#### FIRST SUPPLEMENT DATED 8 AUGUST 2014

#### TO THE BASE PROSPECTUS DATED 18 JUNE 2014



(incorporated as a *société anonyme* in France)

#### Euro 6,000,000,000

**Euro Medium Term Note Programme** 

Due from one year from the date of original issue

This first supplement (the "**First Supplement**") constitutes a supplement to and must be read in conjunction with the Base Prospectus dated 18 June 2014 (the "**Base Prospectus**") granted visa No. 14-304 on 18 June 2014 by the *Autorité des marchés financiers* (the "**AMF**") prepared by Vinci (the "**Issuer**") with respect to the Euro 6,000,000,000 Euro Medium Term Note Programme (the "**Programme**"). Terms defined in the Base Prospectus have the same meaning when used in this First Supplement. The Base Prospectus as supplemented constitutes a base prospectus for the purpose of the Directive 2003/71/EC as amended by Directive 2010/73/EU (the "**Prospectus Directive**").

Application has been made to the AMF in France for approval of this First Supplement to the Base Prospectus, in its capacity as competent authority pursuant to Article 212-2 of its *Règlement Général* which implements the Prospectus Directive.

To the best knowledge of the Issuer (having taken all reasonable care to ensure that such is the case) the information contained in this First Supplement is in accordance with the facts and contains no omission likely to affect its import. The Issuer accepts responsibility for the information contained in this First Supplement.

This First Supplement has been prepared pursuant to Article 16.1 of the Prospectus Directive for the purposes of (i) incorporating by reference the information contained in the French language version<sup>1</sup> of the half-year financial report of the Issuer for the period ended 30 June 2014 (the "**Vinci 2014 Half-Year Financial Report**") and (ii) updating the "Recent Developments" section of the Base Prospectus by including the press release of the Issuer dated 23 June 2014 relating to the signing of a design-build contract for the final works phase of the Lusail LRT in Qatar and the press release of the Issuer dated 31 July 2014 relating to the Issuer's first half 2014 financial results.

The following document has been filed with the AMF and by virtue of this First Supplement such document shall be deemed to be incorporated by reference into and form part of the Base Prospectus:

• the Vinci 2014 Half-Year Financial Report.

Copies of this First Supplement and the Vinci 2014 Half-Year Financial Report (a) may be obtained, free of charge (i) at the office of the Fiscal Agent and the Paying Agents set out at the end of the Base Prospectus during normal business hours and (ii) at the registered office of the Issuer during normal business hours and (b) will be available on the website of the Issuer (www.vinci.com). A copy of this First Supplement will also be available on the website of the AMF (www.amf-france.org).

<sup>&</sup>lt;sup>1</sup> The free English language translation of the Vinci 2014 Half-Year Financial Report may be obtained without charge from the website of the Issuer (www.vinci.com). This English language translation is not incorporated by reference herein. The French version of the report is the binding one.

To the extent that there is any inconsistency between any statement in this First Supplement and any other statement in or incorporated in the Base Prospectus, the statements in this First Supplement will prevail.

Save as disclosed in this First Supplement, there has been no other significant new factor, material mistake or inaccuracy relating to information included in the Base Prospectus which is capable of affecting the assessment of the Notes to be issued under the Programme since the publication of the Base Prospectus.

Save as disclosed in this First Supplement, there has been no significant change in the financial and trading position of Vinci since 30 June 2014.

This First Supplement has been prepared pursuant to Article 16.1 of the Prospectus Directive and Article 212-25 of the AMF's *Règlement Général* for the purpose of giving information with regard to the Issuer and the Notes to be issued under the Programme additional to the information already contained or incorporated by reference in the Base Prospectus.

# TABLE OF CONTENTS

DOCUMENTS INCORPORATED BY REFERENCE	. 4
RECENT DEVELOPMENTS	. 5
PERSON RESPONSIBLE FOR THE INFORMATION GIVEN IN THE FIRST SUPPLEMENT	16
SOLI LEWENT	10

#### DOCUMENTS INCORPORATED BY REFERENCE

The section "Documents Incorporated by Reference" appearing on pages 12 to 15 of the Base Prospectus is hereby supplemented as follows:

This First Supplement incorporates by reference the French language version<sup>2</sup> of the half-year financial report of the Issuer for the period ended 30 June 2014 (the "**Vinci 2014 Half-Year Financial Report**"). The Vinci 2014 Half-Year Financial Report is published on the website of the Issuer (www.vinci.com).

#### Vinci 2014 Half-Year Financial Report – 30 June 2014

Information incorporated by reference	Page no. in Vinci 2014 Half-Year Financial Report					
FINANCIAL INFORMATION CONCERNING THE ISSUER'S ASSETS AND LIABILITIES, FINANCIAL POSITION AND PROFITS AND LOSSES						
Historical financial information	- Consolidated income statement for the period: p. 15					
	- Consolidated comprehensive income statement for the period: p. 16					
	- Consolidated balance sheet: p. 17 - 18					
	- Consolidated cash flow statement: p. 19					
	- Consolidated statement of changes in equity: p. 20					
	- Notes to the consolidated financial statements: p. 21 - 60					
Financial statements	p. 15 - 20					
Statement of audit of the historical half-year financial information	p. 63					

Any other information not listed above but contained in such document is incorporated by reference for informational purposes only.

<sup>&</sup>lt;sup>2</sup> The free English language translation of the Vinci 2014 Half-Year Financial Report may be obtained without charge from the website of the Issuer (www.vinci.com). This English language translation is not incorporated by reference herein.

#### **RECENT DEVELOPMENTS**

The following will be added at the end of the "Recent Developments" section at page 68 of the Base Prospectus:

"The following press release was published by VINCI on 23 June 2014:

# QDVC, a subsidiary of VINCI, signs contract for the final works phase of the Lusail LRT in Qatar

- A design-build contract with a value of about €2 billion in a consortium with Alstom,
- Turnkey handover of the light rail system in 2018 (yellow line) and 2020 (green, red and purple lines)

After winning the first works phases for the light rail transit system (LRT) in Lusail, Qatar, in 2007 and 2011, QDVC, a 51% Qatari Diar, 49% VINCI Construction Grands Projets subsidiary, has won the contract covering the last phase of the project.

The new contract was signed in Paris on 23 June 2014 at a ceremony attended by François Hollande, President of the French Republic, and His Highness Sheikh Tamim Bin Hamad Al Thani, Emir of Qatar, who is on an official visit to France.

This design-build contract with a value of about  $\notin 2$  billion will be built by QDVC in a consortium with Alstom. It comprises construction of 25 stations and a depot, architectural and electro-mechanical works packages, integrated project management, delivery by Alstom, for  $\notin 750$  million, of 35 trains equipped with catenary-free technology, track-laying, energy supply and telecommunications as well as control systems. The light rail system is scheduled to begin operating in 2018 (yellow line) and 2020 (green, red and purple lines).

The city of Lusail, a new urban development with a population of 200,000 north of Doha, the capital of Qatar, will welcome up to 450,000 users per day. Sustainable development was a primary criterion in planning the new city. From the start, the design included the creation of a public transport system to limit greenhouse gas emissions. QDVC completed the civil engineering works on the first phases of the infrastructure (7 km of tunnels, 7 underground and 4 above-ground stations, as well as an access viaduct to the depot) and is currently building the Pearl station, which will connect the Lusail light rail with the Doha metro system, also under construction.

In seven years, VINCI Construction Grands Projets has become, through QDVC, a major construction player in Qatar. After handing over the country's largest wastewater pumping station, the company is currently working on several projects: a new motorway on the outskirts of Doha (the New Orbital Highway), the Doha metro (southern works package of the red line) and the underground car park and landscaped gardens at the Sheraton hotel in the West Bay business district."

"The following press release was published by VINCI on 31 July 2014:

# VINCI – FIRST HALF 2014 FINANCIAL RESULTS

- Consolidated revenue up slightly on a comparable structure basis (+0.7%)
- Traffic improved at VINCI Airports (+8.9%<sup>1</sup>) and VINCI Autoroutes (+2.8%)
- Increase of EBIT margin (operating income from ordinary activities/revenue) and recurring operating income
- Group net income: significant positive impact of opening of VINCI Park's capital
- Contracting: slowdown of order intake, order book stable (€29.6 billion)
- Interim dividend payable on 13 November 2014: €1.00 per share (of which €0.45 is exceptional)
- Decision to cancel 23 million shares (3.77% of capital)

#### **Key figures**

Key lightes				
(in $\notin$ millions)	First half		2014/2013	Full year
(in e millions)	2014	2013	change	2013
Revenue <sup>2</sup>	18,464	18,711	(1.3%) <sup>3</sup>	40,338
Cash flow from operations (EBITDA)	2,387	2,383	+0.2%	5,596
% of revenue	12.9%	12.7%		13.9%
Operating income from ordinary activities (EBIT)	1,540	1,487	+3.6%	3,670
% of revenue	8.3%	7.9%		9.1%
Recurring operating income	1,535	1,492	+2.9%	3,677
% of revenue	8.3%	8.0%		9.1%
Net income attributable to owners of the parent	1,323	748	+76.9%	1,962
% of revenue	7.2%	4.0%		4.9%
Diluted earnings per share (in $\epsilon$ )	2.35	1.37	+71.0%	3.54
Interim dividend per share (in $\epsilon$ )	$1.00^{\ 4}$	0.55		1.77
Net financial debt (in <i>€</i> billions)	(14.9)	(13.0)		(14.1)
Change in motorway traffic	+2.8%	+0.3%		+1.1%
Change in airport passenger traffic <sup>1</sup>	+8.9%	+6.2%		+6.6%
Order intake excluding CFE (in <i>€</i> billions)	15.7	16.3	(3.9%)	33.3
Order book at end of period, excluding CFE (in <i>€ billions</i> )	29.6	30.6	(3.3%)	29.4

VINCI's Board of Directors, chaired by Xavier Huillard, met on 31 July 2014 to finalise the financial statements for the six months ended 30 June 2014. The Board also approved the payment of a 2014 interim dividend in the amount of  $\notin$ 1.00 per share ( $\notin$ 0.55 in the second half of 2013), of which  $\notin$ 0.45 is exceptional. The Board also decided to cancel 23 million shares, representing 3.77% of VINCI's capital, before 31 December 2014.

# I. <u>Financial performance</u>

VINCI's 2014 half-year financial statements show slight growth in revenue on a comparable structure basis, stable cash flow from operations before tax and financing costs (EBITDA) and an increase in recurring operating income. Net income, meanwhile, was up sharply as a result of the opening of 75% of VINCI Park's share capital.

**Consolidated revenue** amounted to  $\notin 18.5$  billion, slightly down 1.3% on an actual basis. This change reflects 0.7% organic growth, the impact of changes in consolidation scope of -1.4% (which includes the impact of the

<sup>&</sup>lt;sup>1</sup> On a comparable basis including ANA.

<sup>&</sup>lt;sup>2</sup> Excluding concessions subsidiaries' revenue derived from works carried out by non-Group companies.

 $<sup>^{3}</sup>$  Increase of 0.7% based on a comparable consolidation scope and exchange rate basis.

<sup>&</sup>lt;sup>4</sup> Of which exceptional:  $\notin 0.45$ .

deconsolidation of CFE at the end of 2013) and a 0.6% negative exchange rate effect due to the strengthening of the euro against several currencies.

Concessions revenue increased 10.7% ( $\notin$ 2.9 billion) on an actual basis (up 4.6% on a comparable structure basis). This change includes a sharp rise (40.5%) in VINCI Concessions' revenue, attributable to the consolidation of ANA since September 2013, (up 6.2% on a comparable structure basis) and 4.1% growth in VINCI Autoroutes' revenue.

Contracting revenue (VINCI Energies, Eurovia, VINCI Construction) was  $\notin 15.6$  billion, stable (+0.1%) on a comparable structure basis compared with the first half of 2013, but down 3.2% on an actual basis due to the deconsolidation of CFE at the end of December 2013.

In France, revenue declined 1.0% to €11.7 billion (down 0.5% on a comparable structure basis).

Outside France, revenue rose 2.9% to €6.8 billion on a comparable structure basis (down 1.8% on an actual basis) and represented 36.7% of the Group's total revenue.

Following good growth in the first quarter of 2014, VINCI's revenue declined 2.2% on a comparable structure basis in the second quarter of the year (down 4.4% on an actual basis).

In Contracting, second quarter revenue declined 3.4% on a comparable structure basis (down 6.6% on an actual basis), essentially due to lower business volumes in France for Eurovia and VINCI Construction. The pace of growth in Concessions revenue picked up, however, in the second quarter, increasing 5.3% on a comparable structure basis (up 10.2% on an actual structure basis) due to traffic growth at both VINCI Airports and VINCI Autoroutes.

**EBITDA**<sup>1</sup> amounted to  $\notin 2.4$  billion (up 0.2%) and represented 12.9% of revenue. VINCI Autoroutes' EBITDA/revenue margin improved to 70.1% in the first half of 2014 (69.8% in the first half of 2013), mainly due to good control of operating costs. VINCI Airports' EBITDA margin was 44% of revenue. That of Contracting, penalised by certain VINCI Construction activities, declined to 3.9% (4.5% in the first half of 2013).

**Operating income from ordinary activities (EBIT)**, which measures the performance of fully consolidated subsidiaries, rose 3.6% to  $\in$ 1.5 billion and represented 8.3% of revenue (7.9% in the first half of 2013).

The Concessions' EBIT/revenue margin amounted to 39.4%, up relative to that of the first half of 2013 (38.7%). The Contracting EBIT margin was 2.5%, down compared to the first half of 2013 (2.8%), attributable to temporary difficulties encountered in construction in the United Kingdom and, to a lesser extent, the decline seen in French building activity. These negative effects were partially offset by resilient margins at VINCI Energies, Eurovia and most of VINCI Construction's other entities.

**Operating income**, including non-recurring items, amounted to  $\notin 2.1$  billion, up sharply compared with that of the first half of 2013 ( $\notin 1.5$  billion). It includes  $\notin 0.7$  billion in respect of changes in consolidation scope, corresponding mainly to the capital gain generated by the opening of VINCI Park's capital, finalised on 4 June 2014.

**Net income** attributable to owners of the parent was up strongly at  $\in 1.3$  billion ( $\in 748$  million in the first half of 2013). Diluted earnings per share amounted to  $\in 2.35$  ( $\in 1.37$  in the first half of 2013). Excluding the aforementioned non-recurring items, net income attributable to owners of the parent would have been  $\in 753$  million ( $\in 744$  million in the first half of 2013) and diluted earnings per share  $\in 1.34$  ( $\in 1.37$  in the first half of 2013).

**Net financial debt** at 30 June 2014 stood at  $\in$ 14.9 billion, up  $\in$ 0.8 billion compared with 31 December 2013. Apart from the seasonal change in operating cash flow, traditionally negative during the first half, this increase is due to the purchase of the 16.67% stake in Cofiroute held by Colas for  $\in$ 0.8 billion, payment in cash of the final 2013 dividend for  $\in$ 0.7 billion as well as share buy-backs during the period for almost  $\in$ 0.8 billion. The effect of these operations was partially offset by the  $\in$ 1.7 billion reduction in net debt due to the VINCI Park transaction. Compared with 30 June 2013, net financial debt increased  $\in$ 1.9 billion, including the cost of acquiring ANA.

In March 2014, Standard & Poor's revised VINCI's credit rating by increasing the BBB+ rating originally assigned in 2002 to A- with a stable outlook. This upward revision also applies to VINCI's wholly-owned subsidiaries ASF and Cofiroute.

VINCI's first-half 2014 financial performance is analysed in greater detail in the consolidated financial statements at 30 June 2014, which are available at:

www.vinci.com/vinci.nsf/en/finance.htm

<sup>&</sup>lt;sup>1</sup> Cash flow from operations before tax and financing costs.

#### II. **Operating performance**

VINCI Airports posted sharp growth in passenger traffic (+8.9%<sup>1</sup>) in the first half of 2014, driven by good performances in Portugal (+9.6%), Cambodia (+10.4%) and France (+3.8%). VINCI Airports' main hub, Lisbon Airport, recorded 12.1% growth in passenger traffic over the six-month period.

Following a good first quarter, the pace of growth of traffic on VINCI Autoroutes' motorways picked up in the second quarter of 2014, increasing 3.3% overall (light vehicles: +3.4%; heavy vehicles: +2.4%) due mainly to positive calendar effects. For the first half of the year, traffic was up 2.8% (light vehicles: +2.9%; heavy vehicles: +2.0%).

Contracting's first-half 2014 order intake declined  $3.9\%^2$  to  $\epsilon 15.7$  billion compared with the first half of 2013. In France, it was virtually flat as the growth at the beginning of the year attributable to significant contracts for the new Coastal Highway on Reunion Island was offset by the downturn in the second quarter caused by municipal elections.

Outside France, having started the year with an unfavourable comparison base (major contracts were won at the beginning of 2013), the order intake improved in the second quarter and included several significant contracts won in the United States and Qatar<sup>3</sup>.

The order book at 30 June 2014 stood at  $\notin$ 29.6 billion, slightly up (+0.5%) over the six-month period. Adjusted for CFE and progress on the Tours–Bordeaux high-speed rail line (SEA HSR), it was also slightly up (+0.8%) over 12 months. The amount of the SEA HSR contract in the order book was  $\notin$ 1.6 billion at the end of June 2014, compared with  $\notin$ 2.8 billion a year earlier.

# III. <u>Strategic initiatives</u>

On 31 January 2014, in accordance with the agreement reached in December 2013, VINCI completed the purchase of the 16.67% of Cofiroute's capital held by Colas, thereby increasing VINCI's stake to 100%. The transaction was carried out for  $\epsilon$ 780 million, with a possible  $\epsilon$ 20 million earn-out payment in the event of certain operational targets being met in 2014 and 2015.

On 4 June 2014, VINCI completed the opening of 75% of VINCI Park's share capital. Following this transaction, VINCI Concessions retains a 24.9% stake alongside Ardian (37.4%), Crédit Agricole Assurances (37.4%) and VINCI Park's management. The operation was carried out on the basis of an enterprise value of  $\notin$ 1.96 billion and enabled VINCI to recognise a net after-tax capital gain of  $\notin$ 690 million in its 2014 half-year results.

### IV. <u>2014 outlook</u>

In Concessions, airport passenger and motorway traffic growth should continue during the 2nd half at a lower rate. 2014 full year expectations are for at least 5% growth at VINCI Airports and around 2% for VINCI Autoroutes.

In France, the building and public works sectors weakened in the  $2^{nd}$  quarter: a further decrease in public sector orders was observed following municipal elections, and the expected upturn in the residential building market has not materialised yet. This resulted in a decrease of the Contracting divisions' order intakes.

Outside of France, the situation varies: even though the underlying trends remain sound, especially outside of Europe,  $2^{nd}$  half activity could experience a slowdown, primarily due to lag between the finishing of old large projects and the start of new ones outside of Europe.

Overall, VINCI now expects for the full year of 2014:

- A slight decrease in revenue on a comparable structure basis,
- An improvement in the EBIT margin coming from the combination of an improvement in Concessions offset by a decrease in Contracting due to the problems encountered at construction in the UK,
- A strong increase in Group consolidated net income thanks to the VINCI Park transaction capital gain.

Within this context, fast-tracking VINCI's international expansion in both Concessions and Contracting is the key component of the Group's strategy.

<sup>&</sup>lt;sup>1</sup> On a comparable basis including ANA.

<sup>&</sup>lt;sup>2</sup> Excluding CFE.

<sup>&</sup>lt;sup>3</sup> VINCI's subsidiary in Qatar, QDVC, is accounted for under the equity method. Its business is therefore not included in consolidated revenue nor in the Group's order book.

### V. <u>Parent company results</u>

The parent company generated net income of €1,382 million in the first half of 2014.

#### VI. Interim dividend

A 2014 interim dividend of €1 per share will be paid in cash on 13 November 2014 (ex-date: 10 November 2014).

This includes an exceptional €0.45 per share determined based on the aforementioned non-recurring items recorded in the 2014 half-year results.

#### VII. <u>Cancellation of treasury shares</u>

VINCI's Board of Directors has decided to cancel 23 million treasury shares by 31 December 2014. Following this operation and based on the number of shares at 30 June 2014, the VINCI's share capital will be 587.5 million shares, of which 33.6 million treasury shares (5.7% of share capital).

\*\*\*\*\*\*

# Diary1 August 2014• Press conference: 08.30<br/>• Analysts meeting: 11.00<br/>Both events will take place at the Pavillon Ledoyen, 1 avenue Dutuit,<br/>75008 Paris, France23 October 2014• Quarterly information at 30 September 201410 November 2014• 2014 interim dividend ex-date13 November 2014• Payment of the 2014 interim dividend

#### \*\*\*\*\*

Contacts	Press	Analysts/investors
Tel:	Maxence Naouri +33 1 47 16 31 82	Thomas Guillois +33 1 47 16 33 46 <u>thomas.guillois@vinci.com</u>
E-mail: <u>maxence.naouri@vinci.com</u>	<u>maxence.naouri@vinci.com</u>	Christopher Welton +33 1 47 16 45 07 <u>christopher.welton@vinci.com</u>

#### \*\*\*\*\*

This press release, the first-half 2014 results slide presentation and the half-year financial report at 30 June 2014 are available in French and English on VINCI's website at <u>www.vinci.com</u>.

\*\*\*\*\*

# APPENDIXES

# Appendix A: HALF-YEAR FINANCIAL STATEMENTS

# CONSOLIDATED INCOME STATEMENT

CONSOLIDATED INCOME STATEMENT	First h	First half		
€ in millions	2014	2013	2014/2013 change	
Revenue excluding revenue derived from concession subsidiaries' works	18,464	18,711	(1.3%)	
Revenue derived from concession subsidiaries' works <sup>1</sup>	153	172	(10.9%)	
Total revenue	18,617	18,883	(1.4%)	
Operating income from ordinary activities	1,540	1,487	+3.6%	
% of revenue <sup>2</sup>	8.3%	7.9%		
Share-based payments (IFRS 2)	(42)	(43)		
Recurring income/(loss) of companies accounted for under the equity method	24	41		
Other recurring operating items	13	7		
Recurring operating income	1,535	1,492	+2.9%	
Non-recurring operating items	603	3		
Operating income	2,138	1,495	+43.0%	
Cost of net financial debt	(304)	(295)		
Other financial income and expense	(23)	(23)		
Income tax expense	(471)	(385)		
Non-controlling interests	(17)	(45)		
Net income attributable to owners of the parent	1,323	748	+76.9%	
% of revenue <sup>2</sup>	7.2%	4.0%		
Diluted earnings per share (in $\epsilon$ )	2.35	1.37	+71.0%	
Interim dividend per share (in $\epsilon$ )	$1.00^{3}$	0.55		

1

In application of IFRIC 12, Service Concession Arrangements. % calculated on revenue excluding revenue derived from concession subsidiaries' works. Of which €0.45 is exceptional and related to 1<sup>st</sup> half 2014 non-recurring items. 2

3

# SIMPLIFIED CONSOLIDATED BALANCE SHEET

€ in millions	30 June 2014	31 Dec. 2013	30 June 2013
Non-current assets – Concessions	27,892	29,554	26,300
Non-current assets - Contracting and other	8,317	8,434	8,797
WCR, provisions and other current debt & receivables	(4,762)	(6,619)	(5,515)
Capital employed	31,447	31,369	29,582
Equity attributable to owners of the parent	(14,181)	(14,142)	(13,676)
Non-controlling interests	(120)	(118)	(710)
Total equity	(14,301)	(14,260)	(14,386)
Non-current provisions and other long-term liabilities	(2,260)	(3,005)	(2,198)
Long-term borrowings	(16,561)	(17,265)	(16,584)
Financial debt	(17,779)	(18,212)	(18,540)
Net cash managed	2,894	4,108	5,542
Net financial debt	(14,885)	(14,104)	(12,998)

# CONSOLIDATED CASH FLOW STATEMENT

	First !	First half		
€ in millions	2014	2013		
EBITDA <sup>1</sup>	2,387	2,383		
Change in WCR and current provisions	(1,208)	(881)		
Income taxes paid	(696)	(690)		
Net interest paid	(348)	(372)		
Dividends received from companies accounted for under the equity method	50	23		
Cash flows (used in)/from operating activities	186	463		
Net investments in operating assets	(275)	(298)		
Operating cash flow	(89)	165		
Growth investments in concessions & PPPs	(380)	(399)		
Free cash flow	(469)	(233)		
Financial investments and other	774	(214)		
Net cash flows before movements in share capital	305	(447)		
Increases in share capital and other	344	689		
Share buy-backs	(770)	(124)		
Dividends paid	(690)	(701)		
Net cash flows for the period	(810)	(583)		
Other changes	28	112		
Change in net financial debt	(782)	(471)		
Net financial debt at start of period	(14,104)	(12,527)		
Net financial debt at end of period	(14,885)	(12,998)		

 $<sup>^{1}</sup>$  Cash flow from operations before tax and financing costs.

# Appendix B: ADDITIONAL INFORMATION

# First half consolidated revenue\* by geographical area and business line

	First	First half		2014/2013 change	
€ in millions	2014	2013	Actual	Comparable	
FRANCE					
Concessions	2,476	2,427	+2.0%	+3.6%	
VINCI Autoroutes	2,190	2,105	+4.1%	+4.1%	
VINCI Concessions	286	323	(11.4%)		
Contracting	9,202	9,367	(1.8%)	(1.5%)	
VINCI Energies	2,607	2,652	(1.7%)	(0.8%)	
Eurovia	2,321	2,308	+0.6%	+0.5%	
VINCI Construction	4,274	4,407	(3.0%)	(3.0%)	
VINCI Immobilier	281	360	(21.9%)	21.9%	
Eliminations and adjustments	(272)	(345)			
Total France	11,687	11,810	(1.0%)	(0.5%)	
INTERNATIONAL					
Concessions	377	150	ns	+12.0%	
VINCI Autoroutes	9	8	+24.6%	+36.5%	
VINCI Concessions	368	142	ns	+11.5%	
Contracting	6,418	6,761	(5.1%)	+2.6%	
VINCI Energies	1,749	1,766	(1.0%)	(4.1%	
Eurovia	1,320	1,295	+2.0%	+5.2%	
VINCI Construction	3,349	3,700	(9.5%)	+5.2%	
Eliminations and adjustments	(18)	(10)			
Total international	6,777	6,902	(1.8%)	+2.9%	

 $^{*}$  Excluding revenue derived from concession subsidiaries' works.

# Consolidated revenue\* for the second quarter

	Second quarter			013 change
€ in millions	2014	2013	Actual	Comparable
Concessions	1,542	1,400	+10.2%	+5.3%
VINCI Autoroutes	1,218	1,168	+4.3%	+4.3%
VINCI Concessions	324	232	+39.9%	+9.1%
Contracting	8,311	8,898	(6.6%)	(3.4%)
VINCI Energies	2,230	2,305	(3.3%)	(4.0%)
Eurovia	2,140	2,260	(5.3%)	(4.3%)
VINCI Construction	3,941	4,332	(9.0%)	(2.5%)
VINCI Immobilier	164	175	(6.0%)	(6.0%)
Eliminations and adjustments	(177)	(184)		
Total revenue	9,840	10,289	(4.4%)	(2.2%)
of which: France	6,183	6,467	(4.4%)	(3.6%)
Europe excl. France	2,313	2,499	(7.4%)	} +0.3%
International excl. Europe	1,344	1,323	+1.6%	۶ <sup>+0.3%</sup>

\* Excluding revenue derived from concession subsidiaries' works.

# Operating income from ordinary activities (EBIT) by business line

€ in millions	First half 2014	% of revenue*	First half 2013	% of revenue*	2014/2013 change
Concessions	1,124	39.4%	997	38.7%	+12.8%
VINCI Autoroutes	922	41.9%	891	42.2%	+3.5%
VINCI Concessions	202	30.9%	105	22.6%	+91.9%
Contracting	396	2.5%	459	2.8%	(13.7%)
VINCI Energies	237	5.4%	235	5.3%	+1.1%
Eurovia	(45)	(1.2%)	(82)	(2.3%)	ns
VINCI Construction	204	2.7%	307	3.8%	(33.5%)
VINCI Immobilier	7	2.3%	17	4.8%	(62.5%)
Holding companies and adjustments	13		14		
Operating income from ordinary activities (EBIT)	1,540	8.3%	1,487	7.9%	+3.6%

\* Excluding revenue derived from concession subsidiaries' works.

# EBITDA<sup>1</sup> by business line

€ in millions	First half 2014	% of revenue*	First half 2013	% of revenue*	2014/2013 change
Concessions	1,768	62.0%	1,628	63.2%	+8.6%
VINCI Autoroutes	1,541	70.1%	1,474	69.8%	+4.6%
VINCI Concessions	227	34.7%	154	33.1%	+47.2%
Contracting	605	3.9%	730	4.5%	(17.2%)
VINCI Energies	249	5.7%	247	5.6%	+0.7%
Eurovia	52	1.4%	20	0.5%	+167.4%
VINCI Construction	304	4.0%	464	5.7%	(34.5%)
VINCI Immobilier	6	2.2%	17	4.8%	(63.9%)
Holding companies	9		8		
EBITDA	2,387	12.9%	2,383	12.7%	+0.2%

\* Excluding revenue derived from concession subsidiaries' works.

 $<sup>^{\</sup>rm 1}$  Cash flow from operations before tax and financing costs.

# **Appendix C: VINCI AUTOROUTES**

# Change in VINCI Autoroutes' revenue at 30 June 2014

	VINCI Autoroutes		of which:	
	VINCI Autoroutes	ASF	Escota	Cofiroute
Light vehicles	+2.9%	+3.1%	+2.2%	+2.9%
Heavy vehicles	+2.0%	+2.2%	+1.0%	+1.6%
Total traffic – intercity network	+2.8%	+3.0%	+2.1%	+2.7%
A86 Duplex	+0.1%	-	-	+0.3%
Tariff effects	+1.1%	+1.3%	+1.4%	+0.4%
Toll revenue <i>(in € millions)</i>	2,147	1,218	327	581
2014/2013 change	+4.0%	+4.3%	+3.5%	+3.4%
Revenue (in € millions)	2,199	1,251	332	593
2014/2013 change	+4.1%	+4.4%	+3.3%	+3.7%

# VINCI Autoroutes traffic (excluding A86 Duplex)

	Second quarter			First half		
(in millions of km travelled)	2014	2013	Change	2014	2013	Change
VINCI Autoroutes	12,183	11,793	+3.3%	21,540	20,960	+2.8%
Light vehicles	10,602	10,248	+3.4%	18,434	17,915	+2.9%
Heavy vehicles	1,582	1,545	+2.4%	3,105	3,045	+2.0%
of which:						
ASF	7,484	7,235	+3.5%	13,204	12,825	+3.0%
Light vehicles	6,441	6,219	+3.6%	11,154	10,820	+3.1%
Heavy vehicles	1,043	1,015	+2.7%	2,050	2,005	+2.2%
Escota	1,754	1,717	+2.1%	3,197	3,132	+2.1%
Light vehicles	1,597	1,563	+2.2%	2,896	2,834	+2.2%
Heavy vehicles	156	154	+1.2%	301	298	+1.0%
Cofiroute (intercity network)	2,872	2,772	+3.6%	5,012	4,881	+2.7%
Light vehicles	2,498	2,405	+3.9%	4,274	4,155	+2.9%
Heavy vehicles	374	367	+2.0%	738	726	+1.6%

# Appendix D: VINCI Airports' passenger traffic

	Second quarter		First quarter		12 rolling months	
<b>Passenger traffic</b> ( <i>in thousands</i> )	2014	2014/2013 change*	2014	2014/2013 change*	2014	2014/2013 change*
VINCI Airports	12,462	+10.7%	21,590	+8.9%	44,647	+7.9%
of which:						
ANA	9,672	+11.6%	15,684	+9.6%	33,419	+7.7%
Lisbon	4,772	+14.5%	8,193	+12.1%	16,890	+8.2%
Cambodia	1,143	+10.5%	2,845	+10.4%	5,344	+12.8%
France	1,647	+6.4%	3,061	+3.8%	5,884	+4.9%

\* Pro forma change, ANA became part of VINCI Airports in mid-September 2013.

	Second quarter		First half		12 rolling months	
Aircraft movements	2014	2014/2013 change*	2014	2014/2013 change*	2014	2014/2013 change*
VINCI Airports	118,139	+7.0%	216,396	+5.6%	439,631	+5.3%
of which:						
ANA	81,422	+7.0%	139,222	+5.3%	291,208	+4.1%
Lisbon	39,515	+6.8%	71,358	+5.3%	145,895	+3.4%
Cambodia	14,720	+15.6%	32,877	+13.3%	62,605	+16.4%
France	21,997	+1.8%	44,297	+1.5%	85,818	+2.0%

\* Pro forma change, ANA became part of VINCI Airports in mid-September 2013.

# Appendix E: Contracting order book

••

-	At 30 June		June '14/June '13	At	June '14/June '13	
€ in billions	2014	2013 excl. CFE	change	31 Dec. 2013	change	
VINCI Energies	6.6	7.1	(5.9%)	6.4	+4.4%	
Eurovia	6.2	6.6	(5.4%)	5.8	+7.8%	
VINCI Construction	16.7	16.9	(1.4%)	17.3	(3.3%)	
Total Contracting	29.6	30.6	(3.3%)	29.4	+0.5%	
of which:						
France	16.0	17.2	(7.0%)	16.0	(0.1%)	
France excl. SEA	14.4	14.4	+0.2%	13.9	+3.7%	
International	13.5	13.4	+1.5%	13.4	+1.3%	
Europe excl. France	7.9	8.3	(5.4%)	7.8	+0.7%	
Rest of the world	5.7	5.0	+12.8%	5.6	+2.2%	
Total Contracting excl. SEA	28.0	27.7	+0.8%	27.3	+2.5%	

#### \*\*\*\*\*

# PERSON RESPONSIBLE FOR THE INFORMATION GIVEN IN THE FIRST SUPPLEMENT

To the best knowledge of the Issuer (having taken all care to ensure that such is the case) the information contained in this First Supplement is in accordance with the facts and contains no omission likely to affect its import.

The statutory auditors' report on the consolidated financial statements for the year ended 31 December 2013 set out on pages 286-287 of the 2013 Annual Report, incorporated by reference in the Base Prospectus, contains an observation.

### VINCI 1 cours Ferdinand de Lesseps 92851 Rueil-Malmaison cedex France Duly represented by: Christian Labeyrie Directeur Général Adjoint et Directeur Financier authorised signatory made in Rueil-Malmaison on 8 August 2014



Autorité des marchés financiers

In accordance with Articles L.412-1 and L.621-8 of the French *Code monétaire et financier* and with the General Regulations (*Réglement général*) of the *Autorité des marchés financiers* ("**AMF**"), in particular Articles 212-31 to 212-33, the AMF has granted to this First Supplement the visa No. 14-459 on 8 August 2014. This document and the Base Prospectus may only be used for the purposes of a financial transaction if completed by Final Terms. It was prepared by the Issuer and its signatories assume responsibility for it. In accordance with Article L.621-8-1-I of the French *Code monétaire et financier*, the visa was granted following an examination by the AMF of "whether the document is complete and comprehensible, and whether the information it contains is coherent". It does not imply that the AMF has verified the accounting and financial data set out in it. This visa has been granted subject to the publication of Final Terms in accordance with Article 212-32 of the AMF's General Regulations, setting out the terms of the securities being issued.