

VINCI'S SOCIO-ECONOMIC FOOTPRINT IN FRANCE



VINCI's mission is to design, finance, build and manage infrastructure and equipment that contribute to improving daily life and mobility for everyone.

What is the economic and social contribution of VINCI's activities in France? How does VINCI support and enrich the territories? Does the value created by the Group remain locally anchored over time?

To answer these questions, VINCI turned to UTOPIES for a study and measurement of the scope of its activities in France. This approach is in response to the Group's approach in terms of responsibility, vision and ambition:

- firstly, it serves to identify the flows injected by all VINCI companies into the French economy and thus to have a broader view of the Group's economic footprint;
- secondly, it quantifies the wealth that VINCI helps to produce and distribute across the territories in which it is present.

Socio-economic impacts of VINCI's activities in France:



463,100 JOBS
SUPPORTED IN FRANCE,
I.E.

1.6%
OF NATIONAL JOBS



€13 billion OF PURCHASES
FROM FRENCH SUPPLIERS
AND

€4.2 billion
OF TAXES PAID
IN FRANCE



€35 billion
OF GDP CONTRIBUTION,
I.E.

1.5%
OF NATIONAL GDP



€1 m SPENT (PURCHASES, SALARIES, TAXES) BY VINCI SUPPORTS

22 JOBS

VINCI GROUP OVER AND ABOVE ITS DIRECT IMPACTS

The main financial flows injected into the economy by VINCI have been localized and segmented. They fall into three broad categories:

- 1) **expenses (mainly purchases) from suppliers made by the Group;**
- 2) **salaries paid to employees;**
- 3) **taxes related to the Group's activities.**

The monitoring of these flows in the LOCAL FOOTPRINT® model - which reproduces inter-sectoral economic interactions across 380 sectors - indicates that VINCI's socio-economic weight is not limited to «direct» impacts, but also extends to «indirect» and «induced» impacts. Each job and each purchase related to the activity in turn generates, in successive waves, additional jobs and purchases.

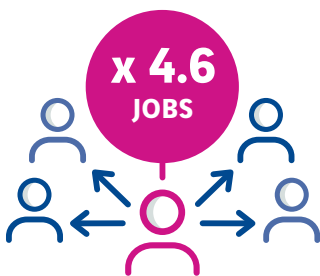
3 types of impacts quantified in the study:

Overall in France

463,100
SUPPORTED JOBS
€35 billion
OF GDP
CONTRIBUTION

Job multiplier effect

For 1 VINCI employee,
3.6 additional jobs are supported in the local economy.



Direct

101,800 **€13 billion**
JOBS OF GDP

Corresponding to the employees and the Group's added value.



Indirect

145,300 **€10 billion**
JOBS OF GDP

Corresponding to the impact of the Group's activity throughout the supply chain and the subcontracting chain.



Induced

by expenditures of public authorities

79,800 **€4 billion**
JOBS OF GDP

Corresponding to the impact of the Group's activity and of its supply chain, thanks to the taxes collected, thus impacting the expenditures of public authorities.



Induced

by household consumption

136,200 **€8 billion**
JOBS OF GDP

Corresponding to the impact of the Group's activity and of its supply chain, thanks to the cumulative salaries paid, thus impacting household consumption.





VINCI'S CONTRIBUTION ACROSS THE TERRITORIES AND IN SEVERAL BUSINESS SECTORS

The study indicates that the economic spin-offs of VINCI's activities are anchored at a «local» level, as close as possible to the regions in which the Group is established. In this way, VINCI participates in each region's economic development.

Several different business sectors are supported. The first sector is related to VINCI's primary activity of construction and public works, but the company also supports jobs in other sectors such as health, education, public services and wholesaling, via so-called indirect and induced impacts.

Percentage of jobs supported by VINCI in relation to total jobs in each region:



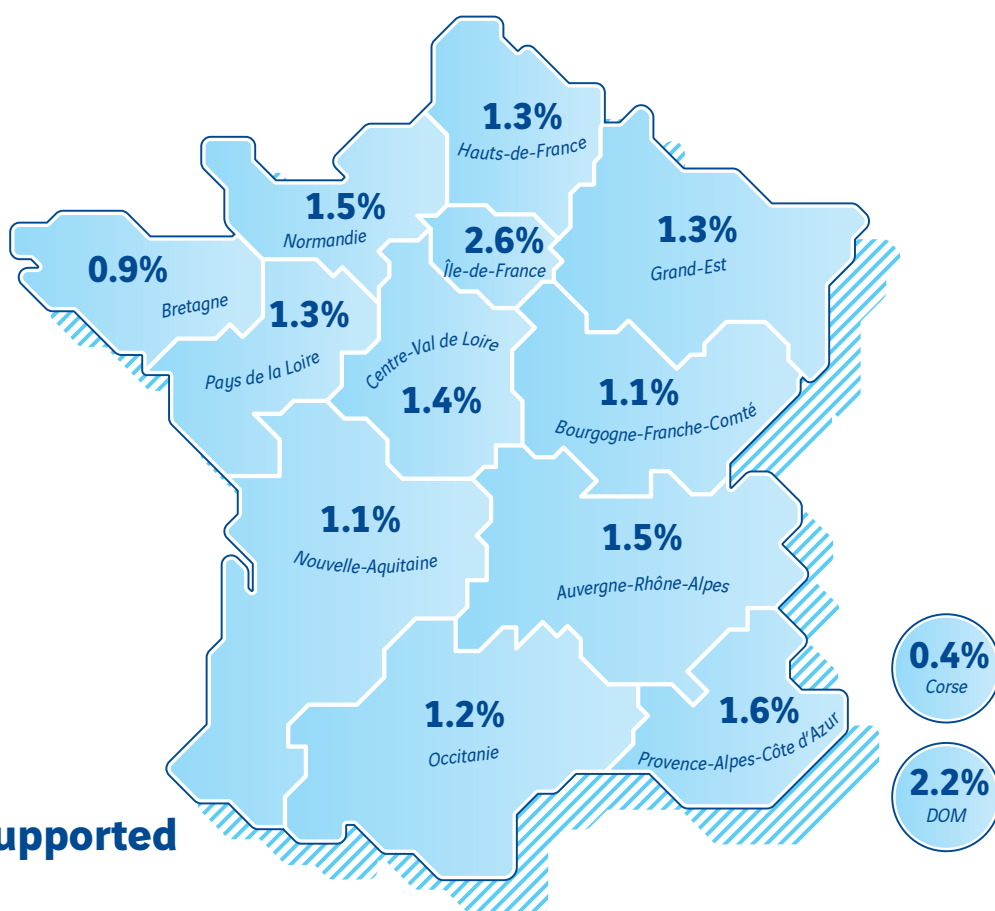
1.6%

OF NATIONAL JOBS

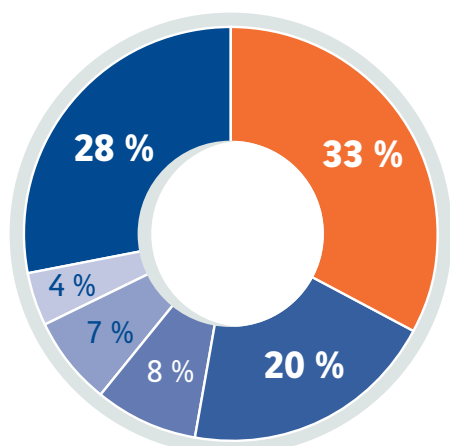


1.5%

OF FRENCH GDP



Distribution of jobs supported by business sector :



33 % – BUILDING, PUBLIC WORKS



20 % – HEALTH, EDUCATION, SOCIAL



8 % – BUSINESS, TRADE



7 % – TRANSPORTS, LOGISTICS



4 % – BUSINESS SUPPORT SERVICES



28 % – OTHER BUSINESS SECTORS



A SOCIAL RESPONSIBILITY ANCHORED IN THE TERRITORIES

VINCI is committed to contributing to economic development and social cohesion at local level. This contribution is illustrated by the promotion of purchasing in France and from small and medium-sized businesses, the commitment to inclusion and diversity through numerous measures to promote gender equality, the employment of young people and, more broadly, of anyone at risk of exclusion, and civic involvement.



96.5%
OF PURCHASES MADE IN FRANCE
FOR FRENCH ACTIVITIES



49%
OF PURCHASES MADE
WITH VSEs/SMEs

3,100

**PEOPLE SUPPORTED TOWARDS SUSTAINABLE
EMPLOYMENT BY VINCI INSERTION EMPLOI (VIE)**

ViE, VINCI's social and professional integration actor, supports companies and builds and deploys innovative, tailor-made solutions to promote the employability of people who are far from employment.

7,500

**YOUNG PEOPLE ACCOMPANIED
OF PART OF THE GIVE ME FIVE PROGRAMME**

Give Me Five is a VINCI programme dedicated to young people from priority neighbourhoods, with the aim of guiding, integrating and supporting them in their professional careers.

€40 m

OF PURCHASES MADE WITH SSE ACTORS
1,160 PARTNERSHIPS WITH THESE ACTORS

VINCI is developing a local ecosystem of partnerships with organisations in the social and solidarity economy (SSE), such as charities, cooperatives, adapted companies, local employment missions and integration structures, in order to have a lasting impact on the regions.

€4 m

SUPPORT TO ASSOCIATIONS
BY THE FOUNDATION VINCI POUR LA CITÉ

The Foundation VINCI pour la Cité encourages employees' civic commitment by supporting local associations that promote social and professional integration.

6,680

**YOUNG PEOPLE
ON WORK-STUDY CONTRACTS**

At VINCI, recruiting and training an apprentice is above all a responsible employer's civic approach which is embodied in the program «Apprenticeship: VINCI is committed!».



VINCI'S SOCIO-ECONOMIC FOOTPRINT IN FRANCE
2021 DATA

PERIMETER

The study covers the analysis of various Group entities in France: VINCI Autoroutes (Cofiroute, ASF, Escota), VINCI Concessions (holding and MESEA), VINCI Airports (holding and operation), VINCI Energies in France, VINCI Construction (VINCI Construction Grands Projets, Dodin Campenon Bernard, VINCI Construction Terrassement, VINCI Construction France, VINCI Construction Dom-Tom, Soletanche Freyssinet, Eurovia) and VINCI Immobilier. Jobs are reported here in full-time equivalent (FTE) or equivalent years of work, salaried and non-salaried, supported at 100%. Internal Group flows have been neutralized.

STUDY METHODOLOGY

This study assesses the order of magnitude of the gross economic weight of VINCI's activity in France, by region and department in 2021, based on modeled expenditure flows taking into account their sectoral (APE code) and geographical specificity. INSEE 2019 data (jobs and GDP) were used to put this footprint into perspective. Taxation includes notary fees and social security contributions. It was carried out in 2022 by the firm UTOPIES, a pioneer in sustainable development strategy and impact studies, using its LOCAL FOOTPRINT® tool.