

A group in good marching order



- Separation of the functions of Chairman and CEO of VINCI
- Broader and younger Executive Committee



Yves-Thibault de Silguy
Chairman of the Board of Directors of VINCI



Xavier Huillard

Board Director and Chief Executive Officer of VINCI

CONCESSIONS

ENERGY

ROADS

CONSTRUCTION



Jacques Tavernier
Senior Executive Vice-President of VINCI
Chief Executive Officer of VINCI Concessions



Jean-Yves Le Brouster
Chairman and Chief Executive Officer
of VINCI Energies



Roger Martin
Senior Executive Vice-President of VINCI
Chairman and Chief Executive Officer
of Eurovia



Richard Francioli
Chairman of VINCI Construction



David Azéma Chief Operating Officer of VINCI Concessions

FINANCE

COMMUNICATIONS, HR. SYNERGIES

BUSINESS DEVELOPMENT



Christian Labey rie Executive Vice-President of VINCI Chief Financial Officer



Pierre Coppey
Executive Vice-President of VINCI
Vice-President, Corporate Communications,
Human Resources and Synergies



Jean-Luc Pommier
Vice-President, Business Development



Philippe Ratynski Executive Vice-President of VINCI

A group in good marching order



- Integration of ASF and Escota
- VINCI Construction's networks in France combined
- Development of new concessions, reporting directly to senior management
- A clear strategy

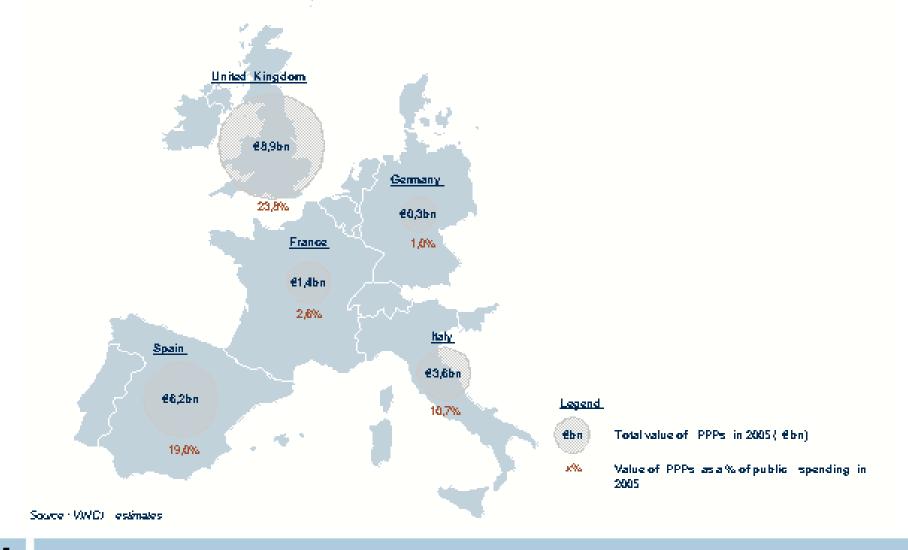


New financing and management approaches for public infrastructure:

- Growth of PPP projects in Europe
- Extension of road charging culture, particularly in the United States
- Increasing complexity of projects a good fit with our business model



Estimated total value of PPPs in Europe and as a % of public spending





In our current fields of operation in Europe:

- New momentum in railway infrastructure
- Growth in road infrastructure
- Revival of major energy production and transmission programmes
- Strong investment in telecommunications
- Modernisation of public infrastructure (education, sport, law, health care)



New horizons:

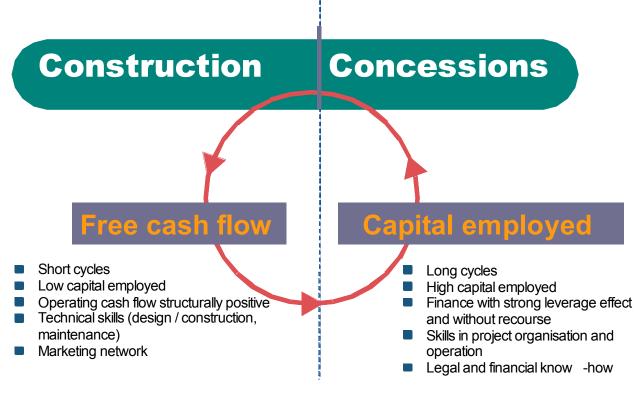
- Deployment towards Eastern Europe
- Expansion in oil-rich countries
- Opportunities in North America

Against this backdrop, VINCI's strategy remains unchanged:



Build concessions and engineering businesses (construction, roads, energy) in synergy

Strengthen each business line's "service" component and recurring revenue streams



The VINCI business model: integrated concessions and construction

Our priorities



A margins culture

Constant quest for recurring revenue streams

Growth objectives

Completion of ASF acquisition transactions



- 9 March 2006: acquisition of French government's stake in Autoroutes de France (50.4%)
- April 2006: public offer to purchase minority shares
- Since May 2006: public offer of withdrawal followed by squeeze out (delisting)
- Squeeze out procedure on hold pending decision of Paris Appeals Court, expected by the end of 2006
- First refinancing operations
 - February 2006: deeply subordinated bond issue €500 million
 - April 2006: capital increase €2.5 billion
 - June 2006: VINCI Park debt push-down €500 million
 - c. €700 million of sold assets: Nanterre headquarters, WFS, SCDI, ADB

Excellent half-year performance



Key figures

Consolidated data (actual)

In € millions	H1 05 actual	H1 06 actual	Δ 06/05 actual
Revenue	9,827	11,500	+17%
Revenue excluding ASF	9,827	10,688	+9%
Operating profit from ordinary activities (*)	628	1,124	+79%
as % of revenue	6.4%	9.8%	
Operating profit from ordinary activities excluding ASF	628	765	+22%
as % of revenue	6.4%	7.2%	
Net profit attributable to Group	356	517	+45%
as % of revenue	3.6%	4.5%	
Net profit attributable to Group excluding ASF	329	452	+38%
as % of revenue	3.3%	4.2%	
Cash flow from operations	911	1,472	+62%
Cash flow from operations excluding ASF	911	952	+4%
Net financial debt at 30 June	(3,116)	(15,712)	
Net financial debt excluding ASF	(3,116)	(1,837)	

^(*) Before ASF goodwill amortisation: €(84) million

Excellent half-year performance



Key figures

Consolidated date (pro forma*)

In € millions	H1 05 PF*	H1 06 PF*	Δ 06/05 PF*
Revenue	10,973	11,898	+8%
Operating profit from ordinary activities (**)	1,097	1,263	+15%
as % of revenue	10.0%	10.6%	
Net profit attributable to Group	392	518	+32%
as % of revenue	3.6%	4.4%	
Cash flow from operations	1,634	1,715	+5%
Net financial debt at 30 June		(15,712)	
of which Concessions (**)		(11,926)	

Consolidation of ASF at 98.4% since 1 January; €2.5 billion capital increase and €0.5 billion hybrid bond issue taken into account on

¹ January 2005

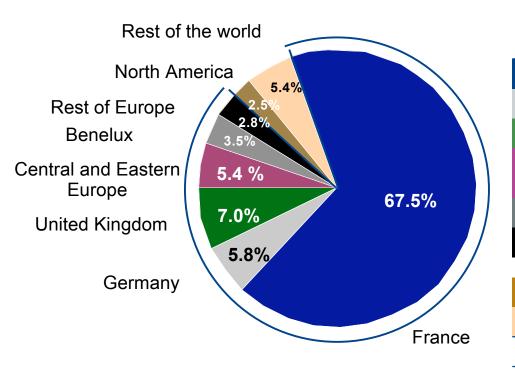
^(**) Before ASF goodwill amortisation: €(134) million

^{*)} ASF, Cofiroute, VINCI Park, other concessions = pro forma

First half 2006 revenue by geographical area



Pro forma (ASF 6 months)



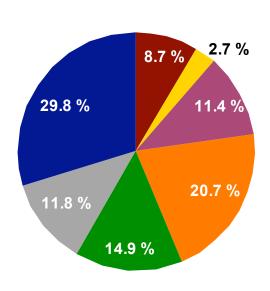
In € billions	H1 06 Pro forma	Δ/H1 05 Pro forma
France	8,035	+8.1%
Germany	693	+5.5%
United Kingdom	833	(0.4%)
Central and Eastern Europe	645	+6.2%
Benelux	419	+8.1%
Rest of Europe	331	+17.7%
Total Europe	10,956	+6.9%
North America	303	+30.7%
Rest of the world	639	+30.3%
Total revenue	11,89	+8.4%
of which outside France	3,863	+9.2%

Diversified and good quality shareholder structure



Shareholder structure at 30 June 2006 (237 million shares)

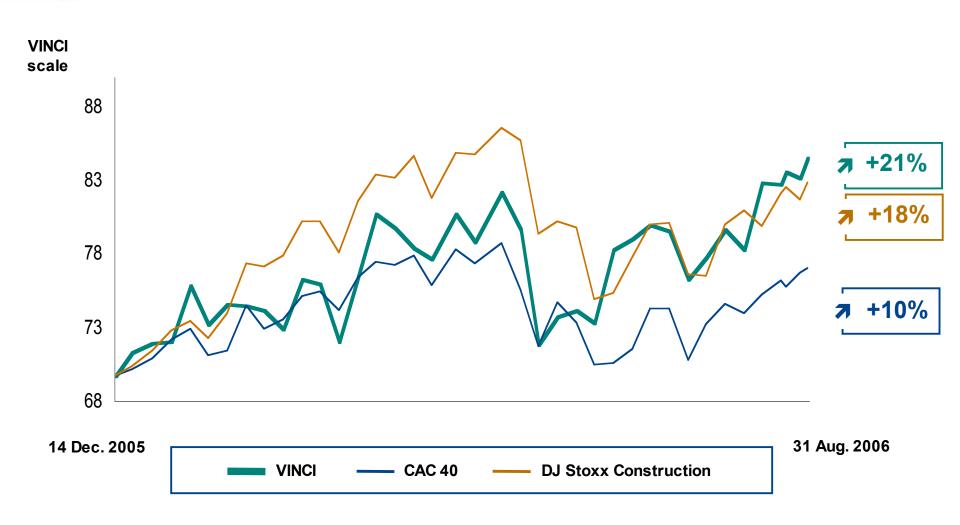




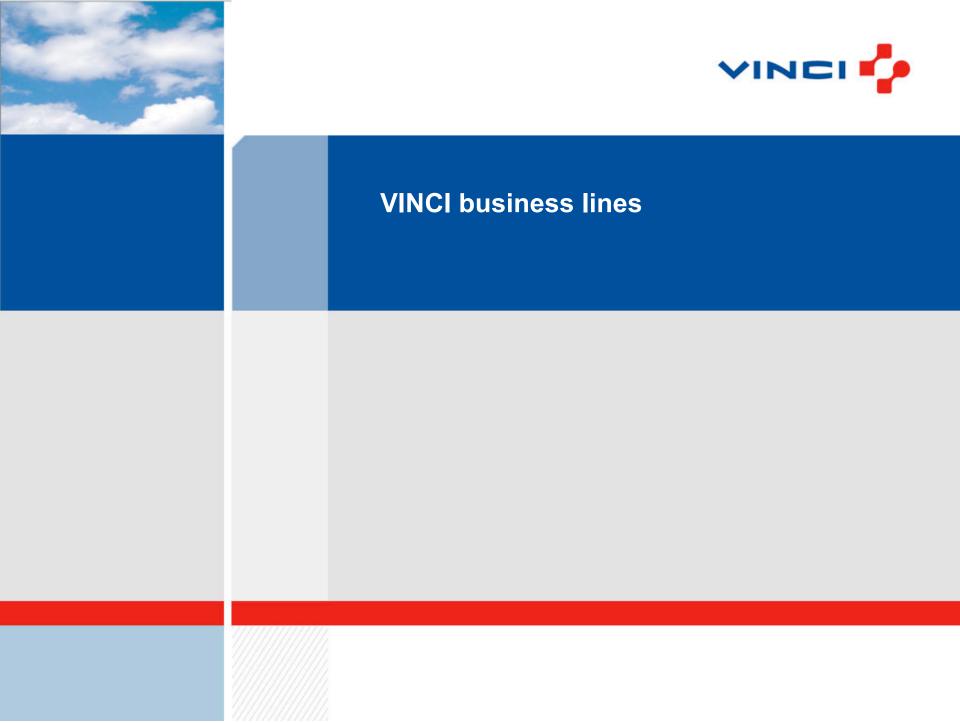
- Together, almost 62,000 employees form VINCI's biggest shareholder (Group Savings Scheme)
- 167,000 individual shareholders (up 60,000 from 31 December 2005)
- Balanced spread between French, other European and North American institutional investors
- The top 10 institutional shareholders, most with holdings dating back over five years, represent 23% of VINCI's capital and have increased their holdings

Real potential for revaluation





■ VINCI share price movement since the acquisition of ASF does not yet reflect the change in the Group's business mix, with concessions representing a larger proportion









CONCESSIONS







Key figures

In € millions	H1 05 actual	H1 05 PF	H1 06 PF	06PF/05PF change
Revenue of which outside France	730 113	1,876 113	2,000 124	+6% +9%
Operating profit from ordinary activities as % of revenue	281 38.5%	750 [*] 40.0%	805* <i>40.2%</i>	+7%
Net profit attributable to Group as % of revenue	142 19.5%	232 12.4%	266 13.3%	+14%
Cash flow from operations	392	1,114	1,188	+7%
Net financial debt at 30 June **	(3,317)		(11,926)	

PF = *pro forma*

^(*) Before ASF goodwill amortisation : €(134) million

^(**) Excluding WFS and holding company



ASF / VINCI synergies



Immediate synergies

- Pooling of business development resources
- Rationalisation of head offices
- Saving of costs associated with ASF listing







Structural synergies

Benchmarking identified performance differences between ASF, Escota and Cofiroute that can be reduced

- Introduction of "Confluences", a joint Cofiroute, ASF, Escota and VINCI Park programme aimed at exchanging best practices and implementing synergies identified:
 - Productivity gains
 - Rationalisation of organisational structures
 - Development of services
 - Opportunities for additional revenue



Areas where synergies have been identified



- Purchasing:
 - External goods and services worth €250 million (excl. works) a year
- Exchange of best practices:
 - Operations support systems
 - Call centres
 - Network maintenance
 - Electronic toll collection (ETC): increased market penetration and search for additional revenue associated with new services
- Optical fibre:
 - Optimise value of optical fibre networks towards communications operators
- Motorway radio stations:
 - Advertising and editorial synergies



Example of light vehicle ETC



Growth of light vehicle ETC

- At end-2005, 20% of transactions were carried out by ETC through over 600,000 transponders installed and used principally for short journeys (home-work)
- Target for end-2007: increase payments by ETC to 30% of total by:
 - Implementing an integrated marketing policy and, in particular, a combined motorway-car park programme
 - Enhancing after-sales service (transponder exchanges, renewals, etc.)
 - Providing complementary services (insurance, traffic information, etc.)





Synergies expected from 2007: minimum of €70 million a year, confirmed target

Development of a "Performance" plan to set new targets by 2009.

Motorway networks: change in toll revenue at the end of July 2006



	ASF	ESCOTA	COFIROUTE
■ Traffic on constant network	+1.4%	+2.0%	+2.7%
■ New sections	+0.5%		+1.8%
■ Price effect	+3.7%	+2.6%	+2.1%
Change in toll revenue	+5.6%	+4.6%	+6.6%



Motorway networks: half-year highlights



- Network changes
 - ASF
 - On A89, Sancy–A71 (52 km) brought into service on 11 January 2006
 - On A89, Terrasson–Brive Nord (11 km) brought into service on 11 January 2006
 - Cofiroute intercity network
 - On A28, Tours–Ecommoy (58 km) brought into service on 14 December 2005
- A86 West (Cofiroute)
 - Works progressing satisfactorily
 - Rueil—A13 section scheduled to be brought into service in autumn 2007
- A19 (Arcour)
 - Archaeological survey nearing completion
 - Start-up of works





Motorway networks: half-year highlights



- A89 contract amendment Lyons–Balbigny
 - 6 March 2006: law including Lyons–Balbigny in ASF concession
 - Investment of €1.4 billion projected over the period 2006–2013
- ASF-Escota 2007–2011 master plans under discussion with concession granting authority



VINCI Park: half-year highlights



- 840,000 spaces managed at end-June 2006 (up 6% over 6 months), of which 347,000 under concessions
 - In France (73% of total revenue):
 - +30,000 spaces (concessions: +3,800 spaces)
 - including new facilities under concession in Cagnes sur Mer and La Ciotat
 - Outside France (27% of total revenue):
 - +20,000 spaces (concessions: +2,300 spaces)
 - with significant strengthening in the UK, Canada and Hong Kong
- Policy of targeted growth continued in:
 - the hospital segment (32,400 spaces managed in 38 facilities)
 - on-street parking in France and elsewhere



VINCI Park: penetration of German market



Karstadt Quelle contract:

- 15-year commercial lease
- 70 car parks in 40 towns
- 20,000 spaces
- €40 million investment in modernisation
- Annual revenue of about €45 million

Total number of spaces managed by VINCI Park, at the end of July: 860,000, of which 382,000 outside France, representing 8.6% growth since the beginning of 2006



Other concession assets: half-year highlights



- Operation of Lyon north ring road (10 km) since 4 January 2006 for a period of eight years
- Start of work on Prado Carénage tunnel extension with the development of an access road to Rue Louis Rège
- Jamaica: new Kingston-Portmore section (11 km) brought into service on 15 July 2006
- Grenoble-Isère airport: opening of new regular low-cost lines
- Amendment to Cambodia airport concession contract covering the construction and operation of Sihanoukville airport, in addition to Phnom Penh and Siem Reap (Angkor temples); duration of concession extended to 2040 (+20 years)



Changes in business portfolio



WFS

- Agreement to sell 100% to LBO France
- Price: €315 million (enterprise value)
- Closing to take place in September

SCDI

Confederation Bridge, Canada

- Sale of 31.1% to Borealis (30 June 2006)
- VINCI Concessions' holding reduced to 18.8% (from 49.9%)
- Capital gain of €18 million
- Debt reduction: approximately €100 million

ADB

Motorways, Chile

- Sale agreement signed
- Due diligence under way
- Sale scheduled for Q4 2006
- Debt reduction: approximately €200 million







ENERGY







Key figures

In € millions	H1 05 actual	H1 06 actual	06/06 change
Revenue Of which outside France	1,667 433	1,740 440	+4% * +2% **
Operating profit from ordinary activities as % of revenue	78 <i>4.</i> 7%	86 <i>4.9%</i>	+11%
Net profit attributable to Group as % of revenue	40 2.4%	53 3.1%	+32%
Cash flow from operations	91	98	+8%
Net financial surplus at 30 June	367	445	

^(*) Excluding TMS: +8%

^(**) Excluding TMS: +14%



VINCI Energies: half-year highlights



France:

- Good first half in France, particularly in the tertiary and telecoms sectors
- Renewal of overhead line framework contracts for RTE (design and engineering): about €150 million over 30 months

Outside France:

- Brisk business in Northern Europe, especially Sweden
- Organic growth continued in Spain in energy infrastructure
- Good first half in Germany

Expansion:

- 12 acquisitions since the beginning of the year in France, Belgium, Germany and Sweden, in all VINCI Energies' areas of expertise (additional full-year revenue of €80 million)
- Sale of TMS finalised



VINCI Energies: 2006 outlook



- First PPP contract won by VINCI Energies: urban lighting in Thiers, France, for 15 years
- Signature of several major contracts for energy production, in particular in Germany
- Completion of biofuel marketing programme
- Continued external growth in France and the rest of Europe
- Two-year target: €100 million revenue to be generated in Central and Eastern Europe







ROADS





Key figures

In € millions	H1 05 actual	H1 06 actual	06/05 change
Revenue Of which outside France	2,794 1,131	3,122 1,216	+12% +8%
Operating profit from ordinary activities as % of revenue	27 1.0%	30 1.0%	+10%
Net profit attributable to Group as % of revenue	12 <i>0.4%</i>	16 <i>0.5%</i>	+31%
Cash flow from operations	92	93	+1%
Net financial surplus at 30 June	276	189	

■ NB: half-year figures at 30 June are not representative of Eurovia's performance due to the seasonal nature of its business



Eurovia: half-year highlights



France:

- Strong sales driven by urban development projects (bus rapid transport systems in particular)
- Increase in oil and transport product costs

Outside France:

- Principal markets robust (UK, Central Europe)
- Business in Germany and Central Europe penalised by bad weather during first quarter, improvement in second quarter
- Favourable change in the United States
- Operating margins maintained despite increased costs
- Aggregates: increase in reserves up 80 million tonnes (Canada, Germany) and production capacity strengthened up 2 million tonnes per year



Eurovia: 2006 outlook



- Brisk business expected to continue in France, more moderate outside France, in improving markets
- Organic growth in Europe driven by new contractual arrangements:
 - A-Modell in Germany (motorway widening financed by shadow tolls): first bids submitted
 - Comprehensive urban network maintenance contracts in the UK (PFI)
- Completion of restructuring of Spanish and US subsidiaries
- Expansion of materials production capacity and network coverage by agencies in Central Europe







CONSTRUCTION







Key figures

In € millions	H1 05 actual	H1 06 actual	06/05 change
Revenue Of which outside France	4,563 1,875	4,928 2,091	+8% +12%
Operating profit from ordinary activities as % of revenue	235 5.2%	224 <i>4.5</i> %	(5%)
Net profit attributable to Group as % of revenue	152 3.3%	159 <i>3.2%</i>	+5%
Cash flow from operations	326	317	(3%)
Net financial surplus at 30 June	1,560	1,298	

NB: the difference in margins between the two financial years is due principally to non-recurring items recorded during the first half of 2005; when corrected for these effects, VINCI Construction's operating margin is slightly improved.



VINCI Construction: half-year highlights



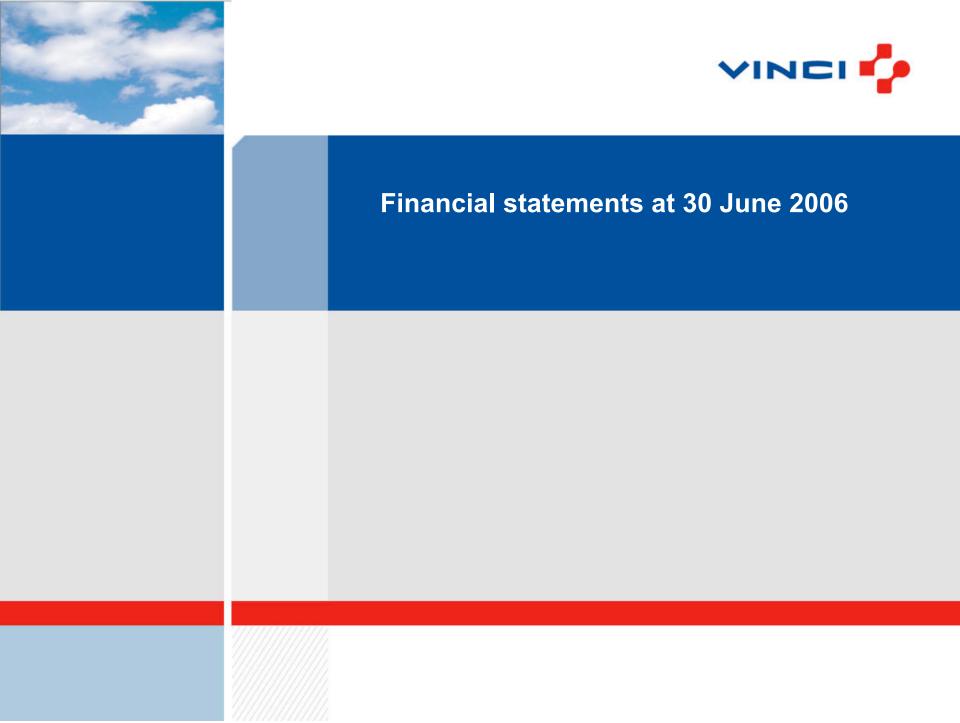
- France: SOGEA and GTM networks combined
 - Better allocation of resources, in particular for complex project engineering (PPP)
 - Better coverage of domestic market
 - Increased recruitment efforts (5,000 new hires planned in France in 2006)
- Outside France:
 - External growth in the UK: Granby (revenue of €29 million) and PEL (revenue of €73 million) in building-related services
 - Continued increase in business in Central and Eastern Europe (+13%)
 - Good momentum in dredging activity of CFE (DEME) outside France
 - Strong business in Africa
- Major projects: good renewal of order book (30 months of average business activity)
- Strong increase in Freyssinet's sales (+20%) and order book (+42%)



VINCI Construction: 2006 outlook



- Excellent visibility and continued growth on the basis of record order book: 14 months of average business activity at 30 June 2006
- Growth of PPPs in France (gendarmeries, hospitals, government buildings, sports facilities, prisons)
- Buoyant markets in Europe, notably due to investment in transport infrastructure and public infrastructure (Benelux, Central and Eastern Europe, Greece)
- Major projects outside France: strict adherence to selective and targeted order taking policy (geographical areas with good track record, structures with high technical value added)



Financial statements at 30 June 2006



Income statement

- For comparison purposes, a pro forma (PF) income statement has been drawn up on the basis of the acquisition of ASF (at 98.4%) and its financing (capital increase, hybrid bond issue, additional debt) taking place on 1 January 2005
- In accordance with IFRS 5, WFS-related income statement items are presented on a separate line

Cash flow statement, balance sheet

- The data presented corresponds to the actual 2005 and 2006 figures
- In accordance with IFRS 5, the assets and liabilities of businesses sold or being sold (WFS, Chilean motorways) are presented on a separate line in the balance sheet

Income statement (1/2)



In € millions	H1 05 actual	H1 05 PF	H1 06 PF	H1 06PF/ H1 05PF change
Revenue	9,827	10,973	11,898	+8%
Operating profit before goodwill amortisation on ASF contracts	628	1,097	1,263	+15%
as % of revenue	6.4%	10.0%	10.6%	
Goodwill amortisation on ASF contracts	-	(134)	(134)	
Share-based payment (IFRS 2), and miscellaneous non-recurring items	(27)	(27)	(35)	
Operating profit	601	936	1,093	+17%
as % of revenue	6.1%	8.5%	9.2%	

PF = *pro forma*

Financial income and expense



In € millions	H1 05 actual	H1 05 PF	H1 06 PF	H1 06PF/ H1 05PF change
Net financial income/(expense)	(66)	(314)	(317)	(3)
Concessions and services Other businesses & holding companies	(81) 15	(245) (69)	(246) (71)	(1) (2)
Other financial income and expenses	22	31	55	+24
Capitalised borrowing costs	29	37	38	+1
Dividends received	7	7	6	(1)
Gain/(loss) on sales of shares	(4)	(4)	24	+28
Cost of discounting retirement obligations, translation differences, provisions and miscellaneous	(10)	(9)	(14)	(5)
Net financial income/(expense)	(44)	(283)	(262)	+21

PF = *pro forma*

Income statement (2/2)



In € millions	H1 05 actual	H1 05 PF	H1 06 PF	H1 06PF/ H1 05PF change
Operating profit as % of revenue	601 6.1%	936 8.5%	1,093 9.2%	+17%
Financial income/(expense)	(44)	(283)	(262)	
Income tax expense Effective tax rate	(172) 29.4%	(205) 30.2%	(260) 30.0%	
Share of profit/(loss) of associates	33	5	7	
Minority interest	(59)	(58)	(62)	
Net profit before impact of airport services	359	395	515	+30%
Impact of airport services business, disposal under way	(3)	(3)	3	
Net profit	356	392	518	+32%
Diluted earnings per share (in €)	1.82	1.69	2.17	+28%
F = pro forma		+ 19%		

+ 19%

Net profit by business line



In € millions	H1 05 actual	H1 05 PF	H1 06 PF	as % of revenue	H1 06PF/ H1 05PF change
Construction	152	152	159	3.2%	+4%
Roads	12	12	16	0.5%	+31%
Energy	40	41	53	3.0%	+32%
Concessions and services	142	232	266	13.3%	+14%
of which ASF Cofiroute VINCI Park Infrastructure Services & holding companies	27 83 38 7 (13)	118 83 38 6 (13)	122 85 38 28 (7)		
Property	5	5	24	9.7%	+373%
Holding companies & misc.	5	(51)	0		
Total	356	392	518	4.4%	+32%

PF = pro forma

Cash flow statement (1/2)



In € millions	H1 05 actual	H1 06 actual	H1 06/ H1 05 change
Cash flow from operations	911	1,472	+561
Changes in working capital requirement	(357)	(618)	(261)
Income taxes and net interest paid	(320)	(598)	(278)
Net investments in operating assets	(254)	(223)	+31
Free cash flow	(20)	33	+53
Purchases of concession fixed assets	(357)	(537)	(180)
Net financial investments	(25)	(8,940)	(8,915)
Other cash flows	96	863	+767
Net cash flows <u>before</u> movements in share capital	(306)	(8,581)	(8,275)

Cash flow statement (2/2)



In € millions	H1 05 actual	H1 06 actual	H1 06/ H1 05 change
Net cash flows <u>before</u> movements in share capital	(306)	(8,581)	(8,275)
Movements in share capital	(153)	180	+333
Issue of deeply subordinated bonds		491	+491
Capital increase		2,509	+2,509
Dividends paid	(212)	(299)	(87)
Other cash flows (used in)/from financing activities	29	10	(19)
Net cash flows for the period	(642)	(5,690)	(5,048)
Effect of changes in consolidation scope	(41)	(8,443)	
Change in net financial debt	(683)	(14,133)	



	30/06/05 actual	31/12/05 actual	30/06/06 actual
ASSETS			
Non-current assets – concessions	7,664	8,103	25,642
Other non-current assets	2,502	2,629	2,699
Other current financial assets	32	39	218
Net cash managed	3,402	4,820	3,897
Total assets	13,600	15,591	32,456
EQUITY AND LIABILITIES			
Equity (incl. minority interest)	3,716	5,319	9,166
Non-current provisions and miscellaneous long-term	869	829	1,053
Long-term financial debt and others	6,518	6,399	19,609
WCR and current provisions	2,497	3,044	2,628
Total equity and liabilities	13,600	15,591	32,456
Net financial debt	3,116	1,579	15,712

Net financial debt



Net financial debt by business line

In € millions	30/06/05 actual	31/12/05 actual	30/06/06 actual	June 06/ June 05 change
Construction, roads, energy	2,203	2,761	1,932	(271)
Concessions	(3,317)	(3,638)	(11,927)	(8,610)
of which ASF			(7,969)*	(7,969)
Cofiroute	(2,201)	(2,544)	(2,751)	(550)
VINCI Park	(445)	(391)	(866)	(421)
Infrastructure	(671)	(703)	(341)	+330
Holding companies & misc.	(2,002)	(702)	(5,718)**	(3,716)
Total	(3,116)	(1,579)	(15,712)	(12,596)

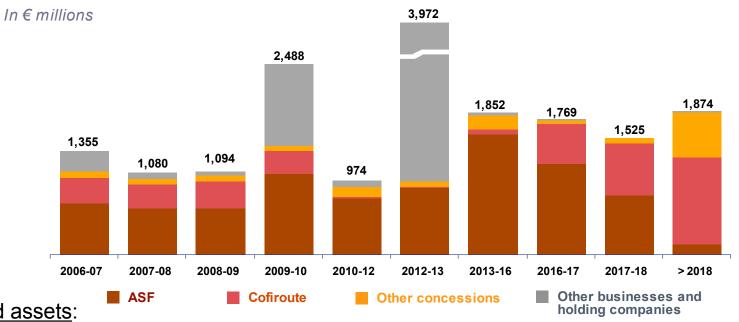
^(*) Of which revaluation on entry into the consolidation scope: €(315) million

^(**) Of which ASF acquisition debt: €(3,730) million

Maturity of debt at more than one year and liquid assets



Maturity of gross debt at more than one year (€18.4 billion):



Liquid assets:

- Net cash managed: €3.9 billion at 30 June 2006 (of which VINCI holding company: €1.6 billion)
- Unused credit facilities: €4.9 billion (of which VINCI holding company: €2.9 billion) at five years (+1 optional)
- Commercial paper issuance programme increased to €1.9 billion (at 30 June 2006, €1.2 billion had been drawn)

Credit ratings:

- Moody's: BAA1/P2 (stable)
- S&P: BBB+/A2 (stable)
- Fitch: BBB+/F2 (stable)

Reallocation of debt within the Group

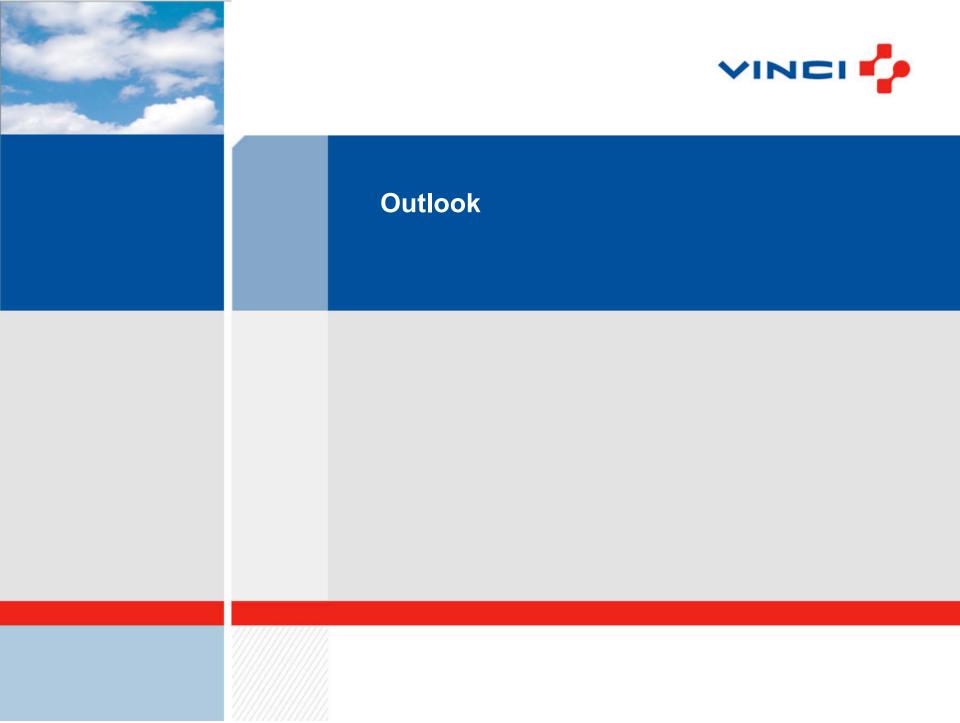


Objectives:

- Rapidly reduce the debt of the holding company, which is carrying ASF's acquisition debt
- Increase the debt of concessionaire subsidiaries based on their capacity to generate recurring cash flows

Means:

- Exceptional dividends paid by:
 - VINCI Park: €0.5 billion (June 2006)
 - ASF: €3.3 billion (first half 2007)
- Sale of VINCI Concessions' stake in ASF (23%) to a new holding company, ASF Holdco, with debt of €1.2 billion (Q4 2006)
- In total, €5 billion paid by concessions subsidiaries to VINCI SA



Order book at 31 July 2006



Very high level reflects good momentum in order taking (+19%)

In € millions	31 July 2006	Number of months of average business activity	Change / July 05	Change / Dec. 05
Energy	1,800	6.0	+11%	+25%
Roads	4,693	8.2	+11%	+9%
Construction	11,561	14.0	+24%	+14%
Total (*)	18,040	10.6	+19%	+14%
of which outside France	8,458	12.4	+23%	



Excellent visibility

2009 objectives



Revenue > €30 billion^(*)

EBITDA > €5 billion(*)

Concessions contribution to EBITDA > 60% throughout the 2006–2009 period

(*) Excluding major strategic acquisitions

Construction, roads, energy by 2009



Revenue and operating profit from ordinary activities in 2009: at least 30% more than in 2005 (*), representing average annual growth of about 7% over the 2006–2009 period

The objective is to grow twice as quickly internationally as in France over the 2006–2009 period

Concessions by 2009



ASF, Cofiroute:

- Average annual growth of revenue, including new sections brought into service, of about 5% over the 2006–2009 period
- EBITDA/revenue margin: "heading towards 70%"
 - Intermediate 2009 objectives:

ASF: 67%

Cofiroute: 69%

VINCI Park:

Average annual growth of revenue and EBITDA of at least 6% over the 2006–2009 period

New concessions:

From 2007, win new concession/PPP projects representing a total financial investment (equity + financing) of about €1 billion a year for VINCI

Growth and financial policy



- Growth:
 - The Group's growth will be financed firstly by cash flow from operations
 - Acquisitions of a structuring nature (strategic acquisitions) will be financed mainly by leveraging concessions and/or by dynamic portfolio management
- Dividend:
 - Pay-out ratio increased to 50% from 2006
- Share buy-back programme:
 - Buy back and cancel shares
- Balance sheet optimisation :
 - Sale and lease-back of certain fixed assets (notably buildings used for business purposes)

Growth and financial policy

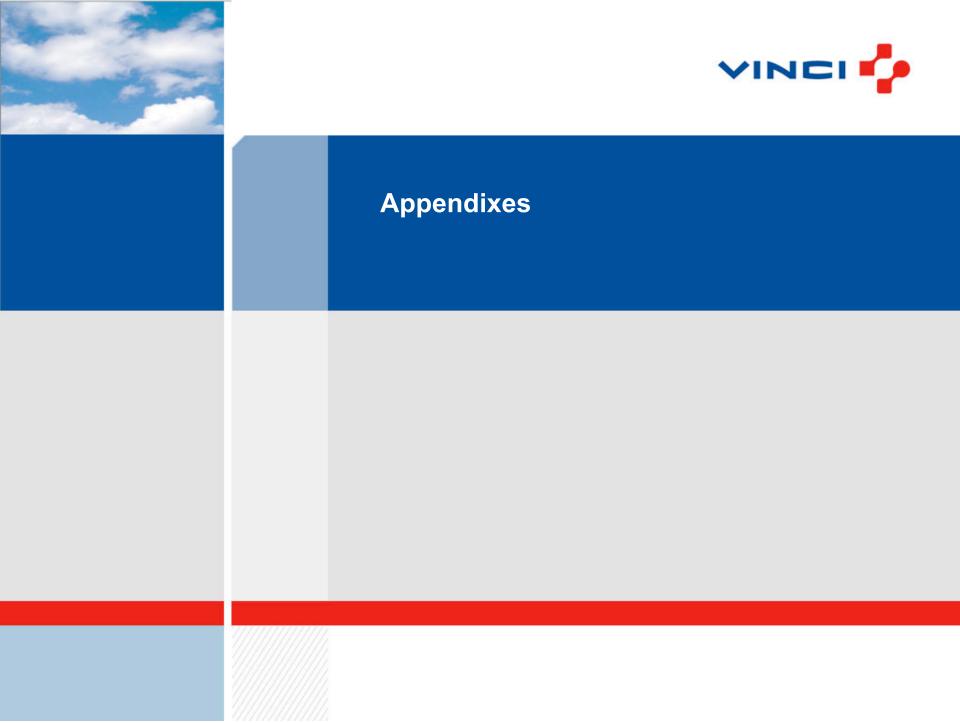


- VINCI's consolidated net financial debt will be maintained at a level compatible with our business model:
 - in the order of €17 billion in 2009, i.e. approximately 7 times net cash flow after investments in operating assets
 - it will be borne essentially by concessions
 - the programme to reduce the debt of holding companies will be implemented rapidly
- These measures should make it possible to maintain a sound investment grade rating with a view to optimising conditions for refinancing the Group's debt

Decisions of the Board of Directors on 5 September 2006



- Interim dividend increased to €0.85 per share (+21%) payable on 21 December 2006
- Immediate cancellation of available treasury shares: 4.8 million shares. The number of shares making up VINCI's capital is reduced from 238.9 million to 234.1 million
- Share buy-back programme: use of the authorisation from the Shareholders Meeting of 16 May 2006 to buy back 12 million shares by the end of 2007
- A review will be carried out at the end of 2007 based on progress made on the Group's growth plan



Revenue by business line - Total



In € millions	H1 05 actual	H1 06 actual	H1 06/ H1 05 change	H1 06/ H1 05 change excl. ASF
Construction	4,564	4,928	+8%	+8%
Roads	2,794	3,122	+12%	+12%
Energy	1,667	1,740	+4%	+4%
Concessions and services	730	1,602	+119%	+8%
Property	202	247	+22%	+22%
Eliminations	(130)	(139)		
Total	9,827	11,500	+17%	+9%

Revenue by business line - France



In € millions	H1 05 actual	H1 06 actual	H1 06/ H1 05 change	H1 06/ H1 05 change excl. ASF
Construction	2,688	2,837	+6%	+6%
Roads	1,664	1,906	+15%	+15%
Energy	1,234	1,300	+5%	+5%
Concessions and services	616	1,478	+140%	+8%
Property	202	247	+22%	+22%
Eliminations	(114)	(130)		
Total	6,290	7,638	+21%	+9%

Revenue by business line – Outside France



In € millions	H1 05 actual	H1 06 actual	H1 06/ H1 05 change	H1 06/ H1 05 change excl. ASF
Construction	1,876	2,091	+12%	+12%
Roads	1,131	1,216	+8%	+8%
Energy	433	440	+2%	+2%
Concessions and services	113	124	+9%	+9%
Property				
Eliminations	(16)	(9)		
Total	3,537	3,862	+9%	+9%

Revenue by business line - Total



In € millions	H1 05 PF	H1 06 PF	H1 06/ H1 05 change
Construction	4,564	4,928	+8%
Roads	2,794	3,122	+12%
Energy	1,667	1,740	+4%
Concessions and services	1,875	2,000	+7%
Property	202	247	+22%
Eliminations	(129)	(139)	
Total	10,973	11,898	+8%

Revenue by business line - France



In € millions	H1 05 PF	H1 06 PF	H1 06/ H1 05 change
Construction	2,688	2,837	+6%
Roads	1,664	1,906	+15%
Energy	1,234	1,300	+5%
Concessions and services	1,762	1,876	+7%
Property	202	247	+22%
Eliminations	(114)	(130)	
Total	7,436	8,036	+8%

Revenue by business line – Outside France



In € millions	H1 05 PF	H1 06 PF	H1 06/ H1 05 change
Construction	1,876	2,091	+12%
Roads	1,131	1,216	+8%
Energy	433	440	+2%
Concessions and services	113	124	+9%
Property			
Eliminations	(16)	(9)	
Total	3,537	3,862	+9%

Operating profit from ordinary activities by business line



In € millions	H1 05 actual	as % of 05 revenue	H1 06 actual	as % of 06 revenue	H1 06/ H1 05 change
Construction	235	5.2%	224	4.5%	(5%)
Roads	27	1.0%	30	1.0%	+10%
Energy	78	4.7%	86	4.9%	+11%
Concessions and services (*)	281	38.5%	666	41.6%	+137%
excl. ASF	281	38.5%	307	38.9%	+9%
Property	10	4.9%	41	16.8%	+315%
Holding companies & misc.	(3)		77		
Total (*)	628	6.4%	1 124	9.8%	+79%
excl. ASF	628	6.4%	765	7.0%	+22%

^(*) Before ASF goodwill amortisation: €(84) million

Operating profit from ordinary activities by business line



In € millions	H1 05 PF	as % of 05 PF revenue	H1 06 PF	as % of 06 PF revenue	H1 06/ H1 05 PF change
Construction	235	5.2%	224	4.5%	(5%)
Roads	27	1.0%	30	1.0%	+10%
Energy	78	4.7%	86	4.9%	+11%
Concessions and services (*)	750	40.0%	805	40.2%	+7%
Property	10	4.9%	41	16.8%	315%
Holding companies & misc.	(3)		77		
Total (*)	1,097	10.0%	1,263	10.6%	+15%

(*) Before ASF goodwill amortisation: €(134) million

PF = pro forma

Cash flow from operations by business line



In € millions	H1 05 actual	H1 06 actual	H1 06/ HA 05 change
Construction	326	317	(3%)
Roads	92	93	+1%
Energy	91	98	+8%
Concessions and services	392	944	+141%
excl. ASF	392	424	+8%
Property	10	41	+333%
Holding companies & misc.	0	(21)	
Total	911	1,472	+62%
excl. ASF	911	952	+4%

Cash flow from operations by business line



In € millions	H1 05 PF	H1 06 PF	H1 06/ HA 05 change
Construction	326	317	(3%)
Roads	92	93	+1%
Energy	91	98	+8%
Concessions and services	1,114	1,188	+7%
Property	10	41	+333%
Holding companies & misc.	0	(21)	
Total	1,634	1,715	+5%

Capital employed



Capital employed by business line

In € millions	30/06/05 actual	31/12/05 actual	30/06/06 actual	As % of capital employed
Construction, roads, energy	742	305	1,134	4.3%
Concessions	7,717	8 171	25,245	95.5%
of which ASF (*)	1,461	1,510	18,936	71.7%
Cofiroute	3,673	4,067	4,406	16.7%
VINCI Park	1,352	1,304	1,303	4.9%
Holding companies & misc.	21	5	46	0.2%
Total	8,480	8,481	26,425	100%

^(*) Accounted for using the equity method in 2005



Key figures

In € millions	H1 05 actual	H1 06 actual	H1 05 PF	H1 06 PF
% owned by VINCI	23%	90%(*)	98.4%	98.4%
Reporting method	EM	FC	FC	FC
Revenue	-	812	1,146	1,210
Operating profit from ordinary activities (**) as % of revenue	-	359 <i>44.2%</i>	469 <i>40.</i> 9%	498 <i>41.1%</i>
Net profit attributable to Group as % of revenue	27	102 12.6%	118 <i>10.3%</i>	122 10.1%
Cash flow from operations	-	520	722	764
Net financial debt at 30 June (***)	-	(7,969)	-	(7,969)

^(*) Average holding between 9 March and 30 June 2006 (**)Before ASF goodwill amortisation: H1 06 actual, €(84) million H1 05 and 06 PF, €(134) million (***) Of which revaluation on entry into the consolidation scope: €(315) million

PF = pro forma EM = equity method FC = full consolidation



Impact on Group performance

In € millions	H1 05 actual	H1 06 actual	H1 05 PF	H1 06 PF
ASF net profit – VINCI share	-	143	183	187
Goodwill amortisation (*)	-	(84)	(134)	(134)
Interest expense (restatement of debt at fair value) (**)	-	22	35	35
Tax on consolidation restatements	-	21	34	34
Contribution to Group net profit (excluding acquisition interest expense)	27	102	118	122
Acquisition interest expense net of tax	-	(37)	(56)	(56)
Net contribution	27	65	62	66

PF = *pro forma*

^(*) Amortisation over 25 years and 9 months of the €6.9 billion intangible asset allocated to ASF contracts

^(**) Amortisation of revaluation of ASF's financial debt: €(0.3) billion

Main concession/PPP projects at study stage (1/2)



Project	Country	Description	Estimated total cost
■ Nimes airport	France	Management for five years	ND
Car hire facilities at Nice airport	France	60,000 sq.m. car park for car hire companies	> €50m
Lesly	France	Light rail system between Lyon Part-Dieu station and St Exupery airport	> €80m
Birmingham PFI	UK	Maintenance & repair of City of Birmingham's road network	> €250m
Coentunnel	Netherlands	Widening of a tunnel on the Amsterdam ring road	>€800m
A8 (A-Modell)	Germany	Widening (37 km) / maintenance (52 km) of the Munich–Augsburg motorway	€250m
Tel Aviv metro	Israel	1 metro line (22 km)	>€1.4bn
Antwerp ring road	Belgium	Ring road (10 km) / viaduct + tunnel	> €1bn
A4 (A-Modell)	Germany	Waltershausen-Herleshausen motorway (34km)	>€100m
Athens-Patras	Greece	Motorway (360 km)	> €1bn
	Nimes airport Car hire facilities at Nice airport Lesly Birmingham PFI Coentunnel A8 (A-Modell) Tel Aviv metro Antwerp ring road A4 (A-Modell)	Nimes airport France Car hire facilities at Nice airport France Lesly France Birmingham PFI UK Coentunnel Netherlands A8 (A-Modell) Germany Tel Aviv metro Israel A14 (A-Modell) Germany Germany Germany	Nimes airport France Management for five years Car hire facilities at Nice airport France 60,000 sq.m. car park for car hire companies Lesly France Light rail system between Lyon Part-Dieu station and St Exupery airport Birmingham PFI UK Maintenance & repair of City of Birmingham's road network Coentunnel Netherlands Widening of a tunnel on the Amsterdam ring road A8 (A-Modell) Germany Widening (37 km) / maintenance (52 km) of the Munich—Augsburg motorway Tel Aviv metro Israel 1 metro line (22 km) Antwerp ring road Belgium Ring road (10 km) / viaduct + tunnel A4 (A-Modell) Germany Waltershausen—Herleshausen motorway (34km)

Main concession/PPP projects at study stage (2/2)



Awaiting publication of tender documents A88 France Falaise—Sées motorway (22 or product of the M25 or produc	r 44 km) ~€100m
Rouen lighting France Urban lighting and traffic man M25 UK Widening of 100 km and main the M25, London A5 (A-Modell) Germany Offenburg-Karlsruhe motorwa A1 (A-Modell) Germany Bucholz-Bremer Kreuz motor Prequalification in progress A150 France Croix Mare-Barentin motorwa A63 France Belin Beliet-St Geours motor	r 44 km) ~€100m
M25 UK Widening of 100 km and main the M25, London A5 (A-Modell) Germany Offenburg–Karlsruhe motorwa A1 (A-Modell) Germany Bucholz–Bremer Kreuz motor Prequalification in progress A150 France Croix Mare–Barentin motorwa A63 France Belin Beliet–St Geours motor	
The M25, London A5 (A-Modell) Germany Offenburg–Karlsruhe motorwa A1 (A-Modell) Germany Bucholz–Bremer Kreuz motor Prequalification in progress A150 France France Belin Beliet–St Geours motor	nagement > €100m
Prequalification in progress A150 France A63 France Belin Beliet–St Geours motor	ntenance of > €1.8bn
Prequalification in progress A150 France Croix Mare–Barentin motorwal A63 France Belin Beliet–St Geours motor	y (60 km) > €200m
A150 France Croix Mare–Barentin motorwal A63 France Belin Beliet–St Geours motor	way (75 km) > €500m
A63 France Belin Beliet–St Geours motor	
	y (18 km) ~€100m
CDG Express France Paris–Roissy airport rail link	way (105 km) ND
	> €600m
GSM Rail France Railway communication syste	m ND
Vincennes zoo France Modernisation/renovation	ND
Liefkenshoek Belgium Port of Antwerp rail link (16 kr	

New concession/PPP projects expected



- Launch of programmes during the second half:
 - Nimes–Montpellier bypass
 - Sud Europe Atlantique high-speed rail link
 - A535 (Alsace)
 - RN 88 (Aveyron)
 - Reunion Island tram-train
 - Moscow–St Petersburg motorway (Russia)
 - A30 Canada

