used. For certain complex assets comprising several components, in particular buildings and constructions, each component of the asset is recognised separately and depreciated over its own period of use.

The main periods of use of the various categories of items of property, plant and equipment are as follows:

<b>Constructions:</b>	
■ structure	<b>between 20 and 50 years</b>
■ general technical installations	<b>between 5 and 20 years</b>
<b>Site equipment and technical installations</b>	<b>between 3 and 12 years</b>
<b>Vehicles</b>	<b>between 3 and 5 years</b>
<b>Fixtures and fittings</b>	<b>between 8 and 10 years</b>
<b>Office furniture and equipment</b>	<b>between 3 and 10 years</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

Depreciation commences as from the date when the asset is ready to enter into service.

### 3.13 Finance leases

Assets acquired under finance leases are recognised as non-current assets whenever the effect of the lease is to transfer to the Group substantially all the risks and rewards incidental to ownership of these assets, with recognition of a corresponding financial liability. Assets held under finance leases are depreciated over their period of use.

### 3.14 Impairment of non-financial non-current assets

Under certain circumstances, impairment tests must be performed on intangible and tangible non-current assets. For assets with an indefinite useful life and goodwill, a test is performed at least annually and whenever there is an indication of a loss of value. For other non-current assets, a test is performed only when there is an indication of a loss of value.

### 3.15 Investments in equity-accounted companies

These shareholdings are in joint ventures and companies over which the Group has significant influence, and are accounted for under the equity method.

They are initially recognised at the cost of acquisition, including any goodwill arising. Their carrying amount is then increased or decreased to recognise the Group's share of the entity's profits or losses after the date of acquisition. Whenever losses are greater than the value of the Group's net investment in the equity-accounted entity, these losses are not recognised unless the Group has entered into a commitment to recapitalise the entity or provide it with funding. The share of the negative net equity of equity-accounted companies arising from decreases in the fair value of financial hedging instruments is presented under provisions for financial risks.

If there is an indication that an investment may be impaired, its recoverable value is tested as described in Note I.3.14 "Impairment of non-financial non-current assets". Impairment losses shown by these impairment tests are recognised as a deduction from the carrying amount of the corresponding investments.

In order to present business lines' operational performance in the best way possible, the income or loss of equity-accounted companies is reported on a specific line, between the "operating income from ordinary activities" and "recurring operating income" lines.

### 3.16 Other non-current financial assets

Other non-current financial assets comprise available-for-sale securities and the part at more than one year of loans and receivables measured at amortised cost and the fair value of non-current derivatives (assets).

#### 3.16.1 Available-for-sale securities

Available-for-sale securities comprise the Group's shareholdings in unconsolidated companies.

At the balance sheet date, available-for-sale securities are measured at their fair value. The fair value of shares in listed companies is determined on the basis of the stock market price at that balance sheet date.

For unlisted securities, if their fair value cannot be determined reliably, the securities continue to be measured at their original cost, i.e. their cost of acquisition plus transaction costs.

Changes in fair value are recognised directly in equity and are only transferred to profit or loss when the securities in question are sold.

Where an impairment test leads to recognition of an unrealised loss relative to the historical acquisition cost and where this is considered to be a material and/or non-temporary loss of value, that loss is recognised in profit or loss and may not be reversed.

- For securities quoted on an active market, a long-lasting or material decline in fair value below their cost is an objective indication of their impairment. The factors considered by the Group in assessing the long-lasting or material nature of a decline in fair value are generally the following:
  - the impairment is long-lasting whenever the closing stock market price has been lower than the cost of the security for more than 18 months;
  - the impairment is material whenever, at the balance-sheet date, there has been a 30% fall in the current market price compared with the cost of the financial asset.
- For unlisted securities, the factors considered are the decrease in value of the share of equity held and the absence of prospects for generating profits.

#### 3.16.2 Loans and receivables at amortised cost

"Loans and receivables at amortised cost" mainly comprise receivables connected with shareholdings, current account advances to equity-accounted companies or unconsolidated entities, guarantee deposits, collateralised loans and receivables and other loans and financial receivables.

When first recognised, these loans and receivables are recognised at their fair value less the directly attributable transaction costs. At each balance-sheet date, these assets are measured at their amortised cost using the effective interest method.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

If there is an objective indication of impairment of these loans and receivables, an impairment loss is recognised. The impairment loss corresponding to the difference between the carrying amount and the recoverable amount (i.e. the present value of the expected cash flows discounted using the original effective interest rate) is recognised in profit or loss. This loss may be reversed if the recoverable value increases subsequently and if this positive change can objectively be linked to an event arising after recognition of the impairment loss.

### 3.17 Inventories and work in progress

Inventories and work in progress are recognised at their cost of acquisition or of production by the entity. At each balance-sheet date, they are measured at the lower of cost and net realisable value.

### 3.18 Trade receivables and other current operating assets

"Trade receivables" and "other current operating assets" are current financial assets and are initially measured at their fair value, which is generally their nominal value, unless the effect of discounting is material. At each balance sheet date, receivables and other current operating assets are measured at their amortised cost less any impairment losses taking account of any likelihood of non-recovery.

An estimate of the likelihood of non-recovery is made at each balance sheet date and an impairment loss is recognised if necessary. The likelihood of non-recovery is assessed in the light of payment delays and guarantees obtained.

### 3.19 Cash management financial assets

"Cash management financial assets" comprise investments in cash, money market securities and bonds, and units in UCITS, made with a short-term management objective, that do not satisfy the IAS 7 criteria for recognition as cash (see Note I.3.20 "Cash and cash equivalents").

As the Group adopts fair value as being the best reflection of the performance of these assets, they are measured and recognised at their fair value, and changes in fair value are recognised through profit or loss.

Purchases and sales of cash management financial assets are recognised at their transaction date.

Their fair value is determined using commonly used valuation models or, for non-listed cash management assets, at the present value of future cash flows. In assessing the fair value of listed instruments, the Group uses the market price at the balance sheet date or the net asset value of UCITS.

### 3.20 Cash and cash equivalents

This item comprises current accounts at banks and cash equivalents corresponding to short-term, liquid investments subject to negligible risks of fluctuations of value. Cash equivalents comprise in particular monetary UCITS and certificates of deposit with maturities not exceeding three months at the origin. Bank overdrafts are not included in cash and are reported under current financial liabilities.

The Group measures cash equivalents at fair value through profit or loss.

Their fair value is determined using commonly used valuation models or, for non-listed cash management assets, at the present value of future cash flows. In assessing the fair value of listed instruments, the Group uses the market price at the balance sheet date or the net asset value of UCITS.

### 3.21 Non-current provisions

Non-current provisions comprise provisions for retirement benefit obligations and other non-current provisions.

#### 3.21.1 Provisions for retirement benefit obligations

Provisions are taken in the balance sheet for obligations connected with defined benefit retirement plans, for both current and former employees (people with deferred rights or who have retired). These provisions are determined using the projected unit credit method on the basis of actuarial assessments made at each annual balance sheet date. The actuarial assumptions used to determine the obligations vary depending on the economic conditions of the country where the plan is operated. Each plan's obligations are recognised separately.

Under IAS 19, for defined benefit plans financed under external management arrangements (i.e. pension funds or insurance policies), the surplus or shortfall of the fair value of the assets compared with the present value of the obligations is recognised as an asset or liability in the balance sheet.

The expense recognised under operating income or loss in each period comprises the current service cost and the effects of any change, reduction or winding up of the plan. The accretion impact recognised on actuarial debt and interest income on plan assets are recognised under other financial income and expenses. Interest income from plan assets is calculated using the discount rate used to calculate obligations with respect to defined benefit plans.

The impacts of remeasuring net liabilities (or assets as the case may be) with respect to defined-benefit plans are recorded under other comprehensive income.

They comprise:



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

- actuarial gains and losses on obligations resulting from changes in actuarial assumptions and from experience adjustments (the effects of differences between the actuarial assumptions adopted and that which has actually occurred);
- plan asset outperformance/underperformance (i.e. the difference between the effective return on plan assets and the return calculated using the discount rate applied to the actuarial liability);
- and changes in the asset ceiling effect.

Commitments relating to lump-sum payments on retirement for manual construction workers, which are met by contributions to an outside multiemployer insurance scheme (CNPO), are considered as being under defined contribution plans and are recognised as an expense as and when contributions are payable.

The part of provisions for retirement benefit obligations that matures within less than one year is shown under other current non-operating liabilities.

## 3. 21.2 Other non-current provisions

These comprise provisions for other employee benefits, measured in accordance with IAS 19, and those provisions that are not directly linked to the operating cycle, measured in accordance with IAS 37. These are recognised whenever, at the balance sheet date, the Group has a legal or constructive present obligation towards non-Group companies arising from a past event, whenever it is probable that an outflow of resources embodying economic benefits will be required to settle this obligation and whenever a reliable estimate can be made of the amount of the obligation. These provisions are measured at their present value, corresponding to the best estimate of the outflow of resources required to settle the obligation.

The part at less than one year of other employee benefits is stated under "Other current liabilities". The part at less than one year of provisions not directly linked to the operating cycle is stated under "Current provisions".

## 3. 22 Current provisions

Current provisions are provisions directly linked to each business line's own operating cycle, whatever the expected time of settlement of the obligation. They are recognised in accordance with IAS 37 (see above). They also include the part at less than one year of provisions not directly linked to the operating cycle.

Provisions for after-sales service cover Group entities' commitments under statutory warranties relating to completed projects, in particular ten-year warranties on building projects in France. They are estimated statistically on the basis of expenses incurred in previous years or individually on the basis of specifically identified events.

Provisions for losses on completion of contracts and construction project liabilities are set aside mainly when end-of-contract projections, based on the most likely estimated outcome, indicate a loss, and when work needs to be carried out in respect of completed projects under completion warranties.

Provisions for disputes connected with operations mainly relate to disputes with customers, subcontractors, joint contractors or suppliers. Restructuring provisions include the cost of plans and measures for which there is a commitment whenever these have been announced before the period end.

Provisions for other current liabilities mainly comprise provisions for late delivery penalties, for individual dismissals and for other risks related to operations.

## 3. 23 Financial debt (current and non-current)

Financial debt comprises bonds, other borrowings and the fair value of derivative financial instruments (liabilities). Financial debt is recognised at amortised cost using the effective interest method. The effective interest rate is determined after taking account of redemption premiums and issuance expenses. Under this method, the interest expense is measured actuarially and reported under the cost of gross financial debt. The part at less than one year of borrowings is included in current borrowings.

## 3. 24 Fair value of derivative financial instruments (assets and liabilities)

The Group uses derivative instruments to hedge its exposure to market risks (interest rates, foreign currency exchange rates and equity). In accordance with IAS 39, all derivatives must be shown in the balance sheet at their fair value. If a derivative is not designated as a hedge, the change in its fair value must be recognised through profit or loss. If a derivative is designated as a hedge, recognising it as a hedging instrument allows changes in the value of the derivative to be cancelled out in the income statement.

Derivative instruments may be designated as hedging instruments in three situations:

- **a fair value hedge** enables the exposure to the risk of a change in the fair value of an asset, a liability or unrecognised firm commitments attributable to changes in financial variables (interest rates, exchange rates, share prices, commodity prices, etc.) to be hedged;
- **a cash-flow hedge** allows exposure to fluctuations in future cash flows associated with a recognised asset or liability, or a highly probable forecast transaction, to be hedged;
- **a hedge of a net investment denominated in a foreign currency** hedges the exchange rate risk relating to the net investment in a consolidated foreign subsidiary.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

*at 31 December 2020*

Most of the interest rate and foreign currency derivatives used by VINCI Construction Grands Projets are considered as trading instruments, directly allocated to the contract in question.

### 3. 25 Off-balance sheet commitments

The Group's off-balance sheet commitments are reported at each full-year and half-year close.

Off-balance sheet commitments are presented with respect to the business to which they relate, in the appropriate notes.

## 4. BUSINESS SEGMENT REPORTING

IFRS 11 "Joint arrangements", which is required to be applied as of 1 January 2014, states that projects that are carried out in partnership through a joint venture must be accounted for under the equity method, whereas they were previously consolidated in proportional mode. For VINCI Construction Grands Projets, joint ventures mainly involve construction and civil engineering contracts performed through joint arrangements. For its operational reporting, which is the basis for Group management, VINCI Construction Grands Projets includes joint ventures using the proportional mode, and in its opinion this presentation provides a more accurate view of the Group's performance and risks in terms of revenue, operating income, working capital requirement and debt. Business segment reporting reflects operational reporting.

The financial statements presented below show the impact of the restatement for joint ventures reported using proportional mode on the IFRS financial statements in order to produce the economic financial statements used for operational reporting.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

## 4.1 Consolidated balance sheet

### ASSETS

<i>in € thousands</i>	31.12.2020	Adjustment for joint ventures	Business segment reporting	31.12.2019 reported	31.12.2019 Business segment reporting
<b>NON-CURRENT ASSETS</b>					
Intangible assets	993	44	1,037	1,413	1,509
Property, plant and equipment	77,615	(1,907)	75,708	74,124	67,740
Investments in equity-accounted companies	2,038	(2,038)	-	500	-
Other non-current financial assets	1,767	341	2,108	1,526	1,898
Non-current deferred tax assets	29,690	(6,600)	23,090	27,878	21,278
<b>TOTAL NON-CURRENT ASSETS</b>	<b>112,103</b>	<b>(10,161)</b>	<b>101,943</b>	<b>105,440</b>	<b>92,426</b>
<b>CURRENT ASSETS</b>					
Inventories and work in progress	10,619	523	11,142	11,353	12,450
Trade receivables and related accounts	216,781	205,343	422,124	247,709	516,923
Other operating receivables	494,665	148,432	643,098	391,278	419,775
Other current assets	32,732	1,196	33,927	34,296	35,546
Current tax assets	1,808	-	1,808	1,563	1,563
Current deferred tax assets	1,109	-	1,109	765	765
Cash management financial assets	181,211	(10,170)	171,041	181,246	182,652
Cash and cash equivalents	344,301	55,139	399,440	237,819	307,804
<b>TOTAL CURRENT ASSETS</b>	<b>1,283,226</b>	<b>400,463</b>	<b>1,683,689</b>	<b>1,106,209</b>	<b>1,477,478</b>
<b>TOTAL ASSETS</b>	<b>1,395,330</b>	<b>390,303</b>	<b>1,785,632</b>	<b>1,211,649</b>	<b>1,569,904</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

## EQUITY AND LIABILITIES

<i>in € thousands</i>	31.12.2020	Adjustment for joint ventures	Business segment reporting	31.12.2019 reported	31.12.2019 Business segment reporting
<b>EQUITY</b>					
Share capital	100,000	-	100,000	100,000	100,000
Consolidated reserves	10,239	15,474	25,713	(30,306)	(6,593)
Net income	26,929	-	26,929	41,877	33,638
<b>Equity attributable to owners of the parent</b>	<b>137,168</b>	<b>15,474</b>	<b>152,642</b>	<b>111,570</b>	<b>127,044</b>
Non-controlling interests	-	-	-	-	-
<b>TOTAL EQUITY</b>	<b>137,168</b>	<b>15,474</b>	<b>152,642</b>	<b>111,570</b>	<b>127,044</b>
<b>NON-CURRENT LIABILITIES</b>					
Retirement and other employee benefit obligations	31,717	-	31,717	31,346	31,346
Non-current provisions	29,599	(29,599)	-	27,470	18,300
Other loans and borrowings	5,818	-	5,818	2,925	2,925
Other non-current liabilities	32,090	487	32,577	32,251	13,951
Non-current lease liabilities	2,515	(631)	1,884	7,161	2,055
Non-current deferred tax liabilities	936	-	936	868	868
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>102,675</b>	<b>(29,743)</b>	<b>72,932</b>	<b>102,022</b>	<b>69,446</b>
<b>CURRENT LIABILITIES</b>					
Current provisions	105,589	9,730	115,319	144,785	214,163
Trade payables	368,406	274,413	642,818	324,327	566,707
Current lease liabilities	7,097	(4,501)	2,596	8,093	1,495
Current tax liabilities	-	-	-	-	37
Current borrowings	50,365	10,008	60,373	29,921	35,314
Other current payables	624,030	114,923	738,953	490,932	555,698
<b>TOTAL CURRENT LIABILITIES</b>	<b>1,155,486</b>	<b>404,573</b>	<b>1,560,058</b>	<b>998,057</b>	<b>1,373,414</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>1,395,330</b>	<b>390,303</b>	<b>1,785,632</b>	<b>1,211,649</b>	<b>1,569,904</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

## 4.2 Consolidated income statement

<i>in € thousands</i>	31.12.2020	Adjustment for joint ventures	Business segment reporting	31.12.2019 reported	31.12.2019 Business segment reporting
<b>Revenue</b>	<b>935,094</b>	<b>112,167</b>	<b>1,047,262</b>	<b>780,281</b>	<b>1,020,412</b>
Revenue from ancillary activities	14	62	76	3	120
<b>Revenue and other operating income</b>	<b>935,108</b>	<b>112,230</b>	<b>1,047,338</b>	<b>780,284</b>	<b>1,020,532</b>
Purchases consumed	(160,346)	(12,554)	(172,900)	(83,180)	(104,757)
Subcontracting and other external expenses	(423,187)	(93,491)	(516,678)	(419,369)	(643,197)
Employment costs	(255,324)	(23,403)	(278,727)	(220,120)	(260,099)
Taxes and levies	(23,419)	(55)	(23,474)	(15,076)	(16,144)
Other operating income and expense	(26,906)	43	(26,863)	15,749	13,808
Net depreciation, amortisation and provision expenses	(5,823)	16,145	10,323	(37,228)	30,915
<b>OPERATING INCOME FROM ORDINARY ACTIVITIES</b>	<b>40,103</b>	<b>(1,086)</b>	<b>39,018</b>	<b>21,060</b>	<b>41,057</b>
Share-based payment expense	(4,983)	-	(4,983)	(6,705)	(6,705)
Profit/(loss) of equity-accounted companies	(1,669)	1,669	-	28,086	-
Other recurring operating items	(34)	-	(34)	(601)	(601)
<b>RECURRING OPERATING INCOME</b>	<b>33,418</b>	<b>583</b>	<b>34,001</b>	<b>41,840</b>	<b>33,751</b>
Impact from changes in scope and gain/(loss) on disposals of shares	-	-	-	(43)	(43)
<b>OPERATING INCOME</b>	<b>33,418</b>	<b>583</b>	<b>34,001</b>	<b>41,797</b>	<b>33,708</b>
Cost of gross financial debt	(4,497)	(204)	(4,701)	(2,033)	(2,903)
Financial income from cash investments	796	11	807	1,209	1,690
<b>COST OF NET FINANCIAL DEBT</b>	<b>(3,701)</b>	<b>(193)</b>	<b>(3,894)</b>	<b>(824)</b>	<b>(1,213)</b>
Other financial income and expense	(439)	97	(342)	(779)	(594)
Income tax expense	(2,348)	(488)	(2,835)	1,683	1,736
<b>NET INCOME FOR THE PERIOD</b>	<b>26,929</b>	<b>-</b>	<b>26,929</b>	<b>41,877</b>	<b>33,638</b>
Net income attributable to non-controlling interests	-	-	-	-	-
<b>NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT</b>	<b>26,929</b>	<b>-</b>	<b>26,929</b>	<b>41,877</b>	<b>33,638</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

*at 31 December 2020*

## 4.3 Revenue

<i>in € millions</i>	31.12.2020	Adjustment for joint ventures	Business segment reporting	31.12.2019 reported	31.12.2019 Business segment reporting
<b>SEGMENTATION BY GEOGRAPHICAL MARKET (BY DESTINATION)</b>					
France	137.4	-	137.4	146.8	146.8
Europe	341.4	30.2	371.6	249.6	260.2
The Americas	216.6	-	216.6	216.7	216.7
Africa	71.7	4.6	76.3	101.6	106.4
Asia	81.2	-	81.2	40.9	40.9
Middle East	20.7	77.4	98.1	6.2	230.9
Pacific	66.1	-	66.1	18.5	18.5
<b>REVENUE</b>	<b>935.1</b>	<b>112.2</b>	<b>1,047.3</b>	<b>780.3</b>	<b>1,020.4</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

## 4. 4 Cash flow statement (Part 1/2)

<i>in € thousands</i>	31.12.2020	Adjustment for joint ventures	Business segment reporting	31.12.2019 reported	31.12.2019 Business segment reporting
<b>Consolidated net income for the period (including non-controlling interests)</b>	<b>26,929</b>	-	<b>26,929</b>	<b>41,877</b>	<b>33,638</b>
Depreciation and amortisation	<b>31,658</b>	(2,063)	<b>29,595</b>	24,619	24,611
Net increase (decrease) in provisions	<b>5,245</b>	(2,052)	<b>3,193</b>	1,198	8,426
Share-based payments (IFRS 2)	<b>(3,853)</b>	-	<b>(3,853)</b>	(823)	(823)
Gains or losses on disposal	<b>513</b>	(54)	<b>459</b>	(4,150)	(3,805)
Change in fair value of foreign exchange derivative financial instruments and others	<b>(335)</b>	(97)	<b>(432)</b>	282	(1,737)
Dividends received from unconsolidated companies and share of profit or loss of equity- accounted companies	<b>1,669</b>	(1,669)	-	(28,086)	-
Cost of net financial debt recognised	<b>3,701</b>	193	<b>3,894</b>	824	1,213
Current and deferred tax expense recognised	<b>2,348</b>	488	<b>2,835</b>	(1,683)	(1,736)
<b>Cash flow (used in)/from operating before tax and financing costs</b>	<b>67,875</b>	<b>(5,253)</b>	<b>62,622</b>	<b>34,058</b>	<b>59,786</b>
Change in operating working capital (including liabilities relating to employee benefits)	<b>112,008</b>	(15,908)	<b>96,100</b>	1,186	84,487
Change in current provisions	<b>(38,648)</b>	(12,160)	<b>(50,908)</b>	11,387	(44,721)
Income tax paid	<b>(1,235)</b>	-	<b>(1,235)</b>	(3,816)	(4,113)
Net financial interest paid (including finance lease interest)	<b>(3,701)</b>	(193)	<b>(3,894)</b>	(824)	(1,213)
<b>Cash flow (used in)/from operating activities (I)</b>	<b>136,298</b>	<b>(33,615)</b>	<b>102,683</b>	<b>41,991</b>	<b>94,227</b>
Purchases of intangible assets and property, plant and equipment	<b>(39,970)</b>	(3,332)	<b>(43,302)</b>	(36,601)	(37,544)
Proceeds from sales of intangible assets and property, plant and equipment	<b>2,402</b>	2,844	<b>5,247</b>	6,041	6,422
Purchases of non-current financial assets	<b>(14)</b>	-	<b>(14)</b>	-	-
Change in non-current financial assets and liabilities	<b>(242)</b>	-	<b>(242)</b>	(29)	(37)
Repayment of lease liabilities and associated financial expense	<b>(9,996)</b>	6,880	<b>(3,316)</b>	(8,769)	(1,882)
<b>Net cash flows (used in)/from investing activities (II)</b>	<b>(47,820)</b>	<b>6,192</b>	<b>(41,627)</b>	<b>(39,358)</b>	<b>(33,042)</b>



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

## 4.4 Cash flow statement (Part 2/2)

<i>in € thousands</i>	31.12.2020	Adjustment for joint ventures	Business segment reporting	31.12.2019 reported	31.12.2019 Business segment reporting
Dividends paid by the parent company	(18,000)	-	(18,000)	(68,333)	(68,333)
Change in loans and other financial liabilities	3,124	-	3,124	2,935	2,935
Change in cash management assets and liabilities	35,423	21,803	57,226	114,078	113,552
<b>Net cash flows (used in)/from investing activities (III)</b>	<b>20,546</b>	<b>21,803</b>	<b>42,349</b>	<b>48,680</b>	<b>48,154</b>
<b>CHANGE IN NET CASH (I+II+III)</b>	<b>109,025</b>	<b>(5,619)</b>	<b>103,405</b>	<b>51,313</b>	<b>109,340</b>
Net cash and cash equivalents at beginning of period	217,235	64,591	281,826	164,729	171,310
Effect of changes in foreign exchange rates	(8,716)	(3,833)	(12,548)	1,192	1,177
<b>NET CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>317,544</b>	<b>55,139</b>	<b>372,683</b>	<b>217,235</b>	<b>281,826</b>

<b>Net cash and cash equivalents at end of period</b>	<b>317,544</b>	<b>55,139</b>	<b>372,683</b>	<b>217,235</b>	<b>281,826</b>
Cash management financial assets	181,211	(10,170)	171,041	181,426	182,652
Other current and non-current financial debt (excluding overdrafts)	(29,425)	(10,008)	(39,433)	(12,261)	(12,261)
<b>NET FINANCIAL SURPLUS AT THE END OF THE PERIOD</b>	<b>469,330</b>	<b>34,960</b>	<b>504,290</b>	<b>386,400</b>	<b>452,217</b>

## 4.5 Net financial surplus

<i>in € thousands</i>	31.12.2020	Adjustment for joint ventures	Business segment reporting	31.12.2019 reported	31.12.2019 Business segment reporting
<i>Other loans and borrowings</i>	(5,818)	-	(5,818)	(2,925)	2,925
<b>Non-current financial debt</b>	<b>(5,818)</b>	<b>-</b>	<b>(5,818)</b>	<b>(2,925)</b>	<b>(2,925)</b>
Cash management current account liabilities	(23,607)	(10,008)	(33,615)	(9,336)	(9,336)
Bank overdrafts	(26,758)	-	(26,758)	(20,585)	(25,978)
<b>Current borrowings</b>	<b>(50,365)</b>	<b>(10,008)</b>	<b>(60,373)</b>	<b>(29,921)</b>	<b>(35,314)</b>
<b>GROSS DEBT</b>	<b>(56,183)</b>	<b>(10,008)</b>	<b>(66,191)</b>	<b>(32,845)</b>	<b>(38,239)</b>
Cash management financial assets	181,211	(10,170)	171,041	181,426	182,652
Cash and cash equivalents	344,301	55,139	399,440	237,819	307,804
<b>Total financial assets</b>	<b>525,512</b>	<b>44,969</b>	<b>570,481</b>	<b>419,245</b>	<b>490,456</b>
<b>NET FINANCIAL SURPLUS</b>	<b>469,330</b>	<b>34,961</b>	<b>504,290</b>	<b>386,400</b>	<b>452,217</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

## II NOTES TO THE BALANCE SHEET AND INCOME STATEMENT

### 1. NET INTANGIBLE ASSETS

<i>in € thousands</i>	2019	INCREASE	DECREASE	CURRENCY TRANSLATION DIFFERENCES AND OTHER CHANGES	2020
Gross	2,709	39	(2)	(15)	2,732
Depreciation, amortisation and provisions	(1,297)	(459)	2	15	(1,739)
<b>TOTAL NET</b>	<b>1,413</b>	<b>(420)</b>	<b>-</b>	<b>-</b>	<b>993</b>

### 2. NET PROPERTY, PLANT AND EQUIPMENT

#### 2.1 Change in the period

<i>in € thousands</i>	2019	INCREASE	DECREASE	CURRENCY TRANSLATION DIFFERENCES AND OTHER CHANGES	2020
Gross	146,552	39,931	(17,321)	(614)	168,549
Depreciation, amortisation and provisions	(72,428)	(36,749)	15,150	3,094	(90,934)
<b>TOTAL NET</b>	<b>74,124</b>	<b>3,182</b>	<b>(2,171)</b>	<b>2,480</b>	<b>77,615</b>

#### 2.2 Breakdown by type of asset

<i>in € thousands</i>	GROSS	DEPRECIATION	NET
Land	475	(233)	242
Constructions	16,354	(9,568)	6,786
Plant and equipment	91,336	(67,032)	24,303
Vehicles	15,592	(8,195)	7,397
Office furniture, computer equipment, fixtures and fittings	9,028	(5,906)	3,122
Non-current assets in progress	35,765	-	35,765
<b>TOTAL NET</b>	<b>168,549</b>	<b>(90,934)</b>	<b>77,615</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

*at 31 December 2020*

## 2.3 Investments in the period

<i>in € thousands</i>	2020
Lands	-
Constructions	-
Plant and equipment	11,557
Vehicles	2,333
Office furniture, computer equipment, fixtures and fittings	1,975
Non-current assets in progress	24,067
<b>TOTAL INVESTMENTS</b>	<b>39,931</b>

## 3. INVESTMENTS IN EQUITY-ACCOUNTED COMPANIES

### 3.1 Change in the period

<i>in € thousands</i>	2019	2020
<b>Value of shares at start of the period</b>	-	500
Group share of profit or loss for the period	28,086	(1,669)
Changes in consolidation scope, foreign currency translation differences and other	(27,586)	3,207
<b>NET</b>	<b>500</b>	<b>2,038</b>

### 3.2 Financial information on equity-accounted companies

The "Investments in equity-accounted companies" item breaks down as follows:

<i>in € thousands</i>	% OWNED	2019	2020
VINCI Construction Terna	51.00%	500	2,034
CTM Chile	60.00%	-	4

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

The main financial data on equity-accounted companies are as follows (Group share):

<i>in € thousands</i>	2019	2020
<b>INCOME STATEMENT</b>		
Revenue	250,331	112,170
Operating income	28,473	(990)
Net income	28,086	(1,669)
<b>BALANCE SHEET</b>		
Equity	(26,972)	(27,562)
Current assets	375,878	427,744
Non-current assets	5,724	3,550
Current liabilities	408,574	458,369
Non-current liabilities	-	487
Net financial debt	65,817	34,960

## 4. OTHER NON-CURRENT FINANCIAL ASSETS

<i>in € thousands</i>	GROSS	PROVISIONS	NET
Investments in subsidiaries and affiliates	2,616	(1,366)	1,250
Equity value of deconsolidated companies	173	-	173
Other non-current financial assets	386	(42)	344
<b>TOTAL NET</b>	<b>3,175</b>	<b>(1,408)</b>	<b>1,767</b>

At 31 December 2020 the main non-consolidated companies were:

<i>in € thousands</i>	% OWNED	NET
GTM Europe	100.00%	762
SITEC	99.68%	275
Société Centrale de Matériel	99.99%	152

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

*at 31 December 2020*

## 5. CASH MANAGEMENT FINANCIAL ASSETS

Cash management financial assets break down as follows:

<i>in € thousands</i>	<b>2019</b>	<b>2020</b>
<b>CASH MANAGEMENT FINANCIAL ASSETS</b>	<b>181,426</b>	<b>181,211</b>
UCITS	2,402	<b>15,174</b>
Cash	235,417	<b>329,128</b>
<b>CASH AND CASH EQUIVALENTS</b>	<b>237,819</b>	<b>344,301</b>

Cash management financial assets include €141.6 million invested with parent companies, attracting interest at rates close to market rates.

## 6. WORKING CAPITAL REQUIREMENT (SURPLUS)

<i>in € thousands</i>	<b>2019</b>	<b>2020</b>
Inventories and work in progress (net)	11,353	<b>10,619</b>
Trade receivables and related accounts	247,709	<b>216,781</b>
Other operating receivables	391,278	<b>494,665</b>
Other current assets	34,296	<b>32,732</b>
Current tax assets	1,563	<b>1,808</b>
<b>Inventories and operating receivables (I)</b>	<b>686,199</b>	<b>756,605</b>
Trade payables	324,327	<b>368,406</b>
Current lease liabilities	8,093	<b>7,097</b>
Other current payables	490,932	<b>624,030</b>
<b>Trade and other operating payables (II)</b>	<b>823,352</b>	<b>999,532</b>
<b>WORKING CAPITAL REQUIREMENT (I - II)</b>	<b>(137,153)</b>	<b>(242,928)</b>
Current provisions	(144,785)	<b>(105,589)</b>
<b>WORKING CAPITAL REQUIREMENT (after current provisions)</b>	<b>(281,937)</b>	<b>(348,516)</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

**7. PROVISIONS FOR EMPLOYEE BENEFITS****7.1 Retirement benefit obligations**

The Group's retirement benefit obligations covered by provisions relate mainly to France. Provisions are calculated using the following assumptions:

	2019	2020
Discount rate	0.60%	0.80%
Inflation rate	1.60%	1.60%
Rate of salary increases	2.60%	2.60%
Average remaining working life of employees	10 - 15 years	10 - 15 years

Retirement benefit commitments relate to contractual lump sums on retirement. They are calculated using the prospective actuarial method and are fully provided for in the balance sheet.

in € thousands

<b>TOTAL OBLIGATIONS COVERED BY PROVISIONS</b>	<b>32,479</b>
<i>Of which part at less than one year</i>	<i>2,845</i>

**7.2 Change in provisions for retirement benefit obligations during the period**

in € thousands

	2020
<b>Start of period</b>	<b>31,397</b>
Total charge recognised with respect to retirement benefit obligations	1,053
Actuarial gains and losses recognised in other comprehensive income	29
<b>End of period</b>	<b>32,479</b>

**7.3 Expenses recognised in respect of defined contribution plans**

The Group contributes to basic state pension plans, for which the expense recognised is the amount of the contributions collected by the state bodies. Basic state pension plans are considered as being defined contribution plans. Depending on the country, the proportion of these contributions paid that relates to pensions may not be clearly identifiable.

The amount of pension contributions taken as an expense in the period in respect of defined contribution plans (excluding basic state plans) totalled €8.6 million at 31 December 2020 (€9.1 million at 31 December 2019). This includes the contributions paid to the external multi-employer fund (CNPO) in respect of obligations in regard to lump sums paid on retirement to building workers.

**7.4 Other employee benefits**

in € thousands

<b>TOTAL OBLIGATIONS COVERED BY PROVISIONS</b>	<b>2,203</b>
<i>Of which part at less than one year</i>	<i>120</i>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

## 8. OTHER PROVISIONS

<i>in € thousands</i>	2019	PROVISION EXPENSE	REVERSALS	REVERSALS OF UNUSED PROVISIONS	CURRENCY TRANSLATION DIFFERENCES AND OTHER CHANGES	2020
Warranties given to customers	20,149	5,215	(1,606)	(1,327)	(279)	22,151
Site restoration	26,732	3,810	(7,452)	(8,992)	(112)	13,986
Losses on completion	59,547	12,878	(31,990)	-	(1)	40,434
Disputes	17,754	671	(789)	(970)	(199)	16,467
Restructuring costs	3,219	1,620	(331)	(338)	-	4,170
Other current liabilities	13,582	3,137	(12,184)	-	(14)	4,521
Reclassification of the part at less than one year of non-current provisions	3,803	-	-	-	57	3,860
<b>Current provisions</b>	<b>144,785</b>	<b>27,331</b>	<b>(54,352)</b>	<b>(11,627)</b>	<b>(548)</b>	<b>105,589</b>
Financial risks	31,273	227	(170)	-	2,129	33,459
Other non-current liabilities	-	-	-	-	-	-
Reclassification of the part at less than one year of non-current provisions	(3,803)	-	-	-	(57)	(3,860)
<b>Non-current provisions</b>	<b>27,470</b>	<b>227</b>	<b>(170)</b>	<b>-</b>	<b>(2,072)</b>	<b>29,599</b>
<b>TOTAL</b>	<b>172,255</b>	<b>27,558</b>	<b>(54,522)</b>	<b>(11,627)</b>	<b>1,524</b>	<b>135,188</b>

The types of provisions are defined in Notes I 3.21 and I 3.22 "Measurement rules and methods applied by the Group" to the consolidated financial statements for the year ended 31 December 2020.

## 9. FINANCIAL SURPLUS (DEBT)

At the balance sheet date, the Group had a net cash surplus of €469.3 million, breaking down as follows:

<i>in € thousands</i>	2019	2020
Other loans and borrowings	(2,925)	(5,818)
<b>Non-current financial debt</b>	<b>(2,925)</b>	<b>(5,818)</b>
Cash management current account liabilities	(9,336)	(23,607)
Bank overdrafts	(20,585)	(26,758)
<b>Current borrowings</b>	<b>(29,921)</b>	<b>(50,365)</b>
<b>GROSS DEBT</b>	<b>(32,845)</b>	<b>(56,183)</b>
Cash management financial assets	181,426	181,211
Cash and cash equivalents	237,819	344,301
<b>NET FINANCIAL SURPLUS</b>	<b>386,400</b>	<b>469,330</b>

Debts guaranteed by collateral: none.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

**10. OTHER CURRENT PAYABLES**

Other current liabilities represent a source of working capital amounting to €624 million, breaking down as follows:

<i>in € thousands</i>	2019	2020
Trade receivables - Advances received on work	138,701	<b>190,377</b>
Deferred income	85,335	<b>109,087</b>
Operating current accounts	3,920	<b>76,895</b>
Tax, employment and social benefit liabilities	91,774	<b>95,427</b>
Other current liabilities	171,202	<b>152,243</b>
<b>TOTAL</b>	<b>490,932</b>	<b>624,030</b>

**11. REVENUE INCLUDING JOINT VENTURES**

The effect of Standard IFRS 11 "Joint arrangements", under which joint ventures must be equity-accounted, is that the true volume of business handled by VINCI Construction Grands Projets is not reflected.

<i>in € millions</i>	2020	2019
<b>Consolidated revenue</b>	<b>935.1</b>	<b>780.3</b>
Revenue of joint ventures	<b>112.2</b>	240.1
<b>Revenue including joint ventures</b>	<b>1,047.3</b>	<b>1,020.4</b>

**12. REVENUE**

Consolidated revenue excludes miscellaneous products and services, and services to non-consolidated companies, which are reclassified under other operating revenue. It breaks down as follows:

<i>in € millions</i>	2020	2019
<b>Revenue for the period</b>	<b>935.1</b>	<b>780.3</b>
of which:		
- impact of changes in consolidation scope	-	-
- impact of foreign exchange fluctuations	-	(13.9)
<b>REVENUE AT CONSTANT CONSOLIDATION SCOPE AND EXCHANGE RATES</b>	<b>935.1</b>	<b>766.4</b>

On a comparable consolidation scope and exchange rate basis, revenue was up 22% year-on-year.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

## REVENUE BY GEOGRAPHICAL MARKET (by destination)

<i>In € millions</i>	2020	2019
France	137.4	146.8
Europe	341.4	249.6
The Americas	216.6	216.7
Africa	71.7	101.6
Asia	81.2	40.9
Middle East	20.7	6.2
Pacific	66.1	18.5
<b>TOTAL</b>	<b>935.1</b>	<b>780.3</b>

## 13. OPERATING INCOME FROM ORDINARY ACTIVITIES

<i>in € thousands</i>	2020	2019
<b>Revenue</b>	<b>935,094</b>	<b>780,281</b>
Revenue from ancillary activities	14	3
<b>Revenue and other operating income</b>	<b>935,108</b>	<b>780,284</b>
Purchases consumed	(160,346)	(83,180)
Subcontracting and other external expenses	(423,187)	(419,369)
Employment costs	(255,324)	(220,120)
Taxes and levies	(23,419)	(15,076)
Other operating income and expense	(26,906)	15,749
Depreciation and amortisation	(31,658)	(24,619)
Net provision expenses:		
Impairment of property, plant and equipment, and intangible assets	(4,806)	(1,543)
Impairment of assets	(7,832)	(28)
Retirement and other benefit obligations	(175)	349
Current and non-current provisions	38,648	(11,387)
<b>OPERATING INCOME FROM ORDINARY ACTIVITIES</b>	<b>40,103</b>	<b>21,060</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

**14. SHARE-BASED PAYMENTS**

The expense relating to employee benefits has been assessed at €5 million before tax. It comprises Group savings plans, stock option plans and performance share plans.

**14.1 Group savings plans**

VINCI's Board of Directors defines the conditions for subscribing to Group savings plans in accordance with the authorisations granted to it by the Shareholders' General Meeting.

In France, VINCI issues new shares reserved for employees three times a year at a subscription price that includes a 5% discount against the average stock market price over 20 trading days. Subscribers also benefit from an employer contribution with an annual maximum of €3,500 per person since 1 January 2018, as opposed to a maximum of €2,500 previously. The benefits granted to employees of the Group under savings plans are recognised in profit or loss and are valued in accordance with IFRS 2 on the basis of the following assumptions:

- length of subscription period: 4 months;
- length of period during which funds are frozen: 5 years from the end of the subscription period.

Compared with previous years and as a result of the Covid-19 crisis, the subscription period of the plan for the first four-month period of 2020 was extended until the end of August. As a result, only two savings plans were proposed to employees in 2020.

**14.2 Performance shares**

On 4 February 2020, VINCI's Board of Directors decided to grant definitively to beneficiaries meeting the criterion of continuing presence within the Group 99.69% of the performance shares in the 2017 plan.

On 9 April 2020, VINCI's Board of Directors decided to set up a new long-term performance share plan involving conditionally allotting performance shares to certain employees. The shares granted will only vest definitively after a period of three years. Vesting is subject to beneficiaries being employed by the Group until the end of the vesting period, and to performance conditions in respect of the performance shares.

The fair value of the performance shares has been estimated by an external actuary. The main assumptions used for these assessments are:

	2020 PLAN	2019 PLAN	2018 PLAN
Price of VINCI share on date plan was announced (in €)	<b>76.50</b>	89.68	81.23
Fair value of performance share at grant date (in €)	<b>61.69</b>	74.84	64.12
Fair value of share at grant date	<b>80.64%</b>	83.45%	78.94%
Original maturity – vesting period	<b>3 years</b>	3 years	3 years
Risk-free interest rate	<b>(0.44%)</b>	(0.42%)	(0.32%)

In accordance with IFRS 2, the number of performance shares measured at fair value in the calculation of the IFRS 2 expense is adjusted at each balance sheet date for the impact of the change since the grant date of the shares in the likelihood of the financial criteria being met.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

**15. OTHER FINANCIAL INCOME AND EXPENSE**

<i>in € thousands</i>	2020	2019
Lease-related financial expense	(246)	(313)
Effect of discounting to present value	(193)	(466)
<b>OTHER FINANCIAL INCOME AND EXPENSE, NET</b>	<b>(439)</b>	<b>(779)</b>

**16. INCOME TAX EXPENSE****16.1 Breakdown of net tax expense**

<i>in € thousands</i>	2020	2019
Current tax	(4,370)	(47)
Deferred tax	2,022	1,730
<b>TOTAL</b>	<b>(2,348)</b>	<b>1,683</b>

**16.2 Effective tax rate**

<i>in € thousands</i>	2020
<b>Taxable income</b>	<b>30,946</b>
Theoretical tax rate	28.92%
<b>THEORETICAL TAX EXPENSE</b>	<b>(8,950)</b>
Tax rate differences (foreign countries)	4,979
Creation (use) of carryforward tax losses not having given rise to deferred tax	(2,491)
Fixed-sum and other additional taxes	(3,547)
Permanent differences and miscellaneous	7,661
<b>TAX EXPENSE EFFECTIVELY RECOGNISED</b>	<b>(2,348)</b>
Effective tax rate	7.59%

**16.3 Analysis of deferred tax assets and liabilities**

Deferred tax assets and liabilities arise from temporary differences and were as follows at the year end:

<i>in € thousands</i>	ASSETS	LIABILITIES	NET
	30,799	936	29,863

**16.4 Unrecognised deferred tax assets**

Deferred tax assets unrecognised because their recovery is uncertain amounted to €74.1 million at 31 December 2020.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

**17. RELATED PARTY TRANSACTIONS**

Related party transactions are:

- remuneration and similar benefits paid to members of the governing and management bodies;
- transactions with companies in which VINCI Construction Grands Projets exercises significant influence or joint control.

These transactions are conducted on the basis of market prices.

**17.1 Remuneration of members of the Management Committee**

The share of remuneration paid to members of the Management Committee borne by VINCI Construction Grands Projets amounted to €2,806 thousand in 2020.

**17.2 Other**

The information on equity-accounted companies is given in Note II.3.2 "Financial information on equity-accounted companies".

**18. FINANCIAL INFORMATION ON CONSTRUCTION CONTRACTS****18.1 Financial information on contracts**

Changes in the balances of contract assets and liabilities in 2020 are set out below, by type of change.

During the period, changes in the balances of contract assets and liabilities broke down as follows:

<i>in € thousands</i>	<b>2020</b>
<b>CONTRACT ASSETS</b>	
<b>Beginning of period</b>	<b>194,050</b>
Changes relating to operating activities	2,766
Scope effects	-
Other changes (*)	(8,841)
<b>End of period</b>	<b>187,975</b>
<b>CONTRACT LIABILITIES</b>	
<b>Beginning of period</b>	<b>224,036</b>
Changes relating to operating activities	81,911
Scope effects	-
Other changes (*)	(6,483)
<b>End of period</b>	<b>299,464</b>

(\*) Mainly currency translation differences.

In 2020, the changes in contract assets and liabilities are mainly related to work progress.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

## 18.2 Order book

<i>in € millions</i>	2020	NUMBER OF MONTHS OF AVERAGE BUSINESS ACTIVITY
<b>Order book</b>	<b>4,080</b>	<b>52</b>

## 19. OFF-BALANCE SHEET COMMITMENTS

The contractual obligations related to construction contracts have not changed significantly since 31 December 2020.

Off-balance sheet commitments break down as follows:

<i>in € thousands</i>	COMMITMENTS GIVEN	COMMITMENTS RECEIVED
Performance guarantees and performance bonds	929,562	205,303
Retention payments	114,903	13,214
Deferred payments to subcontractors and suppliers	4,572	3,212
Seller's guarantees	-	-
Bid bonds	6,065	-
Tax and customs bonds	847	-
Other commitments	362,735	21,499
<b>TOTAL</b>	<b>1,418,684</b>	<b>243,228</b>

## 20. EMPLOYMENT COSTS AND NUMBERS EMPLOYED

AVERAGE NUMBER OF EMPLOYEES	2020	2019
Engineers and managers	991	989
Non-Managers	3,223	2,874
<b>TOTAL</b>	<b>4,213</b>	<b>3,863</b>

Employment costs for all companies in the Group amounted to €255.3 million.

## 21. OTHER INFORMATION

## DISPUTES AND ARBITRATION

To the company's knowledge, there is no exceptional factor or litigation likely to affect substantially the business, financial performance, net assets or financial situation of the Group or the company.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

at 31 December 2020

**22. MAIN CONSOLIDATED COMPANIES AT 31 DECEMBER 2020**

<b>1/ Parent</b>	<b>COUNTRY</b>	<b>% INTEREST</b>
VINCI Construction Grands Projets	France	100
<b>2/ Fully consolidated subsidiaries in the construction and civil engineering sector</b>		
Consorcio VCGP SAS	Dominican Republic	100
Constructora VCGP Chile SA	Chile	100
Hydroplus	France	100
Janin Atlas Inc.	Canada	100
OEA Grands Projets	Libya	65
Puente Atlántico	Panama	100
S.C Grupo 3	Chile	100
VCGP - Sdn Bhd	Malaysia	100
Water Management International	France	100
<b>3/ Equity-accounted subsidiaries in the construction and civil engineering sector</b>		
EV LNG Wheatstone	Australia	25
CTM	Chile	60
QDVC	Qatar	49
VINCI Terna Construction JV	Serbia	51
<b>4/ Percentage stakes in partnerships and economic interest groupings formed to carry out major projects</b>		
Abdelmoumen pumped-storage hydroelectric plant	Morocco	20
Auckland City Rail Link	New Zealand	40
Bogotá-Girardot motorway	Colombia	25
Cairo metro, line 3, phase 3	Egypt	27
Cairo metro, line 3, phase 4A	Egypt	27
Copenhagen metro, line 4	Denmark	50
EOLE CNIT train station, La Défense	France	14
Grand Paris Express, line 14 South package 2	France	23
Grand Paris Express, line 15 South package T3C	France	22
Grand Paris Express, line 18 package 1	France	24
Hampton Roads Bridge-Tunnel (HRBT) expansion	USA	28
Ho Chi Minh City drinking water transmission tunnel	Vietnam	50
ITER project - Tokamak reactor building	France	15
HS2 high -speed rail line, packages N1 and N2	England	17
Kitimat LNG tank	Canada	40
New Coastal Road - Reunion Island	France	20
Obssky LNG	Russia	50
Old Oak Common station - HS2 - London	England	13
Ottawa LRT extension	Canada	13
Rijnlandroute Tunnel	Netherlands	25
Santiago Airport	Chile	50
Thames Tideway Tunnel	England	40
XI02 wastewater treatment plant, Ho chi Min City	Vietnam	50

# REPORT OF THE STATUTORY AUDITORS ON THE CONSOLIDATED FINANCIAL STATEMENTS

**at 31 December 2020**

To the sole shareholder of VINCI Construction Grands Projets

## Opinion

In accordance with our appointment by you as Statutory Auditors, we have audited the accompanying consolidated financial statements of VINCI Construction Grands Projets for the year ended 31 December 2020.

In our opinion, the consolidated financial statements for the year give a true and fair view of the financial position, the assets and liabilities, and the results of the group formed by the persons and entities included in the consolidation, in accordance with the International Financial Reporting Standards as endorsed by the European Union.

## Basis of our opinion

### Audit

We conducted our audit in accordance with professional standards applicable in France. We believe that the information that we collected provides a sufficient and appropriate basis for our opinion.

Our responsibilities under those standards are stated in the "Responsibilities of the Statutory Auditors as regards auditing the consolidated financial statements" section of this report.

### Independence

We conducted our audit in accordance with the independence rules of the code of conduct of the statutory auditors' profession in France, between 1 January 2020 and the date on which we issued our report.

## Justification of our assessments

The global crisis caused by the COVID-19 pandemic created a particular environment for the preparation and auditing of financial statements for the year. The crisis and the exceptional public health emergency measures had multiple consequences for companies, impacting their business and financing in particular and increasing uncertainty about their future prospects. Some of these measures, such as travel restrictions and remote working, have also affected companies' internal organization and how audits are conducted.

In this complex and changing environment, as required by Articles L. 823-9 and R. 823-7 of the French Commercial Code relating to the justification of our assessments, we inform you of the following assessments that were, in our professional judgment, the most important in relation to our audit of the year's consolidated financial statements.

Those assessments were made in the context of our audit of the consolidated financial statements taken as a whole and in the formation of our opinion stated above. We express no opinion on items of the consolidated financial statements taken in isolation.

The VINCI Construction Grands Projets group uses estimates made on the basis of information available at the time of preparing its consolidated financial statements. Those estimates relate in particular to:

- Construction contracts: your group uses the percentage-of-completion method for recognising revenue and profit or loss on projects, as set out in Note I.3.1.1 to the financial statements. We satisfied ourselves that this method is correctly applied by examining project-specific management data and by performing audit work in relation to material contracts.

- Provisions related to operations: your group sets aside provisions to cover risks related to its business activities (including losses on completion) as set out in Note I.3.22 to the financial statements. We assessed those provisions by reviewing identified risks, examining estimates and performing related calculations.

## Specific verification

We have also verified, in accordance with the professional standards applicable in France and as required by statutory and regulatory texts, the information concerning the Group presented in the Chairman's management report.

We have no comments to make as to its fair presentation and its consistency with the consolidated financial statements.

## Responsibilities of management and persons involved in corporate governance in relation to the consolidated financial statements

Management is responsible for preparing consolidated financial statements that present a true and fair view, in accordance with IFRSs as endorsed by the European Union, and for setting up the internal controls it deems necessary for preparing consolidated financial statements that do not contain any material misstatements, whether due to fraud or error.

When preparing the consolidated financial statements, management is responsible for assessing the company's ability to continue as a going concern, for presenting in those statements any necessary information relating to its status as a going concern, and for applying the accounting concept of going concern, except where there is a plan to liquidate the company or discontinue its operations.

The consolidated financial statements have been approved by the Chairman.



# REPORT OF THE STATUTORY AUDITORS ON THE CONSOLIDATED FINANCIAL STATEMENTS

**at 31 December 2020**

## Responsibilities of the Statutory Auditors as regards auditing the consolidated financial statements

Our responsibility is to prepare a report on the consolidated financial statements. Our objective is to obtain reasonable assurance about whether the consolidated financial statements, taken as a whole, are free of material misstatement. Reasonable assurance means a high level of assurance, although there is no guarantee that an audit conducted in accordance with professional standards will systematically detect all material misstatements. Misstatements may arise from fraud or error, and are regarded as material when they can reasonably be expected, individually or together, to influence the economic decisions that users of the financial statements take on the basis of those statements.

As stated by article L. 823-10-1 of the French Commercial Code, our audit assignment does not involve guaranteeing the viability of your company or the quality of its management.

When conducting an audit in accordance with professional standards in France, statutory auditors use their professional judgment throughout the audit. In addition:

- they identify and assess the risks that the consolidated financial statements contain material misstatements, whether through fraud or error, define and implement audit procedures to address those risks, and collect information that they regard as sufficient and appropriate as the basis for their opinion. The risk of not detecting a material misstatement resulting from fraud is higher than the risk of not detecting a material misstatement resulting from error, because fraud may involve collusion, falsification, voluntary omissions, false statements or the circumvention of internal controls;
- auditors familiarise themselves with the internal controls relevant to the audit, in order to define audit procedures appropriate to the situation in hand, and not in order to express an opinion on the effectiveness of internal control;
- they assess the appropriateness of accounting policies adopted and the reasonableness of accounting estimates made by Management, along with information about those estimates provided in the consolidated financial statements;
- they assess whether management has applied appropriately the going concern convention and, based on information collected, whether or not there is a material uncertainty arising from events or circumstances likely to call into question the company's ability to continue as a going concern. That assessment is based on information collected until the date of the auditors' report, although it should be

borne in mind that subsequent circumstances or events may call into question the company's status as a going concern. If the auditors conclude that there is a material uncertainty, they draw the attention of those reading their report to information provided in the consolidated financial statements in relation to that uncertainty or, if that information is not provided or is not relevant, they certify the financial statements with reservations or refuse to certify them;

- they assess the overall presentation of the consolidated financial statements and assess whether the consolidated financial statements reflect the underlying operations and events so that they give a true and fair view;
- regarding financial information relating to persons or entities included in the scope of consolidation, they collect the information that they regard as sufficient and appropriate to express an opinion on the consolidated financial statements. The auditors are responsible for managing, supervising and conducting the audit of the consolidated financial statements and for the opinion expressed on those financial statements.

**Paris La Défense, 17 February 2021**

## The Statutory Auditors

**KPMG Audit,  
A Department of KPMG S.A.**  
Karine DUPRÉ

**DELOITTE & ASSOCIÉS,**  
Marc de VILLARTAY

**PricewaterhouseCoopers Audit,**  
Jean-Romain BARDOZ



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