

Keolis-Vinci Airports: flight plan for the management of decentralised airports

- VINCI Airports and Keolis have entered into a strategic partnership to manage decentralised French airports.
- This is a historic alliance between two key players in the area of public service transport, to boost regional traffic.
- Their first collaboration has been a success: the airports at Grenoble-Isère and Chambéry-Savoie managed by the two companies since 2004, have recorded growth of 172% and 68% respectively, the highest levels in the sector.

The decentralisation of French airports to local authorities may result in the launch of tender procedures aimed at selecting private partners or agents to manage them.

In order to benefit from this opportunity and with their joint success in the operation of the airports at Chambéry and Grenoble behind them (the growth in traffic at the latter having been the largest among French airports in the last two years), Keolis and VINCI Airports (a subsidiary of VINCI Concessions) wish to develop and strengthen their collaboration. Yesterday the two companies signed a strategic partnership agreement to make a joint offer to local authorities that wish to delegate the management of their airport. This “turnkey” offer is intended to:

- boost air traffic for the benefit of economic development and tourism,
- optimise the management of airport infrastructures,
- ensure a favourable social transition for all parties involved, based on the skills of the two companies and their experience acquired with local authorities, concessionaires or authorities responsible for organising transport.

The two partners already have recognised know-how in the field of airport management: Keolis manages 4 airports in France and VINCI Concessions manages 5 airports in France and Cambodia, with total traffic of 3.5 million passengers.

Together, Keolis and VINCI Airports manage two airports in France:

- the airport at Grenoble-Isère handled 435,736 passengers in 2006, representing growth of 60%, following an increase of 33% in 2005. Since 2004, the level of traffic has increased by 172%
- the airport at Chambéry-Savoie handled 195,000 passengers in 2006, representing a slight increase. Since 2004, the level of traffic has increased by 68%.

VINCI Airports, a subsidiary of VINCI Concessions and part of the VINCI group, the world's leading concession, construction and associated services company with revenue of €26 billion in 2006, is a major concession and infrastructure operating company. For its part, VINCI Concessions is the leading European operator of transportation infrastructure concessions; in 2006, its revenue was €4.3 billion, achieved with 600 million customers.

VINCI Concessions has proven experience in the field of airport management, and has owned stakes in 23 airports in Mexico, in the British airport operator TBI, and in passengers.



Keolis is the leading private operator of public passenger transport in France and the world leader in the management of automated metros. Every year, the company's 33,000 employees help to carry more than 1.8 billion travellers, producing revenue of €2.6 billion in 2006 (+ 9.3% compared to 2005). Keolis also has a presence in six other European countries and in Canada.

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