



Rueil Malmaison, 6 September 2005

Press release

2005 INTERIM RESULTS

- **A very satisfactory first half:**
 - **Sales: €10.1 billion (+10.6%)**
 - **Cash flow from operations: €918 million (+13%)**
 - **Operating profit from ordinary activities¹: €629 million (+21%)**
 - **Net profit: €356 million (+19.4%)**
 - **Order book: €15.2 billion (+11%)**
- **Interim dividend: €0.70 per share (paid on 20 December 2005)**

VINCI's Board of Directors, chaired by Antoine Zacharias, met on 6 September 2005 to close the interim financial statements at 30 June 2005, drawn up in compliance with IFRS standards, and review prospects for the current year.

Growth in sales in France and outside France

VINCI's consolidated sales increased to €10.1 billion in the 1st half of 2005, up 10.6% from the 1st half of 2004. At a constant consolidation scope, they rose 9.4% after neutralisation of consolidation scope effects. External growth had a €160 million positive impact. It was partly offset by asset disposals that totalled €60 million).

In France, sales climbed to €6.4 billion, up 12.3% from the 1st half of 2004, and up 11.2% at a constant consolidation scope. Their increase reflected a noteworthy increase in construction business lines and stability in trading in concessions.

Outside France, sales grew 7.8% to €3.7 billion, up 6.5% on a like-for-like basis. Driven by Construction and Roads, business was sustained in the United Kingdom and continued to increase noticeably in Central European countries.

¹ Operating profit before impact of share-based payments (IFRS2), goodwill amortisation and non-recurrent items

Analysis of sales by business line

(in € million)	1H2005	1H2004	Change 2005/2004	
			<i>at an actual consolidation</i>	<i>on a like-for-like basis</i>
Concessions and services	954	934	+2.1%	+2.5%
Energy	1,667	1,596	+4.4%	+3.9%
Roads	2,794	2,531	+10.4%	+8%
Construction	4,564	3,956	+15.4%	+14.2%
Other and eliminations	72	69	N/M	N/M
Total	10,051	9,086	+10.6%	+9.4%

Results ²

First, the reader's attention is drawn to the fact that these are VINCI's first financial statements to be presented according to IFRS standards. In order to enable comparisons to be made, the financial statements of the 1st half of 2004 were restated in compliance with said standards.

Net profit (Group share), drawn up according to IFRS standards, rose to €356 million, up 19.4% from the 1st half of 2004.

Net earnings per share came out at €2.16, up 16.5% from the first half of 2004.

Analysis of net profit by business line

(in € million)	1H2005	1H2004	Change
Concessions and services	143	124	+14.9%
Energy	41	21	+96.6%
Roads	13	12	+7.6%
Construction	153	116	+31.6%
Property and holding companies	6	25	
Total	356	298	+19.4%

These good results reflect the improvement in operational performances recorded by the Group's business lines.

Operating profit from ordinary activities climbed to €629 million, up 21% from €520 million in the 1st half of 2004. It accounted for 6.2% of sales versus 5.7% in the 1st half of 2004.

² **Accounting treatment of concession contracts:** while waiting for IFRIC to complete its work, when drawing up its 2005 interim financial statements, VINCI has kept the accounting standards applied until now to concession contracts in compliance with French GAAP in force at 31/12/2004.

Analysis of operating profit from ordinary activities by business line

(in € million)	1H2005	% sales	1H2004	% sales	Change 1H05/1H04
Concessions and services	280	29.4%	268	28.7%	+4.6%
Energy	71	4.2%	45	2.8%	+57.9%
Roads	22	0.8%	26	1%	-14.6%
Construction	226	5%	165	4.2%	+37%
Holding companies and other	30		16		
Total	629	6.3%	520	5.7%	+21%

Growth in cash flow from operations / increase in capital expenditure

Cash flow from operations³ rose 13% in the half, up to €918 million.

Net capital expenditure totalled €269 million. It increased by €77 million to match the growth in business.

Investment in the development of concessions came out at €357 million, up €€87 million, as a result of the acceleration in investments made by Cofiroute: €331 million versus €209 million in the 1st half of 2004.

Reinforced financial structure

The balance sheet's structure was reinforced with total shareholders' equity up to €3.7 billion, i.e. 0.84 gearing.

Up slightly in year-on-year terms, at €3.1 billion, the €€3.3 billion net debt is entirely within the Concessions division. It is primarily made up by borrowings without recourse against the parent company. The Group's other business lines and holding companies posted a financial surplus of €201 million at 30 June 2005, up €294 million year-on-year.

Parent company results / interim dividend

The parent company's net profit came out at €223 million in the 1st half of 2005.

Reasserting its confidence in the good visibility of the Group's results, the Board of Directors decided, on a proposal by Antoine Zacharias, to **pay out an interim dividend for the current fiscal year. It will stand at €0.70 euro per share, up 17%**. The interim dividend will be paid out on 20 December 2005.

³ before tax and financing costs

Outlook for 2005

The order book of the Group's construction, roads and energy divisions was still at a very high level, i.e. €15.2 billion, at 31 July 2005. Up 11% year-on-year, it represents 10 months of average trading and more than 12 months at VINCI Construction. The order book has been further renewed under good conditions, and VINCI is confident with respect to its prospects in late 2005 and early 2006.

After pointing out that the satisfactory performance recorded in the first half cannot be extrapolated over the full year, in view of the impact of seasonal factors, Chairman Antoine Zacharias stated that 2005 is unlikely to be disappointing and should witness further earnings growth.

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*This press release is available in French, English and German
on VINCI's website: www.vinci.com*

FIRST-HALF 2005 RESULTS

(in millions of euros)

	1st half 2004 - IFRS	1st half 2005 - IFRS	<i>Change 05/04</i>
Sales	9,086	10,051	+ 10.6%
<i>of which France</i>	<i>5,682</i>	<i>6,383</i>	<i>+ 12.3%</i>
<i>of which outside France</i>	<i>3,404</i>	<i>3,668</i>	<i>+ 7.8%</i>
Operating profit from ordinary activities	520.2	629.4	+ 21.0%
<i>as % of net sales</i>	<i>5.7%</i>	<i>6.3%</i>	
Operating profit	508.3	602.4	+ 18.5%
<i>as % of net sales</i>	<i>5.6%</i>	<i>6.0%</i>	
Net profit (Group share)	298.2	356.0	+ 19.4%
Earnings per share	1.86 €	2.16 €	+ 16,5%
Cash flow from operations (*)	811	918	+108
Change in working capital requirement and current provisions	(306)	(351)	(45)
Income tax and net interest paid	(259)	(323)	(64)
Net capital expenditure	(192)	(269)	(77)
Cash flow from operations	54	(25)	(79)
Development of concessions	(270)	(357)	(87)
Total equity, incl. minority interest	3,451	3,716	+265
Net debt, of which	(3,028)	(3,116)	(88)
<i>construction, roads, energy</i>	<i>1,692</i>	<i>2,203</i>	<i>+511</i>
<i>concessions</i>	<i>(2,935)</i>	<i>(3,317)</i>	<i>(382)</i>
<i>holding companies and others</i>	<i>(1,785)</i>	<i>(2,001)</i>	<i>(216)</i>
<small>(*) before tax and financing costs and changes in WCR and current provisions</small>			