



Rueil Malmaison, 27 December 2012

Press release

**VINCI selected to acquire ANA, the Portuguese airport concession company:
a strategic move in airport concessions**

VINCI Concessions has been selected by the Portuguese government to acquire ANA, the concession holder for 50 years of the country's 10 airports: Lisbon, Porto, Faro and Beja on the mainland; Ponta Delgada, Horta, Flores and Santa Maria in the Azores; and Funchal and Porto Santo in Madeira.

ANA constitutes a group of high quality airports that in 2012 handled 30 million passengers, mostly international. Passenger numbers have increased at an annual average of over 4% over the past 10 years. The Lisbon hub offers a major advantage due to its strategic position vis-à-vis high growth destinations (Brazil, Portuguese-speaking Africa – Angola, Mozambique). ANA's activities include management of the airport facilities, commercial activities, ground handling services, safety and security and passenger assistance services.

Through the acquisition of ANA, VINCI Airports, a VINCI Concessions subsidiary, will become a significant international player in airport concessions, with 23 airports managed in Portugal, France and Cambodia. These airports handle 40 million passengers a year, including a European hub with over 15 million passengers. VINCI Airports will have revenue of more than €600 million and EBITDA of around €270 million.

VINCI is already present in infrastructure concessions in Portugal, with a 37% holding in Lusoponte, which manages the 25 April and Vasco da Gama bridges over the Tagus estuary in Lisbon, as well as through its Portuguese operations in engineering and electrical works (Sotecnica and Cegelec).

The transfer contract is scheduled to be signed during the month of January 2013, and the transaction will be submitted for the approval of the appropriate anti-trust authorities.

*Press contact:
Maxence Naouri
Tel.: +33 (0)1 47 16 31 82
maxence.naouri@vinci.com*