# **Credit Roadshow**

### November 2015

# **ASF and Cofiroute**





### Disclaimer

This presentation may contain forward-looking objectives and statements about VINCI Autoroutes and VINCI's financial situation, operating results, business activities and growth strategy. These objectives and statements are based on assumptions that are dependent upon significant risk and uncertainty factors and may prove to be inexact. The information is valid only at the time of writing and VINCI does not assume any obligation to update or revise the objectives on the basis of new information or future or other events, subject to applicable regulations. Additional information on the factors that could have an impact on VINCI's financial results are contained in the documents filed by the Group with the French securities regulator (AMF) and available on the Group's website at <u>www.vinci.com</u> or on request from its head office.



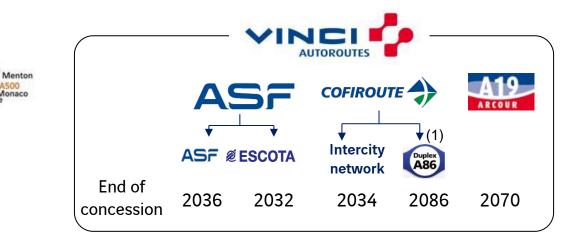
# 1. VINCI Autoroutes at a glance



### Europe's leading Toll Road concession operator



- First toll-roads operator in France
  - > 50% of conceded French toll-roads
  - > 35% of total motorway network in France
- Mature and completed network
  - 4,398 km of conceded network
- Strategic location at crossroads of Southern Europe
- ASF and Cofiroute are 100% subsidiaries of VINCI





### Overview

FY 2014 key figures (1) (€m)	ASF	Cofiroute
Revenue *	3,420	1,284
EBITDA **	2,428	927
as a % of revenue	71.0%	72.2%
Net Income	778	337
Cash flows from operating activities	1,582	615
Investments in concessions	(555)	(130)
Net financial debt	(10,760)	(2,374)

9M 2015 update	ASF	∆ 15/14	Cofiroute	∆ 15/14
Revenue	2,716	+2.7%	1,001	+2.9%
Toll revenue	2,655	+3.0%	990	+3.0%
Millions of km travelled (2)	28,945	+2.9%	8,728	+2.5%

\* Excluding concession companies' revenue derived from works

(1) ASF and Cofiroute annual financial reports

(2) Cofiroute: Intercity network

\*\* Cash Flows from operations before tax and financing costs



### High traffic resilience

#### **Diversity of traffic sources:**

- ✓ Commuter or urban traffic
- ✓ Tourist flows
- ✓ Domestic and european freight traffic

# Strategic location at crossroads of Europe Tourist and economic flows Daily traffic Cofiroute traffic growth since 2007 (Billions of km travelled - Intercity network) 11.1 11.1 11.0 10.8 10.8 10.8 10.6 10.4

2007

2008

2009

2010

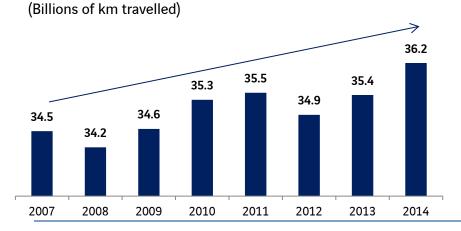
2011

2012

2013

2014

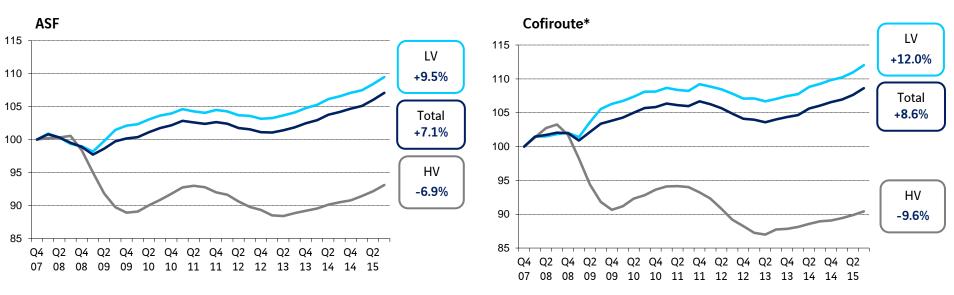




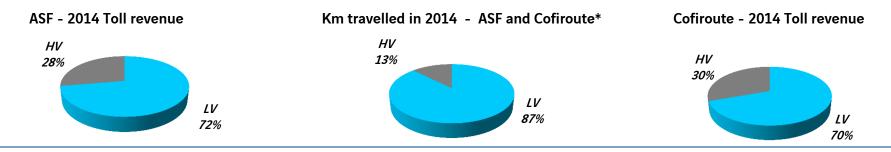


### Traffic trends

Change in traffic since Q4 2007 as of Q3 2015 (number of km travelled over 12 trailing months)



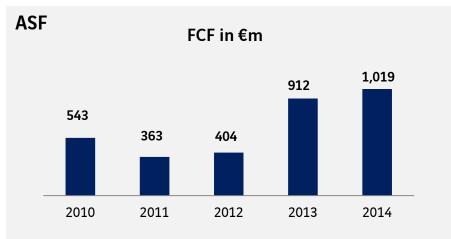
Traffic breakdown between light (LV) and heavy vehicles (HV)

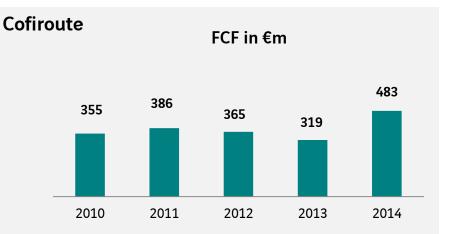


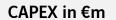
\* Intercity network

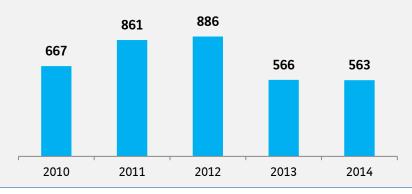


# Mature network generating strong Free Cash Flow\*

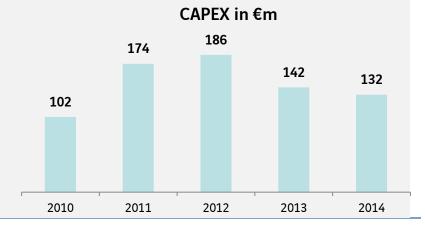






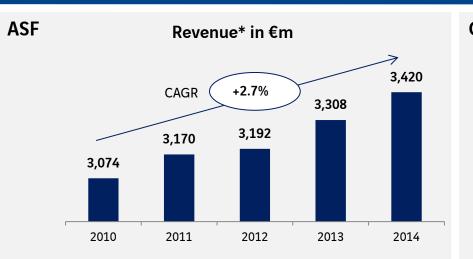


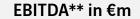
\* after capex and growth investments in concessions

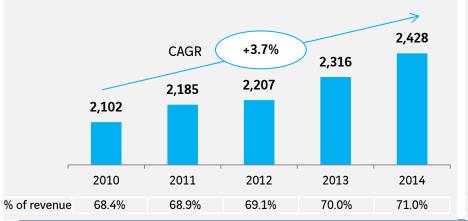


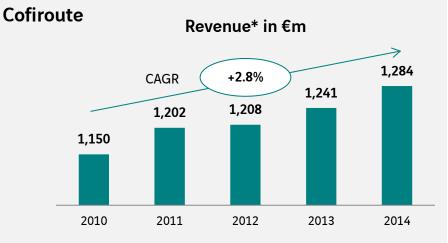


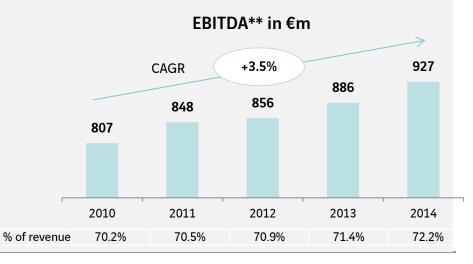
### Strong operating leverage











\* Revenue: excluding revenue from construction work

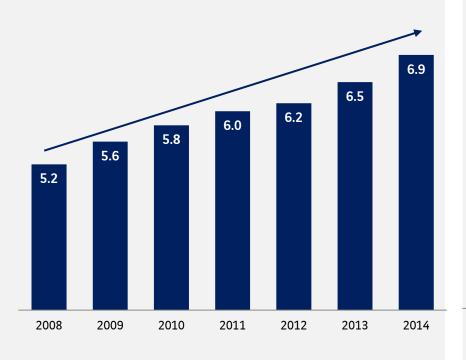
\*\* EBITDA: Cash-flow from operations before tax and financing costs

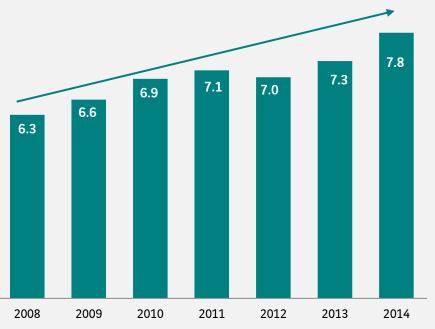


# Higher productivity

### ASF - Millions of km travelled per employee

# **Cofiroute - Millions of km travelled per employee** (Intercity network)

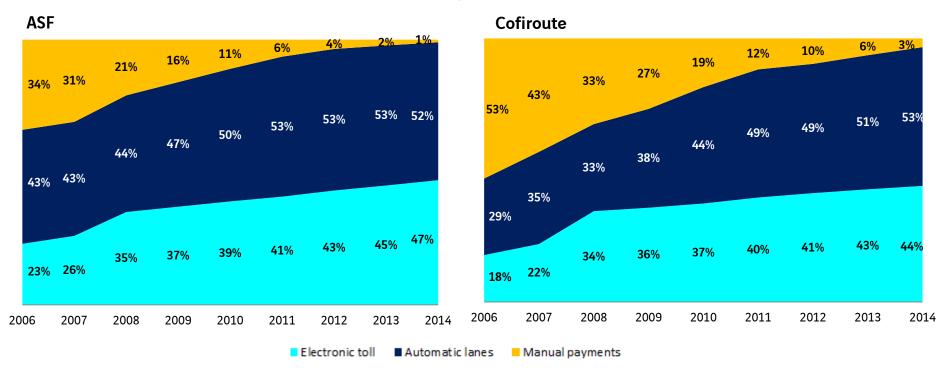






### Continued development of toll collection's automation

### Breakdown of ASF and Cofiroute transactions by collection method

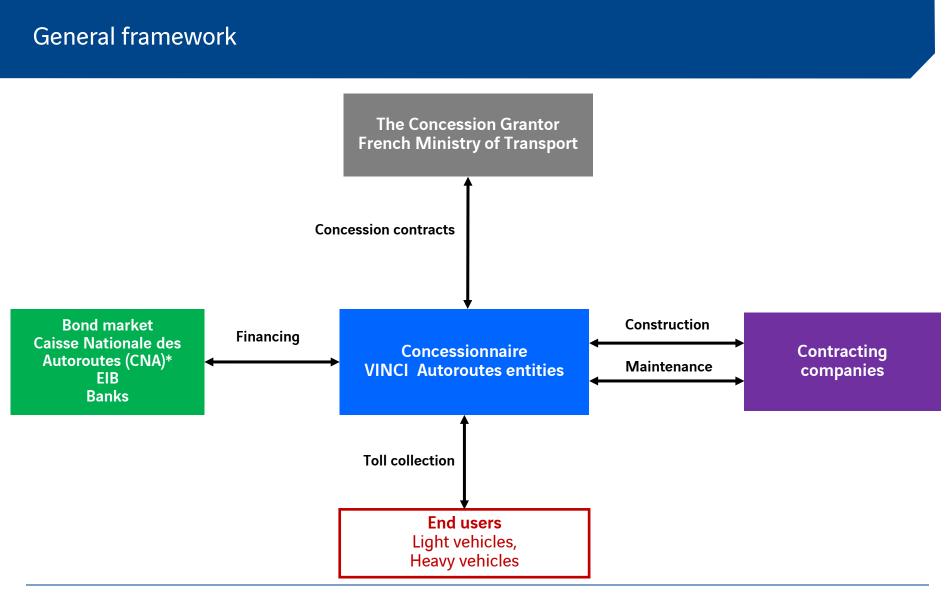


- Construction of new automatic payment lanes and improved attractiveness of those already in service
- Significant increase in the number of light vehicles using Electronic Toll Collectors
  - ⇒ automation rate close to 99%



# 2. Relations with the Concession Grantor





\* A public financial institution (Aaa/AAA) created to finance development and construction of the French motorway network CNA is no longer providing new financing to VINCI Autoroutes



### A clear and protective legal framework

### Relations with the Grantor are governed by:

- 6 Concession Contracts (ASF, Escota, Puymorens Tunnel\*, Cofiroute, A86 Duplex, Arcour) and their Amendments which determine general framework.
- 5-year Master Plans ("Contrats de Plan") can be added for ASF, Escota and Cofiroute to define through the period:
  - > The detailed investment schedule to improve networks
  - The related tariff adjustments
  - Quality objectives over the period (maintenance of network, services...)
- Under the concession contract and the master plans, the concessionaire has a general obligation to:
  - Finance, design and build the infrastructure and related equipments
  - Meet the specified construction schedule
  - Operate and maintain the network

And, in return, the contracts define the minimum toll increases until maturity.

The company bears construction, operation and traffic risks and is contractually protected against changes in tax rules specific to the motorway sector and changes in technical regulations directly related to the concession.

### • Other developments

Additional capex compensated by additional duration through Amendments: Green Package (2010) and Stimulus Plan (2015).



# Stimulus Plan (2015)

#### Main terms of the amendments to the concession contracts

approved by decree of 21 August 2015, included in the MoU signed on 9 April 2015 with the Grantor

1. Stimulus Package (approved by the European Commission in 2014)

CAPEX of €2bn to be performed, compensated by an extension of the duration of the VINCI concessions as follows:

		Extension	End of concession *	CAPEX amount
	ASF	2 y. and 4 m.	April 2036	€0.8 bn
* After extension	COFIROUTE	2 y. and 6 m.	June 2034	€0.6 bn
	ESCOTA	4 y. and 2 m.	February 2032	€0.6 bn

- 2. Compensation: the 2013 land tax increase and 2015 toll freeze will be compensated via supplemental toll increases over 2016–2023
- 3. Affirmation of the tax framework stability in the concession contracts
- 4. Implementation of Caps on the concessions profitability during the additional extended period granted by the Stimulus Package

Other terms of the MoU ✓ Voluntary contribution to the French Transport Infrastructure Financing Agency (AFITF) ✓ VINCI will subscribe to an investment fund, dedicated to infrastructure/green projects

✓ Designation of new authority (ARAFER) for auditing road concession contracts execution



### Contractual toll increases

Т

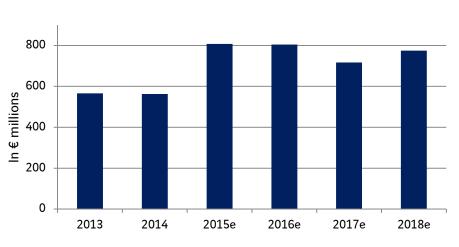
	ASF	Escota	<b>Cofiroute</b> excl. A86 Duplex
End of concession	2036	2032	2034
Current master plans	2012-2016	2012-2016	N/A
2016 Applied on 1 <sup>st</sup> Feb 2016	85% x i + 1.58%	85% x i + 1.13%	70% x i + 0.78%
2017 *	70% x i + 0.945%	70% x i + 0.34%	70% x i + 0.32%
2018 *	70% x i + 0.62%	70% x i + 0.62%	70% x i + 0.62%
2019 to 2023 *	70% x i + 0.39%	70% x i + 0.25%	70% x i + 0.10%
After 2023 *	70% x i	70% x i	70% x i

### \* Potential additional increases through new master plans

i = Consumer price index excl. tobacco products at end October Y-1 (0.056% at 31 October 2015)

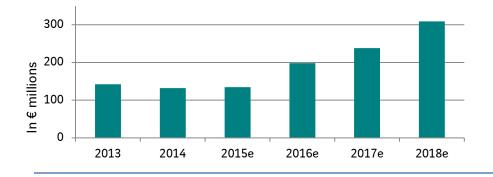


### Sustainable CAPEX for a constant network upgrade



### Cofiroute

ASF



### 2015 On-going investments

- ✓ Relief motorway for the A9 at Montpellier
- ✓ Widening of existing sections
- ✓ Extension of trucks resting areas
- ✓ Deployment of free flow lanes on toll barriers
- ✓ Environmental improvements

2015 to 2018budgeted investment€3.1 bnincuding Stimulus Plan		ASF	Cofiroute
	budgeted investment	€3.1 bn	€0.9bn



### ASF and Cofiroute strategy

# Maintain contractual momentum

- ✓ Focus on existing concession contracts
- ✓ Constant network upgrade
- ✓ Broaden the scope of contracts
- ✓ Stimulus package approved by decree of 21 August 2015

# Enhance toll affordability

- ✓ Being an actor of sustainable mobility
  - Carpooling (partnership with BlaBlaCar)
  - Innovation (VINCI Autoroutes Lab)
- ✓ Show our difference in terms of road safety
- Demonstrate our added-value as a service provider
  - Service Contract
  - Radio VINCI Autoroutes



# 3. VINCI Shareholder

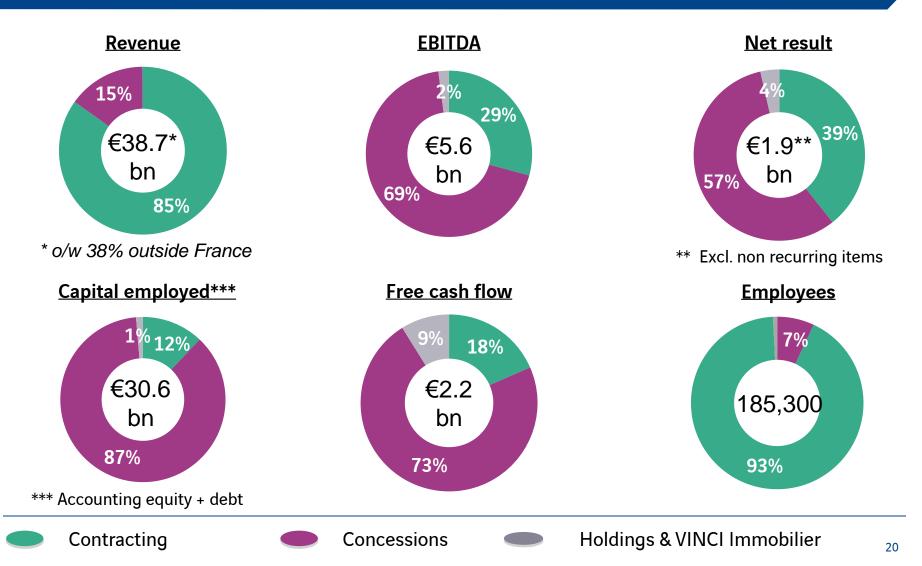


# VINCI at a glance

185,30 employees 114,00 employee shareh	0	€38.7 bn 2014 Group revenue >110 countries where VINCI operates		3,000 business units 260,000 worksites		market cap. a	7 bn t end of Oct. 2015 1% s outside France
			VIN	=1 🍫			
20		essions ıe: <b>€5.8 b</b>	n	201		tracting ue: <b>€32.9 b</b>	n
	12,90	<b>0</b> people			171,7	700 people	
VINCI Autoroutes	VINCI	Airports	Other concessions	VINCI Energies	E	Eurovia	VINCI Construction

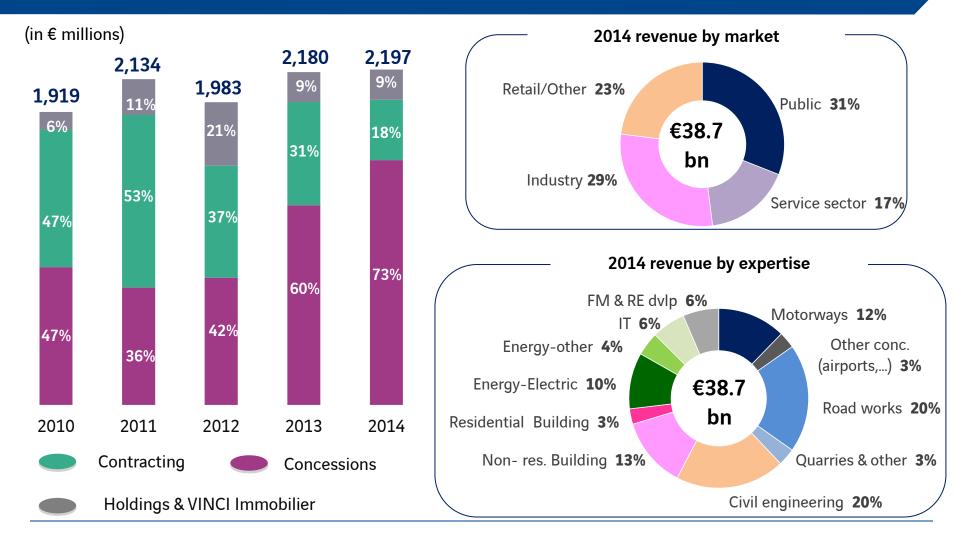


# A combination of two different business profiles Breakdown of 2014 main indicators by business line





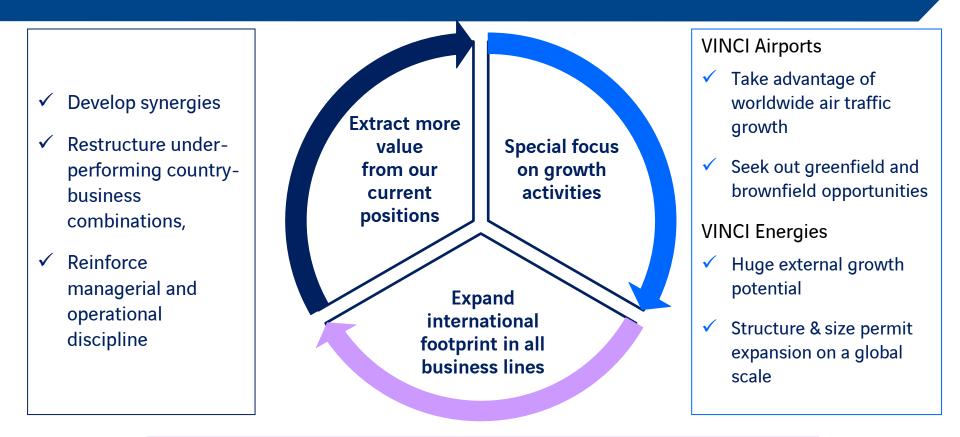
### Strong FCF\* and resilient performance through cycles



\* Free Cash Flow after capex and growth investments in concessions and PPPs



### Strategic priorities for sustainable, profitable growth



- Build on local knowledge & presence everywhere
- Look for LT growth outside of Europe, particularly through acquisitions
  - Focus on hi-tech, high value added sectors (Soletanche Freyssinet, ETF)



# 4. Financial Policy



## Longstanding commitment to solid investment-grade credit ratings

### S&P's and Moody's credit ratings confirmed in 2015

1		S&P			Moody's	
lssuer	LT	Outlook	ST	LT	Outlook	ST
ASF	A-	STABLE	A - 2	Baa1	STABLE	P - 2
COFIROUTE	A-	STABLE	A - 2			
VINCI	A-	STABLE	A - 2	Baa1	STABLE	P - 2

Note: ASF and Cofiroute ratings capped by VINCI group rating

### Consistent outperformance of rating agencies target ratios

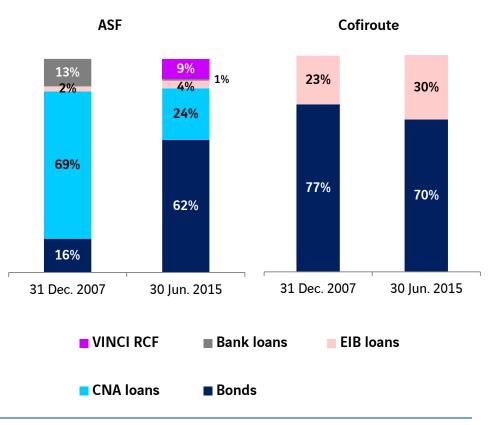
VINCI Group	Target	2012	2013	2014	ASF	Target	2012	2013	2014
Moody′s					Moody's				
FFO / Gross debt	About 15%	17.6%	18.0%	18.5%	FFO / Gross debt	> 8%	11.9%	13.2%	14.49
FFO Interest Cover	>3.5x	5.8x	5.8x	6.0x	FFO Interest Cover	>2.5x	3.9x	4.3x	4.5>
S&P					Note: no specific ta	rget for S	&P		
FFO / Net debt	About 20%	26.0%	22.9%	25.0%					



# Diversified sources of financing

At 30 Jun. 2015 and in €m	ASF	Cofiroute
Bonds	6,984	2,324
CNA loans	2,710	-
EIB loans	408	986
Bank loans	94	(1)
VINCI Revolving Credit Facility	1,050	-
Gross financial debt	11,246	3,308
Financial assets	(50)	(1,065)
Derivative instruments	(457)	(115)
Net financial debt	10,739	2,129

#### Breakdown of LT debt by type of lender





## High level of liquidity and large headroom within financial covenants

### Prudent liquidity management

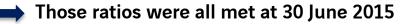
Liquidity at end-June 2015 in €m	ASF	Cofiroute
Net cash managed	50	1,065
Unused revolving bank lines *	1,670	500
Unused VINCI revolving line	950	
Total	2,670	1,565

\* Maturity May 2020 for ASF & Cofiroute

• A large headroom within the financial covenants of main external debt (CNA, bank debt):

ASF	Thresholds	31 Dec. 2013	31 Dec. 2014	Headroom 2014
Net financial debt / EBITDA**	≤ 7.0	4.7	4.4	≥ 30%
EBITDA **/ Net financing costs	> 2.2	5.4	5.5	≥ 30%

Note: There are no financial covenants for Cofiroute





## Maintain an adequate average maturity of debt

Medium and long-term debts raised in 2014/2015 by ASF:

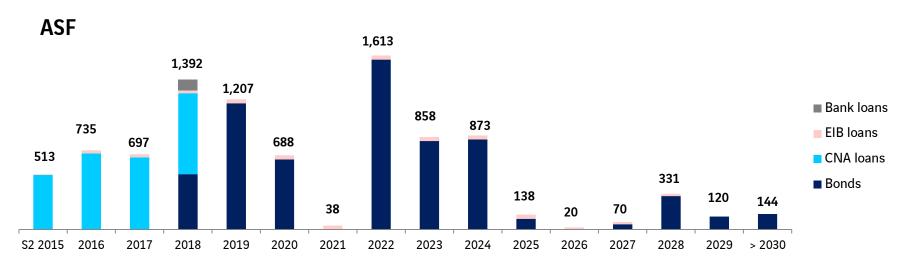
ln 2014	
	€600 million issue of 10- year bonds on 17 January 2014
	€45 million private placement of ~15-year bonds on 20 March 2014
	€75 million private placement of 15-year bonds on 26 March 2014
In 2015	
	None

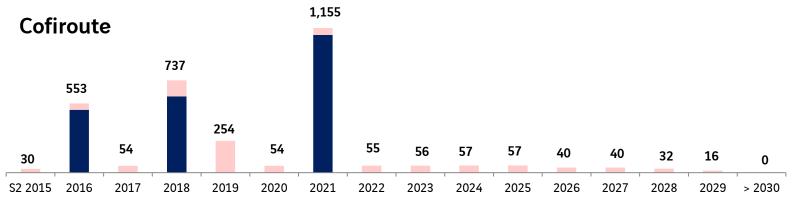
• Average maturity of financial debt at 30 June 2015:

ASF	5.4 years
Cofiroute	4.6 years



# External debt repayment schedule at 30 June 2015 (€m)

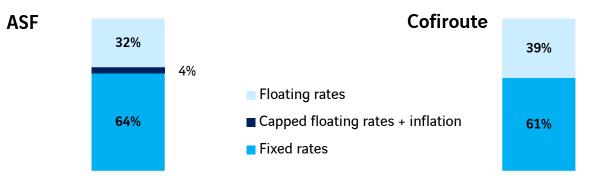






### A prudent interest rate risk hedging policy

Breakdown of ASF and Cofiroute net debt\* at 30 June 2015



- Prudent level of hedging
- Keeping exposure to floating rates to take into account correlation between cash flow and inflation / growth
- Reduction of gross debt cost (average rate)



\* After hedging and excluding VINCI RCF



# Key Credit Highlights

)perations	<ul> <li>Largest and most diversified motorway network in France and in Europe</li> <li>Unique and strategic geographical position</li> <li>Mature and completed network</li> </ul>
	Protective concession and regulatory framework
	<ul> <li>Operating companies providing direct access to Cash Flows</li> </ul>
ontractual ramework	<ul> <li>High, recurrent and growing free cash flows generation within long term concession contracts</li> <li>Focus on the management of existing concessions contracts</li> </ul>

Financial Policy

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- Strong commitment to maintain their solid investment-grade credit ratings
- Prudent and consistent financial policy



# APPENDICES

**Business Profiles** 

**Contractual framework** 

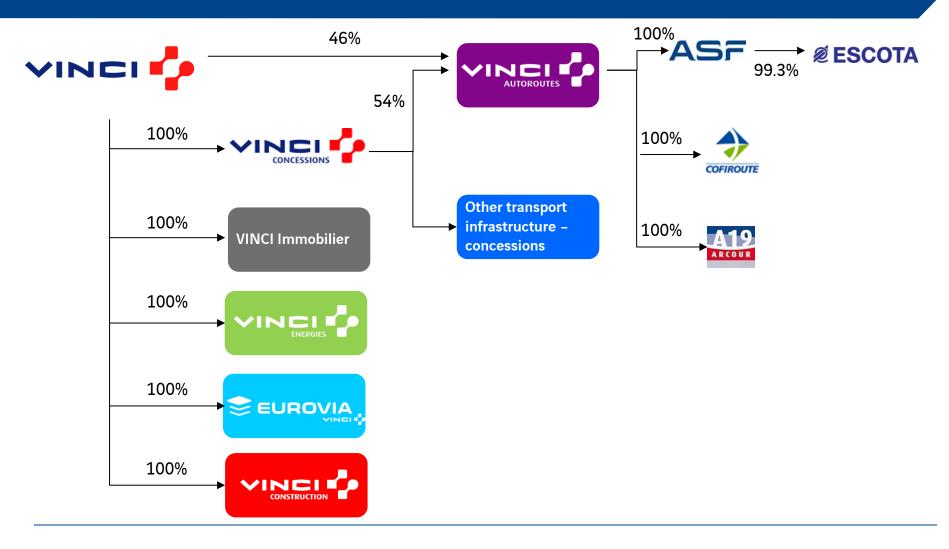
Consolidated financial statements



# **Business Profiles**



### **VINCI** organisation chart





# **Concessions Profile**

2014 Key figures		2014 revenue		
France	5,823	Portugal 9% RoW 4%		
International	722			
EBITDA as % of revenue Net income	<b>3,823</b> 65.6% 1,779*	€5.8 bn	France <b>87%</b>	
Capital employed	26,474			
Free Cash Flow	1,597		)	
			OTHER CONCESSIONS	
Toll Road operator in France       82%         • 4,398 km under concession	Regional and national airport operator	12% Road, rail and bridge info structure, stadiums, par	<b>6</b> %	

\* Including the net disposal gain on the opening of VINCI Park's share capital (€691 million) finalised on 4 June 2014



### ASF and Cofiroute History Milestones

#### ASF

- 1957: creation of SAVR
  - (Société d'Autoroutes de la Vallée du Rhône)
- 1961: 1st concession contract (Vienne/Valence on the A7)
- 1973: SAVR becomes ASF
- 1984: Takeover of ACOBA (Autoroutes de la Côte Basque)
- 1994: Acquisition of Escota founded in 1956 (network in South East of France)
- 2002: Partial flotation by the French government
- 2006: Privatisation → VINCI: 100%

### Cofiroute

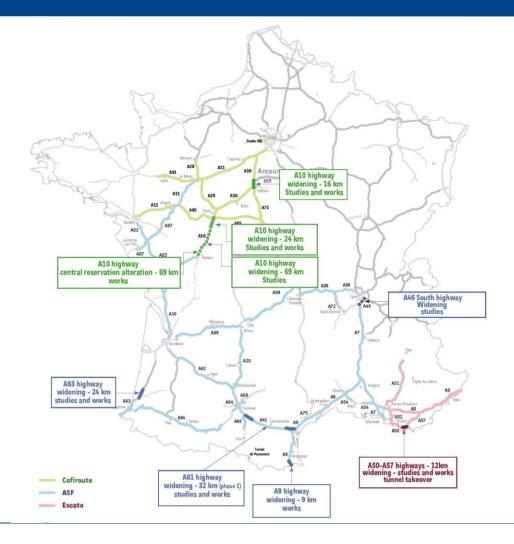
- 1970: creation by construction companies and bank
- 1988: Creation of the first radio dedicated to motorway users by Cofiroute
- 2000: merger VINCI / GTM → VINCI:65%
- 2007: buyout of Eiffage shares → VINCI: 83.3%
- 2011: complete opening of the Duplex A 86
- 2014: buyout of Colas shares → VINCI: 100%

### Last concession extensions

- 2010: signature of the « Green Motorway Programme » financed by a one year extension of the life of the ASF, Cofiroute and Escota concessions
- 2015: signature of the Stimulus Plan financed by the following extensions of the concessions duration:
  - ASF 2 years and 4 months
  - Cofiroute 2 years and 6 months
  - Escota 4 years and 2 months



# Stimulus Package





## Toll affordability: services provided to customers

- Toll systems modernisation
- Traffic management
- Service areas: up-to-date services areas and environment friendly resting areas



- Customer information
- Commitment and accountability: VINCI Autoroutes service contract
- Social responsibility: VINCI Autoroutes Foundation for road safety



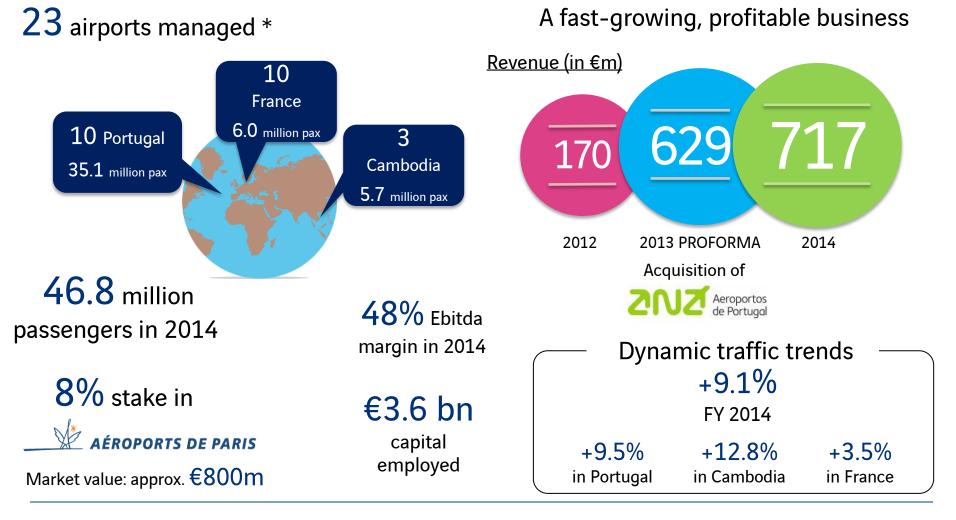


# Roulonsautrement.com





## VINCI Airports, a key strategic focus for VINCI

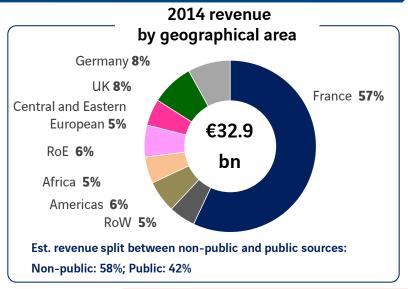


\*25 in 2015 including Santiago Airport in Chile (>16 million pax) and Toulon Hyères Airport (0.5 million pax)



# Contracting Profile

———— 2014 Key figures —	
(€ in millions)	
Revenue	32,916
France	18,842
International	14,074
EBIT	1,148
as % of revenue	3.5%
Net income	588
Net financial surplus	1,606
Order book at period end (€ billions)	27.9



A market leader in France 28% and a major player in Europe in energy	A world leader in transport 25% and urban development infrastructure	France's leading construction 47% company and a major global player
<ul><li>and information technology services</li><li>Infrastructure</li></ul>	<ul> <li>Transport infrastructure (road, rail)</li> <li>Urban development infrastructure</li> </ul>	<ul><li>Building</li><li>Civil engineering</li><li>Design and construction of complex</li></ul>
<ul><li>Industry</li><li>Service sector</li><li>Telecommunications</li></ul>	<ul><li> Quarries</li><li> Industrial production (asphalt)</li><li> Maintenance and servicing</li></ul>	<ul> <li>Design and construction of complex projects</li> <li>Specialised civil engineering</li> <li>Hydraulic engineering</li> </ul>



# **VINCI Energies**

(€ in millions) 2014 Key figures		1,500	2014 revenue by geographical area
Revenue	9,309	Business	Germany 18% France 56%
France	5,258	Units	Switzerland 4%
International	4,051		Belgium <b>3%</b>
EBIT	519		Netherlands 3% <b>€9.3 bn</b>
as % of revenue	5.6%		Rest of Europe 8%
Net income	330		Africa 3%
Net financial debt	(264)		Rest of the world 5%
Headcount at 31 December 2014	63,297		Est. revenue split between non-public and public sources: Non-public: 80%; Public: 20%

Industry	Infrastructure	Service sector	ICT		
Industrial processes Air conditioning Heating and acoustic insulation Mechanical engineering Industrial maintenance <b>30%</b>	Energy Transport Public lighting & CCTV Network maintenance <b>26%</b>	Energy and communication networks Climate engineering Building technical management Facilities Management <b>32%</b>	Information & communication Technology Telecommunications networks Business communication Network maintenance 12%		

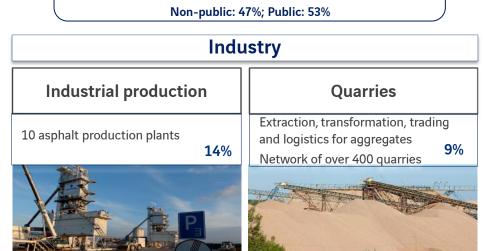


France 60%

### Eurovia

2014 Key figures			2014 revenue by geographical area
(€ in millions)		400	Germany 9%
Revenue	8,188	Business	ИК 7%
France	4,886	Units	Central and Eastern
International	3,302		Europe <b>10%</b>
EBIT	249		Rest of Europe <b>2%</b> €8.2 bn
as % of revenue	3.0%		
Net income	73		Canada <b>6</b> %
Net financial surplus	133		Rest of the Americas 5% Rest of the world 1%
Headcount at 31 December 2014	40,170		Revenue split between non-public and public sources
		J	Non-public: 47%: Public: 53%

#### Road building & maintenance Transport/urban **Services** development infrastructure Construction and renovation of Design, maintenance and transport infrastructure: roads, management of road, motorway 7% 70% railways and rail networks



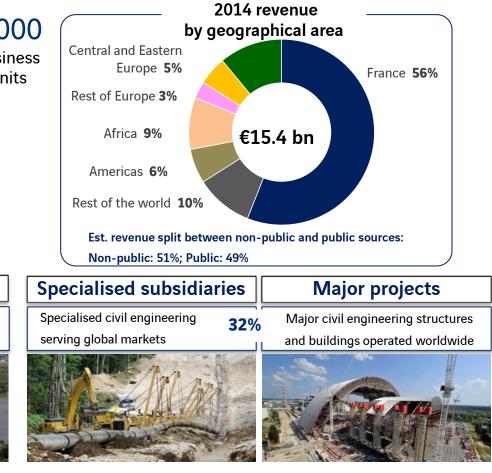


## **VINCI** Construction

2014 Key figures _		1 000
(€ in millions)		1,000 Business
Revenue	15,419	Units
France	8,698	
International	6,721	
EBIT	380	
as % of revenue	2.5%	
Net income	186	
Net financial surplus	1,736	
Headcount at 31 December 2014	68,185	

Generalist subsidiaries					
Building 40% Non residential / Residential	Civil engineering <b>28%</b>				

CONSTRUCTION





CONSTRUCTION



# **Contractual framework**



## ASF & Cofiroute concession contracts early termination

#### State buyback option:

#### **ASF**

Since 2012, the State has the right to buyback the concession, for reasons of public interest on 1 January of each year, subject to giving one year's notice.

If the option is exercised, the concessionaire will be entitled to compensation based on the estimated fair value determinated through the discounted free cash flow methodology. **Cofiroute** (Intercity network concession)

Starting from the end of 2027, the State has the right to buyback the concession, on 1 January of each year, subject to giving one year's notice.

If the option is exercised, the concessionaire will be entitled to compensation corresponding to :

- annual payments based on revenues minus operating, maintenance and renewal expenses over the remaining term of the concession,
- a sum of normative net book value (based on a linear depreciation over 15 years) from the last 15 years investments before the buyback year.

#### Termination for default:

In case of not remedied major contractual breaches, the concession contract may be terminated by decision of the Grantor approved by decree of the Conseil d'Etat. The concession contract will be granted to a new concessionaire. The bid price will be paid by the new concessionaire to the disqualified company.



### ASF concession tax framework

«Article 32. – Impôts, taxes, et redevances.

Tous les impôts, taxes et redevances établis ou à établir relatifs à la concession, y compris les impôts relatifs aux immeubles de la concession, sont acquittés par la société concessionnaire. En cas de modification, de création ou de suppression, après l'entrée en vigueur du seizième avenant, d'impôt, de taxe ou de redevance, y compris non fiscale, spécifiques aux sociétés concessionnaires d'autoroutes, les parties se rapprocheront, à la demande de l'une ou de l'autre, pour examiner si cette modification, création ou suppression est de nature à dégrader ou améliorer l'équilibre économique et financier de la concession, tel qu'il existait préalablement à la création, modification ou suppression dudit impôt, taxe ou redevance. Dans l'affirmative, les parties arrêtent, dans les meilleurs délais, les mesures de compensation, notamment tarifaires, à prendre en vue d'assurer, dans le respect du service public, des conditions économiques et financières ni détériorées ni améliorées.»

Note: Similar concession tax framework applicable to Cofiroute and Escota



# **Consolidated financial statements**



# 2014 consolidated Balance Sheet for ASF and Cofiroute

	31/12/2014		
in € millions	ASF	COFIROUTE	
Non-current intangible assets	11,493	4,997	
Other non-current assets	747	393	
Trade receivales and other current assets	462	128	
Fair value of derivative financial instruments	794	240	
Cash and other financial assets	76	861	
Total assets	13,572	6,619	
Equity (including minority interest)	673	2,485	
Non-current provisions and miscellaneous long-term	218	242	
Fair value of derivative financial instruments	268	94	
Financial debt	11,362	3,381	
Current liabilities & current proivisions	1,051	417	
Total equity & current provisions	13,572	6,619	
Net debt	10,760	2,374	



# 2014 consolidated P&L for ASF and Cofiroute

	31/12/	2014
in € millions	ASF	COFIROUTE
Operating revenue	3,420	1,284
Concession companies' revenue derived from works	369	100
Revenue from ancillary activities	33	4
Operating expenses	(2,112)	(723)
Operating income from ordinary activities	1,710	665
Share-based payments (IFRS2)	(4)	(2)
Profit/loss of companies accounted for under the equity method	(3)	
Recurring net operating income	1,703	663
Operating income	1,703	663
Cost of net financial debt	(439)	(112)
Other financial income and expense	(5)	(12)
Income tax expense	(481)	(202)
Net income	778	337
Net income attributable to non-controlling interests	2	
Net income for the period attributable to owners of the parent	776	337



# 2014 consolidated Cash Flow Statement for ASF and Cofiroute

	31/12/2014		
In € millions	ASF	COFIROUTE	
Cash flows from operations before tax and financing costs	2,428	927	
Changes in operating working capital requirement and current provisions	28	11	
Income taxes paid	(488)	(212)	
Net interest paid	(386)	(111)	
Cash flow from operating activities	1,582	615	
Operating investments (net of disposals)	(8)	(2)	
Growth investments in concessions	(555)	(130)	
Net financial invesments	1	0	
Net cash flows from investing activities	(562)	(131)	
Dividend paid	(718)		
Proceeds from new long-term borrowings	720	2	
Repayments of long-term loans	(708)	(70)	
Change in cash management assets and other current financial debts	(370)	0	
Net cash flows from financing activities	(1,076)	(69)	
Other changes	(4)		
Change in net cash	(60)	414	



## Bond issues

Issuer	ISIN code	Туре	Coupon	Nominal (in Ccy bn)	Currency	Maturity
	FR0011164888	Public	4.125 %	1 000	€	2017
	FR0011225127	Public	3.375 %	750	€	2020
	CH0146839870	Public	3.000 %	100	CHF	2022
VINCI	CH0142821393	Public	2.125 %	200	CHF	2017
	FR0011182922	Private placement	4.150 %	75	€	2019
	FR0011471010	Public	E3M <sup>1</sup> +0.58%	500	€	2016
	FR0012315570	Private placement	E3M <sup>1</sup> +0.6%	250	€	2021
	FR0011119775	Public	4.000%	500	€	2018
	FR0010737882	Public	7.375%	970	€	2019
	FR0010883058	Public	4.125%	650	€	2020
	FR0010491720	Public	5.625%	1,575	€	2022
	FR0011273440	Private placement	CMS10Y <sup>2,3</sup>	50	€	2023
	FR0011394907	Public	2.815%	700	€	2023
	FR0011376599	Private placement	2.645%	70	€	2023
ASF	FR0011276906	Private placement	3.580%	50	€	2024
AJI	FR0011694033	Public	2.950%	600	€	2024
	FR0011430982	Private placement	3.128%	100	€	2025
	FR0011472034	Private placement	3.07%	130	€	2028
	FR0011637750	Private placement	3.343%	181	€	2028
	FR0011788868	Private placement	Years 1 to 7: 3.10% then years 8 to 15: CMS20Y <sup>1,3</sup>	45	€	2029
	FR0011791623	Private placement	Years 1 to 3: 3.50% then years 4 to 15: CMS10Y + 0.90% <sup>3</sup>	75	€	2029
	FR0000487217	Public	5.875%	500	€	2016
Cofiroute	FR0000473993	Public	5.250%	600	€	2018
	FR0010327007	Public	5.000%	1,100	€	2021

<sup>1</sup>E3M = Euribor 3 Months

<sup>2</sup>CMS = Constant Maturity Swap

<sup>3</sup>capped et floored coupon (please refer to relevant Final Terms)



## **VINCI IR contacts**

— CONTACT

### **Arnaud Palliez**

Arnaud.palliez@vinci.com

Tel: +33 1 47 16 45 07

Alexandra Bournazel

<u>Alexandra.bournazel@vinci.com</u>

Tel: +33 1 47 16 33 46