



Roadshow Boston

May 21, 2010

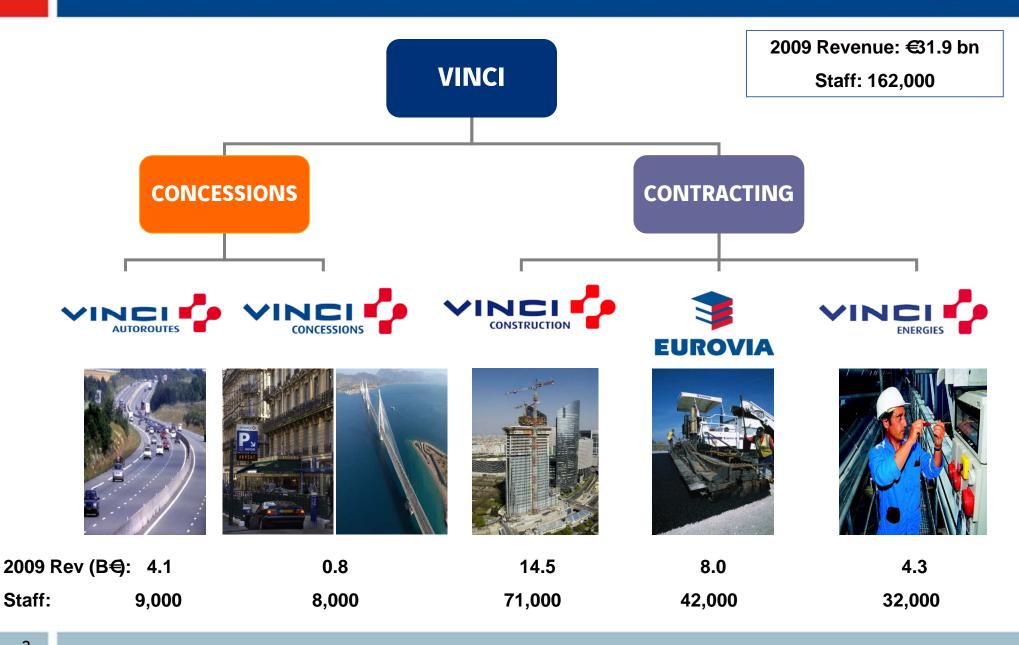
Disclaimer



This presentation may contain forward-looking objectives and statements about VINCI's financial situation, operating results, business activities and growth strategy. These objectives and statements are based on assumptions that are dependent upon significant risk and uncertainty factors and may prove to be inexact. The information is valid only at the time of writing and VINCI does not assume any obligation to update or revise the objectives on the basis of new information or future or other events, subject to applicable regulations. Additional information on the factors that could have an impact on VINCI's financial results are contained in the documents filed by the Group with the French securities regulator (AMF) and available on the Group's website at <u>www.vinci.com</u> or on request from its head office.

VINCI: Simplified Organization Chart

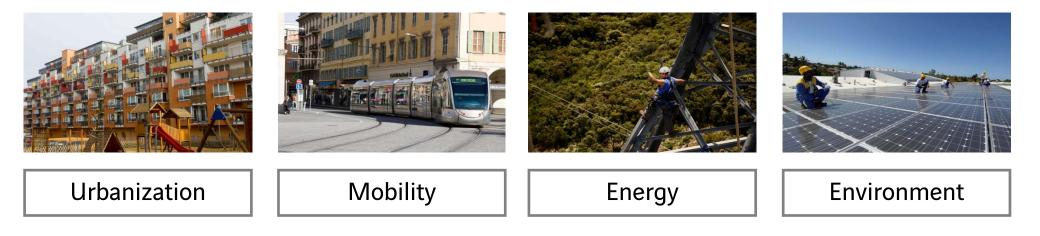




VINCI Today

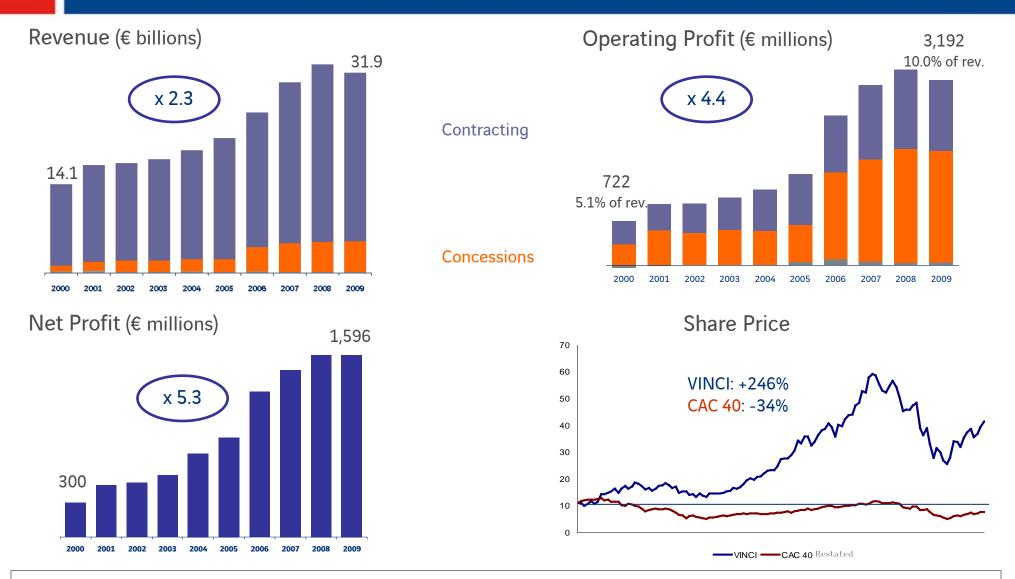


- Concession-construction business model proved its validity and resilience in 2009
- Relevance of the strategy focused on:
 - Concessions: essentially on "greenfield"
 - Contracting: international development & specialization on niches with technological content
- Solid strengths for 2010 and beyond
- Opportunities for sustainable and profitable long-term growth in:



10 Year Review

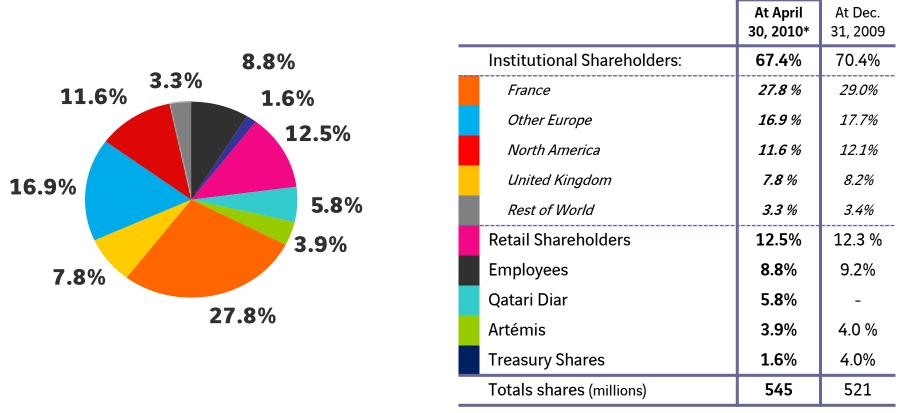




In 10 years, VINCI has become a world leader in most of its activities

Shareholder Structure as of April 30, 2010





* Proforma ownership based on shareholders identified at Dec. 31, 2009 adjusted for Cegelec acquisition (Qatari Diar)

- The top 20 institutional investors hold close to 30% of the Group's capital
- Close to 300,000 retail investors (mostly in France)
- Qatari Diar became second largest shareholder (after employees) on April 14, 2010

- Net profit maintained despite revenue decline
- Concessions
 - French motorways: Revenue growth
 - EBITDA/revenue targets exceeded
 - Other concessions: new commercial successes
- Contracting
 - Revenue and operating margins held up well
 - Good renewal of order book
 - Growing proportion of international business
- Financial situation
 - Sharp reduction in net financial debt
 - Further improvement in working capital requirement
 - Financial structure strengthened
 - I "Investment grade" credit rating confirmed









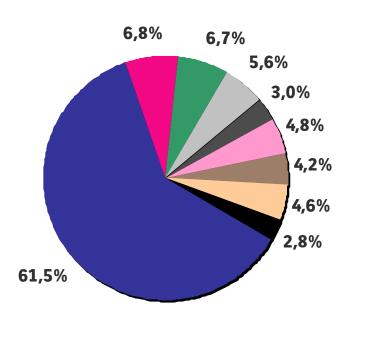


| (€ in millions) | 2009 | 2008 | ∆ 09/08 |
|---|----------|----------|---------|
| Revenue | 31,928 | 33,458 | -4.6% |
| Cash flow from operations (EBITDA)* | 4,964 | 4,872 | +1.9% |
| As % of revenue | 15.5% | 14.6% | |
| Operating profit from ordinary activities | 3,192 | 3,378 | -5.5% |
| As % of revenue | 10.0% | 10.1% | |
| Net profit attributable to equity holders of the parent | 1,596 | 1,591 | +0.3% |
| As % of revenue | 5.0% | 4.8% | |
| Net financial debt | (13,684) | (15,371) | 1,687 |

* Cash flow from operations before cost of financing and tax (similar to EBITDA)

2009: Geographical Split of Business





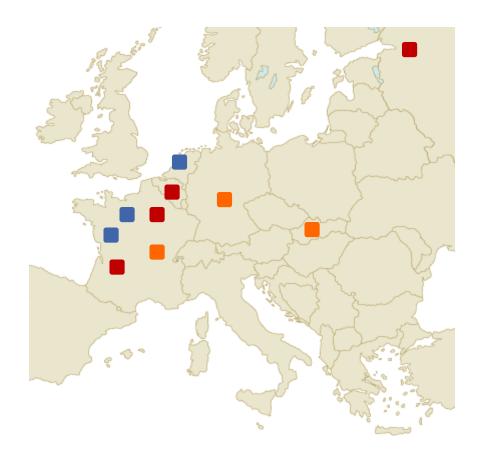
| (€ in millions) | 2009 | ∆ 09/08 actual | ∆ at constant exchange rates |
|--------------------------|--------|-------------------|------------------------------------|
| France | 19,621 | -6.3% | -6.3% |
| Central & Eastern Europe | 2,160 | -12.5% | -2.8% |
| United Kingdom | 2,149 | -5.7% | +5.2% |
| Germany | 1,784 | +3.0% | +3.0% |
| Belgium | 972 | -2.6% | -2.6% |
| Rest of Europe | 1,552 | +4.2% | +4.1% |
| Europe (excl. France) | 8,616 | -3.9% | +1.5% |
| Americas | 1,328 | +9.9% | +8.3% |
| Africa | 1,456 | +21.0% | +21.3% |
| Asia/Middle East/Oceania | 907 | -20.7% | -21.8% |
| Excl. Europe | 3,690 | +3.8% | +2.9% |
| Total International | 12,306 | -1.7% | +1.9% |
| Total Revenue | 31,928 | -4.6% | -3.3% |
| | | | |

Over 38% of Revenue Generated Outside France (44.5% in Contracting)

2009 Revenue

Business Development





- Project Awarded to VINCI VINCI Designated Preferred Bidder
- Proposal Submitted

France

- GSM-R Railway Comm System : € 1.0bn (VINCI: 30%)
- SEA High Speed Rail Link (Tours-Bordeaux): >€7.0 bn
- CDG Express Airport Rail Link to Paris
- BPL High Speed Rail Link (Le Mans-Rennes)
- Notre Dames de Landes Airport (Nantes)

Belgium

Antwerp Ring Road: €2.3bn (VINCI: 49%)

Germany

A5 (A-Modell): € 0.6bn (VINCI: 50%)

Russia

Moscow–St .Petersburg Motorway: > € 1.0bn

Slovakia

R1 Expressway: €1.2bn (VINCI: 50%)

The Netherlands

A15 MaVa Renovation



VINCI Autoroutes

- Maintain/improve profitability (EBITDA)
- Manage relationship with French state
- Develop new services

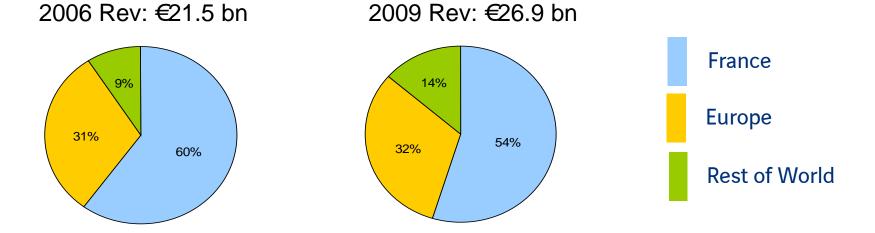
VINCI Park

- Consolidate market position in France
- Continue expansion outside of France

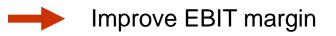
Other Concessions

- Continue to develop regional airport business in France
- Finalize contract ongoing contract negotiations (LGV SEA, Moscow-St. Pete, Nantes Airport)
- Seek out new greenfield and "yellowfield" opportunities

- Organic top line growth is NOT the objective: margins take precedence over volume
- Acquisition Policy: buy growth that allows us to
 - - Increase revenue generated outside of France



VIN



Reinforce value-added niche and recurring revenue activities



| 2009 data | | Cegelec Solutions & Services | 2009 pro forma |
|-----------------------------------|----------------|---------------------------------|-------------------|
| Revenue of which international | €4.3 bn 31% | €2.8 bn 44% | ~€7 bn 36% |
| Workforce | 32,000 | 25,000 | 57,000 |
| Operations in | 21 countries | 30 countries | 36 countries |

- Skills in the management of major projects in promising sectors: transport systems, defence, nuclear, oil and gas
- Acceleration of international growth in Europe and emerging economies (Brazil, Morocco, Qatar)
- Strengthening of recurring activities: multi-technology maintenance

Creation of a European market leader in the energy services sector



Tarmac 🖊

- Acquisition (currently undergoing anti-trust review) by Eurovia of approximately 100 quarries in France, Germany, Poland and the Czech Republic
- Expand quarry network in areas in Europe experiencing high growth
- Production: approx. 30 million tons pa
- Acquisition would increase Eurovia's annual production and reserves by ~40% each
- **2009 data**:
 - Revenue: €150 million
 - Staff (YE): 1,000

Tarmac increases vertical acquisition of aggregates production and moves Eurovia into leadership position in Europe





- Acquisition (currently undergoing personnel and anti-trust review) of one of Europe's leading "Facilities Management" experts
- Specialties: provides integrated solutions for service sector maintenance, covering engineering, systems integration and multi-service and multi-technical maintenance across multi-year contracts.
- 2009 data:
 - Revenue: €430 million (30% outside of France)
 - Staff (YE): 2,500

Faceo to be integrated into the newly created VINCI Energies division: VINCI Facilities (estimated annual revenue of €1.3 billion)



1st Quarter 2010 Revenue: €6.5 billion (-7.3%)

| French Motorway Toll Receipts | 1 st Quarter 2010 | Full Year 2009 | |
|---------------------------------------|---------------------------------|-------------------------|--|
| Light Vehicles | +1.4% | +3.2% | |
| Heavy Vehicles | +1.1% | (10.0%) | |
| Stable Network Traffic | +1.3% | +1.2% | |
| New Section Traffic (Arcour/A86) | +0.8% | +0.6% | |
| Tariff Increase and Other | +2.7% | +1.5% | |
| Total Receipts | +4.8% | +4.8% +3.3% | |
| Backlog (Euros in billions) | At Mar. 31, 2010 | Versus Dec. 31, 2009 | Average number of months of activity |
| VINCI Energies | 2.6 | +13 % | > 7 |
| Eurovia | 6.3 | +6 % | > 9 |
| VINCI Construction | 16.9 | +7,5 % | > 14 |
| Contracting | 25.9 | +8 % | 12 |
| France | 44 % | +5 % | 10 |
| International | 56% | +10 % | 14 |



Revenue:

- Slight growth of motorway concessions
- Limited decline in contracting on a comparable structure basis
- Positive impact of integration of Cegelec , Tarmac and Faceo

\rightarrow Slight increase in total revenue

- Profit:
 - French motorways: 2009 EBITDA margin maintained
 - Contracting: targeting stabilisation of operating margins
- Resumption of expansion: selective external growth
- Net financial debt: conserve credit ratings (BBB+ / Baa1)





VINCI's business lines: Concessions

French Motorways VINCI Park Other Concessions

A diversified and unrivalled portfolio





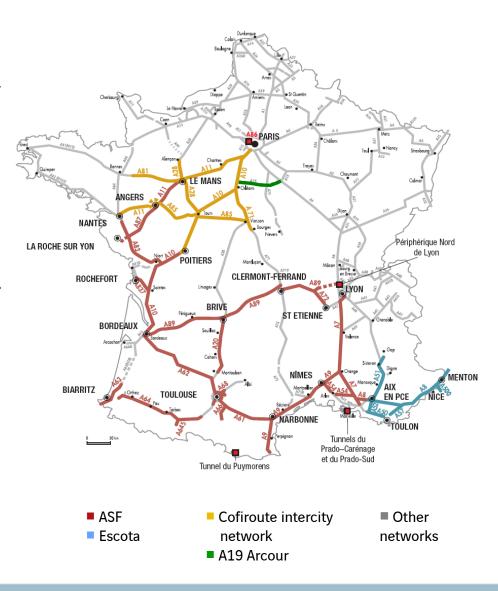
Europe's biggest motorway network

| | ASF | Escota | Cofi- route* | Arcour | A86 Duplex |
|---|--------|--------|-----------------|-----------------|---------------|
| Network under concession (km) | 2,714 | 459 | 1,100 | 101 | 10 |
| % held by VINCI | 100 | 100 | 83 | 100 | 83 |
| No. of km in service | 2,633 | 459 | 1,100 | 101 | 4.5 |
| End of concession | 2033 | 2027 | 2031 | 2070 | 75 yrs** |
| No. of km travelled in 2009 (millions) | 28,036 | 6,561 | 10,773 | 136 (6 mos.) | n/a |

* Intercity network

** From date on which tunnels go into full service

- Located at the centre of national and international traffic movement
- Generates diverse forms of traffic:
 - Tourist traffic
 - Long-haul freight
 - Urban traffic in regions with high demographic growth (Mediterranean basin)



French motorways: key figures



| <i>(in € millions)</i> | Total 2008 | ASF/ Escota | Cofiroute | Arcour | Total 2009 | ∆ 09/08 |
|--|------------------------|-----------------------|---------------------|--------------------|-----------------------|---------|
| Revenue | 3,972 | 2,967 | 1,111 | 18 | 4,095 | +3.1% |
| Op. profit from ordinary activities <i>as % of revenue</i> | 1,807 <i>42.5%*</i> | 1,189 <i>40.1%</i> | 597 <i>53.7%</i> | 7 <i>39.6%</i> | 1,793 <i>43.8%</i> | 6.2%* |
| Net profit | 746 | 480 | 260 | (7) | 733 | -1.8% |
| Cash flow from operations before cost of financing and tax (similar to EBITDA) <i>as % of revenue</i> | 2,674 <i>67.3%</i> | 1,997 <i>67.3%</i> | 800 <i>72.0%</i> | 10 <i>58.4%</i> | 2,807 <i>68.5%</i> | +5.0% |
| Operating cash flow | 1,679 | 1,229 | 530 | 13 | 1,771 | +5.5% |
| Growth investments | 1,045 | (524) | (315) | (106) | 945 | -9.7% |
| Net financial debt | (14,217) | (10,212) | (3,227) | (590) | (14,029) | +188 |

* Excluding reversal of exceptional provisions of €120 million by ASF/Escota in 2008

French motorways: contractual framework of toll increases



| | ASF | Escota | Cofiroute* | Arcour |
|--------------------------|-------------------------|--------------------------|--------------------|--------------------------------|
| End of concession | 2033 | 2027 | 2031 | 2070 |
| | Minimum annual toll ind | crease until end of cond | cession: 70% * CPI | |
| Current master plan | 2007-2011 | 2007-2011 | Under discussion | N/A |
| - 2010 | 85% x CPI + 0.825% | 85% x CPI + 0.9% | 70% x CPI + 0.41% | 80% x CPI + 20%xTP09 + 0.9% |
| - 2011 | П | п | 70% x CPI | Ш |
| - 2012 to 2017 | 70% x CPI + 0.625% | 70% x CPI | 70% x CPI | П |
| - After 2017 | 70% x CPI | 70% x CPI | 70% x CPI | (a) |
| Increases applied on 1 F | ebruary 2010 ** | | | |
| - Light vehicles | 0.8% | 0.89% | 0.4% | 2.1% |
| - Heavy vehicles | 1.8% | 2.93% | 1.9% | - |

(a) 2019 to 2029 = 80% x CPI + 20% x ΔTP09 + 0.5% After 2029 = 80% x CPI + 20% x ΔTP 09

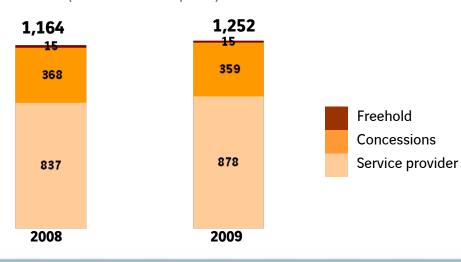
* Intercity network (excluding A86 Duplex)

** Based on CPI excluding tobacco products at the end of October

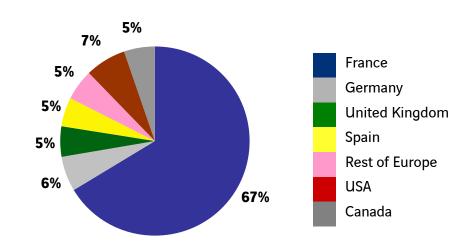
VINCI Park: key figures

| (in € millions) | 2008 | 2009 | ∆ 09/08 |
|--|---------------------|-------------------|--------------------------|
| Revenue - France - International | 619 406 213 | 623 413 210 | +0.5% +1.7% -1.6%* |
| Op. profit from ordinary activities <i>as % of revenue</i> | 126 <i>20.4%</i> | 101 16.3% | -19.6% |
| Net profit | 68 | 41 | -39.2% |
| EBITDA as % of revenue | 200 <i>32.2%</i> | 203 32.6% | +1.6% |
| Free cash flow | 119 | 97 | -18.0% |
| Net financial debt | (853) | (830) | 23 |

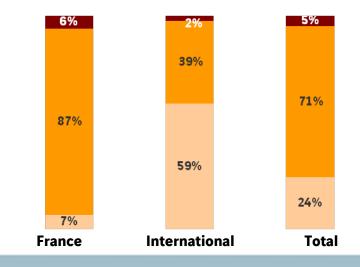
Breakdown by type of contract (in thousands of spaces)



2009 revenue by geographical area



2009 revenue by type of contract





Other concessions and PPP (1/2)



| County | Туре | Name | Description | End of concession | VINCI share | Consolid- ation ¹ |
|---------------|----------------|---|---------------------------------|-------------------|----------------|---------------------------------|
| Other PPP & | concessions in | France | | | | |
| France | Tunnel | Prado Carénage | Tunnel in Marseilles | 2025 | 33% | EM |
| | Tunnel | Prado Sud | Tunnel in Marseilles | 2054 | 58.5% | PC |
| | Light rail | RhônExpress | 15km light rail system in Lyons | 2038 | 33% | EM |
| | Stadium | Stade de France | 80,000 seats | 2025 | 67% | PC |
| | Stadium | MMArena in Le Mans | 25,000 seats | 2043 | 100% | FC |
| | Energy | Lucitea | Public lighting in Rouen | 2027 | 100% | FC |
| | Building | Nice rental firms* | Car rental firm complex | 2040 | 100% | FC |
| VINCI Airport | ts | | | | | |
| Cambodia | Airport | Phnom Penh, Siem Reap & Sihanoukville airports | 3 airports under concession | 2040 | 70% | PC |
| France | Airport | Grenoble-Isère | Public service contract | 2023 | 99%** | FC** |
| | Airport | Chambéry-Savoie | Public service contract | 2011 | 99%** | FC** |
| | Airport | Clermont Ferrand- Auvergne | Public service contract | 2014 | 99%** | FC** |
| | Airport | Quimper-Cornouaille | Public service contract | 2015 | 99%** | FC** |

¹ FC: full consolidation; PC: proportionate consolidation; EM: equity method

- * Low or no traffic risk for the concession operator
- ** At 31 December 2009

Concessions and PPP (2/2)



| Country | Туре | Name | Description | End of concession | VINCI share | Consolid- ation ¹ |
|-----------------------|-------------|------------------------|---|----------------------|----------------|---------------------------------|
| Concessions Gr | eece | | | | | |
| Greece | Bridge | Rion-Antirion | 2.9 km between Peloponnese and mainland | 2039 | 57.4% | FC |
| | Motorway | Maliakos-Kleidi | 230 km | 2038 | 14% | EM |
| | Motorway | Athens-Patras-Corinth | 365 km | 2038 | 36% | EM |
| Other European | concessions | | | | | |
| Germany | Motorway | A4 Horselberg | 45 km (A-Modell) | 2037 | 50% | PC |
| | Motorway | A5 Malsch–Offenburg | 60 km (A-Modell) | 2039 | 50% | PC |
| Netherlands | Tunnel | Coentunnel, Amsterdam* | 2 tunnels (2x4 lanes) | 2037 | 28% | EM |
| Belgium | Tunnel | Locorail, Antwerp* | Rail tunnel under the Escaut river | 2049 | 37% | PC |
| Slovakia | Road | R1 expressway* | 52 km expressway | 2041 | 50% | PC |
| Portugal | Bridge | Bridges over the Tagus | 2 bridges in Lisbon | 2030 | 37% | EM |
| United Kingdom | Road | Newport* | 10 km distributor road | 2042 | 50% | PC |
| | Bridge | Severn crossings | 2 bridges | 2016 | 35% | EM |
| Canada | Bridge | Confederation Bridge | Link to Prince Edward Island | 2032 | 19% | EM |

¹ FC: full consolidation; PC: proportionate consolidation; EM: equity method

 $\ensuremath{^*}\xspace$ No or low traffic risk for the concession operator

Under construction



Country

VINCI preferred bidder/final negotiations under way

Project

| France | CDG Express: rail link between Charles de Gaulle airport and Paris |
|---------|--|
| Romania | Cormanic–Brasov motorway |
| Belgium | Antwerp Ring: 10 km ring road* |
| Russia | 1st section of Moscow–St Petersburg motorway: 43 km starting in Moscow |

Bids submitted

| France | SEA LGV: high-speed rail line (Tours-Bordeaux) |
|-------------|--|
| | BPL LGV: high-speed rail line (Le Mans-Rennes)* |
| | Notre Dame des Landes: Nantes airport |
| | Balard: buildings for French Ministry of Defence* |
| Portugal | LGV: high-speed rail line Porceira-Lisbon (works package 2)* |
| Netherlands | MAVA A15: renovation/widening of 40 km of A15 motorway* |
| Russia | Orlowski Tunnel in St Petersburg* |
| Germany | A8 II motorway (A-Modell): UIm–Augsburg in Bavaria (58 km) |

* No or low traffic risk for the concession operator



VINCI prequalified/bids in preparation

Project

Country

| France | LGV Nîmes-Montpellier: railway bypass |
|---------|---|
| | A63: Bordeaux–Bayonne motorway (102 km) |
| | Vélodrome stadium in Marseilles |
| Germany | A9 motorway (A-Modell) |
| Greece | Kastelli airport (Crete) |

Prequalification under way/upstream development

| France | eine–North canal | |
|--------|-----------------------------------|--|
| | Parc des Princes Stadium in Paris | |
| | Nice stadium | |
| | Grenoble bypass | |





VINCI's business lines: Contracting

VINCI Energies Eurovia VINCI Construction

Contracting: key figures

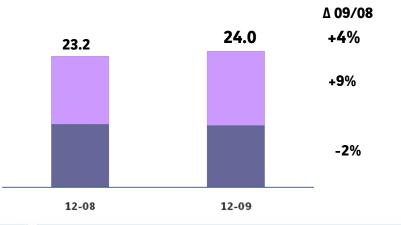
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|-----|----|--|
| | | |

| (in € millions) | 2008 | 2009 | ∆ 09/08 |
|-----------------------|--------|--------|---------|
| Revenue | 28,520 | 26,891 | -5.7% |
| - France | 16,288 | 14,927 | -8.4% |
| - International | 12,232 | 11,964 | -2.2% |
| Operating profit | 1 363 | 1 220 | -10.5% |
| as % of revenue | 4,8% | 4,5% | |
| Net profit | 884 | 801 | -9.4% |
| Operating investments | (944) | (841) | -11.0% |
| Operating cash flow | 1,337 | 1,060 | -20.7% |
| Net financial surplus | 2,295 | 3,339 | 344 |

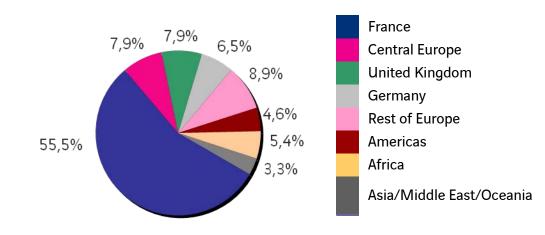
Operating profit = Operating profit from ordinary activities

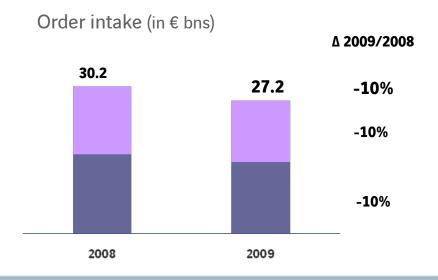






2009 revenue by geographical area





International

France







VINCI Energies

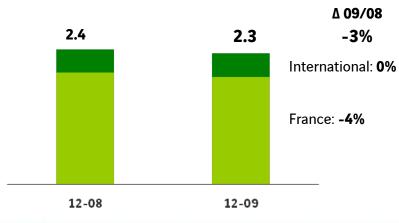
VINCI Energies: key figures

| (in € millions) | 2008 | 2009 | ∆ 09/08 |
|-----------------------|-------|-------------|---------|
| Revenue | 4,614 | 4,339 | -6.0% |
| - France | 3,161 | 3,004 | -5.0% |
| - International | 1,453 | 1,335 | -8.1% |
| Operating profit | 245 | 230 | -6.2% |
| as % of revenue | 5.3% | <i>5.3%</i> | |
| Net profit | 148 | 161 | +8.9% |
| Operating investments | 75 | 69 | -8.0% |
| Free cash flow | 262 | 275 | +4.7% |
| Net financial surplus | 638 | 791 | 153 |

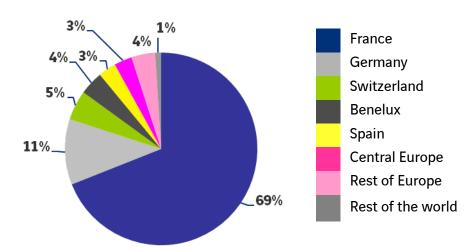
Operating profit = Operating profit from ordinary activities

Order book (in € bns)

6.5 months of average business activity

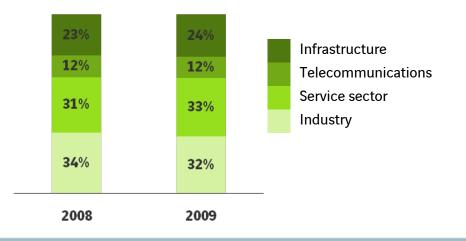


2009 revenue by geographical area



VINC

Revenue by business line



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VINCI Energies: profile

Description

- Market leader in France and a major player in Europe in energy and information technology services
- Design and engineering, implementation, operation and maintenance in four business lines:
 - Electrical power supply infrastructure (production and distribution), public lighting, video protection
 - Industry: mechanical engineering, monitoring and control, multitechnology maintenance
 - Service sector: power supply networks, climate engineering, fire detection and protection, multi technical and multi services maintenance
 - Telecommunications: infrastructure for fixed and mobile networks, company communications
- 800 closely-networked business units in 21 countries
- Clients: 2/3 private & 1/3 public (est.)
- About 180,000 projects a year (est.)
- Workforce: 31,800 at 31 December 2009

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Eurovia

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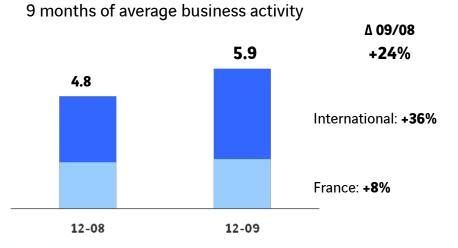
Eurovia: key figures

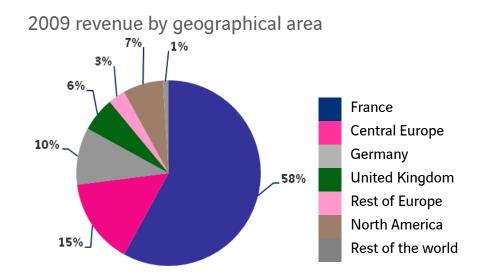


| (in € millions) | 2008 | 2009 | ∆ 09/08 |
|-----------------------|-------|-------|---------|
| Revenue | 8,183 | 8,003 | -2.2% |
| - France | 4,905 | 4,639 | -5.4% |
| - International | 3,278 | 3,364 | +2.6% |
| Operating profit | 346 | 319 | -7.8% |
| as % of revenue | 4.2% | 4.0% | |
| Net profit | 209 | 206 | -1.5% |
| Operating investments | 330 | 250 | -24.2% |
| Free cash flow | 90 | 307 | +240% |
| Net financial surplus | 338 | 427 | 89 |

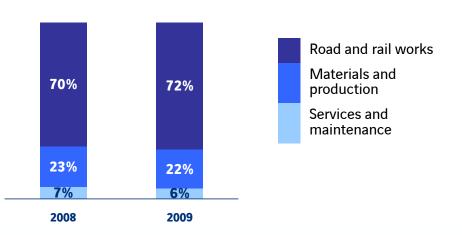
Operating profit = Operating profit from ordinary activities

Order book (in € bns)





Revenue by business line



Eurovia: profile



Description

- 300 works divisions and subsidiaries:
 - Construction and maintenance of transport infrastructure (roads, railways, ...)
 - Urban development, dedicated transport systems (light trains, tramways), traffic signs and road marking.
- Vertical integration strategy in materials production and recycling
 - Annual production of road aggregates : 73 million tons in 2009
 - More than 30 years of reserves (> 2 billion tons)
- 70% of revenue generated through recurring repair and maintenance contracts (est.)
- Clients: 70% public/30% private (est.)
- Strong R&D policy (new products and processes)
- Workforce: 41,500 at 31 December 2009













VINCI Construction

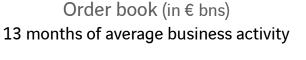


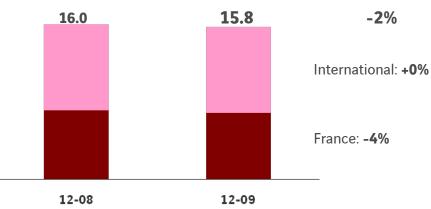
VINCI Construction: key figures



| (in € millions) | 2008 | 2009 | ∆ 09/08 |
|--|--------------------------|--------------------------|--------------------------|
| Revenue - France - International | 15,722 8,221 7,501 | 14,549 7,284 7,265 | -7.5% -11.4% -3.1% |
| Operating profit as % of revenue | 773 <i>4.9%</i> | 671 4.6% | -13.2% |
| Net profit | 527 | 434 | -17.6% |
| Operating investments | 540 | 522 | -3.3% |
| Free cash flow | 985 | 479 | -51.4% |
| Net financial surplus | 2,019 | 2,121 | 102 |

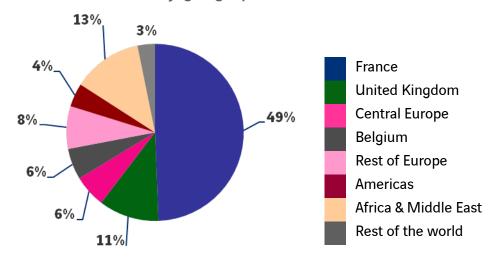
Operating profit = Operating profit from ordinary activities



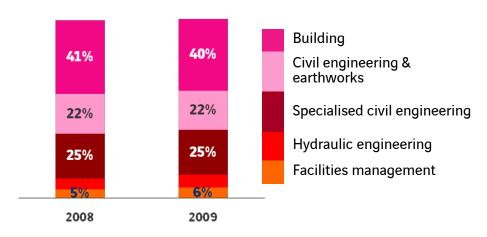


Δ 09/08

2009 revenue by geographical area



Revenue by business line



VINCI Construction: profile



Description

- Large array of expertise in building, civil engineering and hydraulic engineering:
 - Strong roots in mainland and overseas France (network of 500 profit centres), Europe (United Kingdom, Germany, Belgium and Central Europe) and longstanding operations in Africa
 - Leadership in specialised business lines in France and the international arena: Soletanche Freyssinet (structures: prestressed concrete, cable-stayed bridges, special foundations, soil technologies, nuclear engineering), DEME (dredging), Entrepose Contracting (oil and gas infrastructure)
 - Management of large complex projects: VINCI Construction Grands Projets
- Clients: 50% private and 50% public (est.)
- Workforce: 71,100 at 31 December 2009 in over 80 countries











Detailed 2009 financial consolidated statements

Revenue by business line



| (in € millions) | 2008 | 2009 | ∆ 09/08 actual | ∆ 09/08 comparable |
|---|--------|--------|-------------------|-----------------------|
| French motorways | 3,972 | 4,095 | +3.1% | +3.1% |
| VINCI Park | 619 | 623 | +0.5% | +3.3% |
| Other concessions | 190 | 181 | -4.9% | -5.7% |
| CONCESSIONS | 4,781 | 4,899 | +2.4% | +2.8% |
| VINCI Energies | 4,614 | 4,339 | -6.0% | -6.6% |
| Eurovia | 8,183 | 8,003 | -2.2% | -3.7% |
| VINCI Construction | 15,722 | 14,549 | -7.5% | -8.5% |
| CONTRACTING | 28,520 | 26,891 | -5.7% | -6.8% |
| VINCI Immobilier | 559 | 559 | +0.1% | +0.1% |
| Eliminations | (402) | (421) | | |
| Revenue excluding concession subsidiaries' external construction revenue | 33,458 | 31,928 | -4.6% | -5.5% |
| Concession subsidiaries' external construction revenue | 1,012 | 990 | -2.2% | -2.3% |
| Eliminations | (540) | (458) | | |
| Concession subsidiaries' external construction revenue | 472 | 532 | +12.6% | +12.5% |
| Total consolidated revenue | 33,930 | 32,460 | -4.3% | -5.2% |

Operating profit by business line



| (in € millions) | 2008 | as % of revenue* | 2009 | as % of revenue* | ∆ 09/08 |
|---|-------|---------------------|-------|---------------------|---------|
| French motorways | 1,807 | 42.5%** | 1,793 | 43.8% | +6.2%** |
| VINCI Park | 126 | 20.4% | 101 | 16.3% | -19.6% |
| Other concessions | 33 | | 23 | | |
| CONCESSIONS | 1,966 | 38.6%** | 1,917 | 39.1% | +3.8%** |
| VINCI Energies | 245 | 5.3% | 230 | 5.3% | -6.2% |
| Eurovia | 346 | 4.2% | 319 | 4.0% | -7.8% |
| VINCI Construction | 773 | 4.9% | 671 | 4.6% | -13.2% |
| CONTRACTING | 1,363 | 4.8% | 1,220 | 4.5% | -10.5% |
| VINCI Immobilier | 25 | 4.6% | 51 | 9.0% | |
| Holding companies | 23 | | 5 | | |
| Operating profit from ordinary activities | 3,378 | 9.8 %** | 3,192 | 10.0% | -3.0%** |

* Calculated based on revenue excluding concession subsidiaries' external construction revenue

** Excluding exceptional items in 2008: reversal of provisions at ASF/Escota for €120 million and impairment of assets at VINCI Immobilier for €35 million

Net profit attributable to equity holders of the parent by business line



| (in € millions) | 2008 | as % of revenue* | 2009 | as % of revenue* | ∆ 09/08 |
|---|-------|---------------------|-------|---------------------|----------------|
| French motorways | 746 | 18,8% | 733 | 17.9% | (1,8%) |
| VINCI Park | 68 | 10.9% | 41 | 6.6% | -39.2% |
| Other concessions | 23 | 12.0% | 18 | 9.8% | -22.0% |
| Holdings cos. concessions | (81) | | (47) | | |
| CONCESSIONS | 756 | 15.8% | 745 | 15.2% | -1.5% |
| VINCI Energies | 148 | 3.2% | 161 | 3.7% | +8.9% |
| Eurovia | 209 | 2.6% | 206 | 2.6% | -1.5% |
| VINCI Construction | 527 | 3.4% | 434 | 3.0% | -17.6% |
| CONTRACTING | 884 | 3.1% | 801 | 3.0% | - 9.4 % |
| VINCI Immobilier | 17 | 3.0% | 34 | 6.1% | |
| Holding companies | (65) | | 16 | | |
| Net profit attributable to equity holders of the parent | 1,591 | 4.8 % | 1,596 | 5.0% | +0.3% |

* Calculated based on revenue excluding concession subsidiaries' external construction revenue

Cash flow from operations* by business line



| (in € millions) | 2008 | as % of revenue** | 2009 | as % of revenue** | ∆ 09∕08 |
|----------------------------|-------|----------------------|-------|----------------------|---------|
| French motorways | 2,674 | 67.3% | 2,807 | 68.5% | +5.0% |
| VINCI Park | 200 | 32.2% | 203 | 32.6% | +1.6% |
| Other concessions | 63 | | 76 | | |
| CONCESSIONS | 2,936 | 61.4% | 3,086 | 63.0% | +5.1% |
| VINCI Energies | 249 | 5.4% | 256 | 5.9% | +3.0% |
| Eurovia | 501 | 6.1% | 515 | 6.4% | +2.8% |
| VINCI Construction | 1,059 | 6.7% | 966 | 6.6% | -8.8% |
| CONTRACTING | 1,809 | 6.3% | 1,737 | 6.5% | -4.0% |
| VINCI Immobilier | 24 | 4.4% | 50 | 9.0% | |
| Holding companies | 103 | | 91 | | |
| Cash flow from operations* | 4,872 | 14.6% | 4,964 | 15.5% | +1.9% |

* Cash flow from operations before cost of financing and tax (similar to EBITDA)

** Calculated based on revenue excluding concession subsidiaries' external construction revenue

Cash flow statement (1/3): Operating cash flow



| (in € millions) | 2008 | 2009 | ∆ 09/08 |
|---------------------------------------|-------|-------|----------------|
| Cash flow from operations* | 4,872 | 4,964 | +1.9% |
| Interest paid | (882) | (784) | |
| Income taxes paid | (582) | (690) | |
| Change in WCR and current provisions | 733 | 609 | |
| Cash flows from operating activities | 4,141 | 4,100 | -1.0% |
| Gross investments in operating assets | (993) | (893) | -10.1% |
| Disposals | 95 | 95 | -0.1% |
| Net investments in operating assets | (897) | (798) | -11.1% |
| Operating cash flow | 3,244 | 3,302 | + 1.8 % |
| of which Concessions | 1,723 | 1,860 | +8.0% |
| of which Contracting | 1,337 | 1,060 | -20.7% |

* Cash flow from operations before cost of financing and tax (similar to EBITDA)



| (in € millions) | 2008 | 2009 | ∆ 09/08 |
|--|-------|-------|---------|
| French motorways | (12) | (16) | |
| VINCI Park and other concessions | (33) | (33) | |
| Concessions | (45) | (49) | +9.4% |
| VINCI Energies | (75) | (69) | -8.0% |
| Eurovia | (330) | (250) | -24.2% |
| VINCI Construction | (540) | (522) | -3.3% |
| Contracting | (944) | (841) | -11.0% |
| Other | (4) | (3) | |
| Gross investments in operating assets | (993) | (893) | -10.1% |
| Disposal of intangible and tangible assets | 95 | 95 | -0.1% |
| Net investments in operating assets | (897) | (798) | -11.1% |

Cash flow statement (2/3): Investments in concessions growth and financial investments



| <i>(in € millions)</i> | 2008 | 2009 | ∆ 09/08 |
|--|---------|---------|---------|
| Operating cash flow | 3,244 | 3,302 | +1.8% |
| Investments in concession assets and PPP contracts | (1,218) | (1,227) | |
| Gross financial investments | (480) | (186) | |
| Sale of shares in subsidiaries and associates | 95 | 70 | |
| Net effect of changes in consolidation scope | 107 | 6 | |
| Net financial investments | (278) | (110) | |
| Other financial flows | 71 | (6) | |
| Free cash flow after investments | 1,819 | 1,958 | +7.7% |
| of which Concessions | 537 | 665 | +23.8% |
| of which Contracting and other | 1,282 | 1,293 | +0.9% |



| (in € millions) | 2008 | 2009 |
|---|---------|---------|
| ASF/Escota | (424) | (524) |
| Cofiroute (excl. A86) | (183) | (144) |
| A86 Duplex | (165) | (171) |
| Arcour (A19) | (273) | (106) |
| VINCI Park | (60) | (36) |
| Other | (113) | (246) |
| of which A-Modell A4 and A5 (Germany) | (35) | (57) |
| Locorail (Belgium) | (9) | (77) |
| R1 expressway (Slovakia) | - | (47) |
| Investments in concession assets and PPP contracts | (1,218) | (1,227) |

Cash flow statement (3/3)



| (in € millions) | 2008 | 2009 | ∆ 09/08 |
|--|-------|-------|---------|
| Free cash flow after investments | 1,819 | 1,958 | 139 |
| Dividends | (829) | (873) | (44) |
| Capital increases | 387 | 654 | 267 |
| Share buy-backs | (200) | (2) | 198 |
| Movements in share capital | (642) | (221) | 421 |
| Net cash flow for the period | 1,177 | 1,737 | 560 |
| Other and impact of changes in consolidation scope | (245) | (50) | 195 |
| Change in net financial debt | 932 | 1,687 | 755 |

| Net financial debt at beginning of period | (16,303) | (15,371) | |
|---|----------|----------|-------|
| Net financial debt at end of period | (15,371) | (13,684) | 1,687 |



| (in € millions) | 2008 | 2009 |
|--|--------|--------|
| ASSETS | | |
| Non-current assets – concessions | 26,242 | 26,681 |
| Non-current assets- other business lines | 4,828 | 5,057 |
| Current financial assets | 41 | 35 |
| Net cash managed | 4,802 | 6,022 |
| Total assets | 35,913 | 37,795 |

| WCR and current provisions Total equity and liabilities | 35,913 | 37,795 |
|---|-----------------|-----------------|
| Borrowings | 20,173 5,409 | 19,706 6,248 |
| Non-current provisions and miscellaneous long-term debt | 1,305 | 1,401 |
| Share capital | 9,026 | 10,440 |
| EQUITY AND LIABILITIES | | |

Net financial debt by business line



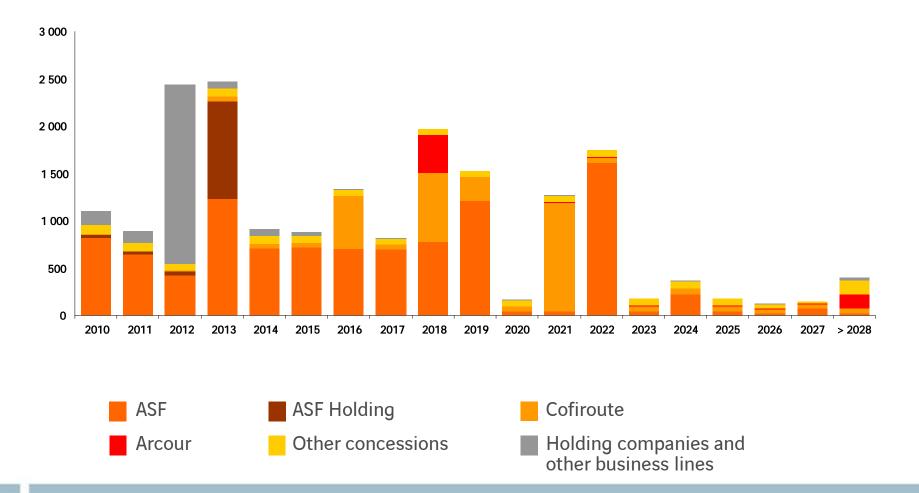
| (in € millions) | 2008 | Debt/ cash flow* | 2009 | Debt/ cash flow* | ∆ 09/08 |
|-------------------------------|----------|---------------------|----------|---------------------|---------|
| French motorways | (14,217) | x 5.3 | (14,029) | x 5.0 | 188 |
| VINCI Park | (853) | x 4.3 | (830) | x 4.1 | 23 |
| Other concessions | (453) | x 5.8 | (611) | x 7,9 | (158) |
| Holding concessions companies | (1 931) | | (2,447) | | (516) |
| CONCESSIONS | (17,454) | x 5.9 | (17,917) | x 5,8 | (463) |
| VINCI Energies | 638 | - | 791 | - | 153 |
| Eurovia | 338 | - | 427 | - | 89 |
| VINCI Construction | 2,019 | - | 2,121 | - | 102 |
| CONTRACTING | 2,995 | - | 3,339 | - | 344 |
| VINCI Immobilier | (67) | | 8 | | 75 |
| Holding companies | (845) | | 885 | | 1,731 |
| Net financial debt | (15,371) | x 3.2 | (13,684) | x 2.8 | 1,687 |
| Project financing** | (960) | x 12.2 | (1,201) | x 13.8 | (241) |
| Total excl. project financing | (14,411) | x 3.0 | (12,483) | x 2.6 | 1,928 |

* Debt/cash flow = net financial debt/cash flow from operations before cost of financing and tax (similar to EBITDA)

** Project financing on new concessions under construction or recently opened

Maturity of long-term gross debt

- Average maturity of long term debt (€18.9 billion): 7.1 years
 - Concessions: 8 years
 - Holding companies and other business lines: > 3 years



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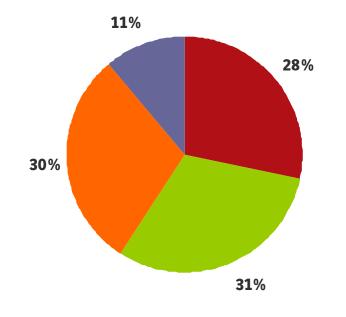
Breakdown of long-term debt



Breakdown by nature of debt

Breakdown fixed/floating rate after hedging

Good diversification of sources of medium- and long-term financing



| | 2009 | % of total | cf. 2008 |
|---|--------|------------|----------|
| Fixed rate | 12,419 | 66% | 67% |
| Capped/inflation- linked floating rate | 2,798 | 15% | 15% |
| Total "protected" | 15,216 | 81% | 82% |
| Floating rate | 3,692 | 19% | 18% |
| Total | 18,908 | 100% | 100% |

Bonds
CNA (Caisse Nationale des Autoroutes)
Banks
Multilaterals (EIB, EBRD, etc.)



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