

EUROVIA STORIES

2019
HIGHLIGHTS



Charles R.
Engineer - Field
(Gaffney, USA)

SUMMARY

02

MESSAGE FROM
THE PRESIDENT

04

EUROVIA
IN 2018

08

ACTIVITIES
IN 2018

14

INNOVATION

16

GOVERNANCE

18

COMMITMENTS



Charles R.
Engineer - Field
(Gaffney, USA)



"SAFETY IS THE FOUNDATION OF OUR VALUES AND MANAGEMENT SYSTEM."

Already promising in 2017, the upturn in activity intensified in 2018: Eurovia achieved a turnover of 8.9 million Euros progressing by 10.1%. Organic growth was resilient in all our main markets and especially in France.

Furthering our strategy of targeting leading positions where we are already implanted by developing simultaneously our works activities, our aggregates and our asphalt operations, we have expanded our networks in France, in the Baltic Countries, in Canada and in particular in the United States. The acquisition of the asphalt plants & paving

As a local partner, Eurovia, a subsidiary of VINCI, develops mobility solutions designed to enhance local economic competitiveness and strengthen social bonds by designing, building, and maintaining transport infrastructure and fostering urban development.

business of Lane Construction in the United States, finalized in December 2018, will result in over one billion Euros full-year revenue there.

To support this growth, the safety of our workers is an unnegotiable priority. It is the foundation of our values and management system.

As our “Building Together” strategic plan continues to take shape, we can see the improvement in quality of our results, placing Eurovia above the current profitability standards of our industry. These results are the fruits of our continuous

improvement of operational excellence in each of our business lines and in every one of our 450 business units.

To back this impetus, we have also begun to equip ourselves with a new digital ecosystem for our teams and as close as possible to our worksites. It will link-up all the company components and help to optimize productivity.

In 2018, Eurovia again approached its business lines from different angles to create more societal and environmental value. Hard on the heels of Power Road®, in the process of deployment, which transforms the road into a linear power source thanks to a heat exchanger embedded in the sub-surface layers, we succeeded in repaving a high density traffic motorway using 100% recycled materials: the first of its kind in the world performed in France on the VINCI Autoroutes network, preserving resources and reducing by 50% the project’s greenhouse gases.

These circular economy solutions used in the production and implementation of road materials are a lever of “green growth” for Eurovia in the long term, just as will be the thousands of ideas our workers put forward during our first International Innovation Day 2018 and input regularly on our Eurêka innovation platform!

PIERRE ANJOLRAS
PRESIDENT, EUROVIA

Find out more at
stories.eurovia.com

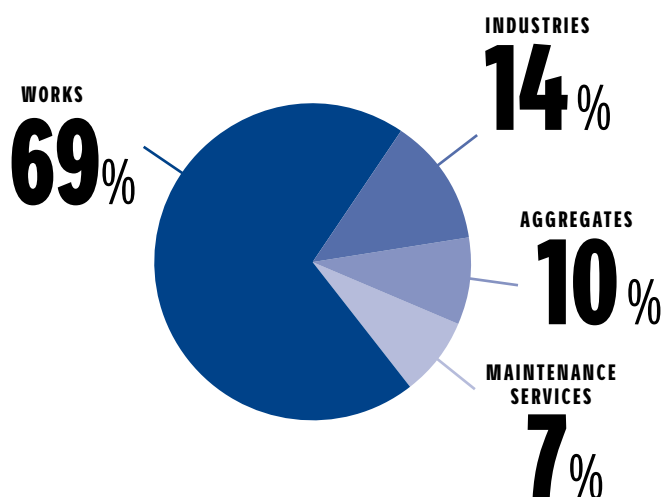


EUROVIA IN 2018

REVENUE

€8,900

MILLION



OPERATING INCOME FROM ORDINARY ACTIVITIES

€345 M

CASH FLOW

€513 M



355
QUARRIES



150
RECYCLING AND
RECOVERY PLATFORMS



443
MIX, BINDER,
AND ROAD
EQUIPMENT PLANTS



43,500
EMPLOYEES



38,000
WORKSITES
TRANSPORT INFRASTRUCTURE
AND URBAN DEVELOPMENT

60,000

KILOMETRES OF ROADS
UNDER MAINTENANCE
CONTRACTS

EUROVIA AROUND THE WORLD

16
COUNTRIES

1 - BELGIUM

2 - CANADA

3 - CHILE

4 - CZECH REPUBLIC

5 - ESTONIA

6 - FRANCE

7 - GERMANY

8 - LATVIA

9 - LITHUANIA

10 - LUXEMBOURG

11 - POLAND

12 - ROMANIA

13 - SLOVAKIA

14 - SPAIN

15 - UNITED KINGDOM

16 - UNITED STATES



REVENUE BY
GEOGRAPHIC AREA

FRANCE
56%

REST OF EUROPE

31%

AMERICAS

13%

450

BUSINESS
UNITS



ACTIVITIES IN 2018

Overview of major projects in 2018



100%

INTRODUCING
THE WORLD'S FIRST
FULLY RECYCLED ROAD



29.2^{km}

OF MOTORWAY A7-2 IN
GERMANY UPGRADED TO A DUAL
3-LANE CONFIGURATION



1 France. Inauguration of the world's first fully recycled road on a 1-km segment of motorway A10 in the Gironde department in southwest France as part of a motorway-renovation project in the VINCI Autoroutes network. This experiment was successfully achieved following more than two years of research and development with support from ADEME (France's environment and energy management agency).

2 United States. In late 2018, Eurovia finalised its acquisition of Lane Construction's Asphalt Plants and Paving business, thereby rising to a leadership position in the roadworks sector in the Eastern United States.

3 Canada. Erecting an ice bridge to enable the demolition of a bridge spanning the Champlain River in Quebec. An original demolition method that increases the volume of natural ice to achieve a layer of ice thick enough to withstand the weight of the required excavator.

4 Germany. In Lower Saxony, replacement of a 29.2-km segment of motorway A7-2 by a new dual 3-lane carriageway for VINCI Concessions while ensuring public access to the motorway for the entire duration of the project.



16.9_M

ROAD JOURNEYS A YEAR
EXPECTED IN THE NORTHWEST CORRIDOR
IN ATLANTA IN THE UNITED STATES



5 United States. Inauguration of the State of Georgia's largest ever highway project: the Northwest Corridor in Atlanta. A new reversible express-lane system that reduces travel time and will accommodate as many as 16.9 million road journeys a year.

6 Chile. Launch of "Zero road accidents, a commitment for all", a campaign to raise awareness among motorists of the need to ensure the safety of workers at roadworks sites in Concepción in partnership with Chile's ministry of health, road-safety authorities, and the police force.



7 Canada. The Regina Bypass project, led by VINCI Concessions as part of a 34-year public-private partnership, is nearing completion. This initiative in Saskatchewan's capital city is the province's largest-ever infrastructure project.

8 Estonia. Developing a reversible roadway lane in Tallinn – the first-ever such project for a European capital! Thanks to the road's new configuration, two lanes are dedicated to public transport and electric vehicles, while the third lane can be used by private vehicles in accordance with a pre-set timetable.

9 France. A project in the 15th district of Paris as part of the Cool and Low Noise Asphalt initiative. This is the first scheme in the French capital that tests the use of several resilient and noise-reducing asphalt mixes to curtail noise pollution and heat-island effects.

10 Chile. The Santiago metro continues its expansion with an extension to Line 2 and construction of a new depot facility. The contract encompasses supply and assembly tasks for a 13-km single-track rubber-tired system.



11 France. Urban development works for Tram 9, the second tramway in Val-de-Marne in Greater Paris. This project will help develop multimodal mobility. Tram 9 will carry about 80,000 passengers a day by the year 2020.

12 United Kingdom. Deployment in Hertfordshire in England of a new technology that can send live traffic updates to sat-nav providers, thereby enabling their users to receive immediate information regarding road closures.

13 France. Formula 1 staged its comeback in France on the Paul Ricard du Castellet race track in the Var region. For this occasion, a Starlight gate at the starting line and a colossally sized advertising signpost were installed.

80,000
**PASSENGERS A DAY ARE
EXPECTED ON TRAM 9
IN VAL-DE-MARNE IN FRANCE**



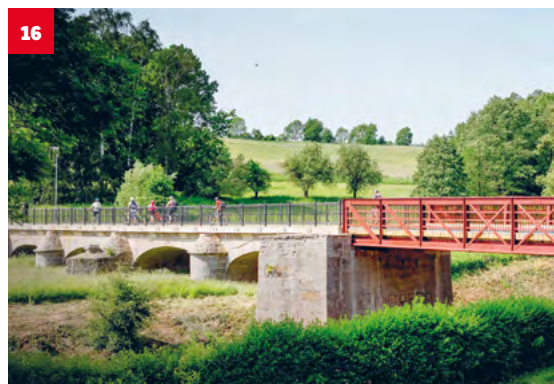


14 France. Preventing potential accidents (familiarily known as 'near-misses') is the cornerstone of Eurovia's safety policy. In 2018, reporting near-misses and environmental events has become child's play thanks to the Notify application, which is accessible from all sites, including quarries.

15 Poland. The reconstruction of Turystyczna Street in Torún, a city in the Kuyavian-Pomeranian Voivodeship and a UNESCO World Heritage Site, is complete. This major street – with its widened pavements, new bus stops, new bicycle paths, and upgraded lighting system – now provides safe multimodal transport.

16 Czech Republic. A bridge spanning the Elbe River in the commune of Kuks in the region of Hradec Králové was totally renovated. During the works, a temporary bridge was built to enable continued travel within the commune.

Find out more at
stories.eurovia.com





INNOVATION

**Leaving the beaten track
and finding customized solutions
for every project.**



I

nnovation is one of Eurovia's six core values. It spurs us to find new ways of working and redefining our relationships – with clients, partners, and our personnel – so as to stay ahead of their evolving needs.

Innovation at Eurovia is not only a matter of technology. It is everyone's business and must encompass all of the Company's areas of activity and expertise. That is why, on May 25, 2018,

Eurovia mobilised all of its employees around the world to take part in its first-ever Innovation Day. Hackathons involving students from top schools, forums, discussions, opportunities to explore projects, and new equipment tests were some of the day's events at which employees were able to express their views, engage in dialogue, and share their ideas. In addition, the development of a new open-innovation digital platform was announced.

Eurovia is actively fostering three major innovation-related objectives: digitising its activities; transforming its stakeholders' experience; and further developing its service offer... especially with regard to future mobility and green growth.

In 2018, as part of a major motorway-renovation project for the VINCI Autoroutes network, Eurovia achieved the fully recycled roadway on a 1-kilometre segment of

100%

UP TO 100% OF ASPHALT AGGREGATES IN PROXIMITY TO ROAD-MAINTENANCE WORKSITES (PROPORTION OF ASPHALT AGGREGATE RECYCLING ACHIEVED BY EUROVIA IN 2019)

1

TRX100%, Eurovia's mobile asphalt-production unit that recycles up to 100% of road-sourced asphalt.

2

2018 Innovation Day: laying the groundwork for the future.

3

#Hacktheroad Hackathons: together, Eurovia employees and 160 students from top schools pondered how best to build the road of the future.

motorway A10 between Pons and Saint-Aubin-de-Blaye in the Gironde department in southwest France. This initial experiment was implemented with success following more than two years of research and development efforts.

The fully recycled road was made possible thanks to the design, in partnership with Marini-Ermont (Fayat Group), of an innovative mobile continuous asphalt-production plant (TRX100%) that can recycle from zero to 100% of asphalt aggregates in proximity to road-maintenance worksites, thereby clearly outperforming current maximum recycling rates of 50 to 60%.

As a result, most of the materials needed can be sourced from planing operations at worksites, hence partly or wholly preserving natural resources, curtailing transport logistics, and minimising carbon footprint thanks to a 50% reduction in greenhouse gas emissions and a 20% decrease in energy consumption. This research project won the "Route du future" (road of the future) call for projects launched by ADEME, France's environment and energy management agency, as part of its investment in the future programme, which supports the development of innovative and far-reaching industrial solutions to reduce the environmental impact of road infrastructure and support the transition toward new energy sources in the roadworks sector.

THE EXECUTIVE COMMITTEE

Along with the President, the Executive Committee includes managers in charge of support functions and executive directors in Eurovia's operating regions.



**FROM LEFT
TO RIGHT:**

PATRICK SULLIOT
CEO, Americas and
United Kingdom

JEAN-PIERRE PASERI
CEO, Eurovia France

PIERRE ANJOLRAS
President of Eurovia



XAVIER NEUSCHWANDER
CEO, Europe, Rail and
Specialties

LUDOVIC DEMIERRE
Director, Human
Resources
and Sustainable
Development

PATRICK JUTIER
Chief Financial
Officer

THE STEERING COMMITTEE

Consists of Executive Committee members and the following members (as at May 1, 2019):

ROBERT BELLO

Île-de-France Normandie,
France

LUC BODSON

Development

MARTIN BOROVKA

Eurovia CS, Czech Republic
and Slovakia

ALAN CAHILL

Eurovia USA

PHILIPPE CAZES

Specialized Subsidiaries

JEAN-MARIE DAYRE

Eurovia GmbH, Germany

NICOLAS DEPRET

Eurovia Polska, Poland

DIDIER DESCHANEL

Innovation

FABRICE GUÉGAN

ETF

KEITH JAMES

Carmacks, Alberta, Canada

CHRISTOPHE JOZON

Aggregates and Industries

CHADI KHALED

Estonia, Latvia, Lithuania, Romania

RODNEY LANE

Eurovia Atlantic Coast, U.S.

TANGUY LE BLAY

Western France and French West Indies

TIM LORENZ

Eurovia GmbH, Germany

CHRISTOPHE MINIER

Northeastern France and Belgium

PIERRE MONLUCQ

Eastern Central France

SÉBASTIEN MORANT

Canada

MIGUEL MUSALEM

Bitumix, Chile

MAXENCE NAOURI

Communications

CARLOS ORTIZ QUINTANA

Probis, Spain

KIM PERCY

BA Blacktop, British Columbia, Canada

ERIC ROUFFET

Major Road Schemes and the
Centre-Aquitaine Region, France

JÉRÔME THIBAUT

Southern France

JEAN-NOËL VELLY

E-Cube Programme

CHRISTOPHE VERWEIRDE

Eurovia Quebec, Canada

SCOTT WARDROP

Eurovia UK, United Kingdom

ACCIDENT PREVENTION HEALTH AND SAFETY



At Eurovia, our employees' health and safety are our priority. We are establishing a shared culture of accident prevention among all employees in the Group. To that end, for the past six years, we have strongly supported an approach designed to prevent potential accidents, which are commonly known as 'near-misses'. By targeting root causes, we can prevent potential accidents turning into real accidents – that is the purpose of our focus on eradicating near-misses.

Our efforts to adjust equipment, enhance work techniques, and improve working conditions have positioned us as the leader in our sector with regard to occupational health and safety. Responsible performance, team work, and innovation – these are the values on which Eurovia is building its culture of accident prevention. Let us all put these values into action every day.



THE ENVIRONMENT AND GREEN GROWTH

In all of its activities, Eurovia aims for environmental excellence. Our corporate project is designed to support eco-friendly development. It is based on a strong interconnection between the creation of economic value and the safeguarding of environmental equilibrium. We have set as our objectives to reduce CO2 emissions, be a leading player in the circular economy, and preserve biodiversity.

These objectives shape our innovation policy and new service offers, such as the positive-energy road and the fully recycled road, as well as the development of new business lines, such as ecological engineering and materials recycling. Our environmental excellence initiative requires personal involvement from all Eurovia employees.

ETHICS AND COMPLIANCE



W

herever we operate around the world, we are driven by the same will to conduct ourselves in an exemplary manner with all of our stakeholders. All Eurovia employees act in compliance with all applicable regulations as well as the requirements contained in the VINCI Code of Ethics and Conduct.

Eurovia's success, development, and sustainability depend on the steadfast observance of best practices by every single one of us, without exception. Performance is built on a foundation of responsibility and accountability.

And responsibility and accountability are essential values for Eurovia.

OUR VALUES



**CLIENT
SATISFACTION**



SAFETY



**RESPONSIBILITY
AND ACCOUNTABILITY**



TEAM WORK



INNOVATION



ENTREPRENEURSHIP



Create your **next move**



Find out more at
[**stories.eurovia.com**](https://stories.eurovia.com)

May 2019 – 1,650 copies – Production: Abmo – Cover image: Hwal – Illustrations: Datagif – Photos: Aeral Innovations of GA, Régis Bouchu/ACTOPHOTO, Jérôme Cabanel, Aaron Cress, Christian Dao, Cyrille Dupont, Arnaud Février, Filmark, Axel Heise, Pascal Le Doaré, Céline Levain, Vikki Lince, Samuel Moraud