Revenue\textsuperscript{(1)}
\[\€40.2 \text{ billion}\]

Market capitalisation at 31 December 2017
\[\€50.3 \text{ billion}\]

Net income attributable to owners of the parent
\[\€2,747 \text{ million}\]
Revenue (1) by business
(in €m and as a percentage)

- Concessions: 6,945 (17.2%)
- Contracting: 32,830 (81.6%)
- Property and holding companies: 473 (1.2%)

Operating income from ordinary activities by business
(in €m and as a percentage)

- Concessions: 3,251 (70.6%)
- Contracting: 1,260 (27.3%)
- Property and holding companies: 96 (2.1%)

Ebitda (4) by business
(in €m and as a percentage)

- Concessions: 4,710 (72.4%)
- Contracting: 1,629 (25.1%)
- Property and holding companies: 162 (2.5%)

Capital employed (3)
(in €m and as a percentage)

- Concessions: 29,605 (84.4%)
- Contracting: 4,348 (12.4%)
- Property and holding companies: 1,122 (3.2%)

Net income attributable to owners of the parent by business
(in €m and as a percentage)

- Concessions: 1,689 (61.5%)
- Contracting: 793 (28.9%)
- Property and holding companies: 265 (9.6%)

Workforce at 31 December

- Concessions: 1,643 (7.4%)
- Contracting: 179,026 (92.1%)
- Property and holding companies: 959 (0.5%)

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(1) Excluding concession subsidiaries’ revenue derived from works carried out by non-Group companies (2017: €629m). See glossary (page 333).
(2) Estimate.
(3) At 31 December 2017.
(4) Cash flows from operations before tax and financing costs. See glossary (page 333).